



**Contra  
Costa  
County**

To: Board of Supervisors  
From: William Walker, M.D., Health Services Director  
Date: September 27, 2016

Subject: Agreement #22-995-1 with Persimmony International, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director or his designee, to execute on behalf of the County, Agreement #22-995-1 with Persimmony International, Inc., a corporation, in an amount not to exceed \$1,026,888, to provide for license renewal and maintenance of the Public Health's Home Visiting Program database, for the period September 1, 2016 through August 31, 2019.

**FISCAL IMPACT:**

This Agreement is funded 62% by the Federal Targeted Case Management (TCM) program, 48% of revenue offset will be generated by the Medical Administrative Activities (MAA) and County funds will be used to cover any unfunded amount.

**BACKGROUND:**

The Public Health Division Clinic Services provides home visiting services to patients. The Persimmony software program was developed specifically for the home visiting program to enhance nurse productivity and program accountability and to generate reports that are used to support the direct billing of revenue reimbursements.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **09/27/2016** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor

Candace Andersen, District II Supervisor

Mary N. Piepho, District III Supervisor

Karen Mitchoff, District IV Supervisor

Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: September 27, 2016

David Twa, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: David Runt, 335-8700

cc: Tasha Scott, M Wilhelm

Under Agreement #22-995-1, the Contractor will provide license renewal and

BACKGROUND: (CONT'D)

maintenance of the Public Health's Home Visiting Program database, through August 31, 2019.

CONSEQUENCE OF NEGATIVE ACTION:

If this Agreement is not approved Public Health Clinic Services would have to attempt to purchase an off-the-shelf data base program, attempt to contract with another software developer to create a similar program or return to using paper charting. That would create an increased risk of patient chart audit exceptions and reduced operational oversight and monitoring capabilities.

CHILDREN'S IMPACT STATEMENT:

Not applicable.