



**Contra
Costa
County**

To: Board of Supervisors
From: William Walker, M.D., Health Services Director
Date: February 7, 2017
Subject: Contract #23-336-10 with Toyon Associates, Inc.

RECOMMENDATION(S):

Approve and authorize the Health Services Director, or his designee, to execute, on behalf of the County, Contract #23-336-10 with Toyon Associates, Inc., a corporation, in an amount of not to exceed \$750,000, to provide consultation and technical assistance to the Department with regard to Third Party Social Security Income (SSI) reimbursement recovery and reviews of Medicare ratio of the disproportionate share calculations applicable to Contra Costa Regional Medical Center, for the period from July 1, 2016 through June 30, 2021.

FISCAL IMPACT:

This Contract is included in the Hospital Enterprise Fund I. This Contract is a contingent fee contract. Contractor will pursue on behalf of Contra Costa Regional Medical Center, Medicare appeals. Contractor will be paid 23% of the Social Security Income percentage and Medicaid Ratio; and 15% of Medicare Prospective Payment System budget neutrality factor. (No rate increases)

BACKGROUND:

On July 12, 2011, the Board of Supervisors approved Contract #23-336-8 (as amended by

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **02/07/2017** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: February 7, 2017

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Rolanda Hartfield, Deputy

Contact: Pat Godley,
925-957-5405

cc: Tasha Scott, Marcy Wilhelm

Administrative Agreement #23-336-9), with Toyon Associates, Inc., to provide consultation

BACKGROUND: (CONT'D)

and technical assistance to the department to conduct reviews of the Medicare ratios to assess the maximum disproportionate share calculations, applicable to the Contra Costa Regional Medical Center (CCRMC) for all cost reporting years. Services provided under this Contract maximize the disproportionate share adjustment to which the CCRMC was entitled. Contractor's services included, but were not limited to, attending meetings, preparing and file reopening of appeal requests, submit findings and make recommendations for submission to the Hospital, for the period from July 1, 2011 through June 30, 2016.

Approval of Contract #23-336-10 will allow the Contractor to continue to provide professional consultation and technical assistance, through June 30, 2021.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the Department will not be able to recover reimbursement due to CCRMC from Medicare appeals.