



**Contra
Costa
County**

To: Board of Supervisors
 From: William Walker, M.D., Health Services Director
 Date: August 18, 2015
 Subject: Echo Group Inc. Purchase order

RECOMMENDATION(S):

Approve and authorize the Purchasing Agent on behalf of the Health Services Department, to execute a Purchase Order with the Echo Group, Inc. in an amount not exceed \$460,740.00 for the annual InSyst/PSP software and hardware maintenance for the Behavioral Health Services Division, Mental Health, and Alcohol and other Drugs Services, for the period from July 1, 2015 through June 30 2017.

FISCAL IMPACT:

\$437,740 Mental Health Realignment and \$23,000 General Fund.

BACKGROUND:

Since 1999, the Behavioral Health Services Division has used the Echo Group's InSyst/PSP system to process the Health Services Department's Mental Health and Alcohol and Other Drugs Services client registrations, services charges, billing accounts receivable, fiscal reporting, and schedule functions. The County owns a perpetual license for the InSyst/PSP System.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **08/18/2015** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I
 Supervisor
 Candace Andersen, District II
 Supervisor
 Mary N. Piepho, District III
 Supervisor
 Karen Mitchoff, District IV
 Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: August 18, 2015

David Twa, County Administrator and Clerk of the Board of Supervisors

ABSENT: Federal D. Glover, District V
 Supervisor

By: Chris Heck, Deputy

Contact: David Runt

cc: T Scott, David Runt, N Rios

CONSEQUENCE OF NEGATIVE ACTION:

If this Purchase Order is not approved, vendor support for the InSyst/PSP system would cease, and Health Services would be unable to obtain application software upgrades and/or regulatory system modifications. The integrity of service data posted and claims generated from within the system for adjudication by third party payors and the State could be compromised. Failure to renew maintenance support would directly impact patient care.

CHILDREN'S IMPACT STATEMENT:

If this Purchase Order is not approved, vendor support for the InSyst/PSP system would cease, and Health Services would be unable to obtain application software upgrades and/or regulatory system modifications. The integrity of service data posted and claims generated from within the system for adjudication by third party payors and the State could be compromised. Failure to renew maintenance support would directly impact patient care.