



**Contra  
Costa  
County**

To: Contra Costa County Fire Protection District Board of Directors  
 From: Jeff Carman, Chief, Contra Costa County Fire Protection District  
 Date: September 13, 2016

Subject: Alliance Ambulance Service Periodic Report

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**RECOMMENDATION(S):**

ACCEPT a report from the Fire Chief on ambulance service response times, payer mix, and revenue received to date.

**FISCAL IMPACT:**

Status report only. No fiscal impact.

**BACKGROUND:**

Effective January 1, 2016, the Contra Costa County Fire Protection District (District) became the exclusive operator of emergency ambulance service within exclusive operating areas (EOAs) 1, 2, and 5 in Contra Costa County. The District effectively provides emergency ambulance service through a sub-contract with American Medical Response West (AMR). This service model has been termed the Alliance.

Citygate Associates, LLC was retained by the County to conduct an independent financial review of the Alliance's proposal. One of the recommendations in the financial review was to have the District report back to the Board periodically on response times, payer mix, revenue-to-date, and near-term revenue-to-expense forecasting.

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☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY  
ADMINISTRATOR

☐ RECOMMENDATION OF BOARD  
COMMITTEE

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Action of Board On: **09/13/2016** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, Director  
 Candace Andersen, Director  
 Mary N. Piepho, Director  
 Karen Mitchoff, Director  
 Federal D. Glover, Director

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: September 13, 2016

, County Administrator and Clerk of the Board of Supervisors

Contact: Jeff Carman, Fire  
Chief 925-941-3500

By: June McHuen, Deputy

cc:

Patient accounts for transport service take at least 6-9 months to mature from the date of service. While

### BACKGROUND: (CONT'D)

this report includes data points for the first six months of Alliance transport service, any revenue-to-expense analysis should be limited to the first quarter of calendar year 2016. It should also be noted that the District was not able to bill most payers immediately after transitioning the service to the Alliance due to the length of time involved in becoming an approved provider for commercial and governmental payers. Additionally, while the District was recently approved as a Medi-Cal provider, no revenue has been received to date for services provided to Medi-Cal beneficiaries.

### CHILDREN'S IMPACT STATEMENT:

Approximately 10% of emergency medical service responses involve children under the age of 15.

### ATTACHMENTS

Ambulance Report Sept 2016