



**Contra
Costa
County**

To: Board of Supervisors
From: David Twa, County Administrator
Date: December 8, 2015

Subject: Amend & Extend Federal Legislative Contract with Alcalde & Fay

RECOMMENDATION(S):

APPROVE and AUTHORIZE the County Administrator, or designee, to amend a contract with Alcalde & Fay, effective December 1, 2015, to extend the term from December 31, 2015 through December 31, 2016 and increase the payment limit by \$108,500 to a new payment limit of \$416,892 for continued federal advocacy services.

FISCAL IMPACT:

County General Funds have been budgeted for these legislative advocacy services.

BACKGROUND:

Alcalde & Fay, minority-controlled/employee-owned firm, is the County's current federal representative. Paul Schlesinger, the County's point person at Alcalde & Fay, has established the County's presence in Washington, D.C. and developed excellent relationships with staff of our congressional delegation. The result has been a very positive "return on investment" for the County for its appropriation and authorization requests.

The contract terms specified in the RFP indicated a two-year contract with three one-year renewal options. Therefore, this contract amendment would be the second one-year renewal

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **12/08/2015** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Mary N. Piepho, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: December 8, 2015

David Twa, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: Lara DeLaney (925)
335-1097

option request.

CONSEQUENCE OF NEGATIVE ACTION:

The County will not have representation by a firm for federal advocacy services.

CHILDREN'S IMPACT STATEMENT:

Not applicable.