



**Contra  
Costa  
County**

To: Board of Supervisors  
From: William Walker, M.D., Health Services Director  
Date: March 1, 2016

Subject: Henry Schein, Inc. Blanket Purchase Order

**RECOMMENDATION(S):**

Approve and authorize the Purchasing Agent, on behalf of the Health Services Department, to execute a Purchase Order with Henry Schein Dental Inc., in the amount of \$350,000 for the purchase of dental supplies, equipment and repairs at the Contra Costa Regional Medical Center (CCRMC) and the Contra Costa Health Centers (CCHC) for the period January 1, 2016 through December 31, 2018.

**FISCAL IMPACT:**

100% funding is included in the Hospital Enterprise Fund I Budget.

**BACKGROUND:**

The CCRMC dental clinics have purchased dental supplies and equipment from Henry Schein Inc., for many years. The CCRMC receives an institutional discount price and prompt personal service. The special nature of dental equipment and supplies requires a vendor who specializes in dentistry. Due to the long standing business relationship with Henry Schein Inc., the CCRMC receives additional benefits including free loaner equipment during repairs and special discounts. This budget covers Richmond, Martinez, Pittsburg, Bay Point dental and both detention facilities.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **03/01/2016** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor

Candace Andersen, District II  
Supervisor

Mary N. Piepho, District III  
Supervisor

Karen Mitchoff, District IV  
Supervisor

Federal D. Glover, District V  
Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: March 1, 2016

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Chris Heck, Deputy

Contact: Anna Roth, 370-5101

cc: Tasha Scott, M Wilhelm



CONSEQUENCE OF NEGATIVE ACTION:

If this Purchase Order is not approved, we will soon run out of supplies and no longer be able to provide dental services at the CCRMC and CCHC.

CHILDREN'S IMPACT STATEMENT:

Children are increasingly becoming a larger percentage of the patient population served by the CCRMC dental clinics. Dental equipment and supplies are necessary to provide dental care.