



Contra
Costa
County

To: Board of Supervisors
From: William Walker, M.D., Health Services Director
Date: February 14, 2017
Subject: Purchase Agreement with Dell Marketing L.P.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Health Services Director, or his designee to execute a Customer Purchase Agreement for Products and Services, a Product Schedule, and a Services Schedule with Dell Marketing L.P., in an amount not to exceed \$239,250 for the purchase of data storage hardware, professional services, and support for the period of February 15, 2017 through March 31, 2018, and annually renewing thereafter.

FISCAL IMPACT:

100% Funding is included in the Hospital Enterprise Fund I Budget.

BACKGROUND:

Storage expansion is required to support the Health Services Department (HSD) Epic Upgrade Project. Epic (ccLink) is the HSD's primary clinical application that supports the Contra Costa Regional Hospital and Clinics and the Contra Costa Health Plan. This purchase will provide the needed disk space to upgrade storage systems between the Martinez and Pittsburg Data Centers. Approval will allow the vendor to continue providing support services through March 31, 2018.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **02/14/2017** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: February 14, 2017

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Rolanda Hartfield, Deputy

Contact: David Runt,
925-313-6228

cc: Tasha Scott, Marcy Wilhelm, Renee Nunez

The Customer Purchase Agreement obligates the County to indemnify Dell against any third-party claim resulting from County's violation of Dell's proprietary rights.

CONSEQUENCE OF NEGATIVE ACTION:

If storage expansion is not purchased, Health Services would not be able to proceed with the Epic Upgrade Project. If the upgrade does not happen, Epic may discontinue support for the Epic application.