CALENDAR FOR THE BOARD OF SUPERVISORS CONTRA COSTA COUNTY AND FOR SPECIAL DISTRICTS, AGENCIES, AND AUTHORITIES GOVERNED BY THE BOARD BOARD CHAMBERS ROOM 107, ADMINISTRATION BUILDING, 651 PINE STREET MARTINEZ, CALIFORNIA 94553-1229

FEDERAL D. GLOVER, CHAIR, 5TH DISTRICT KAREN MITCHOFF, VICE CHAIR, 4TH DISTRICT JOHN GIOIA, 1ST DISTRICT CANDACE ANDERSEN, 2ND DISTRICT DIANE BURGIS, 3RD DISTRICT

DAVID J. TWA, CLERK OF THE BOARD AND COUNTY ADMINISTRATOR, (925) 335-1900

PERSONS WHO WISH TO ADDRESS THE BOARD DURING PUBLIC COMMENT OR WITH RESPECT TO AN ITEM THAT IS ON THE AGENDA, MAY BE LIMITED TO TWO (2) MINUTES.

A LUNCH BREAK MAY BE CALLED AT THE DISCRETION OF THE BOARD CHAIR.

The Board of Supervisors respects your time, and every attempt is made to accurately estimate when an item may be heard by the Board. All times specified for items on the Board of Supervisors agenda are approximate. Items may be heard later than indicated depending on the business of the day. Your patience is appreciated.

ANNOTATED AGENDA & MINUTES January 29, 2019

9:00 A.M. Convene and Call to Order (Chair, John Gioia)

Present: John Gioia, District I Supervisor; Candace Andersen, District II Supervisor; Diane Burgis, District III Supervisor; Karen Mitchoff, District IV Supervisor; Federal D. Glover, District V Supervisor

Staff Present: David Twa, County Administrator

Public Comment

Public Comment: Mariana Moore, Janet Pygeorge, Dan Geiger, Renee Zaimer

Board Operating Procedures and Communications (Chair, John Gioia)

AYE: District I Supervisor John Gioia, District II Supervisor Candace Andersen, District III Supervisor Diane Burgis, District IV Supervisor Karen Mitchoff, District V Supervisor Federal D. Glover

D.3 CONSIDER accepting report on budget and key issues for FY 2019/20 and beyond. (David Twa, County Administrator and Lisa Driscoll, County Finance Director)

AYE: District I Supervisor John Gioia, District II Supervisor Candace Andersen, District III Supervisor Diane Burgis, District IV Supervisor Karen Mitchoff, District V Supervisor Federal D. Glover

-- BREAK --

D.4 CONSIDER accepting report "The Economic Outlook: Focus on the Contra Costa Economy" prepared by Beacon Economics. (*Dr. Christopher Thornberg, Beacon Economics*)

Public Comment: Mariana Moore, Lisa Sherill

AYE: District I Supervisor John Gioia, District II Supervisor Candace Andersen, District III Supervisor Diane Burgis, District IV Supervisor Karen Mitchoff, District V Supervisor Federal D. Glover

D.5 CONSIDER accepting report on Capital Projects. *(Eric Angstadt, Chief Assistant County Administrator)*

AYE: District I Supervisor John Gioia, District II Supervisor Candace Andersen, District III Supervisor Diane Burgis, District IV Supervisor Karen Mitchoff, District V Supervisor Federal D. Glover

--BREAK FOR LUNCH AND CLOSED SESSION--

Closed Session Agenda

A. <u>CONFERENCE WITH LABOR NEGOTIATORS</u> (Gov. Code § 54957.6)

1. Agency Negotiators: David Twa and Richard Bolanos.

<u>Employee Organizations</u>: Public Employees Union, Local 1; AFSCME Locals 512 and 2700; California Nurses Assn.; SEIU Locals 1021 and 2015; District Attorney Investigators' Assn.; Deputy Sheriffs Assn.; United Prof. Firefighters I.A.F.F., Local 1230; Physicians' & Dentists' Org. of Contra Costa; Western Council of Engineers; United Chief Officers Assn.; Contra Costa County Defenders Assn.; Contra Costa County Deputy District Attorneys' Assn.; Prof. & Tech. Engineers IFPTE, Local 21; and Teamsters Local 856.

2. Agency Negotiators: David Twa.

Unrepresented Employees: All unrepresented employees.

B. <u>CONFERENCE WITH LEGAL COUNSEL--EXISTING LITIGATION</u> (Gov. Code § 54956.9(d)(1)) Contra Costa County Deputy Sheriffs Association v. Contra Costa County, David O. Livingston, et al., Contra Costa County Superior Court Case No. N19-0097

C. <u>PUBLIC EMPLOYEE PERFORMANCE EVALUATION</u> Title: County Administrator

--RESUME OPEN SESSION--

<u>**D.6**</u> CONSIDER accepting reports on opportunities to improve outcomes for Children and Families. *(Kathy Gallagher, Devorah Levine, Sean Casey and Dr. Chris Farnitano)*

Public Comment: Dan Geiger

AYE: District I Supervisor John Gioia, District II Supervisor Candace Andersen, District III Supervisor Diane Burgis, District IV Supervisor Karen Mitchoff, District V Supervisor Federal D. Glover

Wrap-up and Closing Comments (Chair, John Gioia)

ADJOURN

Adjourned: 2:47 p.m.

GENERAL INFORMATION

The Board meets in all its capacities pursuant to Ordinance Code Section 24-2.402, including as the Housing Authority and the Successor Agency to the Redevelopment Agency. Persons who wish to address the Board should complete the form provided for that purpose and furnish a copy of any written statement to the Clerk.

Any disclosable public records related to an open session item on a regular meeting agenda and distributed by the Clerk of the Board to a majority of the members of the Board of Supervisors less than 72 hours prior to that meeting are available for public inspection at 651 Pine Street, First Floor, Room 106, Martinez, CA 94553, during normal business hours.

Persons who wish to speak on matters set for PUBLIC HEARINGS will be heard when the Chair calls for comments from those persons who are in support thereof or in opposition thereto. After persons have spoken, the hearing is closed and the matter is subject to discussion and action by the Board. Comments on matters listed on the agenda or otherwise within the purview of the Board of Supervisors can be submitted to the office of the Clerk of the Board via mail: Board of Supervisors, 651 Pine Street Room 106, Martinez, CA 94553; by fax: 925-335-1913.

The County will provide reasonable accommodations for persons with disabilities planning to attend Board meetings who contact the Clerk of the Board at least 24 hours before the meeting, at (925) 335-1900; TDD (925) 335-1915. An assistive listening device is available from the Clerk, Room 106.

Copies of recordings of all or portions of a Board meeting may be purchased from the Clerk of the Board. Please telephone the Office of the Clerk of the Board, (925) 335-1900, to make the necessary arrangements.

Forms are available to anyone desiring to submit an inspirational thought nomination for inclusion on the Board Agenda. Forms may be obtained at the Office of the County Administrator or Office of the Clerk of the Board, 651 Pine Street, Martinez, California.

Applications for personal subscriptions to the weekly Board Agenda may be obtained by calling the Office of the Clerk of the Board, (925) 335-1900. The weekly agenda may also be viewed on the County's Internet Web Page: www.co.contra-costa.ca.us

PERSONS WHO WISH TO ADDRESS THE BOARD DURING PUBLIC COMMENT OR WITH RESPECT TO AN ITEM THAT IS ON THE AGENDA, MAY BE LIMITED TO TWO (2) MINUTES

A LUNCH BREAK MAY BE CALLED AT THE DISCRETION OF THE BOARD CHAIR

AGENDA DEADLINE: Thursday, 12 noon, 12 days before the Tuesday Board meetings.

Glossary of Acronyms, Abbreviations, and other Terms (in alphabetical order):

Contra Costa County has a policy of making limited use of acronyms, abbreviations, and industry-specific language in its Board of Supervisors meetings and written materials. Following is a list of commonly used language that may appear in oral presentations and written materials associated with Board meetings:

AB Assembly Bill
ABAG Association of Bay Area Governments
ACA Assembly Constitutional Amendment
ADA Americans with Disabilities Act of 1990
AFSCME American Federation of State County and Municipal Employees
AICP American Institute of Certified Planners
AIDS Acquired Immunodeficiency Syndrome
ALUC Airport Land Use Commission

AOD Alcohol and Other Drugs ARRA American Recovery & Reinvestment Act of 2009 **BAAOMD** Bay Area Air Quality Management District **BART** Bay Area Rapid Transit District **BayRICS** Bay Area Regional Interoperable Communications System **BCDC** Bay Conservation & Development Commission BGO Better Government Ordinance **BOS** Board of Supervisors **CALTRANS** California Department of Transportation **CalWIN** California Works Information Network **CalWORKS** California Work Opportunity and Responsibility to Kids **CAER** Community Awareness Emergency Response CAO County Administrative Officer or Office CCCPFD (ConFire) Contra Costa County Fire Protection District **CCHP** Contra Costa Health Plan **CCTA** Contra Costa Transportation Authority **CCRMC** Contra Costa Regional Medical Center **CCWD** Contra Costa Water District **CDBG** Community Development Block Grant **CFDA** Catalog of Federal Domestic Assistance **CEQA** California Environmental Quality Act **CIO** Chief Information Officer **COLA** Cost of living adjustment ConFire (CCCFPD) Contra Costa County Fire Protection District **CPA** Certified Public Accountant **CPI** Consumer Price Index **CSA** County Service Area **CSAC** California State Association of Counties **CTC** California Transportation Commission dba doing business as **DSRIP** Delivery System Reform Incentive Program **EBMUD** East Bay Municipal Utility District **ECCFPD** East Contra Costa Fire Protection District **EIR** Environmental Impact Report **EIS** Environmental Impact Statement **EMCC** Emergency Medical Care Committee **EMS** Emergency Medical Services EPSDT Early State Periodic Screening, Diagnosis and Treatment Program (Mental Health) et al. et alii (and others) FAA Federal Aviation Administration FEMA Federal Emergency Management Agency F&HS Family and Human Services Committee First 5 First Five Children and Families Commission (Proposition 10) FTE Full Time Equivalent FY Fiscal Year GHAD Geologic Hazard Abatement District **GIS** Geographic Information System HCD (State Dept of) Housing & Community Development HHS (State Dept of) Health and Human Services HIPAA Health Insurance Portability and Accountability Act HIV Human Immunodeficiency Syndrome **HOV** High Occupancy Vehicle **HR** Human Resources HUD United States Department of Housing and Urban Development **IHSS** In-Home Supportive Services

Inc. Incorporated **IOC** Internal Operations Committee **ISO** Industrial Safety Ordinance JPA Joint (exercise of) Powers Authority or Agreement Lamorinda Lafayette-Moraga-Orinda Area LAFCo Local Agency Formation Commission **LLC** Limited Liability Company LLP Limited Liability Partnership Local 1 Public Employees Union Local 1 LVN Licensed Vocational Nurse MAC Municipal Advisory Council **MBE** Minority Business Enterprise M.D. Medical Doctor M.F.T. Marriage and Family Therapist **MIS** Management Information System **MOE** Maintenance of Effort **MOU** Memorandum of Understanding MTC Metropolitan Transportation Commission NACo National Association of Counties **NEPA** National Environmental Policy Act **OB-GYN** Obstetrics and Gynecology **O.D.** Doctor of Optometry **OES-EOC** Office of Emergency Services-Emergency Operations Center **OPEB** Other Post Employment Benefits **OSHA** Occupational Safety and Health Administration **PARS** Public Agencies Retirement Services PEPRA Public Employees Pension Reform Act **Psy.D.** Doctor of Psychology **RDA** Redevelopment Agency **RFI** Request For Information **RFP** Request For Proposal **RFQ** Request For Qualifications **RN** Registered Nurse **SB** Senate Bill **SBE** Small Business Enterprise **SEIU** Service Employees International Union SUASI Super Urban Area Security Initiative **SWAT** Southwest Area Transportation Committee **TRANSPAC** Transportation Partnership & Cooperation (Central) **TRANSPLAN** Transportation Planning Committee (East County) TRE or TTE Trustee TWIC Transportation, Water and Infrastructure Committee **UASI** Urban Area Security Initiative VA Department of Veterans Affairs vs. versus (against) WAN Wide Area Network **WBE** Women Business Enterprise WCCTAC West Contra Costa Transportation Advisory Committee

D.3

To:Board of SupervisorsFrom:David Twa, County AdministratorDate:January 29, 2019

Construction of the second sec

Contra Costa County

Subject: Board of Supervisors Annual Retreat Budget and Key Issues for FY 2019/20 and Beyond

RECOMMENDATION(S):

ACCEPT report on Budget and Key Issues for FY 2019/20 and beyond.

FISCAL IMPACT:

No fiscal impact. This is an informational report only.

BACKGROUND:

Attached is the report on Budget and Key Issues.

APPROVE	OTHER
RECOMMENDATION OF CNTY ADMI	NISTRATOR RECOMMENDATION OF BOARD COMMITTEE
Action of Board On: 01/29/2019 APPR	OVED AS RECOMMENDED OTHER
Clerks Notes:	
VOTE OF SUPERVISORS	
AYE: John Gioia, District I Supervisor Candace Andersen, District II Supervisor Diane Burgis, District III Supervisor Karen Mitchoff, District IV Supervisor Federal D. Glover, District V Supervisor	I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown. ATTESTED: January 29, 2019 David J. Twa, County Administrator and Clerk of the Board of Supervisors
Contact: Lisa Driscoll, County Finance Director (925) 335-1023	By: , Deputy
cc: All Departments (via County Administration)	

ATTACHMENTS Budget and Key Issues

Contra Costa County Update Budget & Key Issues

Presentation to

Board of Supervisors

January 29, 2019

Contra Costa County Familiar Budget Drivers and Challenges for 2019 and Beyond

- Economic Forecast
- State & Federal Budgets
- Labor Negotiations
- Strategic Use of Reserves
- Fund Infrastructure Needs (Repair & Maintenance)
- Fund System Infrastructure
- Adequately Fund Public Safety & Health Departments

Bay Area Unemployment Rate November, 2018 (Unadjusted)

San Mateo	2.0%
• Marin	2.2%
• San Francisco	2.2%
Santa Clara	2.4%
• Sonoma	2.5%
• Napa	2.7%
• Alameda	2.8%
Contra Costa	2.9 %
• Solano	3.6%

• 9 County Average

2.6% (2.8% Last Year)

3

2018/2019 Achievements

- We have new contracts with most of our bargaining unions resulting in substantially improved health insurance benefits and increased wages.
- Virtually all county employees are currently under contract with the exception of PDOCC. (Approximately 9,164 of our 9,500 permanent FTEs have contracts in place).
- Budget structurally balanced for 8th year in a row, built on assumption of 5% increase in assessed valuations, actual AV was 6.34%
- The successor agency oversight boards consolidated into one countywide oversight board effective July 1, 2018. The countywide oversight board staffed by the Auditor-Controller via Conservation and Development Department was established.

2018/2019 Achievements

- Assessed Value, on which general purpose revenue is based, was up 5.78% for FY 2017/18 and 6.34% in 2018/19, projected to grow 5% in FY 2019/20
- General Fund for 2018/19 \$1.77 B (total adjusted budget, excluding fire and special districts, for 2018/19 - \$3.77 B)
- Over 800 new employee positions added in past 5 years
- OPEB managed (unfunded liability reduced from \$2.6 B in 2008 to current \$662.5 m)
- Pension costs projected to be fairly stable for next 5 years (assuming no recession ⁽²⁾), although CCCERA did not make the assumed investment rate for 2018

2018/2019 Achievements

- Maintained our AAA bond rating from Standard & Poor's, and on lease bonds from Moody's (currently AA3) with both agencies commenting on fact that Contra Costa County was "fundamentally sound, and had a stable outlook for the future."
- S&P also rated the county's existing lease revenue bonds and pension obligation bonds at its "AA+" and "AAA" respectively.
- Moody's currently rates the county's issuer rating at a high investment grade of "AA2" and rates the county's existing lease revenue and pension obligation bonds at "AA3" and "A1", respectively.

New Buildings and Infrastructure Projects

- The county is constructing two significant capital projects, a new 72,000 square foot administration building to replace the existing 651 Pine Street facility and a new 38,000 square foot EOC and administration building for the Sheriff.
- In 2020 the new administration building and the new EOC will come on line and will reduce the current \$272 million deferred maintenance backlog by over \$30 million
- To significantly reduce the remaining \$242 million cannot be addressed at the current funding of \$10 million per year

New Buildings and Infrastructure Projects

- The county is continuing to design and plan for the West County Re-entry, Treatment and Replacement Housing project (WRTH).
 This project will partially replace space in the older Martinez
 Detention Facility and will designate 96 beds to treat detainees
 with mental health issues in a more appropriate setting
- The West County Jail project is expected to be completed in 2022

New Buildings and Infrastructure Projects

- A new 5-year Capital Improvement/Management Plan will concentrate on reducing the number of buildings currently owned by the county and consolidating as many of the remaining buildings as possible, including increasing the number of buildings leased as opposed to owned
- In 2018 we completed the upgrade to our PeopleSoft system at a cost of over \$13.6 million
- In 2019/20 we will evaluate replacement of the finance and tax systems with the likely cost to exceed \$18 million each

County Property Tax

- Property taxes declined by over 11% between 2009 and 2012. There were significant increases between 2014 and 2016. Now returning to a more normal increase of around 5% going into the next few years.
- Actual Contra Costa County experience:
 - 2009/10 (7.19% decline)
 - 2010/11 (3.38 decline)
 - 2011/12 (0.49% decline)
 - 2012/13 0.86% increase
 - 2013/14 3.45% increase
 - 2014/15 9.09% increase
 - 2015/16 7.53% increase
 - 2016/17
 - 2017/18
 - 2018/19
 - 2019/20

5.00% increase projected

6.01% increase

5.78% increase

6.34% increase

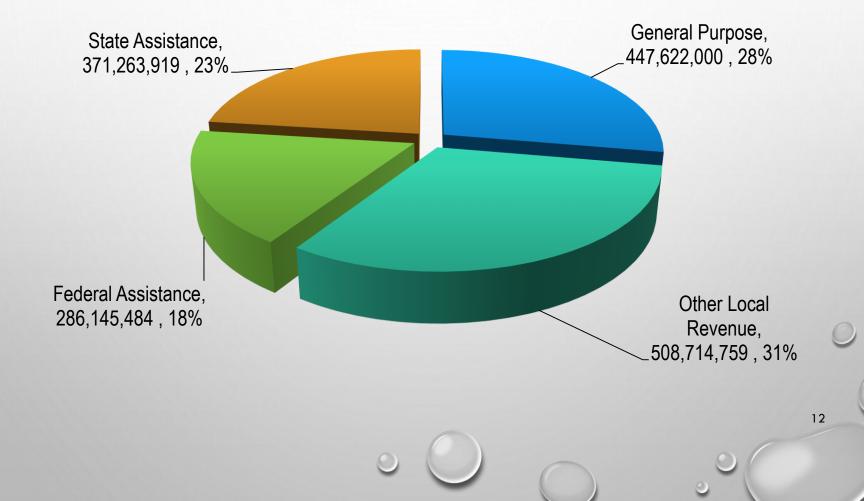
10

Contra Costa Fire District Property Tax

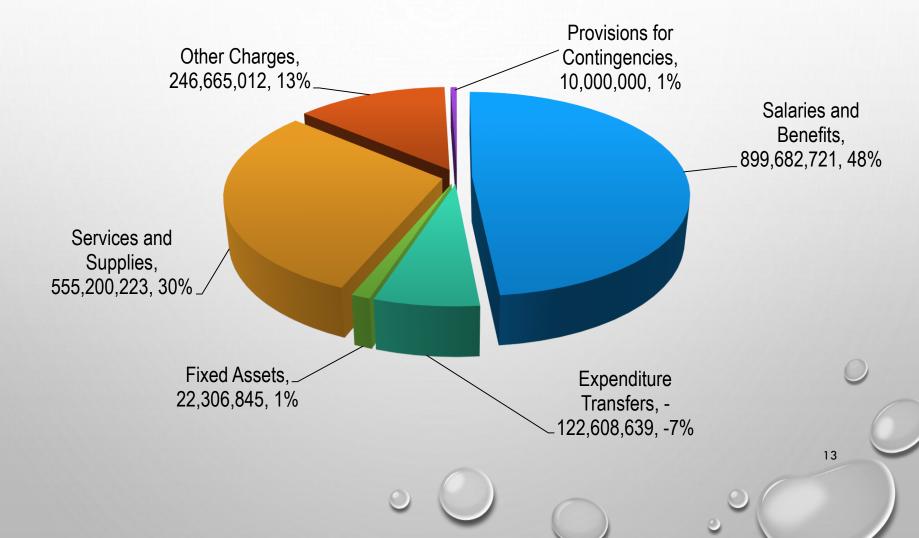
- For fire, property taxes declined by over 13% between 2009 and 2013. These taxes then significantly increased between 2014 and 2016. Now returning to a more normal increase of around 5% going into the next few years.
- Actual District experience:

• 2009-10	(7.8%)
• 2010-11	(2.4%)
• 2011-12	(1.9%)
• 2012-13	(1.2%)
• 2013-14	5.9%
• 2014-15	9.3%
• 2015-16	6.9%
• 2016-17	6.32%
• 2017-18	5.53%
• 2018-19	6.44%
• 2019-20	5.00% Increase projected

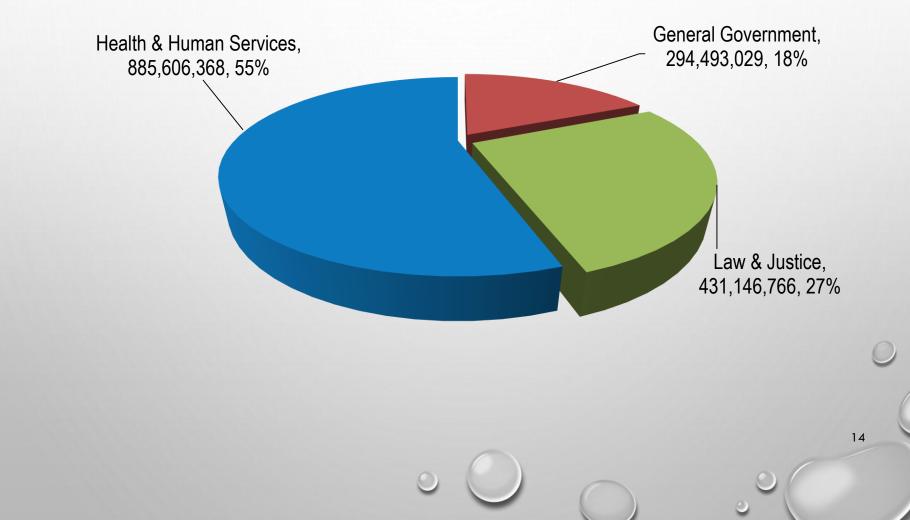
Fiscal Year 2018-19 General Fund Budgeted Revenue \$1.613 Billion



FY 2018-19 General Fund Appropriations \$1.611 Billion



FY 2018-19 Distribution General Fund Appropriations



FY 2018/19 Mid-year Preliminary Stats Budget Performing As Expected

			Mid-Year 18-19	Mid-Year 17-18	Mid-Year 16-17	Mid-Year 15-16
ALL FUNDS	Budget	Actual	Percent	Percent	Percent	Percent
Expenditures	3,769,956,855	1,547,327,992	41.0%	41.6%	43.5%	40.8%
Revenues	3,580,228,965	1,585,960,657	44.3%	43.6%	42.9%	44.1%
GENERAL FUND	Budget	Actual	Percent	Percent	Percent	Percent
Expenditures	1,767,958,344	729,216,503	41.2%	37.5%	42.5%	41.6%
Revenues	1,645,291,605	665,788,588	40.5%	40.4%	38.6%	38.2%
Wages & Benefits	899,380,597	413,076,133	45.9%	46.0%	45.8%	46.0%
Services & Supplies	602,817,080	232,466,968	38.6%	38.3%	40.3%	38.5%
Other Charges	247,425,012	108,682,811	43.9%	40.4%	46.7%	46.4%
Fixed Assets	130,944,625	30,213,732	23.1%	14.4%	14.1%	8.5%
Inter-departmental Charges	-120,608,971	-55,223,141	45.8%	46.5%	41.2%	48.1%
Contingencies	8,000,000	0				
Total Expenses	\$1,767,958,344	\$ 729,216,503	41.2%	40.4%	42.5%	41.6%
Fund Balance	30,148,442					
Taxes	409,780,000	261,403,861	63.8%	59.7%	63.4%	63.7%
Licenses, Permits, Franchises	10,518,588	3,334,320	31.7%	31.2%	21.2%	28.0%
Fines, Forfeitures, Penalties	13,839,710	1,528,831	11.0%	7.6%	8.5%	7.8%
Use of Money & Property	7,078,550	5,871,586	82.9%	48.8%	621.1%	10.3%
Federal/State Assistance	584,811,474	218,400,539	37.3%	33.0%	31.9%	28.3%
Charges for Current Services	257,574,361	97,528,580	37.9%	38.8%	41.8%	40.9%
Other Revenue	331,540,479	77,720,871	23.4%	22.4%	20.4%	28.4%
Total Revenues	\$ 1,645,291,605	\$ 665,788,588	40.5%	38.0%	38.6%	38.2%

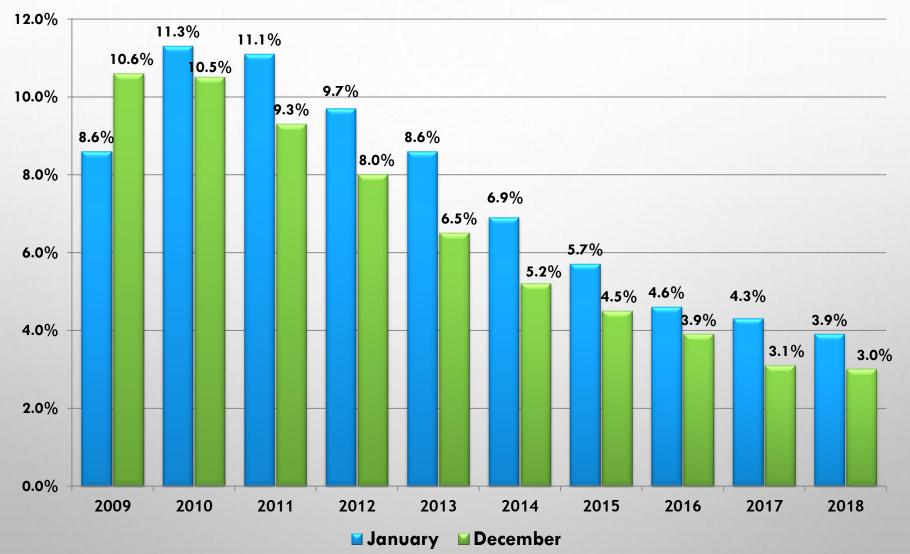
Contract Status

	Total Number	Contract	
	of Permanent Employees ¹	Expiration Date	
Bargaining Units			
AFSCME Local 2700, United Clerical, Technical and Specialized Em AFSCME Local 512, Professional and Technical Employees	ployees 1,574 223	6/30/2022 6/30/2022	
California Nurses Association	1,078	9/30/2021	
CCC Defenders Association	76	6/30/2022	
CCC Deputy District Attorneys' Association	85	6/30/2022	
Deputy Sheriff's Association, Mgmt Unit and Rank and File Unit	832	6/30/2019	
Deputy Sheriff's Association, Probation Peace Officers Association	230	6/30/2019	
District Attorney Investigator's Association	18	6/30/2019	
IAFF Local 1230	323	6/30/2020	
IHSS SEIU - 2015		6/30/2018	
Physicians and Dentists of Contra Costa	276	12/31/2017 ²	
Professional & Technical Engineers – Local 21, AFL-CIO	1,107	6/30/2022	
Public Employees Union, Local One & FACS Site Supervisor Unit	546	6/30/2022	
SEIU Local 1021, Rank and File and Service Line Supervisors Units	838	6/30/2022	
Teamsters, Local 856	1,781	6/30/2022	
United Chief Officers' Association	12	6/30/2020	
Western Council of Engineers	23	6/30/2022	
Management Classified & Exempt & Management Project	456	n/a	
	Total 9,478		

¹ Permanent number of filled Positions as of December 2018 (not FTE)

² Currently in Negotiations

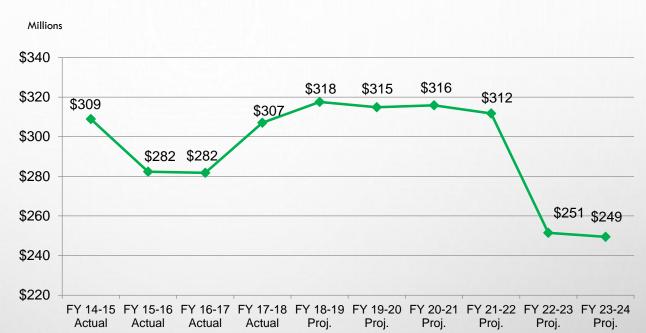
Contra Costa County Unemployment Rate 2008 - 2018



17

Pension Cost Management

- Following carefully
- Monitoring changes by state and CCCERA board
 - New PEPRA tiers as of 1/1/2013
 - No extension of amortization
 - No change in 5-year smoothing
 - No change in pooling
 - Assumed rate of return 7.00%
 - Active payroll growth of 3.25% per annum
- Updates:
 - FY 2018-19
 Recommended Budget -\$342 M
 - Chart includes the final year, 2022, of debt service for County and Fire District Pension Obligation Bonds. [Fire final transfer from operations is in 2022 and payment is June 2023]

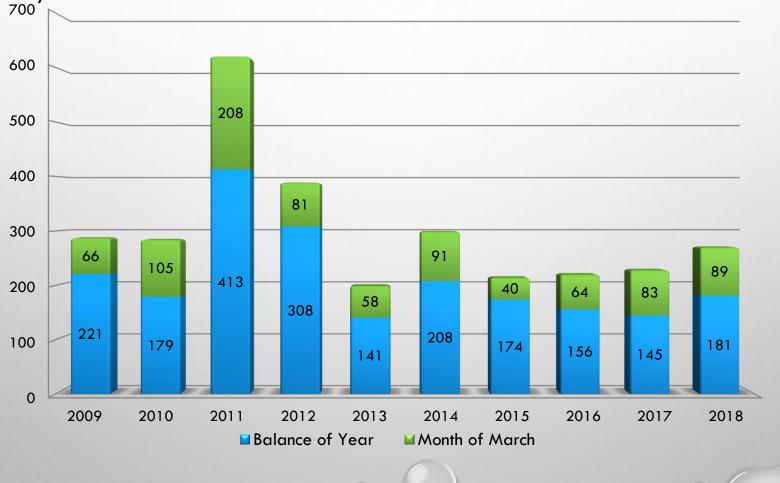


The chart includes four years of actual data, straight-line projection of current year (based upon six months of actual data), and projection of future years based upon current year wages and actuarial data provided by CCCERA's actuary (letter dated September 4, 2018) assuming that CCCERA achieves its assumed rate of return each of these years. Note that CCCERA did not achieve its AR for 2018. This data will be updated in March for the FY 2019/20 budget based upon 12/31/2018 CCCERA market impacts.

Actual and Projected* Retirement Expense

Retirements

High numbers of vacant positions due to unprecedented numbers of retirements during calendar year 2011 and 2012 are being filled or eliminated. Historically March retirements are the highest. 2018 retirements were higher than the last three years.



19

PRELIMINARY EMPLOYEE DATA FY 2019/20

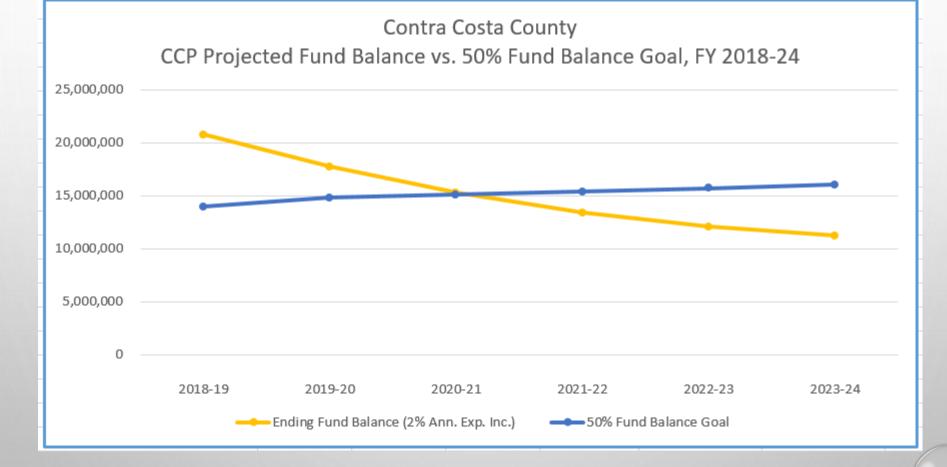
20

- 9,801 FTE (11 FTE Increase over 2018)
- Total salary and benefit cost of \$1,475,271,591
 - (\$71.5 million increase over 2018)
- Average budgeted wages of \$92,601
- Average retirement cost of \$34,491
- Average health insurance cost \$14,250
- Average total cost of a position \$150,516

Community Corrections Partnership

- CCP passed a FY 19/20 Budget Recommendation of \$29,599,550 in December 2018, an increase of 6% over the current year.
 - PPC to consider in early February 2019
 - Includes continuation of the Office of Reentry and Justice (Year 4)
 - Uses \$500k in fund balance for Year 3 of the Stand Together CoCo, Immigration Rapid Response Program (3 year pilot)
- CCP budget continues to rely on approximately \$3 million in 19/20 of CCP fund balance (expenses exceed base revenues)
- Assuming just a 2% increase each year to expenditures over the next 5 years, the County would be required to draw \$9.5 million from CCP fund balance to fund AB109 programs over that period
- Assuming a FY 18/19 estimated fund balance of \$20.7 million, fund balance would be reduced to \$11.2 million at the close of FY 23/24
- At \$11.2 million, fund balance would be at 35% of FY 23/24 projected expenditures. **Goal is 50% of expenditures** (Approx. 6 months of operations)

Community Corrections Partnership



22

Contra Costa Fire Protection District

Reasons For Optimism

- Settled with Local 1230 and UCOA through June 30, 2020
- Employer share of pension costs stable (for now)
- "Alliance" ambulance program stable (for now)
- Station 16 (Lafayette) to be completed in FY 2019/20; staffing funded starting March 2019
- Station 70 (San Pablo) construction request for proposals to be released this month

Reasons For Concern

- Property Tax revenue increases anticipated to slow
 - Will continue assumption of 5% in 19/20
 - Decrease likely in 20/21 and beyond
- Cost of labor contracts
 - \$11.3 million in 19/20 (total three year cost of \$23.1 million)
- Continued strain on operating fund
 - Scheduled debt service payments increasing approx. \$700k/yr. through 2022

Contra Costas Fire – EMS Transport Fund

Reasons For Optimism

- "Alliance" ambulance program stable; Operating revenues exceeding projections (for now)
- EMS Transport Fund balance accruing; Goal remains at 50% of annual costs to provide ambulance services

Reasons For Concern

- Future of healthcare funding continues to be uncertain
 - How does a California single payer system impact ambulance transport revenues?
 - Federal Administration efforts to defund and destabilize Affordable Care Act continue
- First Ground Emergency Medical Transportation (GEMT) allocation received \$761k (original projection at \$5 \$6 million); GEMT not a budgeted revenue source

EMS Transport Reserve Recommendation

- CAO recommends continuing the practice of budgeting annual reserve contributions of \$2 million /yr. to fund the 50% goal (Approx. \$21 million).
- This recognizes that the District has ongoing receivables of approx. \$10 million at any given time.

Continued Reasons For Optimism

Positive Economic Outlook

- California economic outlook stable for next year
- State Proposed Budget would address some of County Concerns
- AV Revenue up 6.34% for FY 2018/19 and projected to grow by 5% in 2019/20

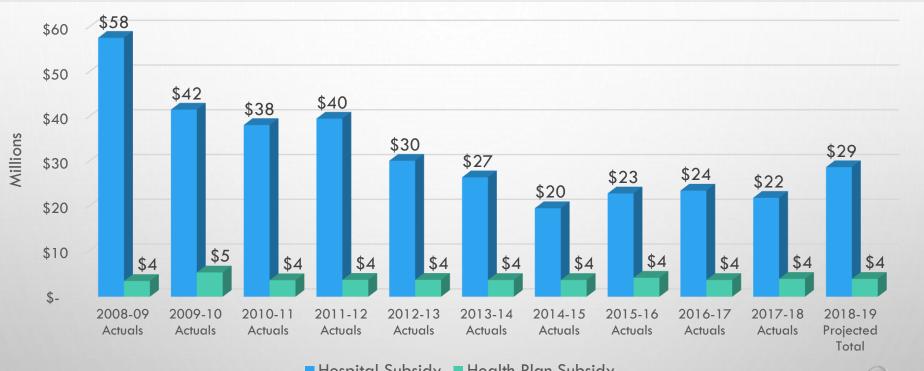
Positive County Results

- Budget structurally balanced for eight year in a row
- Employee wages are increased and their Health Insurance Cost increases are addressed for 2020 - 2022
- OPEB managed
- Have begun pre-funding infrastructure needs
- Maintained our AAA bond rating from Standard & Poor's, and received upgrade on lease bonds from Moody's (from A1 to aa3) with both agencies commenting on fact that Contra Costa County was "fundamentally sound, and had a stable outlook for the future."
- Pension Obligation Bond matures 6/1/2022 (\$47,382,000)

Reasons For Concern

- Revenues will not keep up with expenditures for 2019/20 nor are they likely to do so for 2020/21 and beyond
- Aging Technology Finance & Tax Systems
- Increased costs of benefits pension assumed rate of return is 7.00% actual returns for 2015 were 2.6%, 2016 returns were 7.4%, 2017 returns were 14.2%, exact figures for 2018 too early to report, but we believe actual returns were less than 1%
- Economy is driven by technology not labor, social systems are changing, and institutions and leaders struggling to meet the needs of the 21st century
- Federal government not likely to respond to counties needs
- Future of the County Hospital, Clinics, and Health Plan it continues to be difficult to support a stand-alone county hospital. We continue to reduce programs in other areas to support Hospital needs. We must consider alternatives
- Unreasonable expectations given funding available

General Fund Subsidy to Hospital and Health Plan



Hospital Subsidy Health Plan Subsidy

Continue Focus On

- Focus on current needs but look for long term solutions – five year minimums
 - Developing staff
 - Continuing to harness our organizational discipline and innovation
 - Providing public services that improve the quality of life of our residents and the economic viability of our businesses

FY 2019/20 Budget Hearing Format

- Draft agenda for discussion purposes
 - Introduction/summary by County Administrator
 - Departmental presentations:
 - Sheriff-Coroner
 - District Attorney
 - Public Defender
 - Health Services Director
 - Employment and Human Services Director
 - Public Works Director
 - Suggested changes for this year?
 - Deliberation
- Budget Hearing on April 16th (hearing can be continued if needed)
- Beilenson Hearings may be required
- Budget Adoption on May 7th
 - The Fire Board will receive a budget presentation on the District's budget on April 09. Per the norm the Fire Budget Hearing and Adoption will occur along with the Countywide Budget.

"IF WE HAD BACON, WE COULD HAVE BACON AND EGGS, IF WE HAD EGGS

Author unknown

To: Board of SupervisorsFrom: David Twa, County AdministratorDate: January 29, 2019



Contra Costa County

Subject: Annual Update on Economic Conditions in Contra Costa County

<u>RECOMMENDATION(S):</u>

ACCEPT report "The Economic Outlook: Focus on the Contra Costa Economy".

FISCAL IMPACT:

This report is for informational purposes and has no specific fiscal impact.

BACKGROUND:

Attached is Beacon Economics report entitled "The Economic Outlook: Focus on the Contra Costa Economy".

APPROVE	OTHER
RECOMMENDATION OF CNTY ADMI	INISTRATOR RECOMMENDATION OF BOARD COMMITTEE
Action of Board On: 01/29/2019 APPR	OVED AS RECOMMENDED 🗌 OTHER
Clerks Notes:	
VOTE OF SUPERVISORS	
AYE: John Gioia, District I Supervisor Candace Andersen, District II Supervisor Diane Burgis, District III Supervisor Karen Mitchoff, District IV Supervisor Federal D. Glover, District V Supervisor	I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown. ATTESTED: January 29, 2019 David J. Twa, County Administrator and Clerk of the Board of Supervisors
Contact: Lisa Driscoll, County Finance Director (925) 335-1023	By: Jami Napier, Deputy
cc: All Departments (via County Administration)	

CLERK'S ADDENDUM

Public Comment: Mariana Moore, Lisa Sherill

AGENDA <u>ATTACHMENTS</u> The Economic Outlook: Focus on the Contra Costa Economy <u>MINUTES ATTACHMENTS</u> <u>Revised: The Economic Outlook - Focus on Contra Costa Economy</u>

The Economic Outlook Here we go again... Focus on Contra Costa County January 2019

Christopher Thornberg, PhD

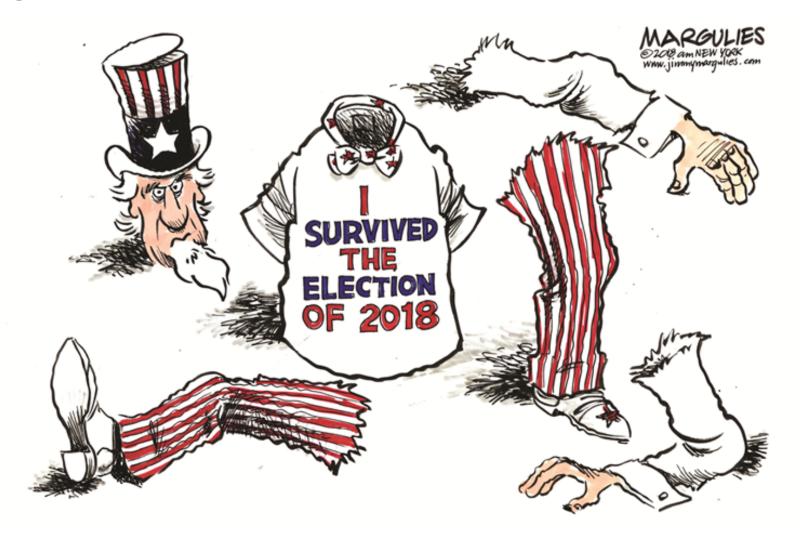
Founding Partner, Beacon Economics Director, UCR SoBA Center for Economic Forecasting and Development

Beacon Economics

beaconecon.com

Thank goodness that is behind us...





And a stock market crash chaser...

... IT LOVES ME NOT

LOVES ME NOT ...



Market plunge reveals growing investor pessimism in US economy

Dow falls 350 points, bringing decline for the wild week to

more tha

U.S. Economy Will Slow in 2019, May Enter Recession in 2020, Economists Forecast. Trump Administration Disagrees

The US economy is strong. Three signs it won't last

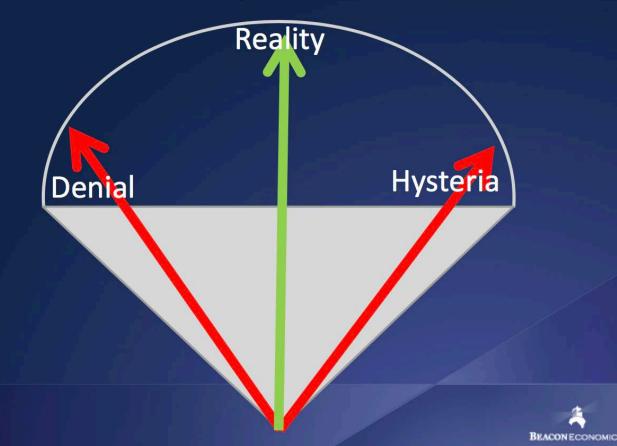
For the U.S. Economy, Storm Clouds on the Horizon

Treasury Market Flashing A Warning For U.S. Economy

A look back

NBER says U.S. December 200 Mon Dec 1, 12:20 pr WASHINGTON (Reut slipped into recessio National Bureau of E business cycle dating on Monday.

Public Opinion Meter



ing on?

wo positions out there: cash,

an to California', its 'what et' v even if many economists and

nance, and the consumer

o far the numbers are in line (if proportionate to the

Beacon Economics

s when

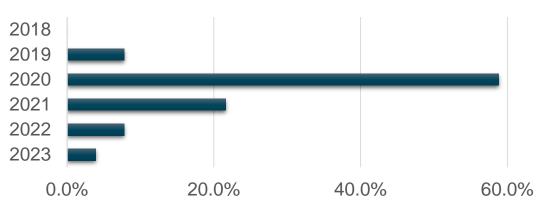
Will the Real Economy Please Stand Up?



Why so glum?

- 2018 Growth: 3.2% with .75% fiscal stimulus after-burner
- Labor markets, consumer spending, business investment, wages, exports, energy, debt levels still all on steady sustainable paths
- □ Interest rates, inflation still constrained
- 2019: back to a solid pace of 2.5% growth
- Still a low chance of recession in next 24 months`
- □ Southern California: Still out in front

WSJ Next Recession Poll



It isn't the 'when', it's the 'why'

Will the Real Economy Please Stand Up?

Brakes and Imbalances

- □ Labor shortages impacting employers
- □ Local Housing Shortages
- Recent market volatility / rising long term rates
- □ Aggressive Fed, flattening yield curves
- □ Sharp growth in government deficits
- □ The Federal government shutdown
- □ Global trade / security worries

Political Dysfunction

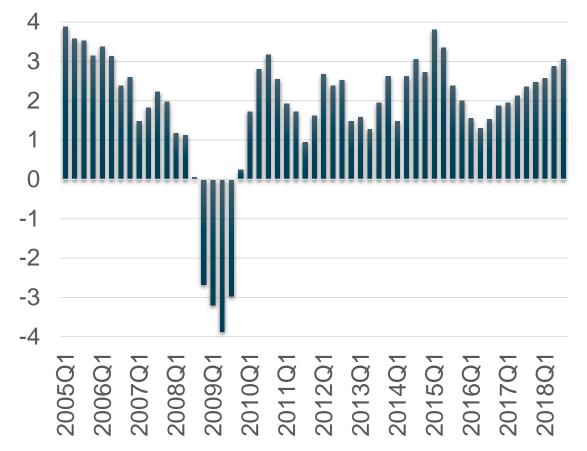
- Little effort to deal with underinvestment in infrastructure, rising wealth inequality, healthcare cost inflation, pension and entitlement issues, etc etc etc
- The great disconnect between economic realities and political discourse



GDP: Q3 3.5%, Q4 tracking 2.7%



Real GDP Growth (yoy)



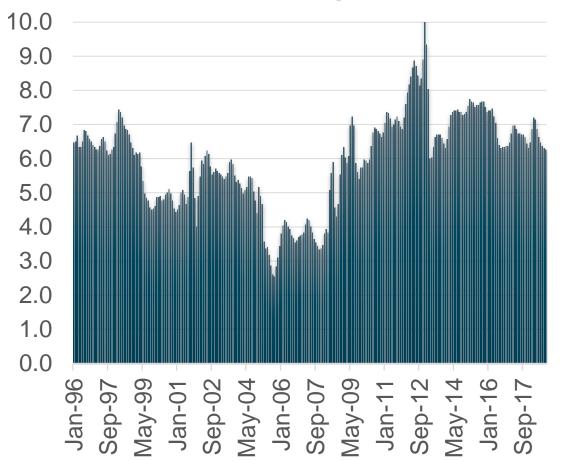
	2016	2017	Q2	Q3
GDP	1.88	2.48	4.20	3.50
Final Demand				
Consumption	1.87	1.83	2.57	2.69
Goods	0.75	0.96	1.16	1.20
Services	1.11	0.87	1.42	1.49
Fixed investment	0.39	0.95	1.10	-0.04
Structures	0.07	0.08	0.43	-0.26
Equipment	-0.08	0.54	0.27	0.03
Intellectual prop	0.24	0.18	0.45	0.35
Residential	0.16	0.15	-0.05	-0.16
Change inventories	-0.20	-0.11	-1.17	2.07
Net exports	-0.34	-0.23	1.22	-1.78
Exports	0.09	0.56	1.12	-0.45
Imports	-0.43	-0.79	0.10	-1.34
Government	0.16	0.03	0.43	0.56
Federal	0.02	0.09	0.24	0.21
State and local	0.15	-0.06	0.20	0.35

Consumer Spending

Real Consumer Spending Growth (Y-o-Y)



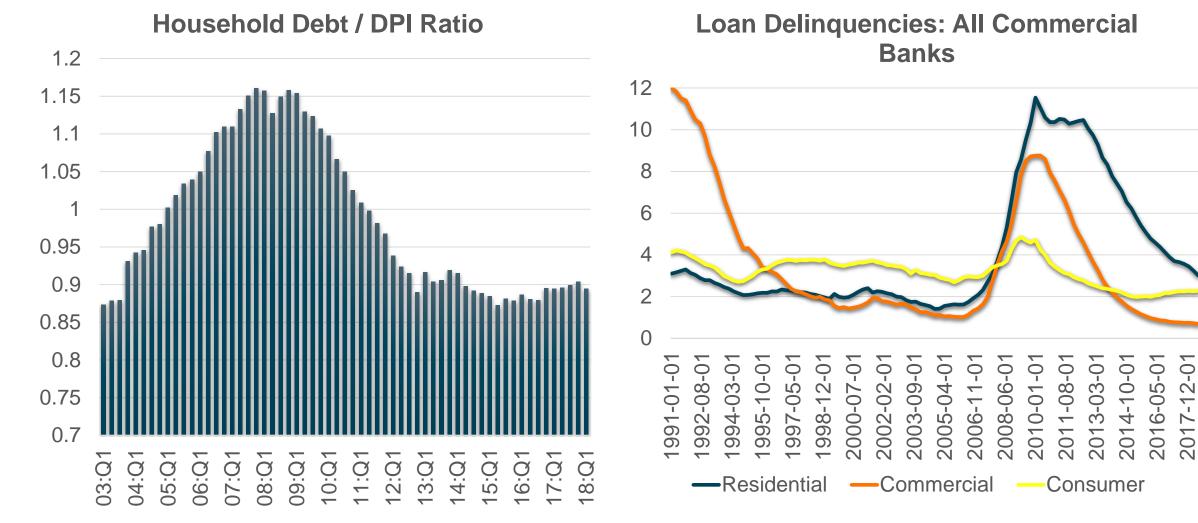
Personal Savings Rate





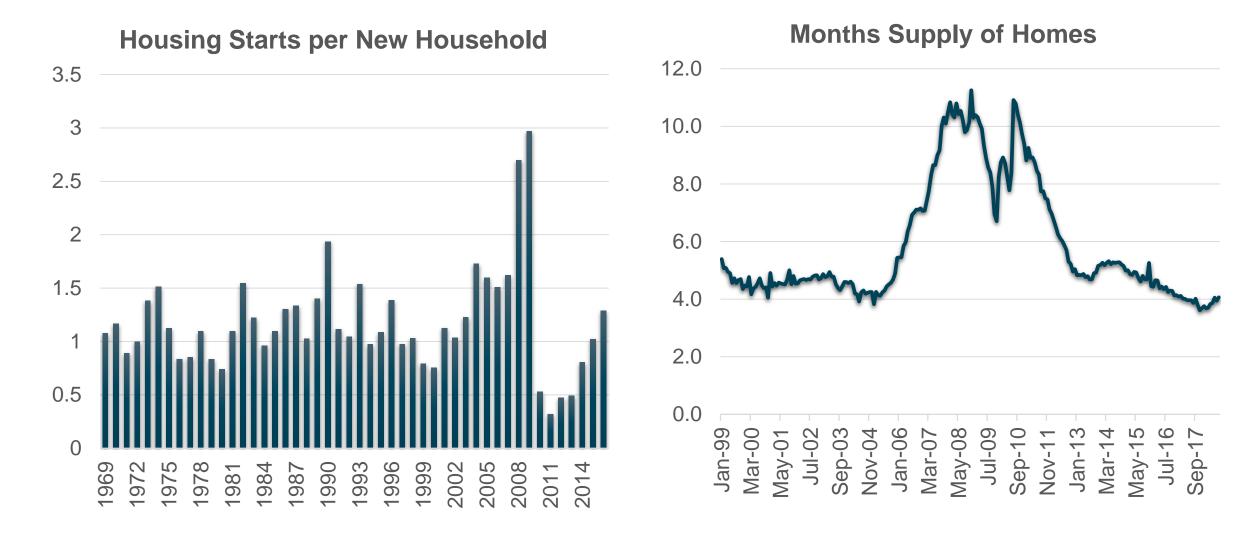
Consumer Debt Loads





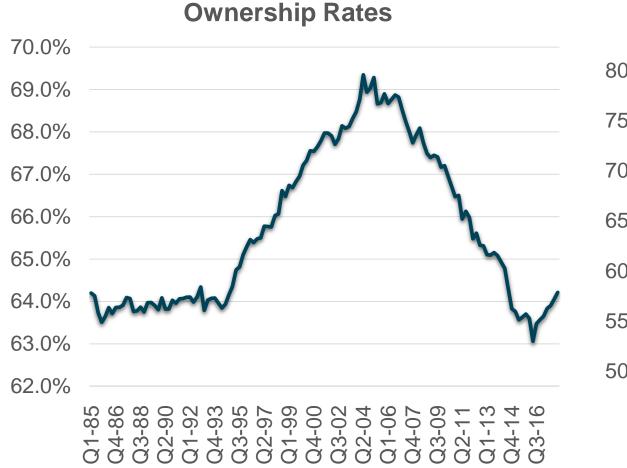


Home Prices / Inventories

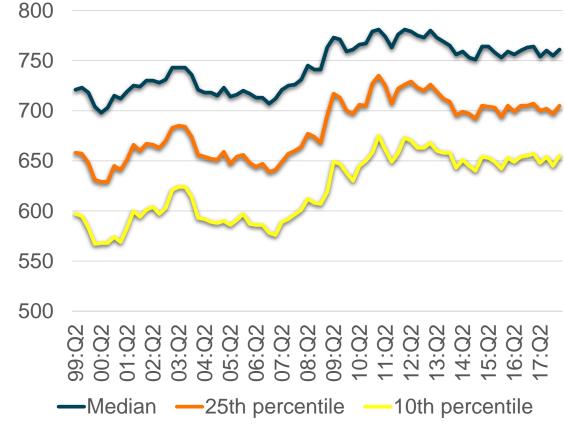


Ownership and Credit Availability





Mortgage Origination by Credit Score

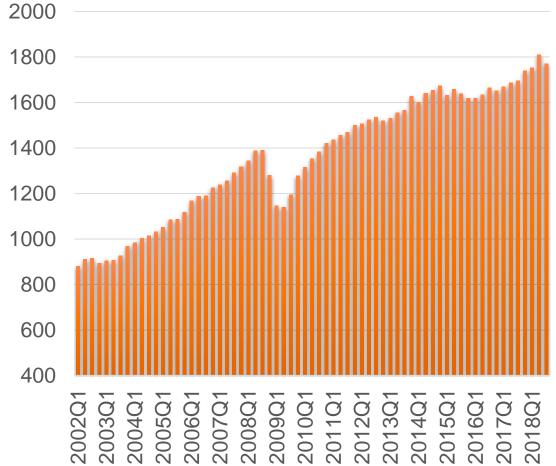


Industrial Production

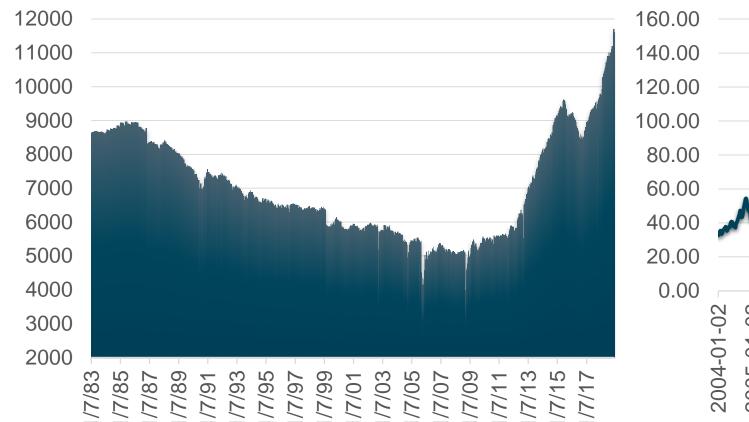




Exports of goods, Real



Oil Production / Prices



US Crude Oil Production (TB/D)

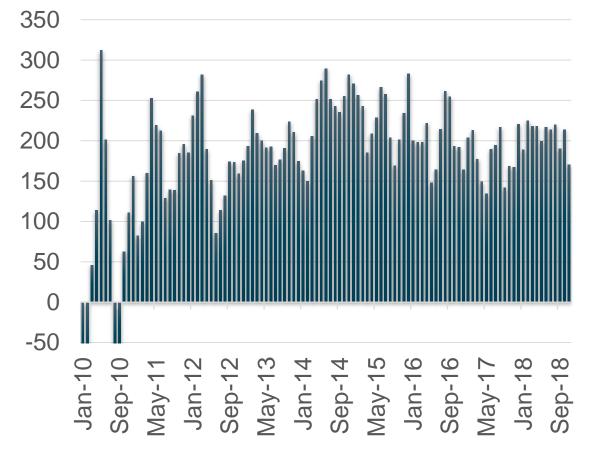
WTI Oil Prices (\$/B)



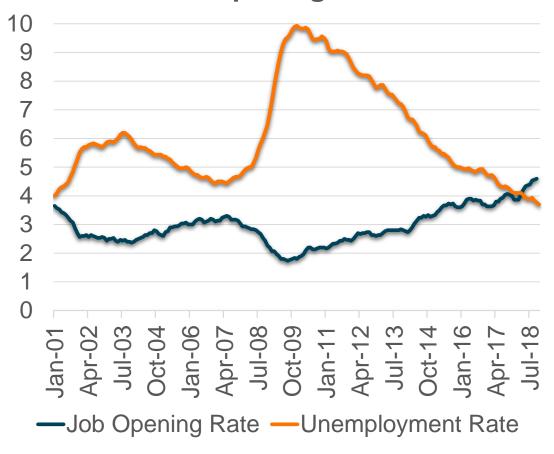


Labor Markets

Change Non Farm Payrolls (Smoothed)

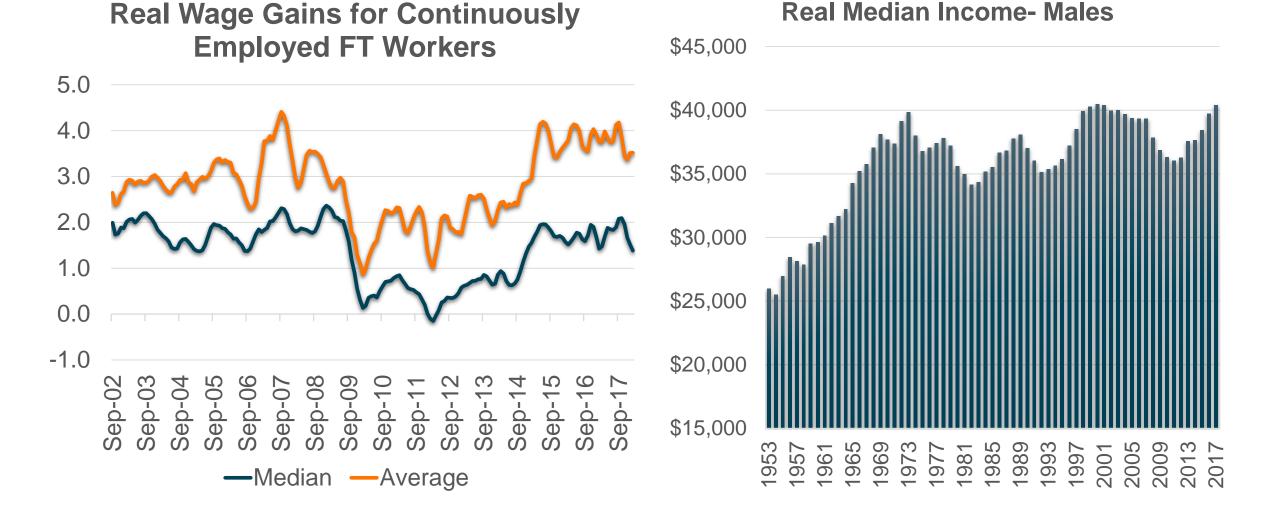


Unemployment and Job Openings





Consequences



Beacon Economics 17

■1973 **■**2018

Beacon Economics 18

Quality of Life

Life Expectancy

78

76

74

72

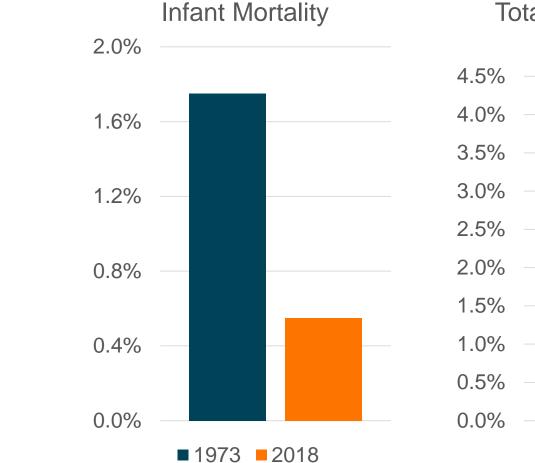
70

68

66

64

62



Total Crime Rate in the U. S. % 4.15%

■ 1973 ■ 2016



2.85%



ama







The Real Inequality

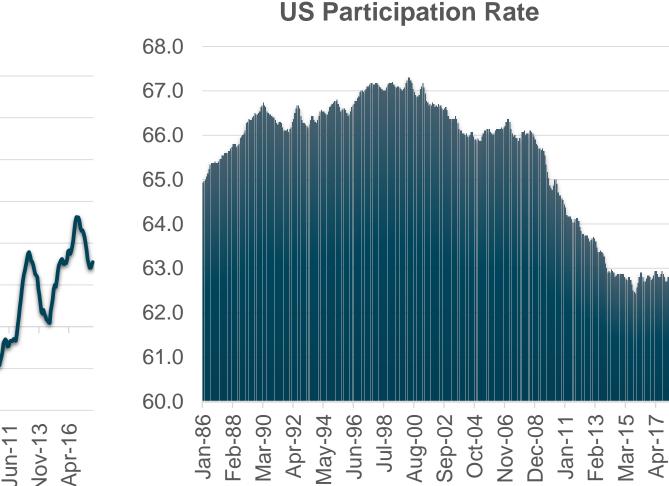
Real Average Net Worth by Bracket

	1989	2001	2016
< 25	\$(1)	\$0	\$(12)
	0%	0%	0%
25–49.9	\$43	\$60	\$45
	3%	3%	2%
50–74.9	\$166	\$227	\$204
	12%	11%	7%
75–89.9	\$422	\$612	\$659
	18%	17%	14%
90–100	\$2,317	\$3,748	\$5,336
	67%	70%	77%
Top 1%	\$10,407	\$17,772	\$26,645
	30%	33%	39%

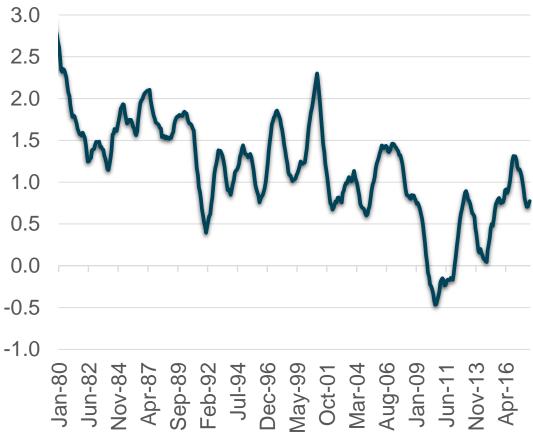
Real Average Net Worth by Age

Family characteristic	1989		2016	
	Median	Mean	Median	Mean
All families	87.5	346.9	97.3	692.0
Age of head				
Less than 35	14.6	87.4	11.0	76.1
35–44	105.3	275.4	59.8	288.6
45–54	184.2	515.7	124.2	727.5
55–64	182.6	574.3	187.3	1167.4
65–74	143.1	522.0	223.4	1066.0
75 or more	135.2	450.7	264.8	1066.9

Workforce Growth



US Labor Force Growth (Smoothed)



Looking Ahead

25.0 20.0 15.0 10.0 5.0 -59 years 64 years over 24 years 34 years 69 years 74 years and 5 to 9 4 10 Under 5 29 39 44 49 84 54 62 to 60 to (70 to 80 to 5 5 years 5 5 5 5 5 **t t** 5 5 65 10 15 25 35 55 75 20 30 40 45 50 85

2016 Population by Age (Millions)

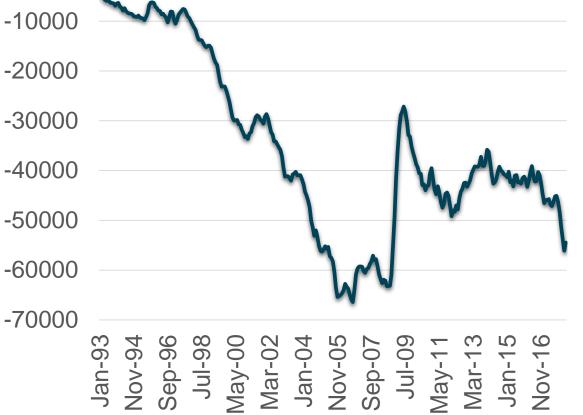
US Population Forecast

	0-24	25-64	65+
Current	104.5	169.4	49.2
2016-26	0.9	4.7	17.8
2026-36	2.0	6.2	11.9
2036-46	2.3	9.4	4.8
Total	5.3	20.3	34.5

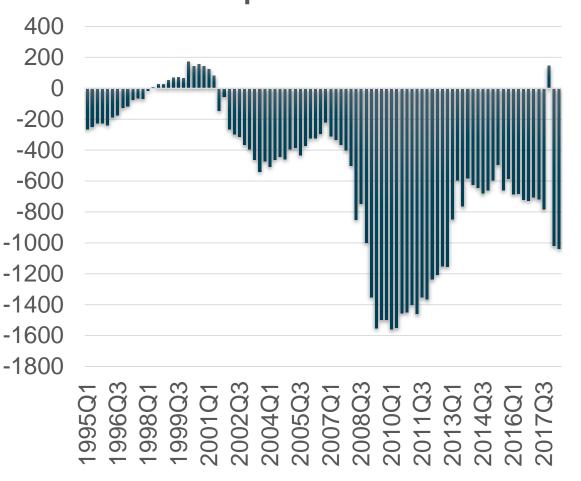


0

Trade Deficit



Net Surplus Federal Go





Trump Just Ripped Up Nafta. Here's What's in the New Deal.

BUSINES

U Changes for automakers, dairy farmers, labor unions and large corporations headline the renegotiated U.S.M.C.A., which is poised to replace Nafta.

The China Syndrome





Country	Exports		Imports	
Total,	829.8		1233.9	
<u>China</u>	64.0	7.7%	249.7	20.2%
Can			100.0	13.0%
Mex Value (China		orts	13.7%
				5.7%
Japa Geri to US as % of GDP:				5.0%
Unit 4.0%				2.4%
Kore ,		U		2.9%
France	18.1	2.2%	25.7	2.1%
India	15.5	1.9%	26.8	2.2%
Italy	11.9	1.4%	26.8	2.2%
<u>Taiwan</u>	13.6	1.6%	21.6	1.8%
Netherlands	24.2	2.9%	10.7	0.9%

The Yuan response



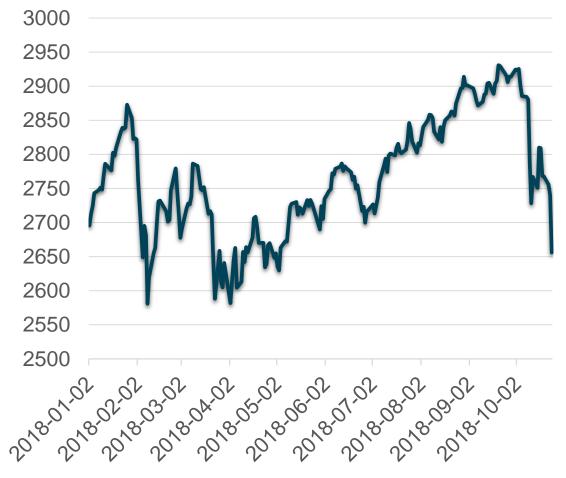


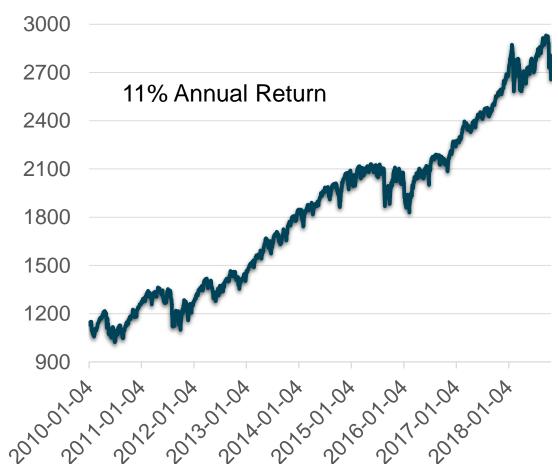
Yuan / Dollar Exchange Rate



S&P 500

The Markets

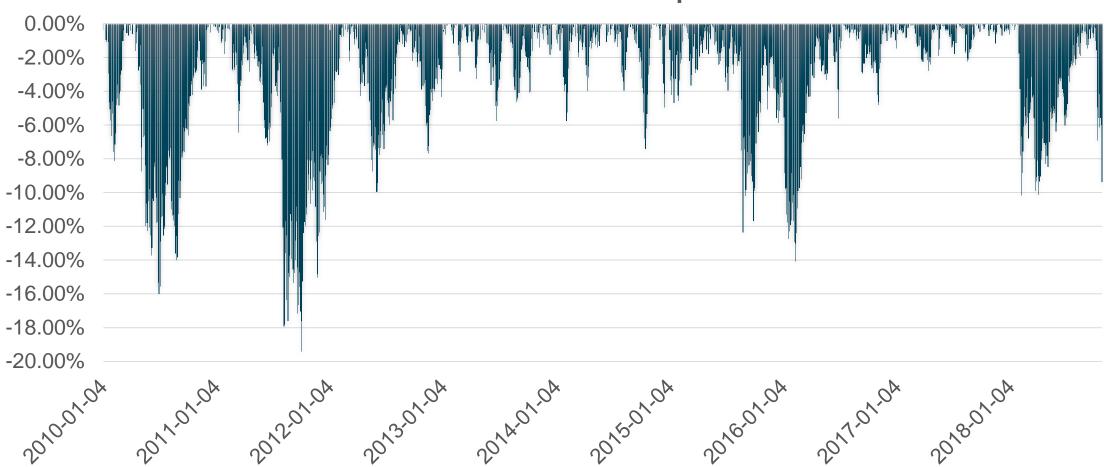




S&P 500



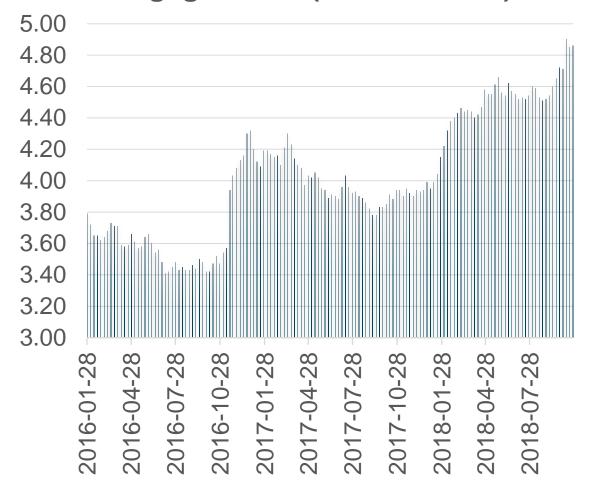




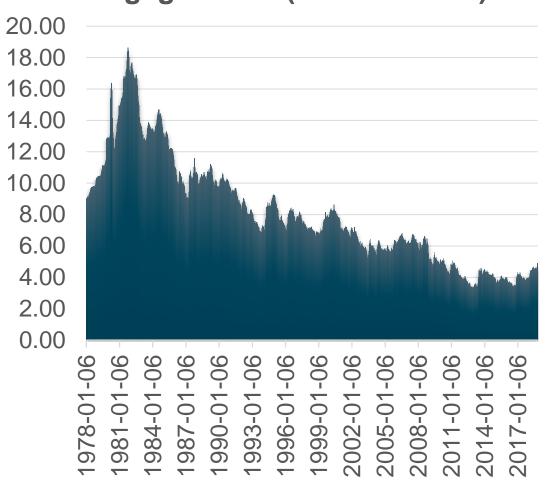
Market Selloffs Current Expansion

A Rising Rate Trigger?

Mortgage Rates (30 Year Fixed)

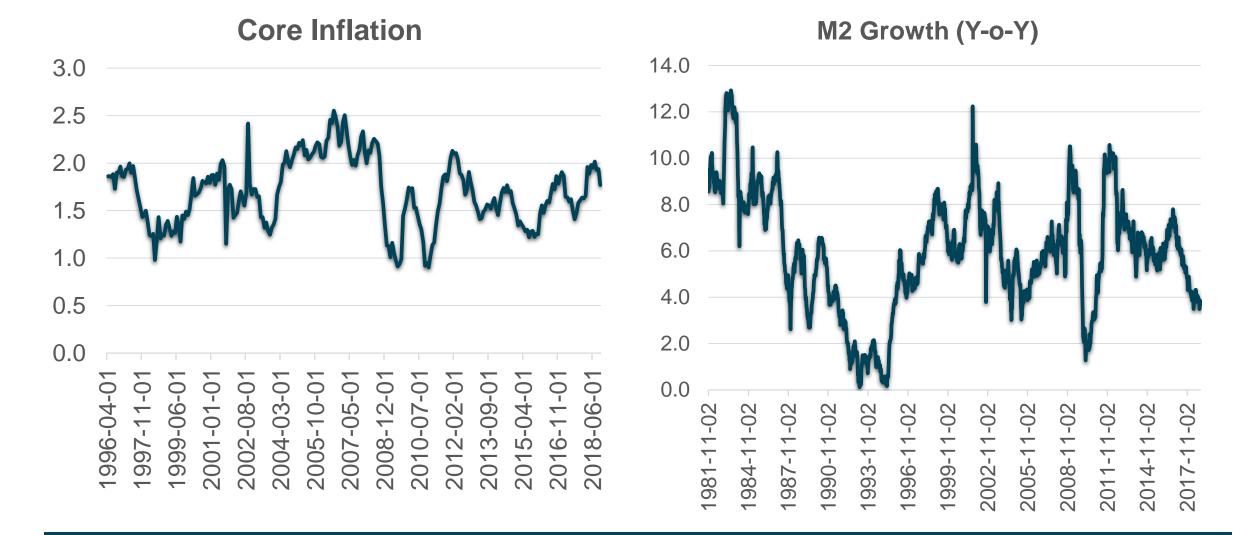


Mortgage Rates (30 Year Fixed)



Inflation?

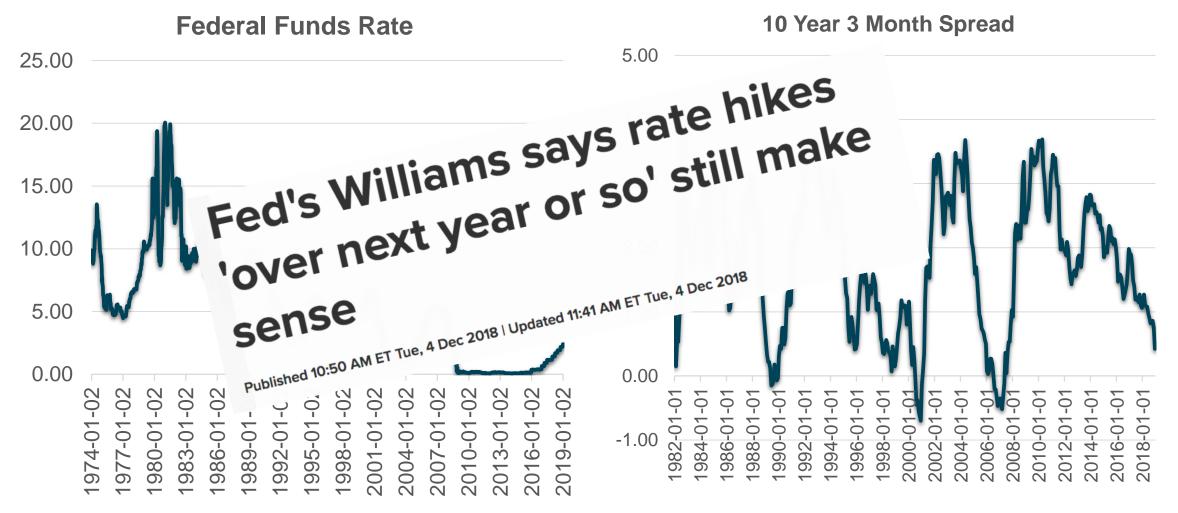




Beacon Economics

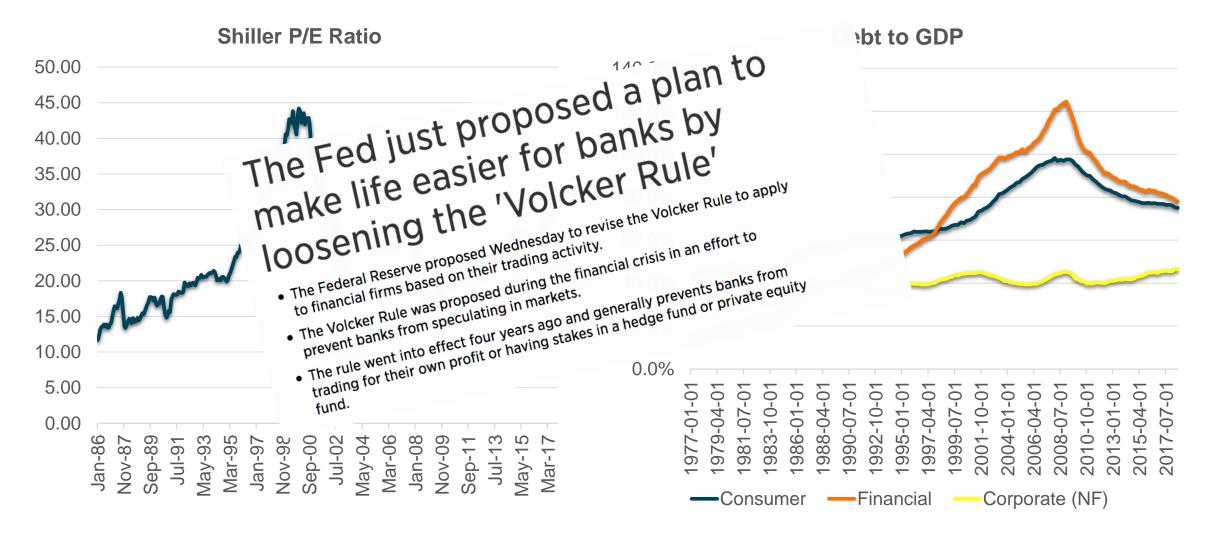
Federal Reserve Policy: Normalization?



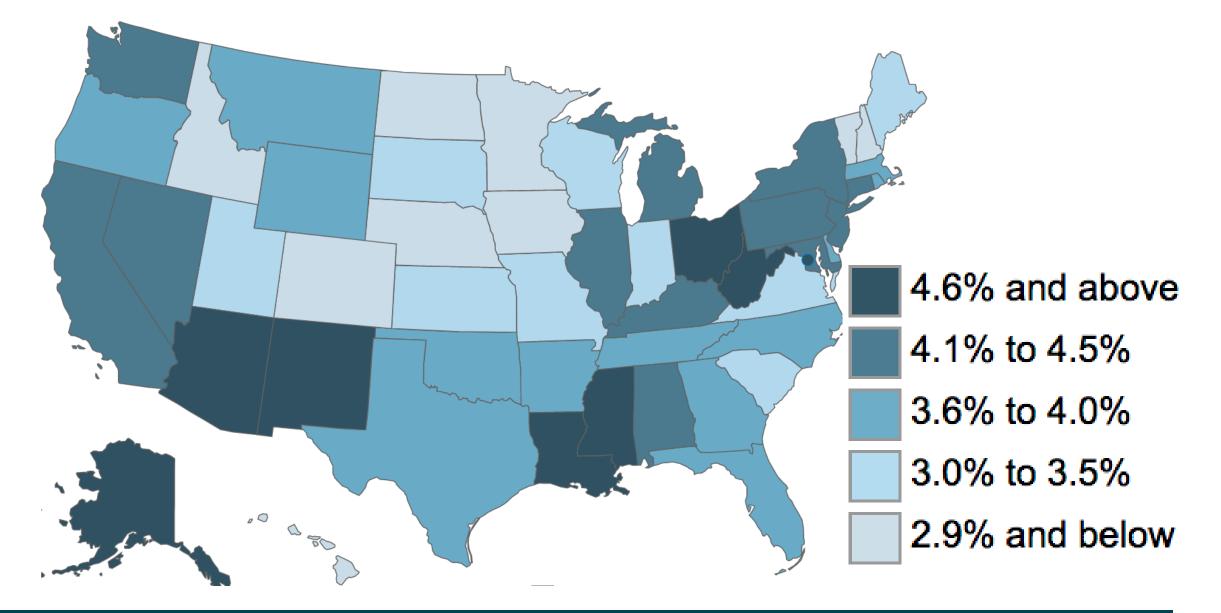


Another Bubble?





State unemployment rates, August 2018, seasonally adjusted



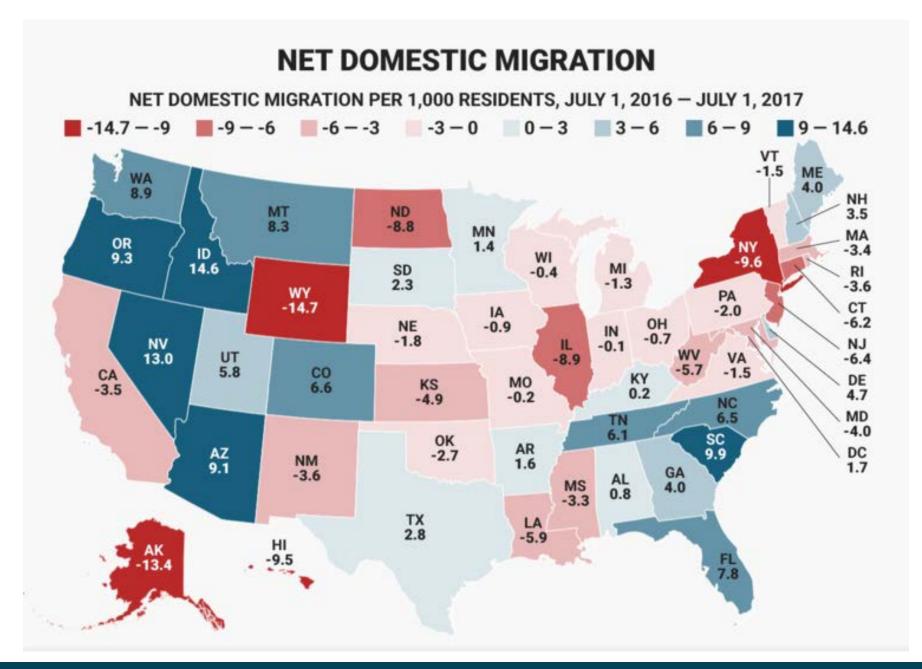
Population Shifts



Net Migration (% of Pop) by region 0.8% 0.7% 0.6% 0.5% 0.4% 0.3% 0.2% 0.1% 0.0% -0.1% -0.2% -0.3% 2012 2013 2011 2014 2015 2016 -Northeast Region --- Midwest Region South Region ----West Region

Net Migration by State 14-16

Florida 1.51% Ol	nio -0.05%
Nevada 1.27% Pe	enn -0.06%
Colorado 1.10% W	isconsin -0.08%
Oregon 1.08% M	ichigan -0.08%
South Carolina 1.04% Ne	ew Jersey -0.14%
Washington 0.99% Ve	ermont -0.19%
Arizona 0.96% W	Virginia -0.26%
Texas 0.90% Ne	ew York -0.27%
North Dakota 0.79% M	ississippi -0.28%
Idaho 0.77% Ka	insas -0.30%
Delaware 0.66% Co	onnecticut -0.32%
North Carolina 0.66% W	yoming -0.35%
Montana 0.60% Ne	ew Mexico -0.47%
Georgia 0.54% Illi	inois -0.58%
Tennessee 0.53% Al	aska -0.73%



California fact versus fiction



Executive CONTINUOUS IMPROVEMENT FOR YOU - THE CEO

2016 Best & Worst States For Business

50 California

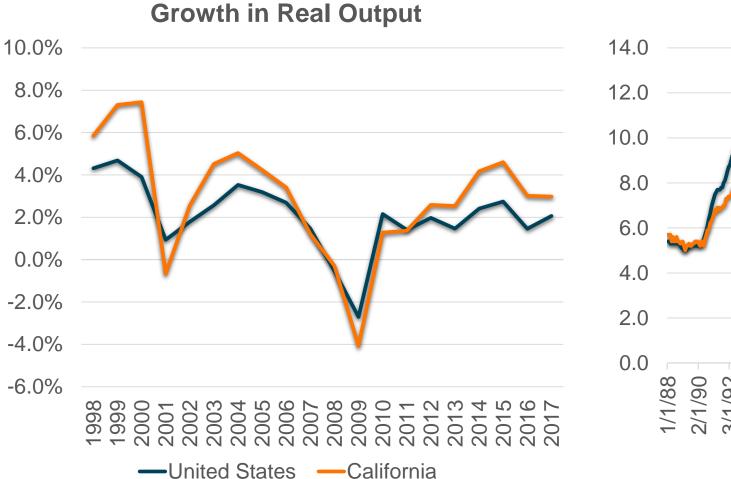
- 49 New York
- 48 Illinois
- 47 New Jersey
- 46 Massachusetts
- 45 Connecticut
- 44 <u>Hawaii</u>
- 43 Michigan
- 42 Oregon
- 41 Vermont
- 40 Maryland
- 39 Mississippi
- 38 West Virginia
- 37 Rhode Island



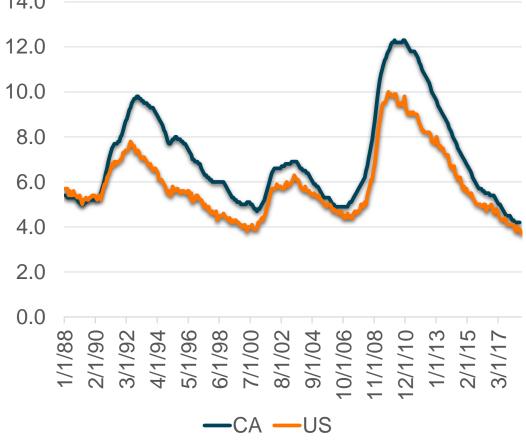


Booms and Busts





US Unemployment

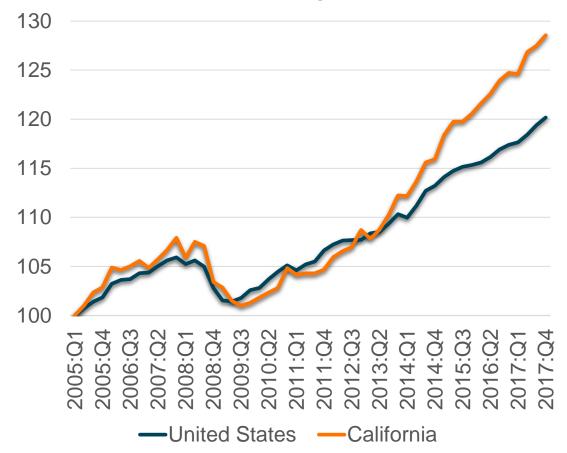


California Economic Engine



Q1 2018	1 Year	5 Year
Washington	4.3%	3.7%
California	3.5%	3.7%
Utah	3.7%	3.4%
Colorado	4.5%	3.4%
Oregon	3.4%	2.9%
Florida	2.3%	2.8%
Texas	4.2%	2.8%
Idaho	3.2%	2.8%
Georgia	2.5%	2.8%
Nevada	4.0%	2.7%

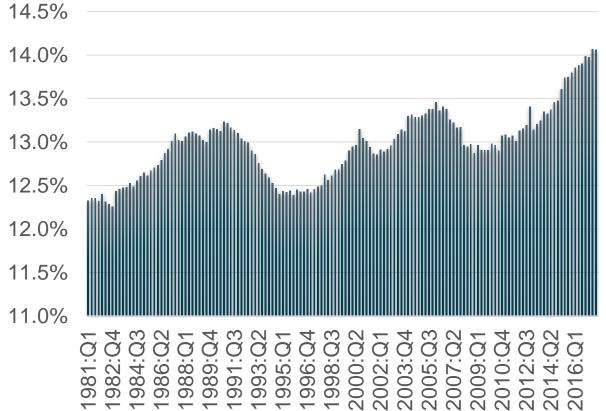
Real State Output Index



California Economic Engine



California Share National Personal Income



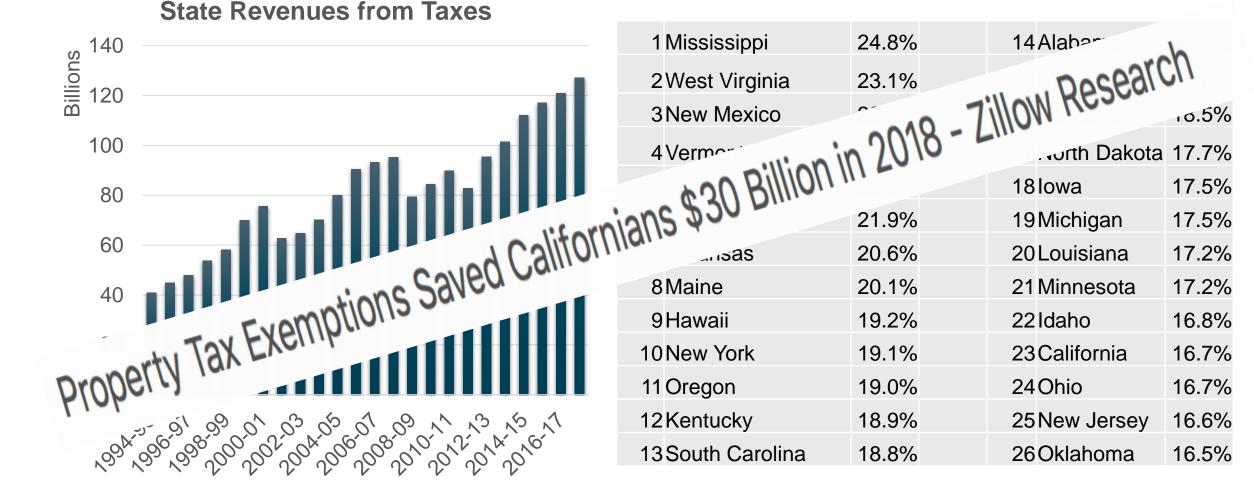
Employment

<u> </u>	<u>State</u>	<u>#</u>	<u>Ann Gr</u>	Share US
1	Nevada	211.2	3.4%	1.7%
2	Utah	218.3	3.2%	1.7%
3	Florida	1238.2	3.1%	9.8%
4	Oregon	252.1	2.9%	2.0%
5	Idaho	92.1	2.8%	0.7%
6	Colorado	328.7	2.7%	2.6%
7	Washington	413.1	2.7%	3.3%
8	California	2051	2.6%	16.3%
9	Georgia	537.9	2.6%	4.3%
10	South Carolina	237.6	2.4%	1.9%

A (Temporary) Revenue Glut

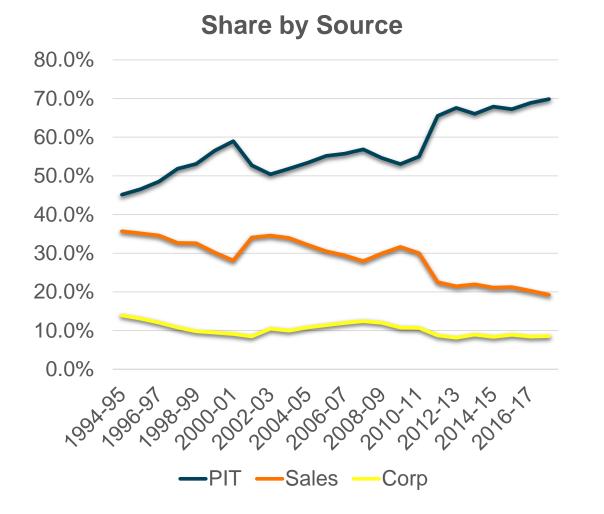


Tax Revenues as % GSP



A (Temporary) Revenue Glut



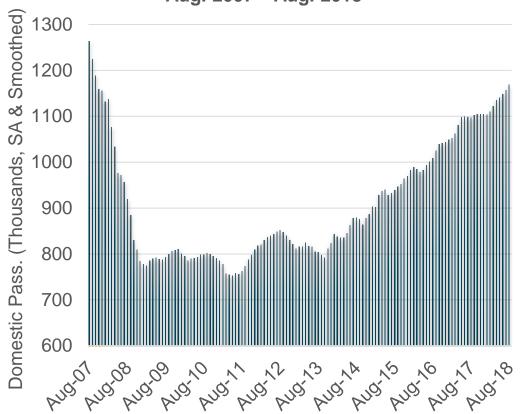


- Hyper-Cyclical
- Progressive / Regressive
- Tax on Effort vs Tax on Wealth
- Inflation for Goods relative to Inflation for Services
- Evolutionary vs revolutionary reform

Air Traffic



Domestic Passengers Oakland International Airport Aug. 2007 – Aug. 2018



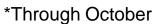
Airport	Domestic Pass. (000's) Aug. 2018	Year over Year % Change	Five Year % Change
ΟΑΚ	1,168.8	6.6%	45.4%
SFO	3,665.8	1.8%	26.9%
SJC	1,132.6	19.9%	62.8%

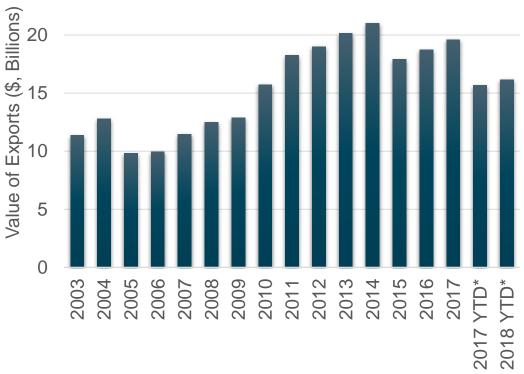
Hotels



	AVERAGE	AVERAGE DAILY ROOM RATE			ANCY PE	RCENT
	2018	2017	VAR	2018	2017	VAR
	¢000.10	¢000.00	F 00/	0/ /0/	07.00/	
SAN FRANCISCO	\$299.19	\$282.82	5.8%	86.6%	87.0%	-0.5%
SAN FRANCISCO AIRPORT	210.48	204.44	3.0%	88.1%	87.4%	0.8%
SAN JOSE/PENINSULA	224.46	212.59	5.6%	82.4%	81.7%	0.9%
OAKLAND/EAST BAY	173.16	164.80	5.1%	81.0%	81.4%	-0.4%
MONTEREY/CARMEL	322.18	308.85	4.3%	78.4%	76.7%	2.2%
CENTRAL VALLEY	107.56	103.30	4.1%	75.6%	76.3%	-1.0%
SACRAMENTO	137.01	131.82	3.9%	80.2%	81.2%	-1.2%
MARIN COUNTY	185.69	181.60	2.3%	81.1%	82.4%	-1.5%

25

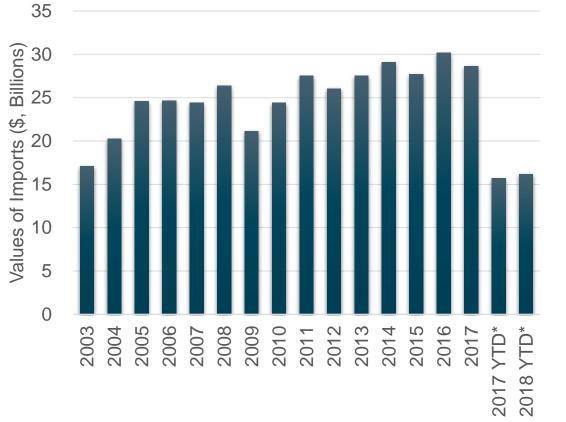




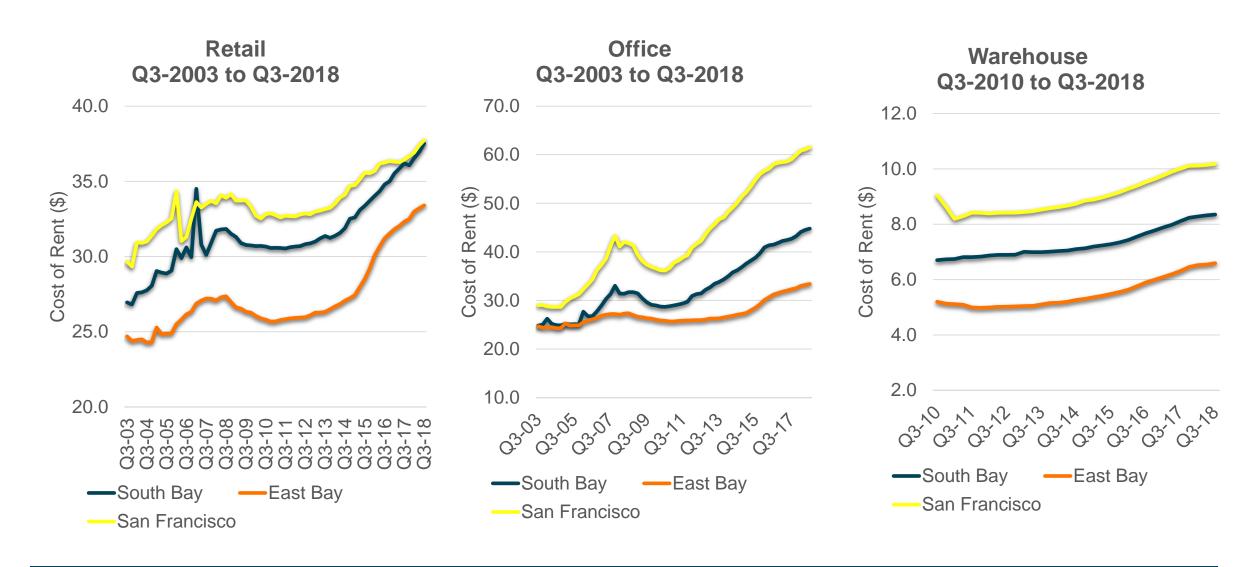
Value of Exports All Commodities 2003 to 2018 YTD*



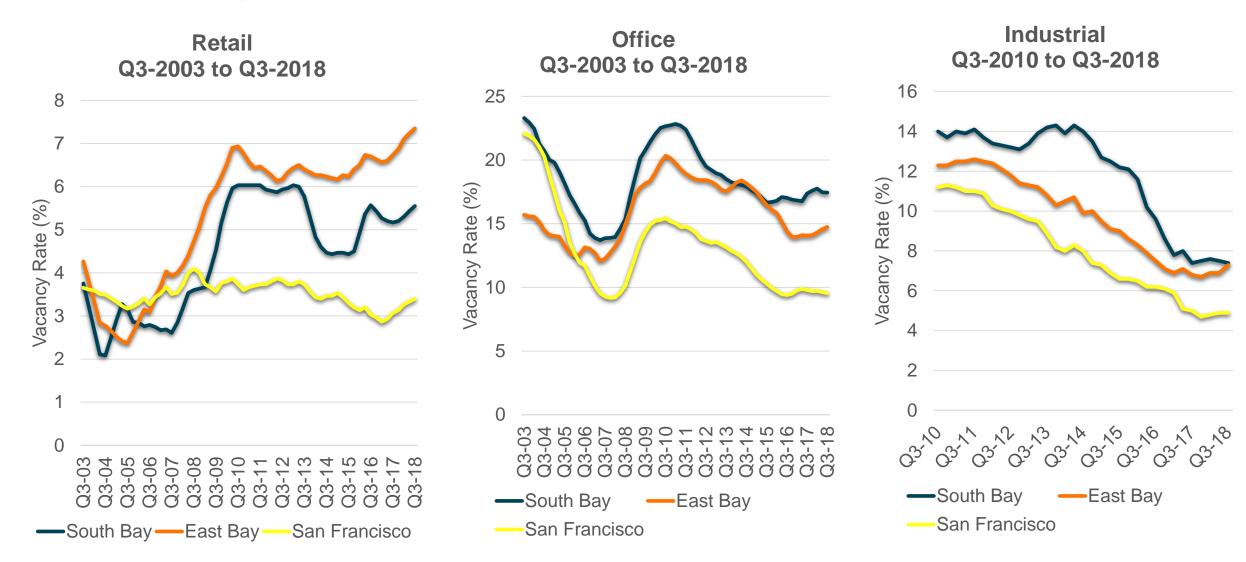




Rents



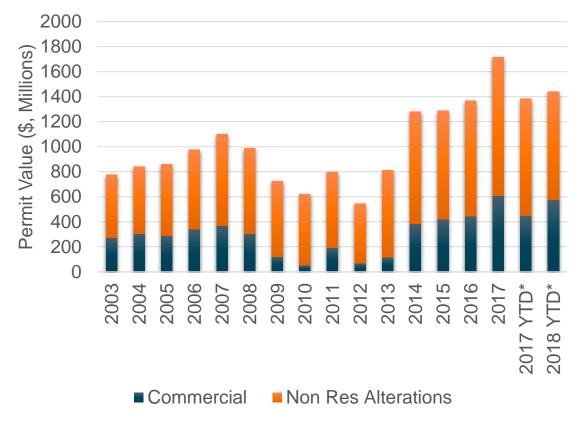
Vacancy Rates



46

Nonresidential Real Estate Permits

East Bay Nonresidential Permits 2003 to 2018 YTD*



Value of Permits **YTD Year over Year** 2018 YTD* % Growth (\$, Millions) Region Alts. Alts. Comm. Comm. East Bay 574.9 866.4 28.1% -7.5% San Francisco 1,622.2 -36.8% 1,842.3 -7.5% South Bay 1,221.8 1,506.9 67.9% 25.6%

*through the third quarter

State Job Growth



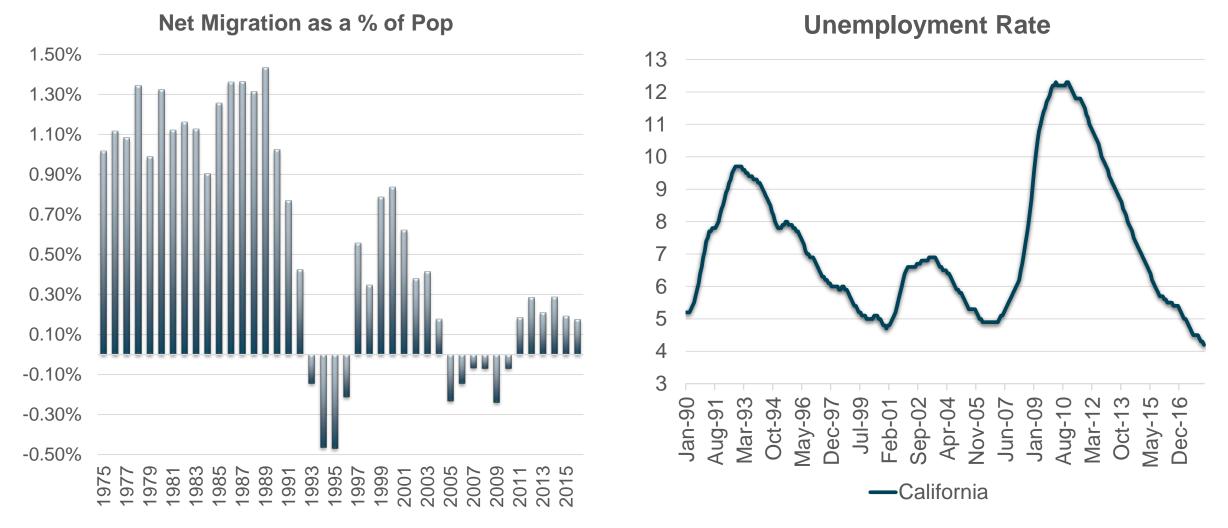
California Non Farm Payroll YoY Growth



	Nov-18		
San Jose	1,147,800	2.6%	3.4%
Stockton	246,000	3.8%	3.1%
Santa Rosa	211,500	2.0%	2.3%
Riverside	1,509,100	4.2%	2.3%
Fresno	357,600	3.1%	2.1%
Oakland	1,194,800	2.0%	1.9%
San Francisco	1,146,000	1.9%	1.9%
Bakersfield	264,800	1.5%	1.8%
San Diego	1,490,500	1.8%	1.8%
Oxnard	309,400	1.1%	1.6%
Sacramento	993,500	2.6%	1.3%
Los Angeles	4,523,400	1.4%	1.3%
Orange	1,635,300	1.7%	0.4%

California Labor Markets





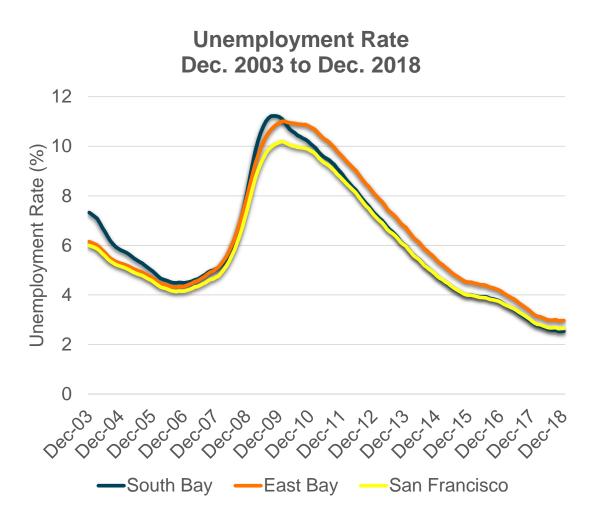
Employment Comparisons

East Bay Total Nonfarm December 2003 to December 2018 1250 1200 Employment (Thousands) 1150 1100 050 000 950 900

Region	Total Nonfarm Employment (000's)	Year over Year % Growth
South Bay	1,149	3.3
San Francisco	2,348	2.0
East Bay	1,196	2.0
California	17,287	1.7

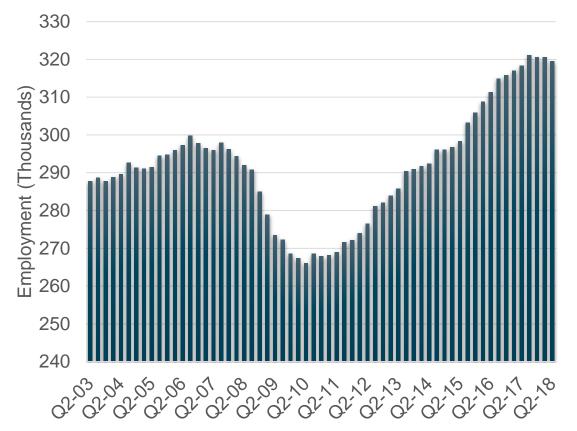
Industry Comparisons – December 2018

	East	California	
Industry	Emp	% Gr	% Gr
Total Nonfarm	1,196	2.0	1.7
Admin Support	72	10.7	2.8
Construction	76	4.0	2.6
Professional	100	2.4	4.1
Other Services	41	2.3	-0.7
Education/Health	198	2.0	2.5
Logistics	210	1.7	0.4
Retail Trade	117	1.3	-0.5
Manufacturing	98	1.2	0.4
Hospitality	117	0.5	2.8
Information	27	0.4	1.5
Government	176	0.3	1.2
Financial Activities	57	-0.9	0.5
Wholesale Trade	48	-3.0	-0.7



Employment Comparisons

Total Private Employment Q2-2003 to Q2-2018



County	Total Private Employment (000's)	Year over Year % Growth
San Francisco	635.5	3.2
Santa Clara	1,004.7	2.9
Alameda	676.4	2.3
Contra Costa	321.1	1.0

Employment – Contra Costa County

Industry	Employment Q2-2018	Year over Year % Change	Average Annual Wage (\$)	Year over Year % Change
Total Private	321,060	1.0	66,157	-9.3
NR/Construction	838	25.9	40,951	-0.1
Hospitality	41,322	4.4	23,517	-2.2
Other Scvs.	12,824	3.2	40,321	0.7
Admin Support	22,790	2.2	51,956	-4.5
Education	7,623	2.1	40,256	1.4
Manufacturiing	15,495	0.6	92,068	-22.5
Health Care	62,111	0.4	67,808	4.5
FIRE	27,312	0.2	98,005	-16.2
Professional	15,774	0.2	110,481	-16.5
Information	7,958	-0.1	107,769	-25.3
Retail Trade	42,116	-0.7	35,424	0.8
Wholesale Trade	9,728	-2.7	93,438	-9.8

New Housing Supply

New Home Permits

45000 40000 35000 30000 25000 20000 15000 10000 5000 0 Q1-95 Q1-97 Q1-97 Q1-97 Q1-98 Q1-99 Q1-01 Q1-02 Q1-02 Q1-02 Q1-02 Q1-02 Q1-12 Q1-12 Q1-12 Q1-11 Q1-112 Q1-12 Q1-12

How Much Housing Needed?

Housing Needed to maintain 2% State Job Growth

Method 1	
Total	722,022
Per Year	206,674
Current	111,185
Shortfall	100,489
Method 2	
Total	911,001
Per Year	263,667
Current	111,185
Shortfall	157,482



How Much of a Backlog?

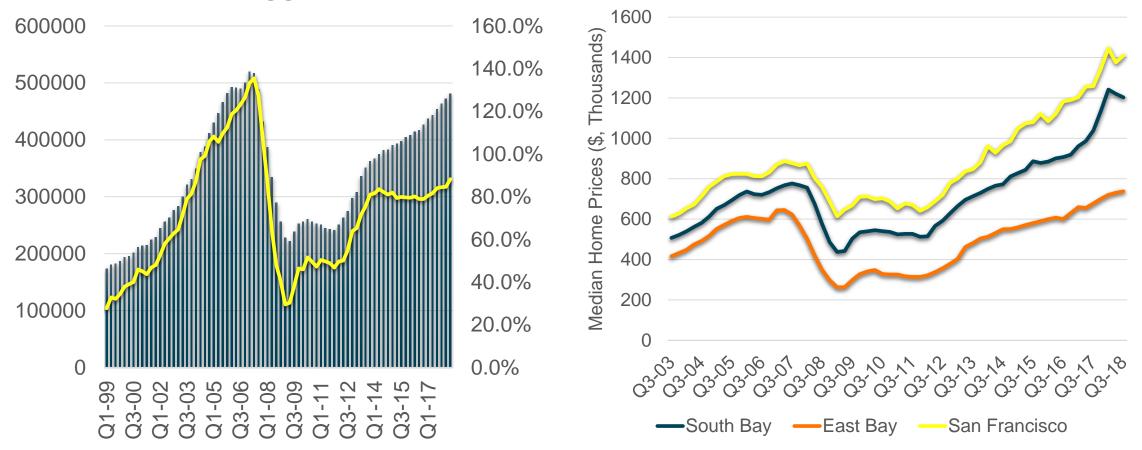


	Units	Vacancy	Rk	00-17 Gr%	Rk	00-17 Ch
Texas	10,933	9.4%	28	34%	4	2,776
Florida	9,442	13.2%	6	29%	6	2,139
California	14,177	5.8%	52	16%	21	1,963
N Carolina	4,623	11.1%	17	31%	8	1,099
Georgia	4,282	8.4%	34	30%	9	1,001
Arizona	2,999	13.1%	7	37%	3	810
Washington	3,103	7.3%	44	27%	10	652
New York	8,328	8.1%	39	8%	44	648
Virginia	3,513	7.1%	46	21%	15	609
Colorado	2,385	8.3%	35	32%	7	577

	Backlog
Avg Growth	291
Avg Vacancy	676
Total	967
High Growth	1,408
Avg Vacancy	676
Total	2,084
Texas Growth	1,849
Avg Vacancy	676
Total	2,525

The Housing Exodus

California Home Prices Relative to US



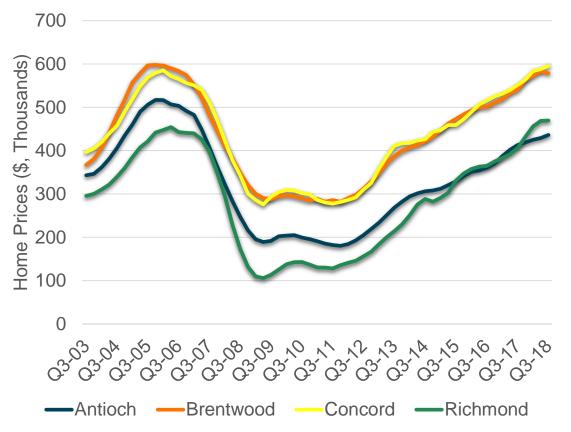
Median Home Price Q3-2003 to Q3-2018



Beacon Economics

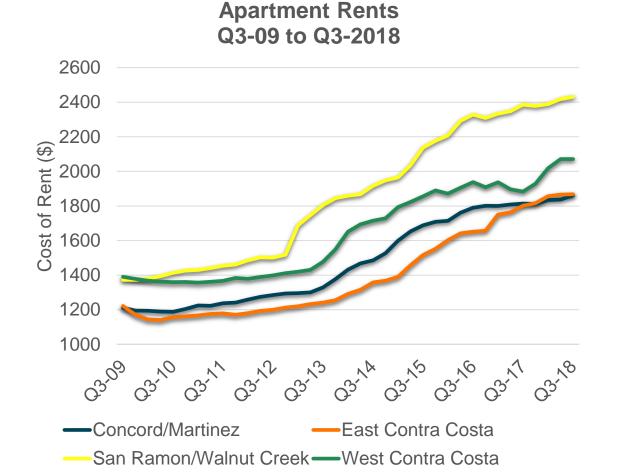
Residential Real Estate - Local

Median Home Prices Q3-2003 to Q3-2018

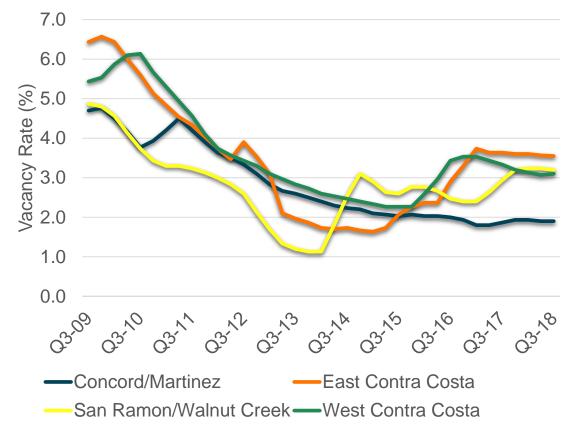


City	Median Home Prices in Q3-2018 (000's)	Year over Year % Change
Richmond	461.8	15.0
Brentwood	590.0	9.9
Concord	591.1	9.6
Antioch	436.9	4.9

Residential Real Estate - Local

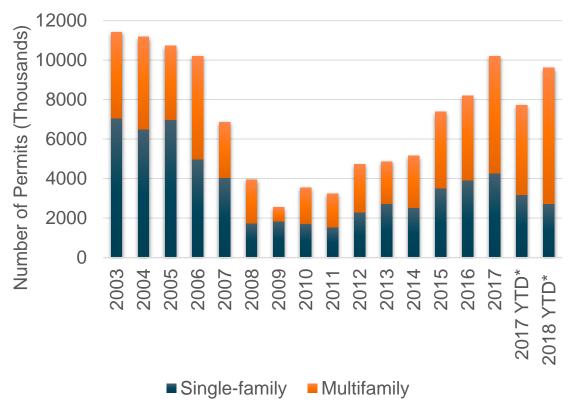


Apartment Vacancy Rate Q3-2009 to Q3-2018



Residential Real Estate – Permits

East Bay Residential Permits 2003 to 2018 YTD*



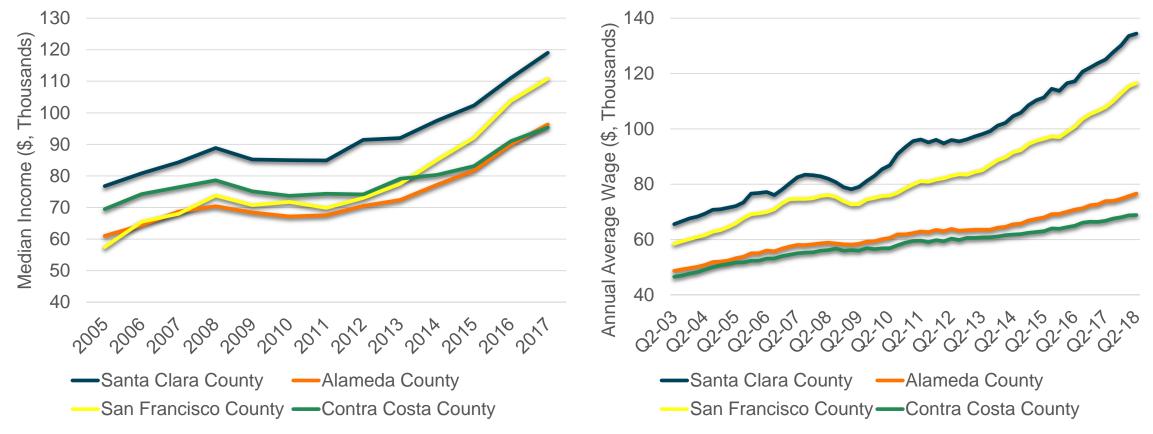
YTD Year over Year **Number of Permits** 2018 YTD* % Growth Region Single-Multi-Single-Multifamily family family family **East Bay** 6,870 2,734 51.3% -13.9% San Francisco 3,252 1,662 -22.8% -16.1% South Bay 538 -12.1% 17.2% 4,008

*through the third quarter

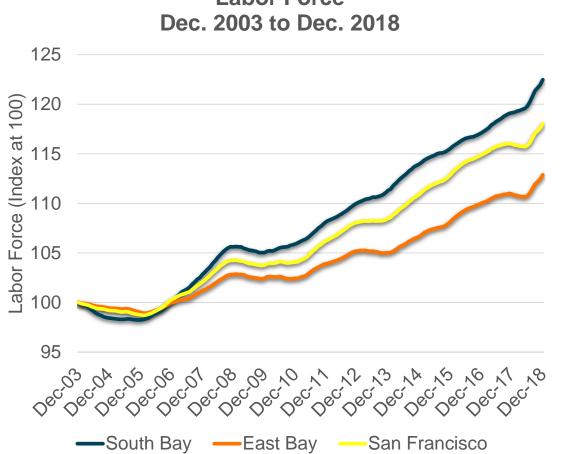
Households vs Payrolls

Median Household Income 2005 to 2017

Annual Average Wages Q2-2003 tom Q2-2018



Labor Force and Housing



Labor Force



Cumulative Housing Permits

Population – Contra Costa County

1970 to 2018 Population (Thousands)

Total Population

City	2018 Population (000's)	Year % Change	Five Year % Change
County Total	1,149.4	0.9	6.0
Concord	129.2	0.7	3.5
Antioch	113.1	0.7	5.1
Richmond	111.0	0.8	3.9
San Ramon	82.6	1.6	8.1
Pittsburg	72.6	1.8	9.2
Walnut Creek	70.7	0.2	6.5
Brentwood	63.0	2.7	16.7
Danville	44.4	0.8	4.7
Oakley	41.7	1.5	10.7
Martinez	38.1	0.7	4.2



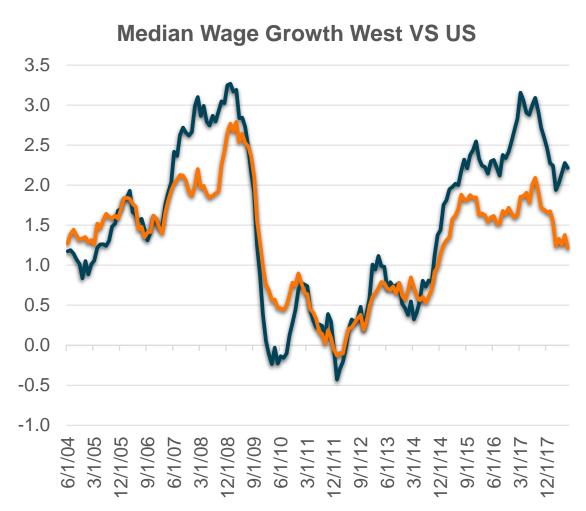


	California	Alameda	Los Angeles	Orange	San Diego	San Francisco	Santa Clara
Renters 2016	6,000,750	273,116	1,832,068	447,586	532,265	222,703	276,842
Change 11-16	375,376	16,779	112,284	36,722	36,656	3,678	14,125
Growth 11-16	6.7%	6.5%	6.5%	8.9%	7.4%	1.7%	5.4%
Overcrowded	818,737	39,668	303,691	72,153	60,812	16,739	43,186
Share	13.6%	14.5%	16.6%	16.1%	11.4%	7.5%	15.6%
Change 11-16	75,986	15,758	12,676	2,078	16,673	-2,091	7,089

The Upside of Labor Shortages



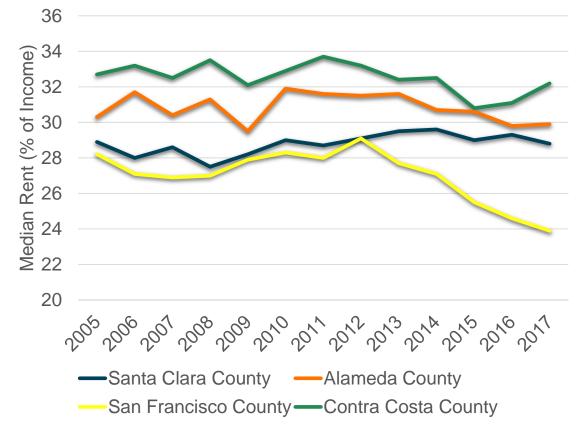
		Median			
	Numbe	Income	Change	Unemp	Change
	r (Mil)	2016	13-16	2016	13-16
Total	20.96	40,005	10.2%	5.5%	-3.0%
No High School	3.52	21,558	13.1%	8.2%	-3.7%
High School	4.26	30,231	10.9%	7.0%	-4.0%
Some College	6.14	36,985	3.1%	5.5%	-3.4%
Bachelor plus	7.03	60,121	9.4%	3.6%	-1.6%



Don't Just Focus on Affordable Rentals







Share Households > 30% Income

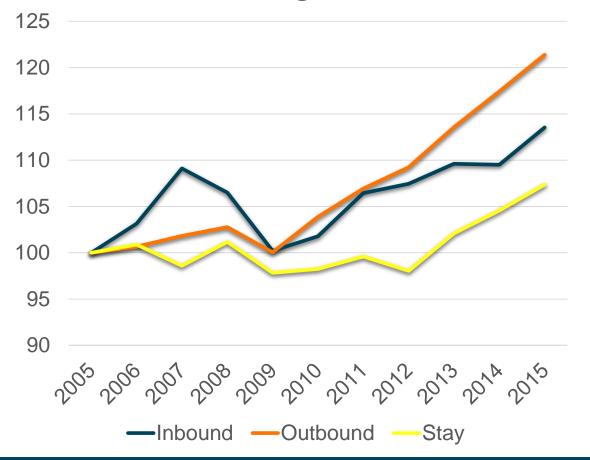
	Renter				
	2013	2016	Ch		
Fresno	54.8%	57.5%	2.7%		
Los Angeles	57.0%	55.4%	-1.6%		
San Bernardino	54.7%	55.4%	0.7%		
Riverside	58.8%	54.8%	-4.0%		
San Diego	53.7%	54.7%	1.0%		
Orange	55.5%	54.1%	-1.4%		
Sacramento	52.9%	52.1%	-0.9%		
Alameda	50.8%	47.2%	-3.6%		
Santa Clara	47.2%	46.2%	-1.1%		
San Francisco	42.8%	36.8%	-6.0%		

The Commute Impact

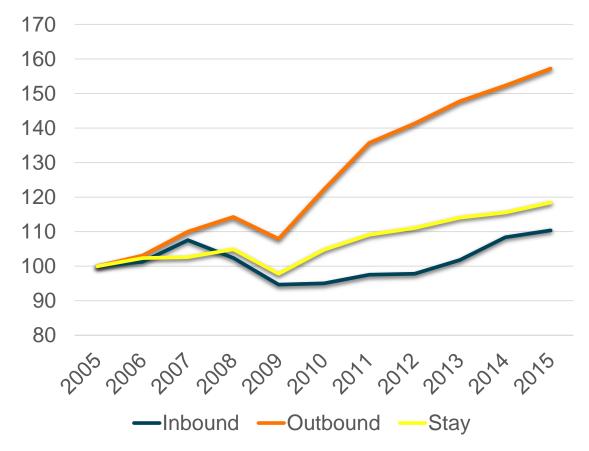
	Res Emp	Ch 12-17	Gr	Out Cnty	Sh
Alameda	770234	76444	9.9%	36005	47.1%
San Bernardino	890998	101571	11.4%	32113	31.6%
Contra Costa	543260	60182	11.1%	29556	49.1%
Riverside	1014984	150692	14.8%	28079	18.6%
Santa Clara	971960	109719	11.3%	25227	23.0%
Sacramento	689495	91152	13.2%	22646	24.8%
San Mateo	409921	39283	9.6%	21653	55.1%
San Joaquin	303851	45701	15.0%	19831	43.4%
Solano	204776	24954	12.2%	14919	59.8%
Stanislaus	230328	33644	14.6%	12592	37.4%
Madera	57028	15310	26.8%	9532	62.3%
Ventura	409760	23567	5.8%	7912	33.6%
Placer	177146	21908	12.4%	7596	34.7%

Contra Costa Commuting

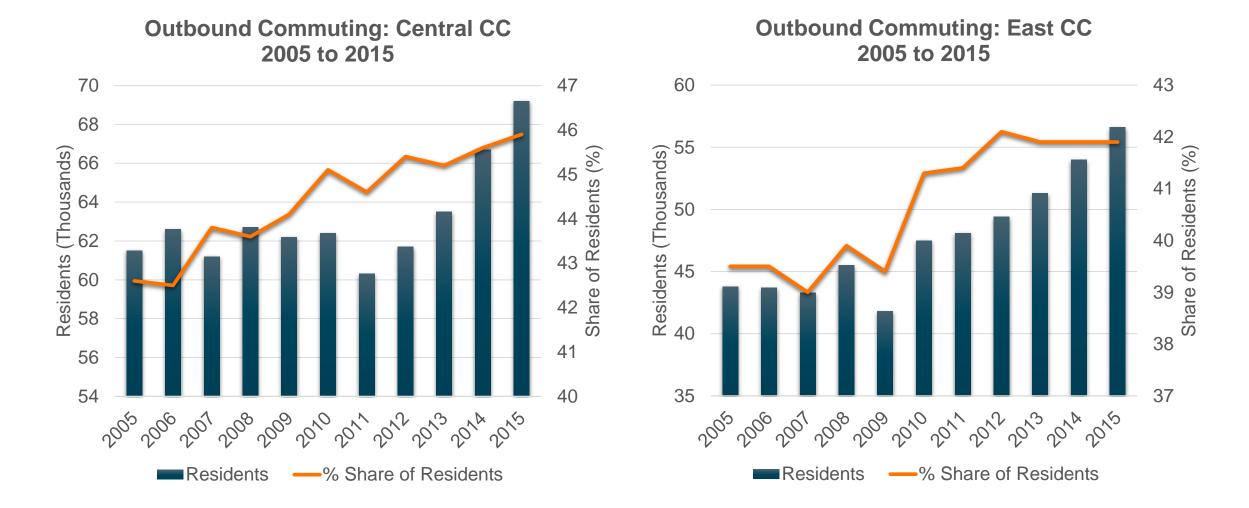
Contar Costa County Worker Commuting Patterns



Tri-Valley Worker Commuting Patterns



Commuting Patterns - Central Contra Costa



Commuting Patterns – Tri-Valley Region

Outbound Commuting: West CC Outbound Commuting: Tri Valley 2005 to 2015 2005 to 2015 100 55 90 67 54 90 Residents(Thousands) 53 🛞 Residents (Thousands) Share of Residents 80 52 51 70 50 60 49 50 48 47 62 40 65 $20^{6}20^{6}20^{6}20^{6}20^{9}20^{9}20^{9}20^{1}20^{$ $20^{6}20^{6}20^{6}20^{1}20^{6}20^{6}20^{6}20^{6}20^{1}20^{$ 2015 Residents Residents





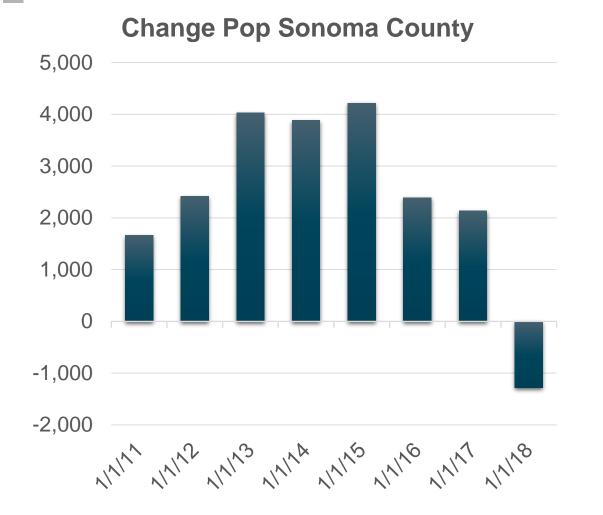
WINE COUNTRY BILL OUTRY BILL OUTR

Death toll rises to 40 as firefighters continue to battle massive California wildfires

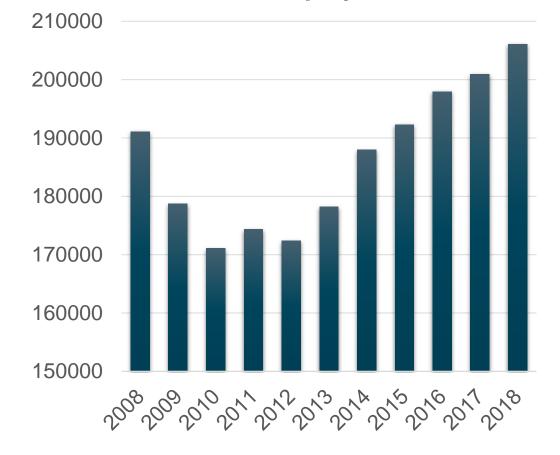


Local Population, Sonoma County



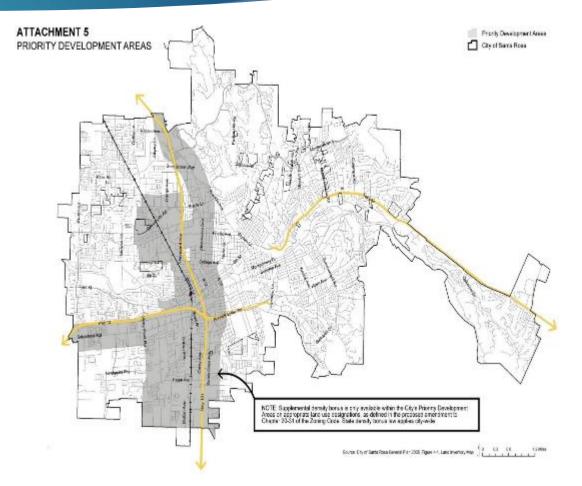


Sonoma Employment



SUPPLEMENTAL DENSITY BONUS Allow up to 100% Bonus

- Project Eligibility Requirements:
 - ✓ Achieves 35% State Bonus <u>and</u>
 - Located within a Priority Development Area or Station Area and
 - Located within appropriate General Plan Land
 Use Designation
- Density above 35% granted for:
 - ✓ Affordable Housing <u>or</u>
 - ✓ Affordable Housing <u>and</u> Community Benefits



Programmatic and Policy Updates



EXPRESS PERMITTING PROGRAM

73

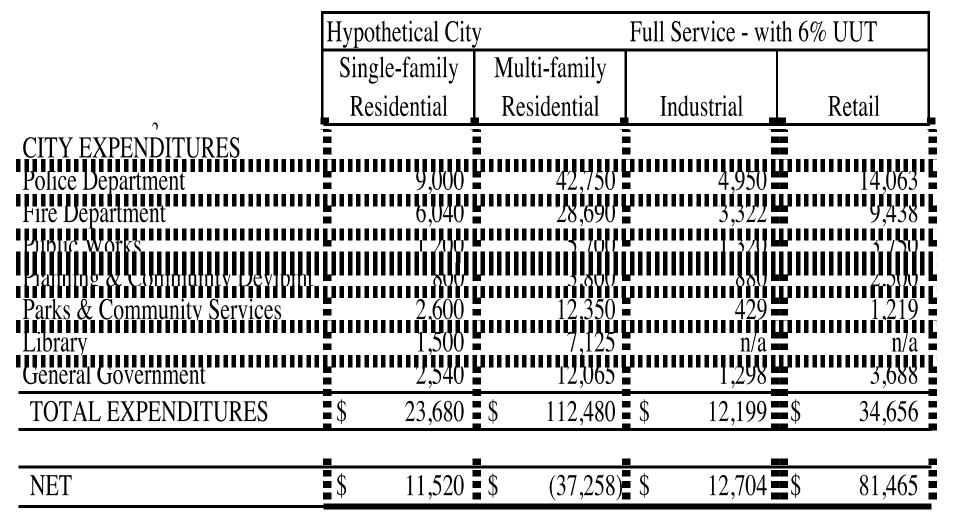
Santa Rosa





Why the problem? Incentives





The Big Picture



- Positives: It will be a good year
 - —GDP Growth Outlook for 2019: 2%+
 - -State revenues will look positive
 - -Labor markets to remain tight
 - -Rising wages to put pressure on profits
 - Exports, business investment continue to grow
 - -Inflation to remain constrained
 - -Interest Rates Still Low
 - —Debt Levels still safe
 - -California: Still a top performer

- Negatives: Problems Growing
 - -Labor shortages will be an issue
 - -Local housing supply tightening
 - —Fed will continue to tighten, yield curve flattening
 - —Markets behaving oddly
 - -Federal deficit widening sharply
 - -Current shutdown-how long?
 - Political uncertainty to dominate headlines
 - —Critical Policy Issues Remain Undiscussed
 - -Miserabilism warping our sense or reality

The Great Disconnect





The Cost of CA Housing

The Supply of CA Housing



Thank You

Chris@BeaconEcon.com | www.BeaconEcon.com

The Economic Outlook

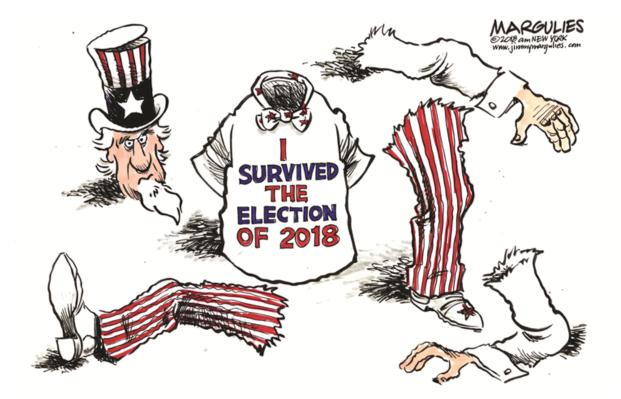
Here we go again... Focus on Contra Costa County January 2019

Christopher Thornberg, PhD

Founding Partner, Beacon Economics Director, UCR SoBA Center for Economic Forecasting and Development

Thank goodness that is behind us...





And a stock market crash chaser...

... IT LOVES ME NOT ... IT LOVES ME NOT

IT LOVES ME

... IT LOVES ME NOT ...



Market plunge reveals growing investor pessimism in US economy

Dow falls 350 points, bringing decline for the wild week to

more that

U.S. Economy Will Slow in 2019, May Enter **Recession in 2020, Economists Forecast. Trump Administration Disagrees**

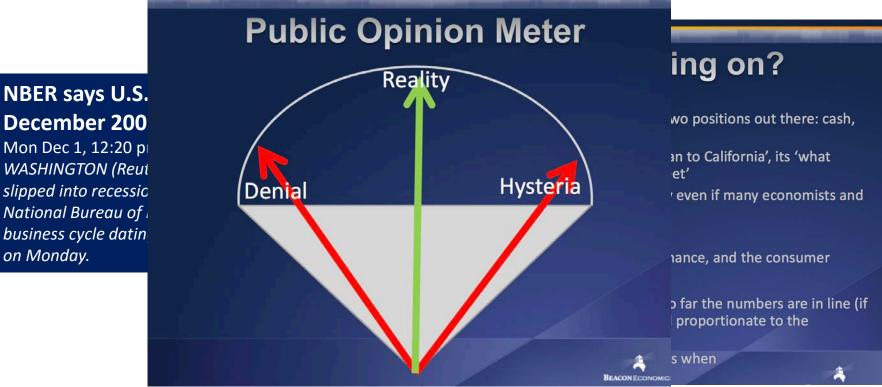
The US economy is strong. Three signs it won't last

For the U.S. Economy, Storm Clouds on the Horizon

> **Treasury Market Flashing A** Warning For U.S. Economy

A look back





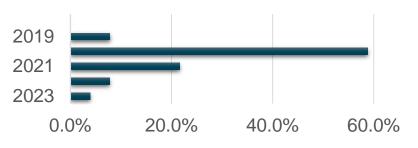
Will the Real Economy Please Stand Up?



Why so glum?

- 2018 Growth: 3.2% with .75% fiscal stimulus after-burner
- Labor markets, consumer spending, business investment, wages, exports, energy, debt levels still all on steady sustainable paths
- Interest rates, inflation still constrained
- 2019: back to a solid pace of 2.5% growth
- Still a low chance of recession in next 24 months`
- California: Still out in front

WSJ Next Recession Poll



It isn't the 'when', it's the 'why'

Will the Real Economy Please Stand Up?

Brakes and Imbalances

- Labor shortages impacting employers
- □ Local Housing Shortages
- Recent market volatility / rising long term rates
- □ Aggressive Fed, flattening yield curves
- □ Sharp growth in government deficits
- □ The Federal government shutdown
- □ Global trade / security worries

Political Dysfunction

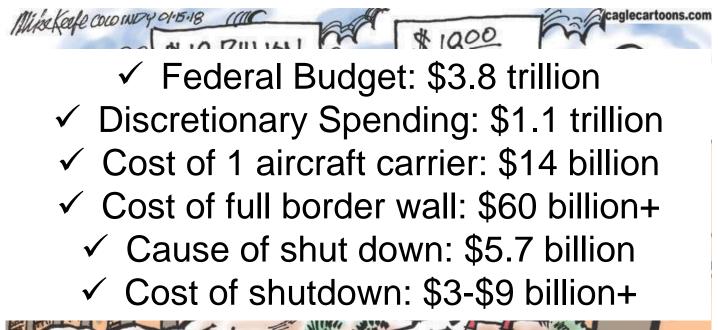
- Little effort to deal with underinvestment in infrastructure, rising wealth inequality, healthcare cost inflation, pension and entitlement issues, etc etc etc
- The great disconnect between economic realities and political discourse



DAVE GRANWND @www.davegranlund.com

A Wall Problem

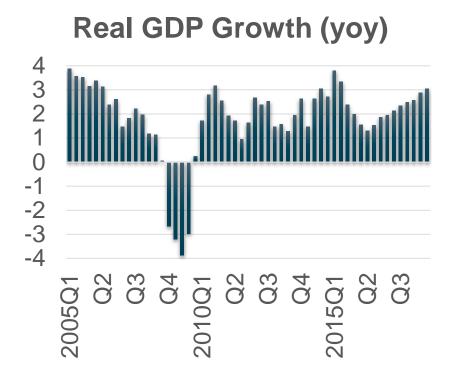






GDP: Q3 3.5%, Q4 tracking 2.7%





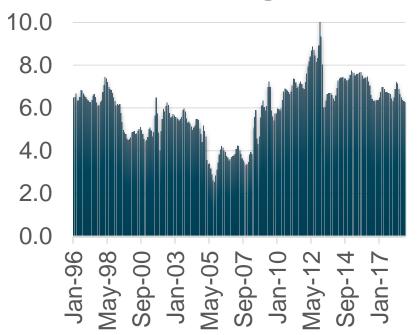
	2016	2017	Q2	Q3
GDP	1.88	2.48	4.20	3.50
Final Demand				
Consumption	1.87	1.83	2.57	2.69
Goods	0.75	0.96	1.16	1.20
Services	1.11	0.87	1.42	1.49
Fixed investment	0.39	0.95	1.10	-0.04
Structures	0.07	0.08	0.43	-0.26
Equipment	-0.08	0.54	0.27	0.03
Intellectual prop	0.24	0.18	0.45	0.35
Residential	0.16	0.15	-0.05	-0.16
Change inventories	-0.20	-0.11	-1.17	2.07
Net exports	-0.34	-0.23	1.22	-1.78
Exports	0.09	0.56	1.12	-0.45
Imports	-0.43	-0.79	0.10	-1.34
Government	0.16	0.03	0.43	0.56
Federal	0.02	0.09	0.24	0.21
State and local	0.15	-0.06	0.20	0.35

Consumer Spending



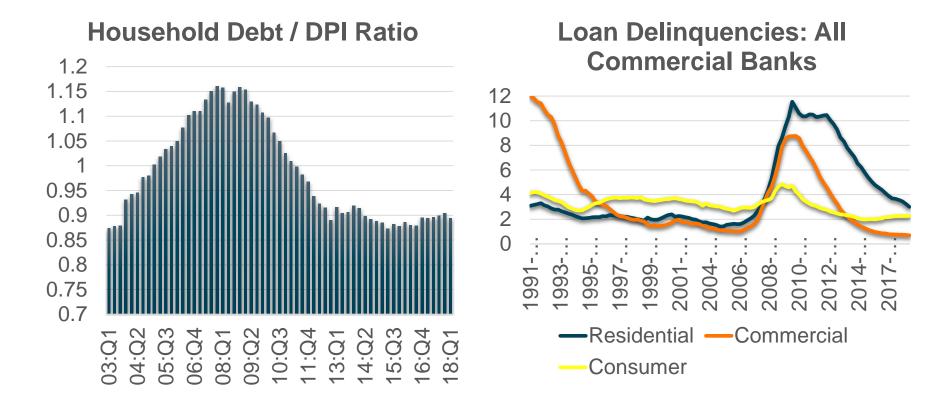


Personal Savings Rate



Autos? GM to slash up to 14,000 jobs in North America; 7 plants could close as part of on 20.0 18.0 16.0 14.0 restructuring 12.0 10.0 8.0 PHOTO GALLERY 40 6.0 May-08 Sep-09 Jan-11 May-12 Sep-13 Jan-03 May-04 Sep-05 Jan-15 May-16 Sep-17 Jan-07 Jan-15 May-16 Jan-03 May-04 Sep-17 Sep-1. May-Jan-Sep Ma

5



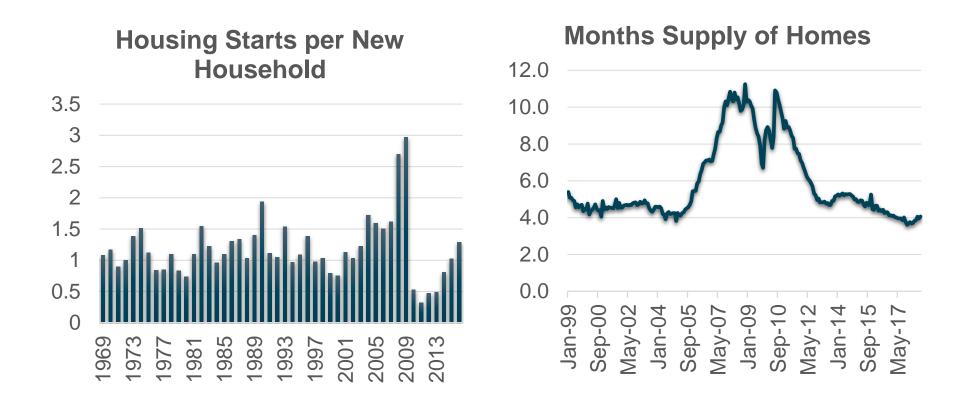
Consumer Debt Loads

Housing Markets: Slight Slowing



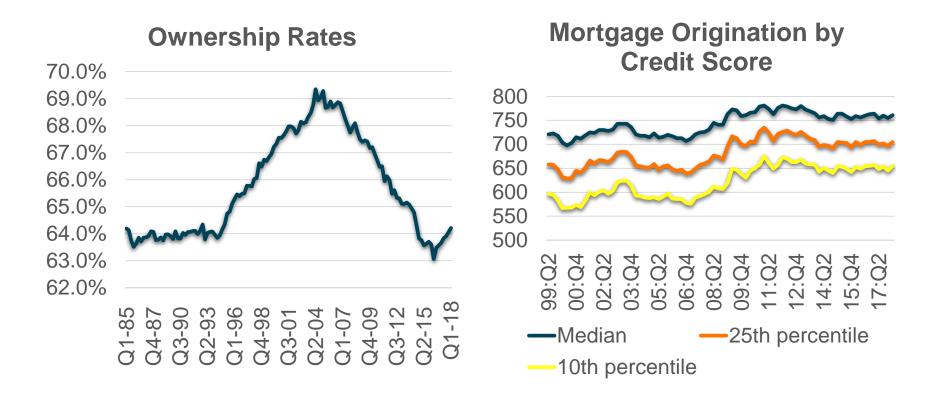


Home Prices / Inventories





Ownership and Credit Availability

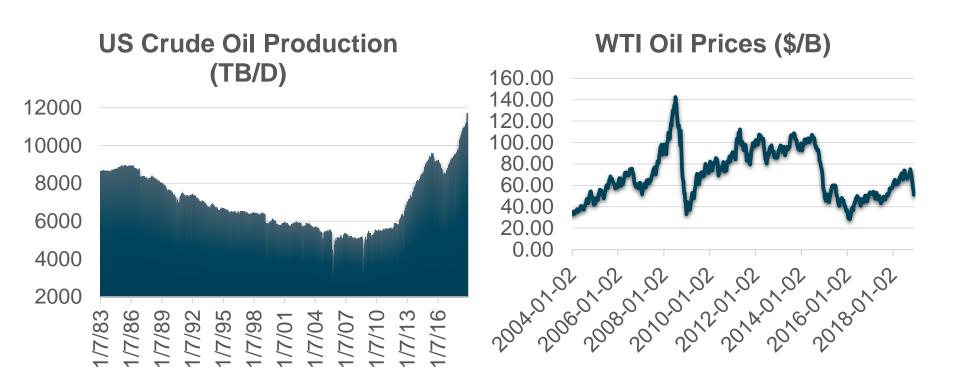


Industrial Production



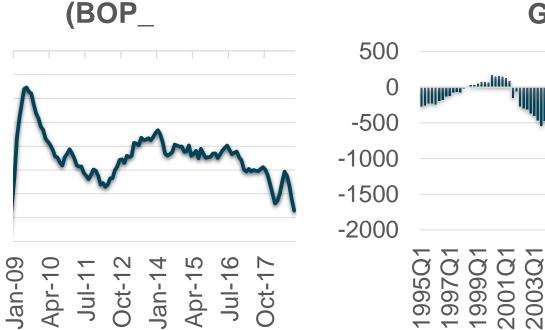


Exports of goods, Real



Oil Production / Prices





Twin Deficits

-20000

-25000

-30000 -35000

-40000

-45000 -50000

-55000

-60000

US Trade Balance





2005

တ

200

200

201



Trump Just Ripped Up Nafta. Here's What's in the New Deal.

- BUSINES
 - Changes for automakers, dairy farmers, labor unions and large corporations headline the renegotiated U.S.M.C.A., which is poised to replace Nafta.

The China Syndrome

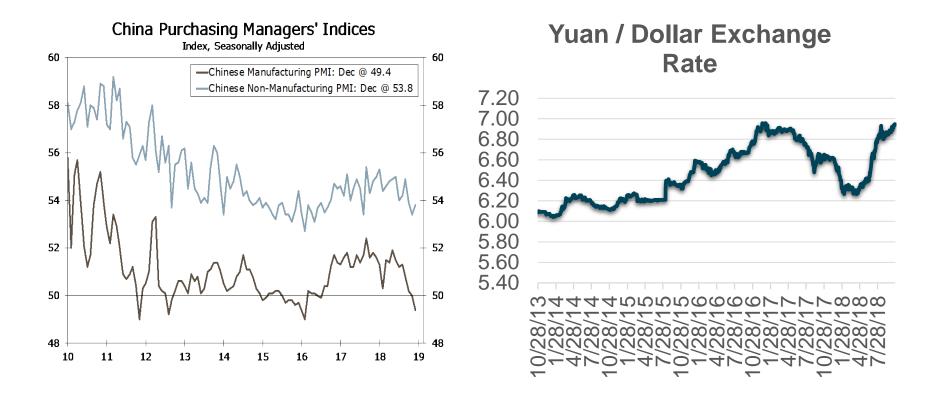




Country	Exports		Imports	
Total,	829.8		1233.9	
<u>China</u>	64.0	7.7%	249.7	20.2%
<u>Can</u>		10.00/	100.0	13.0%
Mex Value (China	ı Exp	orts	13.7%
Japa Gerri to US				5.7%
Geri 1005	as 70	UI G	UP.	5.0%
<u>Unit</u>	2.4%			
Kore	2.9%			
France	18.1	2.2%	25.7	2.1%
<u>India</u>	15.5	1.9%	26.8	2.2%
<u>Italy</u>	11.9	1.4%	26.8	2.2%
Taiwan	13.6	1.6%	21.6	1.8%
Netherlands	24.2	2.9%	10.7	0.9%

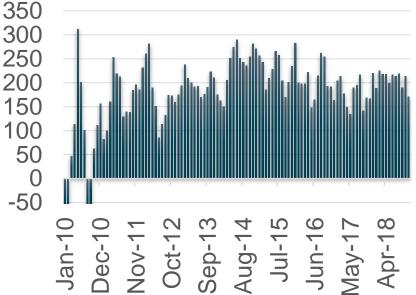
The Yuan response



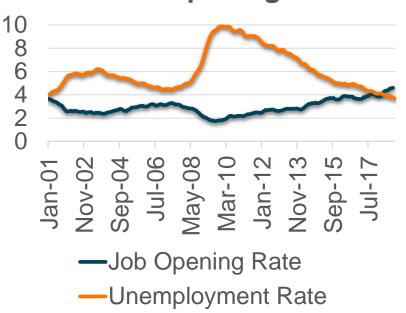


21

Change Non Farm Payrolls (Smoothed)



Unemployment and Job Openings

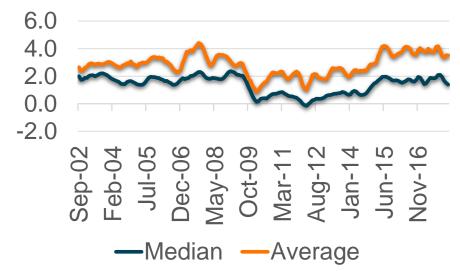


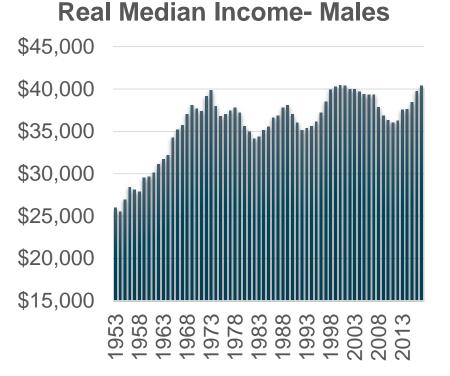


Consequences



Real Wage Gains for Continuously Employed FT Workers





Beacon Economics

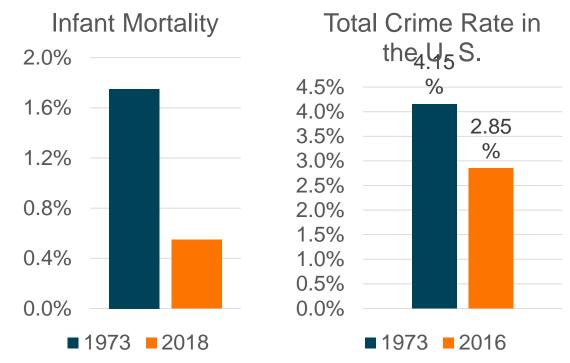


itryeconomy.com. Statista.

Quality of Life

■ 1973 ■ 2018

Life



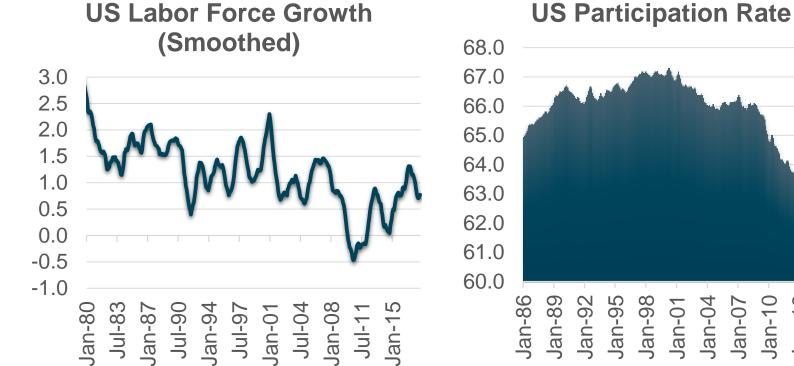






Workforce Growth





Jan-13

Jan-16



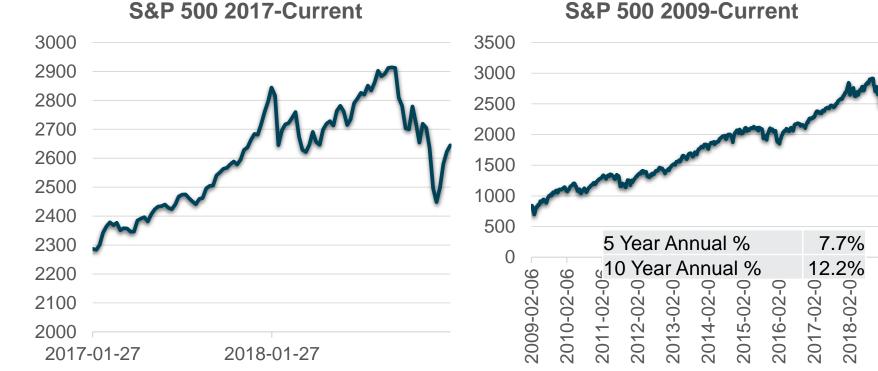
(Millions) 20 to 24 years 30 to 34 years 50 to 24 years 30 to 34 years 50 to 24 years 30 to 34 years 50 to 24 years 50 to 54 years 50

2016 Population by Age

US Population Forecast

	0-24	25-64	65+
Current	104.5	169.4	49.2
2016-26	0.9	4.7	17.8
2026-36	2.0	6.2	11.9
2036-46	2.3	9.4	4.8
Total	5.3	20.3	34.5

27

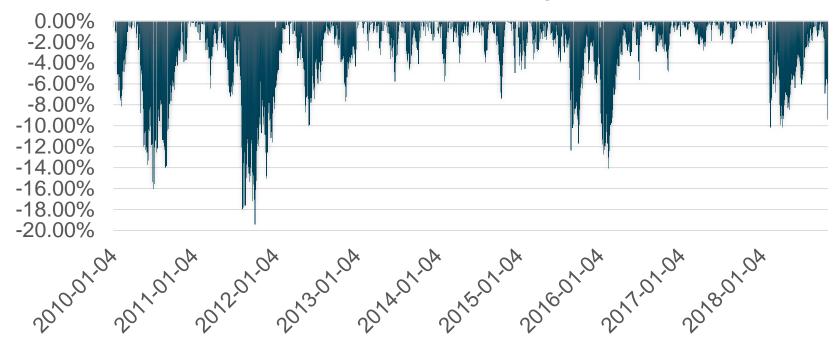


The Markets



28

Market Selloffs Current Expansion



The Markets

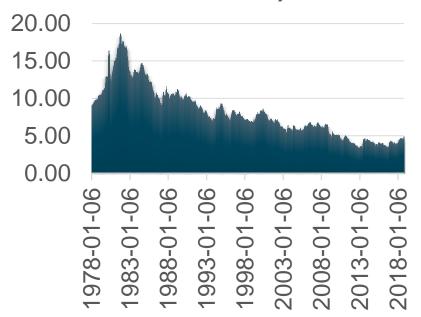




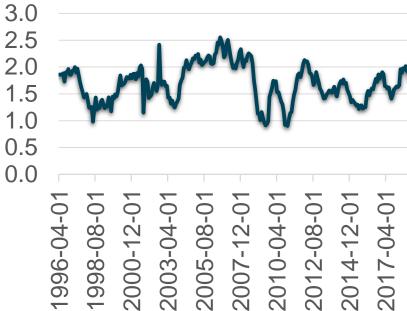
A Rising Rate Trigger?



Mortgage Rates (30 Year Fixed)



Beacon Economics



Core Inflation

M2 Growth (Y-o-Y)

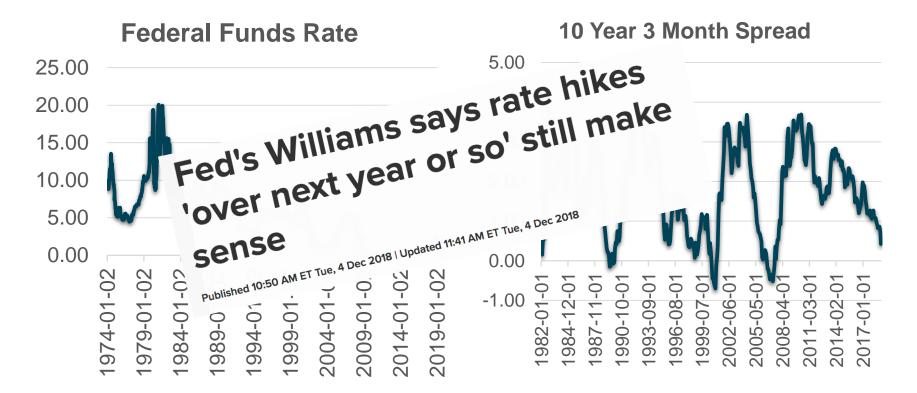
Inflation?







Federal Reserve Policy: Normalization?



California fact versus fiction





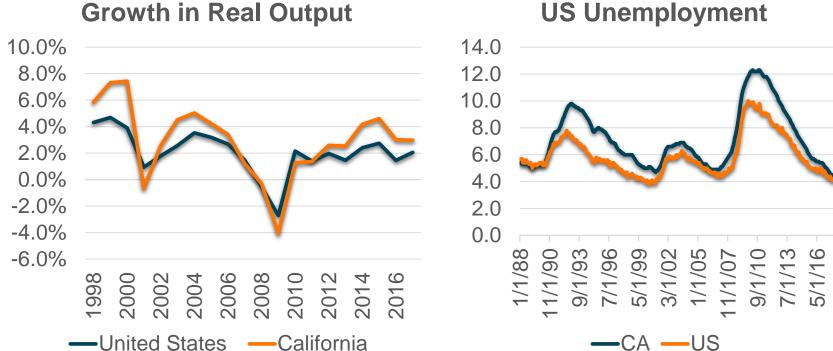
2016 Best & Worst States For Business

- 50 California
- 49 New York
- 48 Illinois
- 47 New Jersey
- 46 Massachusetts
- 45 Connecticut
- 44 <u>Hawaii</u>
- 43 Michigan
- 42 Oregon
- 41 Vermont
- 40 Maryland
- 39 Mississippi
- 38 West Virginia
- 37 Rhode Island





Booms and Busts



Growth in Real Output

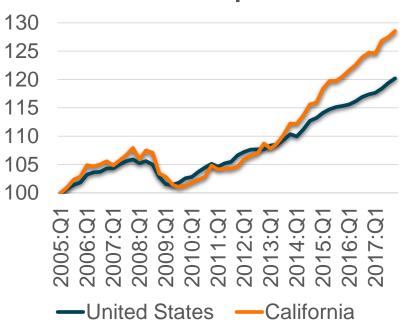


California Economic Engine



Q1 2018	1 Year	5 Year
Washington	4.3%	3.7%
California	3.5%	3.7%
Utah	3.7%	3.4%
Colorado	4.5%	3.4%
Oregon	3.4%	2.9%
Florida	2.3%	2.8%
Texas	4.2%	2.8%
Idaho	3.2%	2.8%
Georgia	2.5%	2.8%
Nevada	4.0%	2.7%

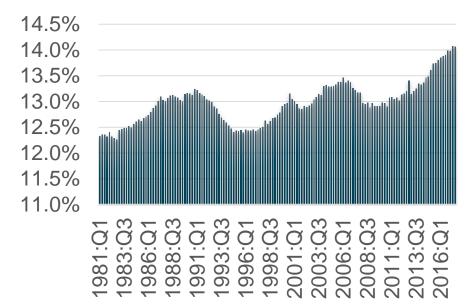
Real State Output Index



California Economic Engine



California Share National Personal Income



Employment

<u> </u>	<u>State</u>	<u>#</u>	<u>Ann Gr</u>	Share US
1	Nevada	211.2	3.4%	1.7%
2	Utah	218.3	3.2%	1.7%
3	Florida	1238.2	3.1%	9.8%
4	Oregon	252.1	2.9%	2.0%
5	Idaho	92.1	2.8%	0.7%
6	Colorado	328.7	2.7%	2.6%
7	Washington	413.1	2.7%	3.3%
8	California	2051	2.6%	16.3%
9	Georgia	537.9	2.6%	4.3%
10	South Carolina	237.6	2.4%	1.9%

A (Temporary) Revenue Glut



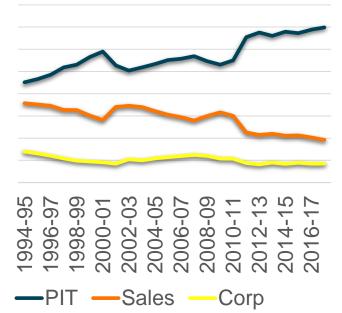


A (Temporary) Revenue Glut



80.0% 70.0% 60.0% 50.0% 40.0% 30.0% 20.0% 10.0% 0.0%

Share by Source



- Hyper-Cyclical
- Progressive / Regressive
- Tax on Effort vs Tax on Wealth
- Inflation for Goods relative to Inflation for Services
- Evolutionary vs revolutionary reform

Local Growth (GMP for SF / Oak MSA)



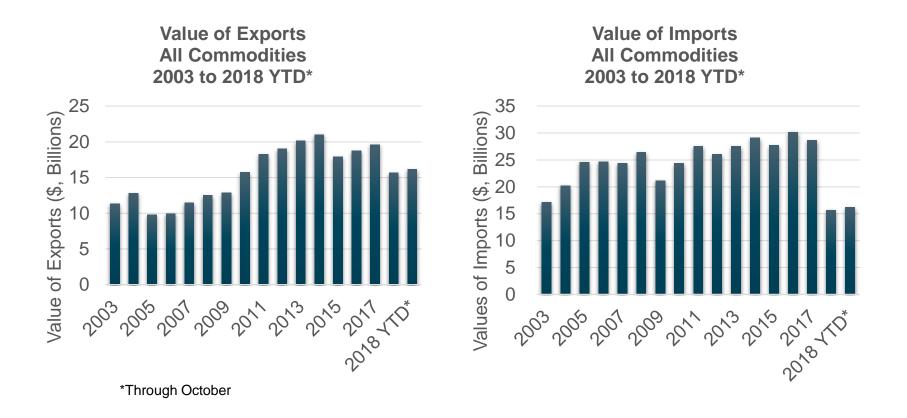
Real GMP Trends

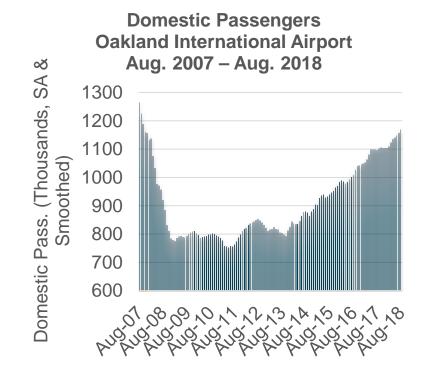


Description	2017	
All industry total	425358.1	15.5%
Information	49876.6	50.1%
Durable goods manufacturing	19009.4	34.7%
Wholesale trade	20690.5	21.5%
Administrative and support	12839.6	20.4%
Manufacturing	38882.1	18.8%
Construction	15424.3	18.3%
Professional, scientific	61670.5	17.5%
Professional and business services	87728.1	16.1%
Health care and social assistance	23843.9	14.4%
Retail trade	21793.8	13.8%
Nondurable goods manufacturing	22227.6	11.1%
Accommodation and food services	11355.9	10.5%
Arts, entertainment, and recreation	4763.2	9.7%
Government	37095.6	7.2%
Other services	7698.1	6.3%
Real estate and rental and leasing	64268.3	6.1%
Management of companies	13110.3	5.6%
Finance and insurance	25420.9	5.4%
Educational services	3479.9	2.4%

Port of Oakland







Airport	Domestic Pass. (000's) Aug. 2018	Year over Year % Change	Five Year % Change
ΟΑΚ	1,168.8	6.6%	45.4%
SFO	3,665.8	1.8%	26.9%
SJC	1,132.6	19.9%	62.8%

Air Traffic

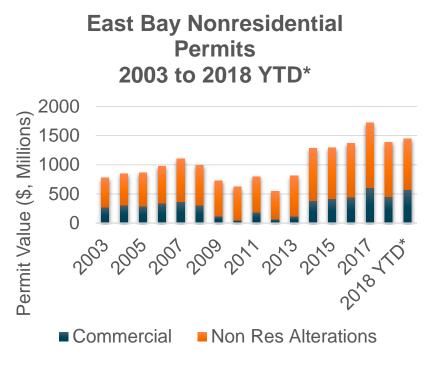


Hotels



	AVERAGE DAILY ROOM RATE			OCCUP	ERCENT	
	2018	2017	VAR	2018	2017	VAR
SAN FRANCISCO	\$299.19	\$282.82	5.8%	86.6%	87.0%	-0.5%
SAN FRANCISCO AIRPORT	210.48	204.44	3.0%	88.1%	87.4%	0.8%
SAN JOSE/PENINSULA	224.46	212.59	5.6%	82.4%	81.7%	0.9%
OAKLAND/EAST BAY	173.16	164.80	5.1%	81.0%	81.4%	-0.4%
MONTEREY/CARMEL	322.18	308.85	4.3%	78.4%	76.7%	2.2%
CENTRAL VALLEY	107.56	103.30	4.1%	75.6%	76.3%	-1.0%
SACRAMENTO	137.01	131.82	3.9%	80.2%	81.2%	-1.2%
MARIN COUNTY	185.69	181.60	2.3%	81.1%	82.4%	-1.5%

Nonresidential Real Estate Permits

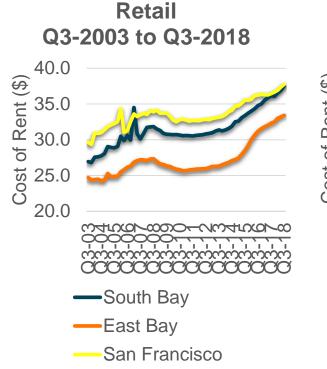


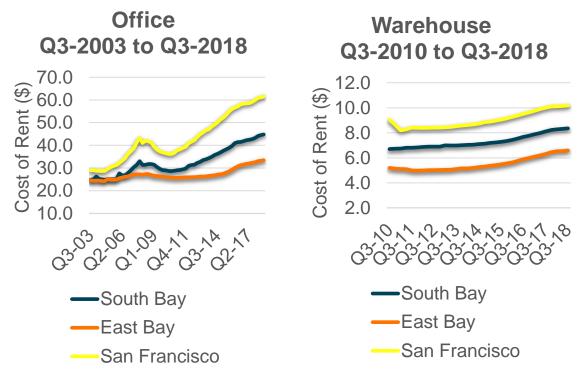
*through the third quarter

Region	Value of 2018 (\$, Mil	YTD*	YTD Year over Year % Growth		
	Comm.	Alts.	Comm.	Alts.	
East Bay	574.9	866.4	28.1%	-7.5%	
San Francisco	1,622.2	1,842.3	-7.5%	-36.8%	
South Bay	1,221.8	1,506.9	67.9%	25.6%	

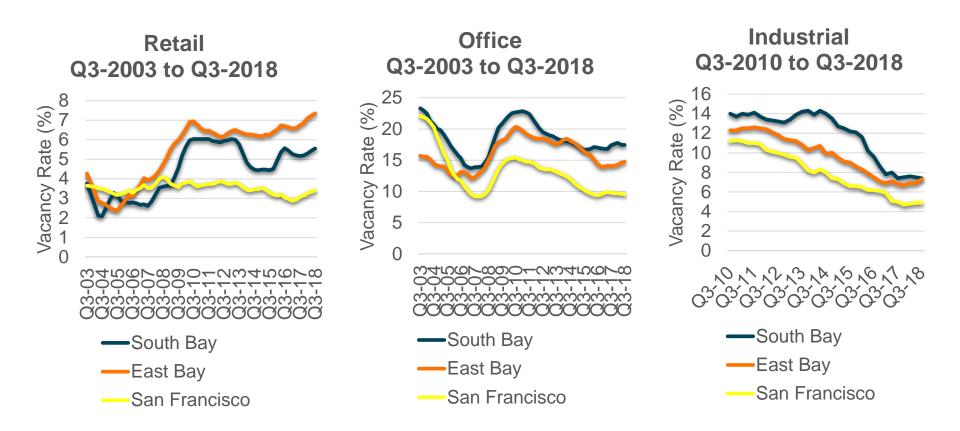
42

Rents





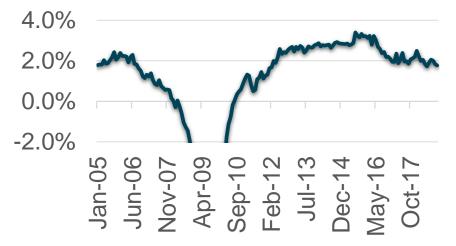
Vacancy Rates



State Job Growth



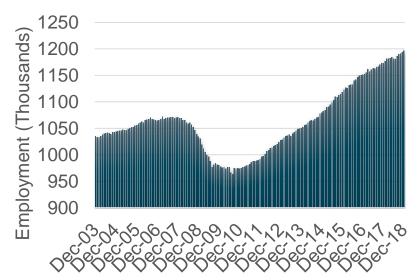
California Non Farm Payroll YoY Growth



	Nov-18		
San Jose	1,147,800	2.6%	3.4%
Stockton	246,000	3.8%	3.1%
Santa Rosa	211,500	2.0%	2.3%
Riverside	1,509,100	4.2%	2.3%
Fresno	357,600	3.1%	2.1%
Oakland	1,194,800	2.0%	1.9%
San Francisco	1,146,000	1.9%	1.9%
Bakersfield	264,800	1.5%	1.8%
San Diego	1,490,500	1.8%	1.8%
Oxnard	309,400	1.1%	1.6%
Sacramento	993,500	2.6%	1.3%
Los Angeles	4,523,400	1.4%	1.3%
Orange	1,635,300	1.7%	0.4%

Employment Comparisons

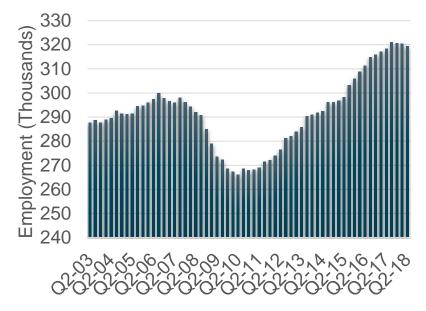
East Bay Total Nonfarm December 2003 to December 2018



	East	California	
Industry	Emp	% Gr	% Gr
Total Nonfarm	1,196	2.0	1.7
Admin Support	72	10.7	2.8
Construction	76	4.0	2.6
Professional	100	2.4	4.1
Other Services	41	2.3	-0.7
Education/Health	198	2.0	2.5
Logistics	210	1.7	0.4
Retail Trade	117	1.3	-0.5
Manufacturing	98	1.2	0.4
Hospitality	117	0.5	2.8
Information	27	0.4	1.5
Government	176	0.3	1.2
Financial Activities	57	-0.9	0.5
Wholesale Trade	48	-3.0	-0.7

Employment Comparisons

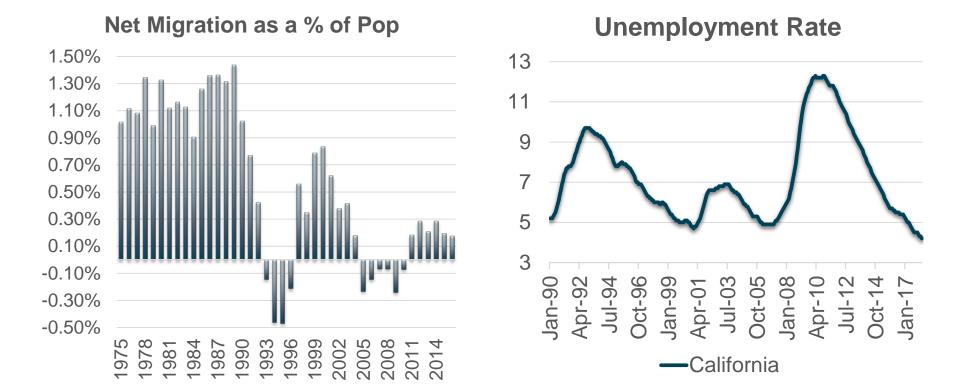
Total Private Employment Q2-2003 to Q2-2018



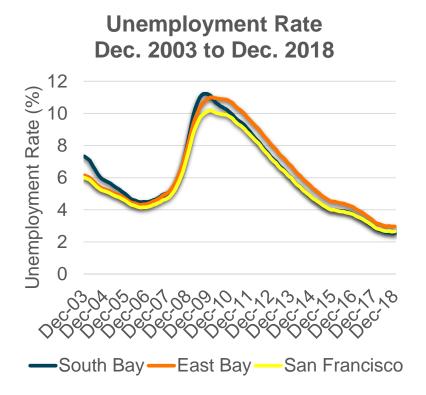
Industry	Employment Q2-2018	Year over Year % Change	
Total Private	321,060	0.6	
Other Scvs.	12,824	3.7	
Education	7,623	2.7	
Health Care	62,111	1.9	
Professional	15,774	0.7	
FIRE	27,312	0.0	
Hospitality	41,322	0.0	
Manufacturiing	15,495	-0.5	
Information	7,958	-0.9	
Retail Trade	42,116	-1.0	
Admin Support	22,790	-1.4	
Wholesale Trade	9,728	-7.9	
NR/Construction	838	-14.3	

California Labor Markets





Local Labor Force– December 2018

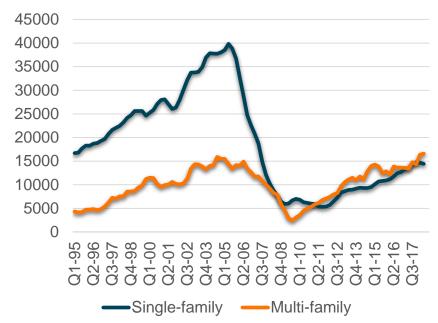


City	2018 Population (000's)	Year % Change	Five Year % Change
County Total	1,149.4	0.9	6.0
Concord	129.2	0.7	3.5
Antioch	113.1	0.7	5.1
Richmond	111.0	0.8	3.9
San Ramon	82.6	1.6	8.1
Pittsburg	72.6	1.8	9.2
Walnut Creek	70.7	0.2	6.5
Brentwood	63.0	2.7	16.7
Danville	44.4	0.8	4.7
Oakley	41.7	1.5	10.7
Martinez	38.1	0.7	4.2

New Housing Supply



New Home Permits



How Much Housing Needed?

Housing Needed to maintain 2% State Job Growth

Method 1	
Total	722,022
	,
Per Year	206,674
Current	111,185
Shortfall	100,489
Method 2	
Total	911,001
Per Year	263,667
Current	111,185
Shortfall	157,482

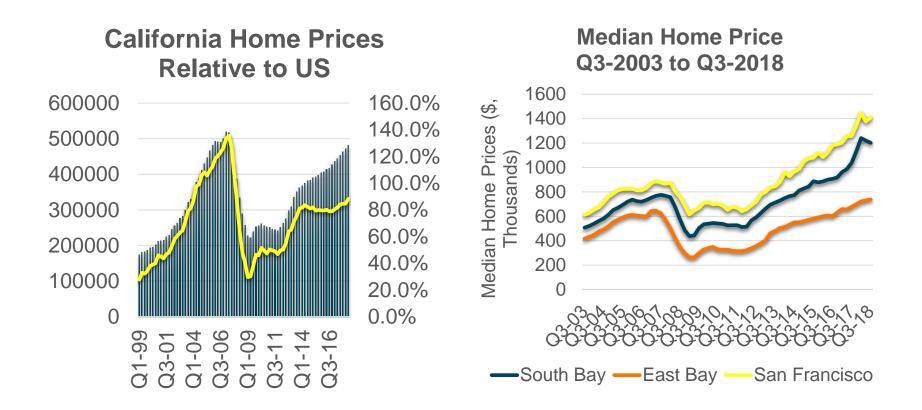
How Much of a Backlog?



				00.47		00.47		Backlog
	Units	Vacancy	Rk	00-17 Gr%	Rk	00-17 Ch	Avg Growth	291
Texas	10,933	9.4%	28	34%	4	2,776	Avg Vacancy	676
Florida	9,442	13.2%	6	29%	6	2,139	Total	967
California	14,177	5.8%	52	16%	21	1,963		
N Carolina	4,623	11.1%	17	31%	8	1,099	High Growth	1,408
Georgia	4,282	8.4%	34	30%	9	1,001	Avg Vacancy	676
Arizona	2,999	13.1%	7	37%	3	810	Total	2,084
Washington	3,103	7.3%	44	27%	10	652		
New York	8,328	8.1%	39	8%	44	648	Texas Growth	1,849
Virginia	3,513	7.1%	46	21%	15	609	Avg Vacancy	676
Colorado	2,385	8.3%	35	32%	7	577	Total	2,525

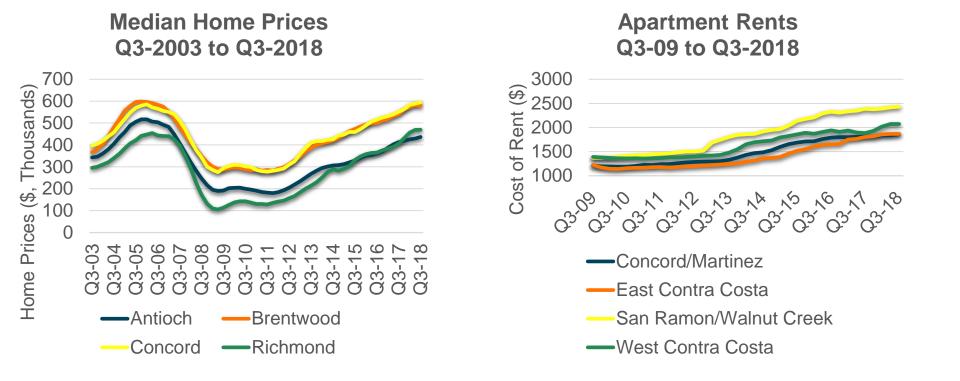
The Housing Exodus





Residential Real Estate - Local





The Upside of Labor Shortages



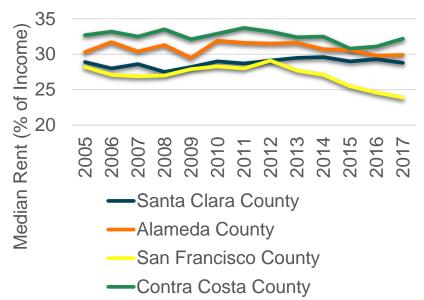
		Median	Chang		Chang
	Numbe	Income	e	Unemp	e
	r (Mil)	2016	13-16	2016	13-16
Total	20.96	40,005	10.2%	5.5%	-3.0%
No High School	3.52	21,558	12 10/	8.2%	-3.7%
School	3.52	21,000	13.1%	8.2%	-3.7%
High School	4.26	30,231	10.9%	7.0%	-4.0%
Some College	6.14	36,985	3.1%	5.5%	-3.4%
Bachelor plus	7.03	60,121	9.4%	3.6%	-1.6%

Median Wage Growth West VS US 3.5 3.0 2.5 2.0 1.5 1.0 0.5 0.0 -0.5 -1.0 2/1/12 2/1/13 2/1/12 2/1/13 2/1/14 2/1/15 2/1/13 2/1/15 2/1/10 15 1.0 0.5 0.0 -0.5 -1.0 2/1/12 2/1/12 2/1/12 2/1/13 2/1/12 2/1/13 2/1/14 2/1/15 1.0 0.5 0.0 -0.5 -1.0 2/1/12 2/1/15 1.0 2/1/12 2/1/12 2/1/13 2/1/14 2/1/15 2/1/15 2/1/15 2/1/12 2/1/14 2/1/15 2/1/15 2/1/15 2/1/15 2/1/15 2/1/15 2/1/16 2/1/17 2/1/17 2/1/17 2/1/18 2/1/19 2/1/18 2/1/19 2/1/19 2/1/19 2/1/19 2/1/19 2/1/19 2/1/19 2/1/11 2/1/10 2/1/11 2/1/11 2/1/11 2/1111 2/1111 2/11112 2/1112 2/1112 2/1112 2/1112 2/1112 2/1112 2/1112 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/1113 2/1112 2/112 2/12 2/112 2/12/

Don't Just Focus on Affordable Rentals



Median Rent as % of Income 2005 to 2017



Share Households > 30%								
Income	Renter							
	2013	2016	Ch					
Fresno	54.8%	57.5%	2.7%					
Los Angeles	57.0%	55.4%	-1.6%					
San Bernardino	54.7%	55.4%	0.7%					
Riverside	58.8%	54.8%	-4.0%					
San Diego	53.7%	54.7%	1.0%					
Orange	55.5%	54.1%	-1.4%					
Sacramento	52.9%	52.1%	-0.9%					
Alameda	50.8%	47.2%	-3.6%					
Santa Clara	47.2%	46.2%	-1.1%					
San Francisco	42.8%	36.8%	-6.0%					

What's up with the CC economy?



 Local employers unable to compete for local housing with external (west bay) businesses

- -Lower paid jobs
- -More expensive prices
- The problem / solution?
 - —Land Use
 - -Land Use
 - -Land Use

Households vs Payrolls



Median Household Income **Annual Average Wages** Q2-2003 tom Q2-2018 2005 to 2017 140 Annual Average Wage (\$, Median Income (\$, Thousands) 120 100 80 Thousands) 60 40 2005 2006 2007 2008 2009 2010 201; 201 201 201 201 201 201 -Santa Clara County -Santa Clara County -Alameda County -Alameda County San Francisco County San Francisco County -Contra Costa County —Contra Costa County

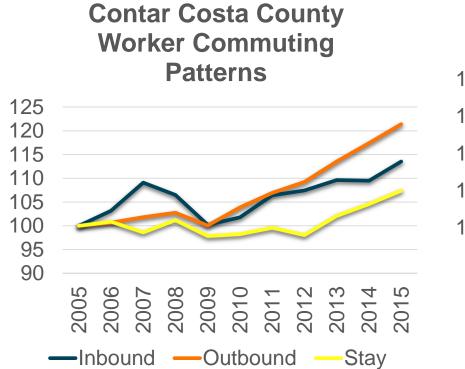
The Commute Impact



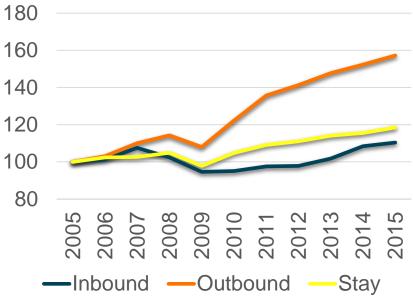
	Res Emp	Ch 12-17	Gr	Out Cnty	Sh
Alameda	770234	76444	9.9%	36005	47.1%
San Bernardino	890998	101571	11.4%	32113	31.6%
Contra Costa	543260	60182	11.1%	29556	49.1%
Riverside	1014984	150692	14.8%	28079	18.6%
Santa Clara	971960	109719	11.3%	25227	23.0%
Sacramento	689495	91152	13.2%	22646	24.8%
San Mateo	409921	39283	9.6%	21653	55.1%
San Joaquin	303851	45701	15.0%	19831	43.4%
Solano	204776	24954	12.2%	14919	59.8%
Stanislaus	230328	33644	14.6%	12592	37.4%
Madera	57028	15310	26.8%	9532	62.3%
Ventura	409760	23567	5.8%	7912	33.6%
Placer	177146	21908	12.4%	7596	34.7%

Contra Costa Commuting

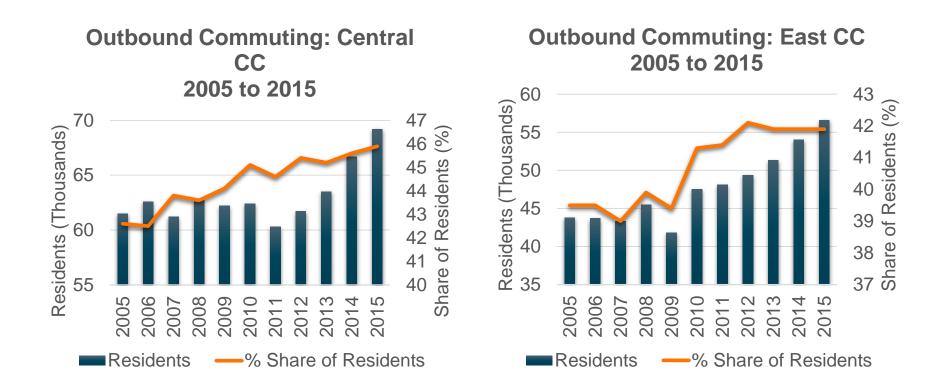




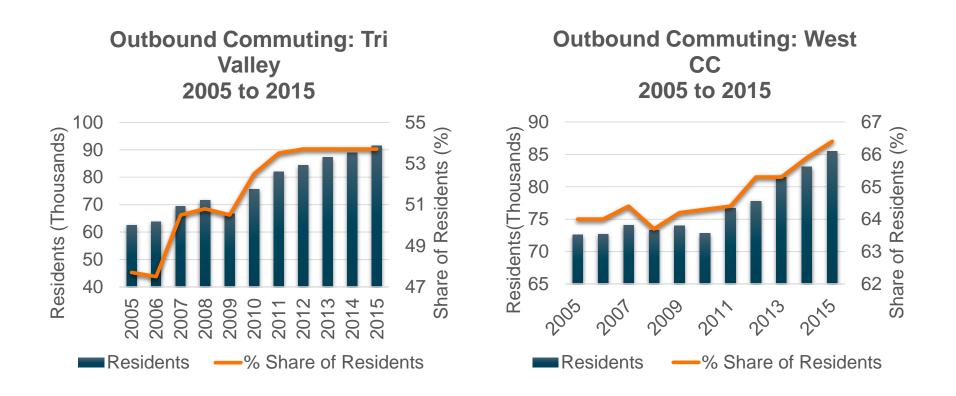
Tri-Valley Worker Commuting Patterns



Commuting Patterns - Central Contra Costa

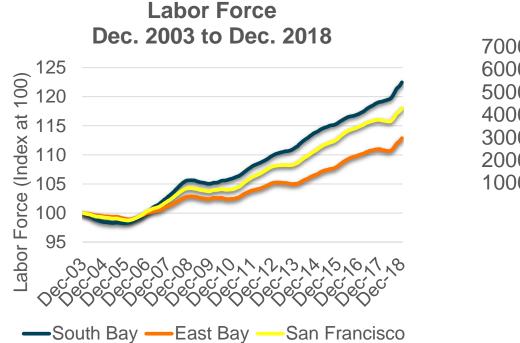


Commuting Patterns – Tri-Valley Region

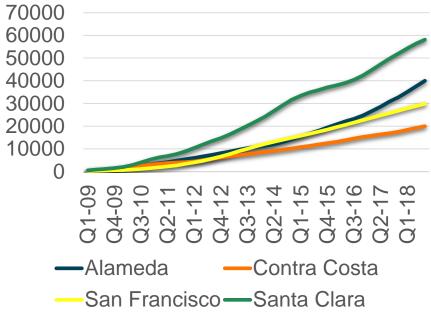


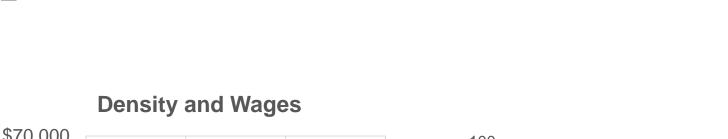
Labor Force and Housing

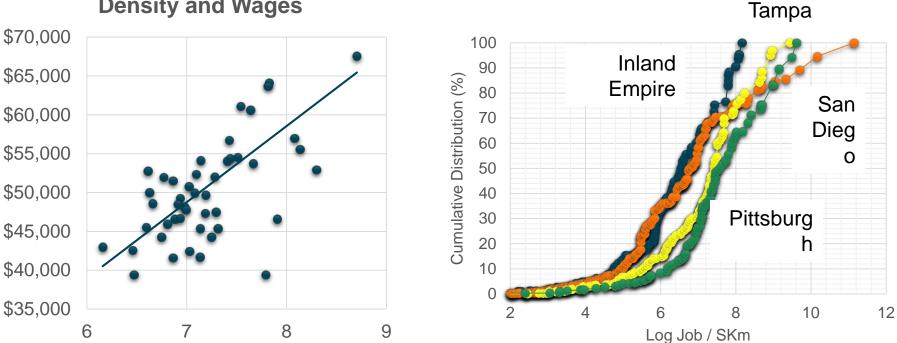




Cumulative Housing Permits







Job Density Distributions



A Year Ago

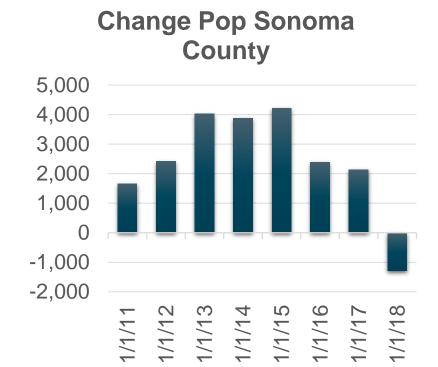


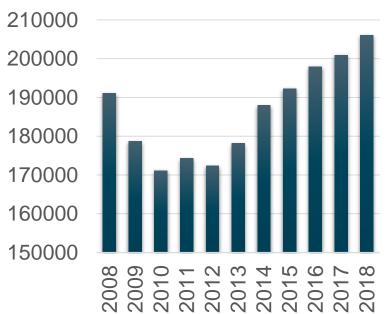


Death toll rises to 40 as firefighters continue to battle massive California wildfires

Local Population, Sonoma County



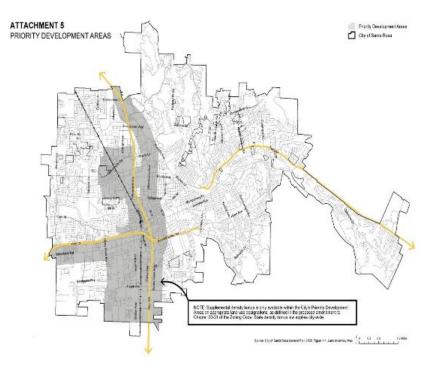




Sonoma Employment

SUPPLEMENTAL DENSITY BONUS Allow up to 100% Bonus

- Project Eligibility Requirements:
 - ✓ Achieves 35% State Bonus <u>and</u>
 - Located within a Priority Development Area or Station Area and
 - Located within appropriate General Plan Land
 Use Designation
- Density above 35% granted for:
 - ✓ Affordable Housing <u>or</u>
 - ✓ Affordable Housing <u>and</u> Community Benefits

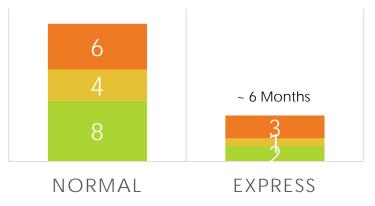


Programmatic and Policy Updates



City Council Ordinance ORD-2018-012, May 22, 2018 EXPRESS PERMITTING PROGRAM

Plan Month Singineering Building



Santa



Why the problem? Incentives



	Hypothetical City		Full Service - with 6% UUT	
	Single-family	Multi-family		
	Residential	Residential	Industrial	Retail
CITY EXPENDITURES				
Police Department	9,000	42,750	4,950	14,063
Fire Department	6,040	28,690	3,322	9,438
Parks & Community Services	2,600	12,350	429	1,219
Library	1,500	7,125	n/a	n/a
General Government	2,540	12,065	1,298	3,688
TOTAL EXPENDITURES	\$ 23,680	\$ 112,480	\$ 12,199	\$ 34,656
		I		
NET	\$ 11,520	\$ (37,258)	\$ 12,704	\$ 81,465

The Big Picture



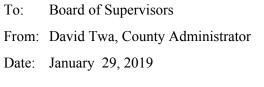
- Positives: It will be a good year
 - -GDP Growth Outlook for 2019: 2%+
 - -State revenues will look positive
 - -Labor markets to remain tight
 - Rising wages to put pressure on profits
 - —Exports, business investment continue to grow
 - -Inflation to remain constrained
 - -Interest Rates Still Low
 - —Debt Levels still safe
 - -California: Still a top performer

- Negatives: Problems Growing
 - -Labor shortages will be an issue
 - -Local housing supply tightening
 - —Fed will continue to tighten, yield curve flattening
 - -Markets behaving oddly
 - -Federal deficit widening sharply
 - Political uncertainty to dominate headlines
 - —Critical Policy Issues Remain Undiscussed
 - Miserabilism warping our sense of reality
 / creating a crisis atmosphere



Thank You

Chris@BeaconEcon.com | www.BeaconEcon.com



Subject: Annual Report on Capital Projects

<u>RECOMMENDATION(S):</u>

Accept report on Capital Projects.

FISCAL IMPACT:

No fiscal impact. This is an informational report only.

BACKGROUND:

See attached report.

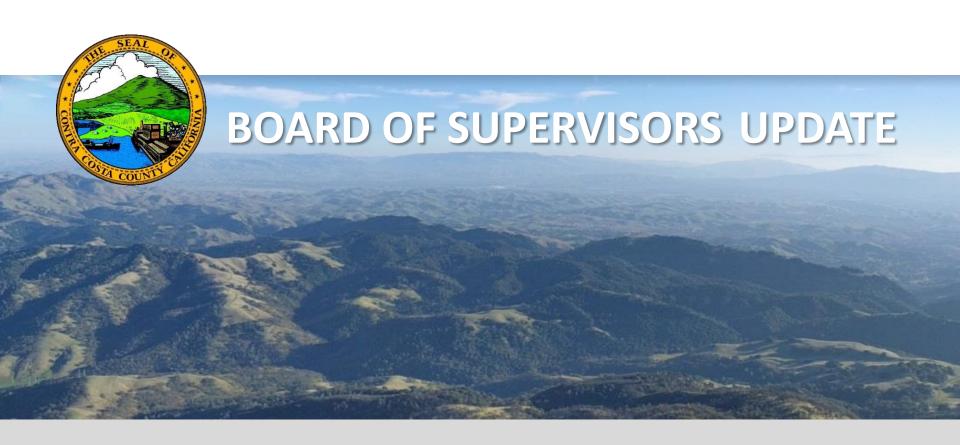
APPROVE	OTHER
RECOMMENDATION OF CNTY ADMIN	ISTRATOR RECOMMENDATION OF BOARD COMMITTEE
Action of Board On: 01/29/2019 APPROV	VED AS RECOMMENDED OTHER
Clerks Notes:	
VOTE OF SUPERVISORS	
AYE: John Gioia, District I Supervisor Candace Andersen, District II Supervisor Diane Burgis, District III Supervisor Karen Mitchoff, District IV Supervisor Federal D. Glover, District V Supervisor	I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown. ATTESTED: January 29, 2019 David J. Twa, County Administrator and Clerk of the Board of Supervisors
Contact: Eric Angstadt, Assistant County Administrator 925-335-1009	By: Jami Napier, Deputy
cc:	



Contra Costa County

ATTACHMENTS

Capital Projects Supervisors Update



CONTRA COSTA COUNTY

New Administration Building and Emergency Operations Center / Public Safety Building January 29, 2019





VANIE





Project Schedule

RFQ Issued:	October 2, 2017
Notice of Award:	February 16, 2018
Board Approval:	March 20, 2018
Contract and NTP:	March 21, 2018
Start steel at EOC:	November 19, 2018
Start steel at Admin:	February 11, 2019
Substantial Completion:	April 30, 2019

• Project Completion: _____ July, 2020



The New Parking Lot



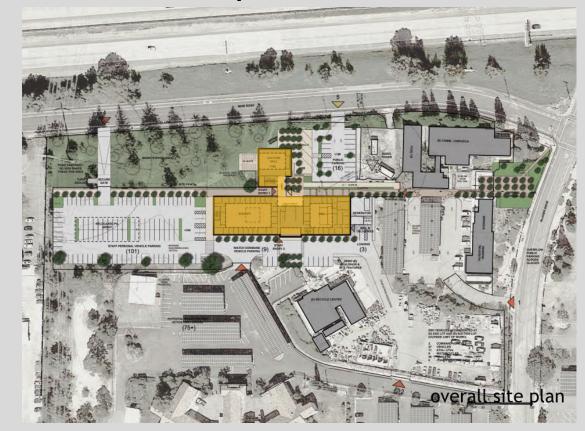


Emergency Operations Center & Public Safety Building



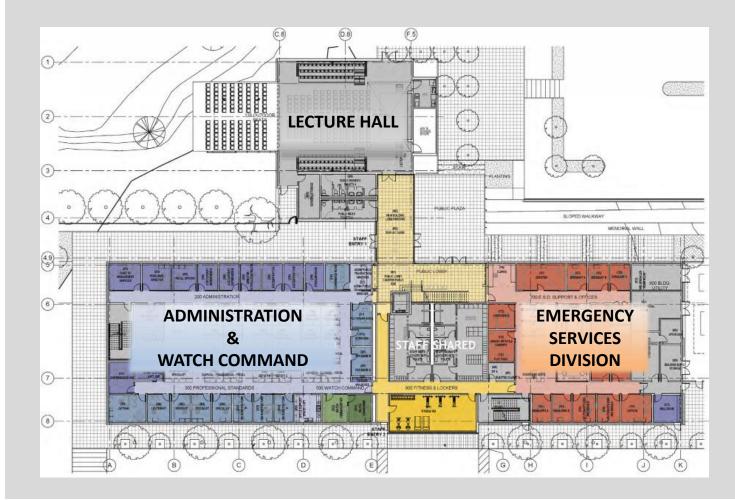


Site Development Plan



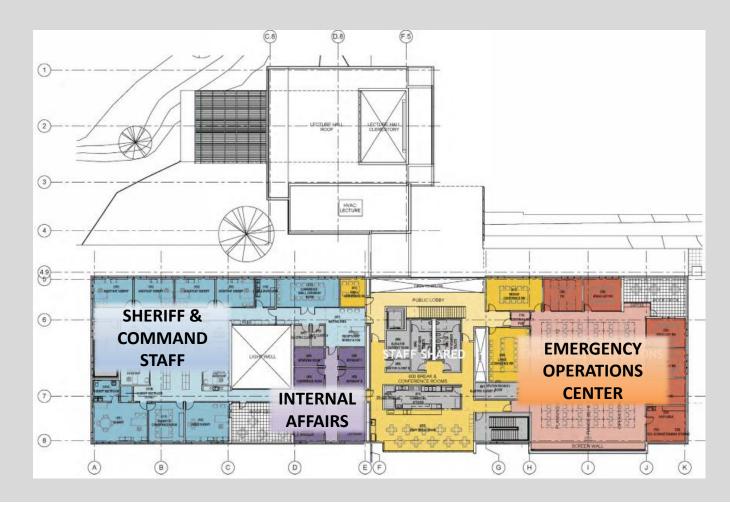


Level 1

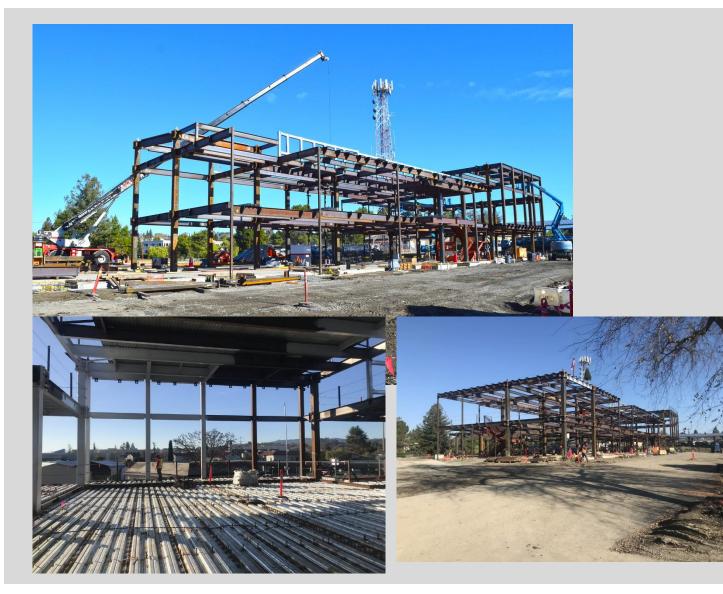




Level 2



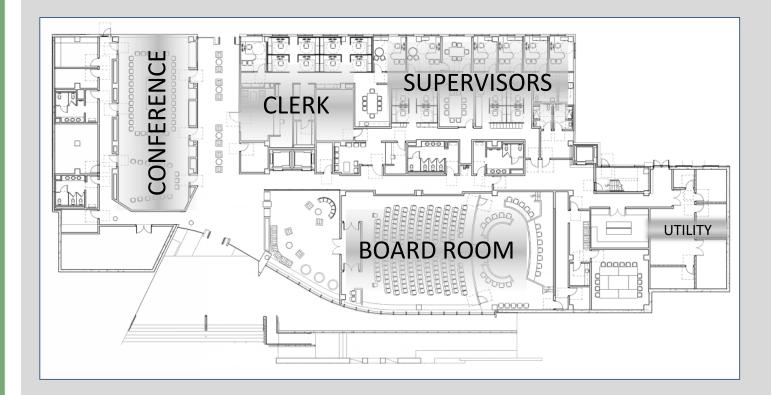






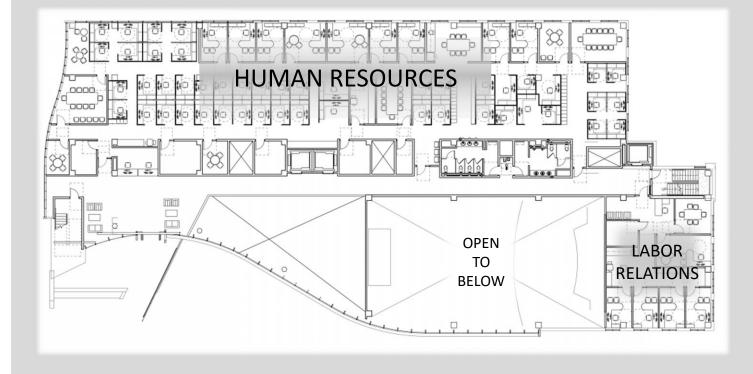


First Floor Plan



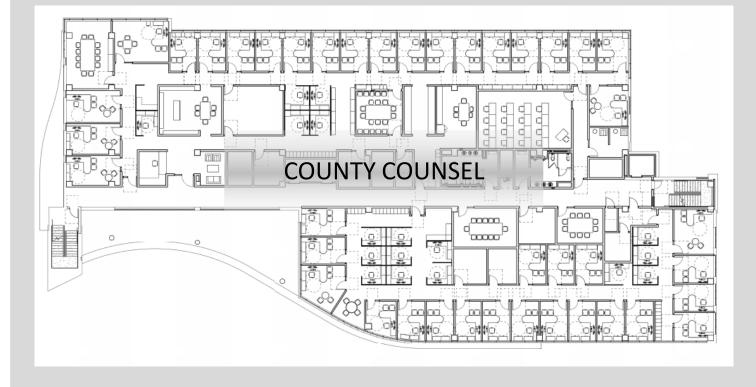


Second Floor Plan



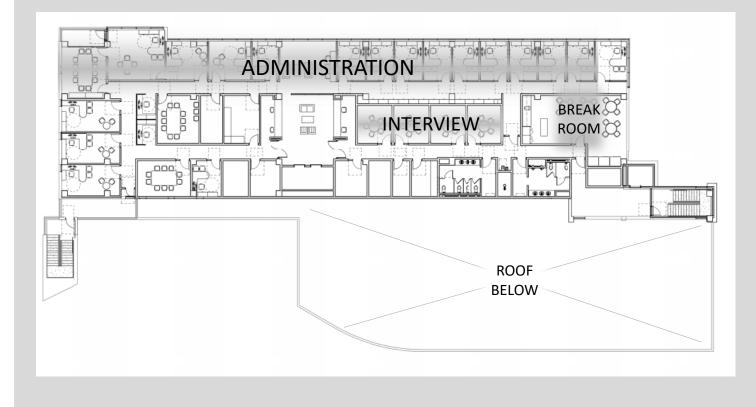


Third Floor Plan





Fourth Floor Plan













Capital Facilities



Policies for Next 5 Years

- Reduce owned inventory
- Prioritize leasing over owning/building
- Prioritize multi use space versus single owner space
- Retain a percentage of funds from property sales for capital projects



QUESTIONS?

D.6

From: David Twa, County Administrator

Contra Costa County

Date: January 29, 2019

To:

Board of Supervisors

Subject: Discussion on Importance of Investing in Children

<u>RECOMMENDATION(S):</u>

ACCEPT report on importance of investing in children.

FISCAL IMPACT:

No fiscal impact. This is an informational report only.

BACKGROUND:

Report on importance of investing in children.

APPROVE	OTHER			
RECOMMENDATION OF CNTY ADM	MINISTRATOR 🗌 RECOMMENDATION OF BOARD COMMITTEE			
Action of Board On: 01/29/2019 APPROVED AS RECOMMENDED OTHER				
Clerks Notes:				
VOTE OF SUPERVISORS				
AYE: John Gioia, District I Supervisor Candace Andersen, District II Supervisor Diane Burgis, District III Supervisor Karen Mitchoff, District IV Supervisor Federal D. Glover, District V Supervisor	I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown. ATTESTED: January 29, 2019 David J. Twa, County Administrator and Clerk of the Board of Supervisors			
Contact: Kathy Gallagher, EHSD Director (925) 608-4801	By: , Deputy			
cc: All Departments (via County Administration)				

CLERK'S ADDENDUM

Public Comment: Dan Geiger

ATTACHMENTS

Opportunities to Improve Outcomes for Children and Families PPT

Opportunities to Improve Outcomes for Children and Families

Presentation for the Contra Costa County Board of Supervisors

January 29, 2019



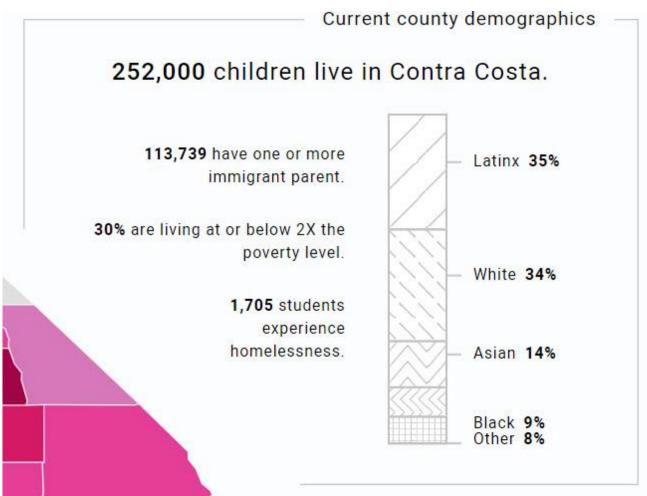
The Time is <u>Now</u>

The time to focus on children and youth is NOW

- Building on the County's previous efforts
- Leveraging current opportunities
 - Lifting Children and Families Out of Poverty Task Force
 - Governor Newsom's Focus on Child Health and Wellbeing

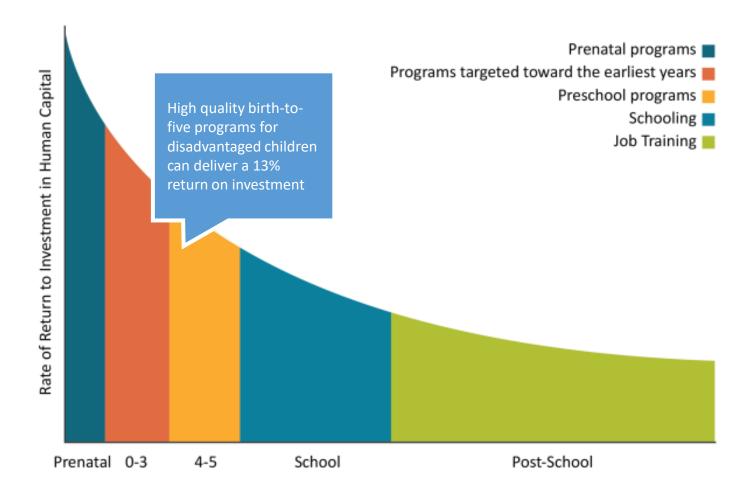


Snapshot: Contra Costa County's Children



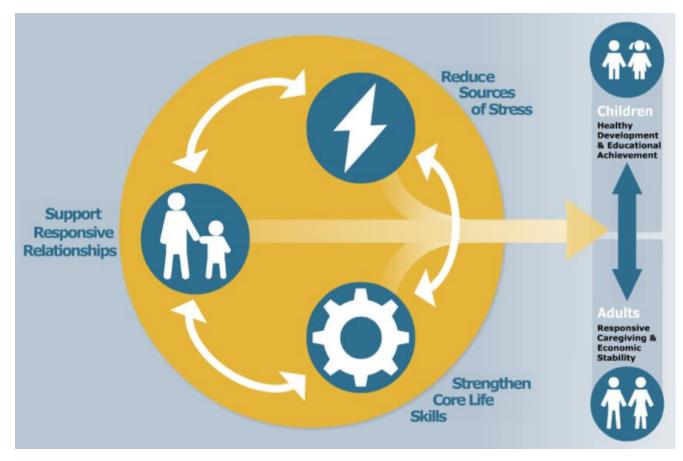
Source: Children Now, 2018-19 Contra Costa County Scorecard of Children's Well-being

Earlier Investment Leads to Greater Return



Source: James Heckman, Nobel Laureate in Economics

Design Principles to Improve Outcomes for Children and Families



Source: Three Principles to Improve Outcomes for Children and Families; Harvard University Center on the Developing Child

Building a Foundation

Building a Foundation

The Children's Leadership Council

All children in our county reach their full potential

Goal: Strengthen partnerships, practices, policies, and investments that improve opportunities and outcomes for children and families.

Building a Foundation

The Children's Leadership Council

- Catalyzing leadership by:
 - Engaging leaders, champions and people impacted by childhood adversity
 - Data-driven participatory process
 - Providing support for coordination
 - Leveraging existing efforts
 - Addressing gaps and inequities
 - Noticing intersections and synergies



Building a Foundation

The Children's Leadership Council

Inquiring - Data Informed

- Review and summarize communitywide data
- Key informant interviews
- Stakeholder meetings
- Community voice and experience

Developing a Framework

- Identify trends, disparities, and gaps
- Map current reality
- Develop a shared vision, mission, values, and priorities
- Co-Create responses

Creating an Action Plan

- Identify opportunities for collaboration
- Develop an action plan
- Prioritize key indicators and metrics
- Produce Children's Well-Being Index

Building a Foundation

Children's Well-Being Index

A Snapshot of Child Well-being in Contra Costa County Contra Costa's child Children, ages birth - 17, make up approximately population is diverse, Black, 9.0% one-fifth of the county's with a majority being Multiracial. children of color. total population. atinx, 35.4% 7.6% White, 32.6% Native Hawaiian/Pacific Islander, 0.6% American Indian/Alaska Native, 0.2% 90,691 Nearly one-third of all The birth - 5 child population had been declining children in the county for several years and recently began rising. This 83.206 82.514 are between 0 – 5 years trend is projected to continue for several years. 77,125 77,125 ■ 0-5 ■ 6-11 ■ 12-17 2010 2030 2018 88% of pregnant mothers began prenatal care in the first trimester. 17% of children in Contra Costa have been diagnosed with asthma – higher than Los Angeles (12.7%) and CA (15.2%). 93% of all newborns were born a healthy birthweight. 19% of low-income children, 0-5, visited a dentist in the past year. 96% of children ages 0-17 have health insurance coverage. Health Half of children ages 6-17 are resilient (calm and in control when The juvenile felony arrest rate declined 56% between 2010-15 but facing a challenge), according to surveyed parents/caregivers. remains 10x higher among Black youth than White youth. The rate of substantiated child abuse and neglect is 4.3 cases per Nearly 15% of children are experiencing two or more adverse 1,000 children, but longitudinal data suggests the actual rate may be experiences – e.g. family poverty, violence, substance abuse, mental Safety higher. illness, or incarceration. There is a 75% shortfall in child care for infants/toddlers. 66% of 3rd graders read at or above grade level. The % is lower among low-income (29%), Black (41%), and Latinx (51%) students. 58% of 3- and 4-year-olds attend PreK or Transitional Kindergarten. 43% of 8th graders do math at or above grade level. The % is lower 44% of kindergarteners were Fully Ready for school. The % was lower among Black (12%), low-income (17%), and Latinx (21%) students. among Latinx (25%), low-income (26%), and Black (36%) students. 88% of students graduated high school on time. 62% of youth in foster Education 49% of students reported feeling connected to their school. Only 31% care graduated high school on time. of Black students and 42% of Latinx students felt connected. 10.2% of children live in households with incomes below the federal Fewer children experienced food insecurity in 2016 (15.6%) than in poverty line. 4.1% live in deep poverty (50% below the FPL). 2014 (18,7%). When taking the cost of living, tax credits, and other assistance into 2,621 students experienced homelessness in the 2015-16 school year. account, 17.2% of children live below the California Poverty Measure Economic In 2015, 43% of renters and 23% of homeowners spent at least 35% of threshold. Security their income on housing.

Rev. 1/21/19

10

Building Block: A Focus on Asthma

Inquiring

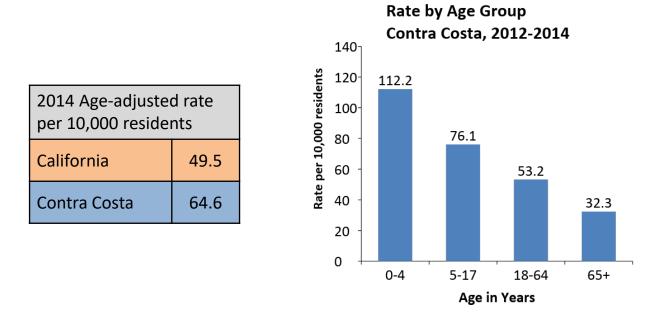
"What is the current state of asthma in Contra Costa County?"

- John Gioia, Joint Conference Committee, July 2018

- Who does asthma affect the most?
- What have we done to reduce asthma rates and asthma severity?
- Are we making any progress?
- If not, what more can we do?

The Burden of Asthma Falls Heaviest on Children

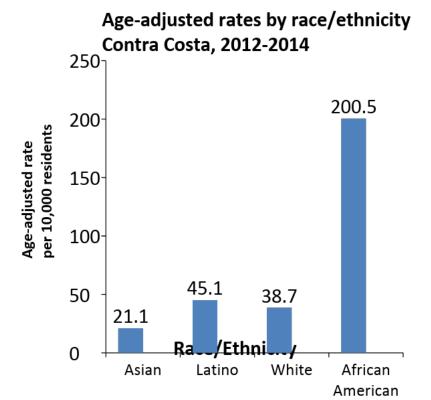
Asthma Emergency Department Visits



Sources: California Breathing, Contra Costa County Asthma Profile, September 2016; California Office of Statewide Health Planning and Development

Asthma ER visits are more frequent among African-Americans

Asthma Emergency Department Visits



Sources: California Office of Statewide Health Planning and Development; California Breathing, Contra Costa County Asthma Profile, September 2016

Contributing Factors

Outdoor Air Pollution – Particulate matter

- Smoking
- Wild fires
- Point source
- Motor vehicle exhaust

Indoor Air Quality - Housing conditions

- Inadequate ventilation increases exposure to indoor and outdoor air pollution and increases moisture and mold
- Pests, such as cockroaches, and allergens such as pet dander
- Improper heating and cooling combine with temperature extremes from climate change

Mapping Past Efforts

- Smoking & Tobacco Laws and Taxes
- Air Quality Regulations
- Refinery Flare Monitoring Rule
- Changes to the North Richmond Truck Route
- Asthma Coalition and Program



Mapping Current Reality

Outdoor Air Quality

- Point source pollution
- Mobile source pollution (roads)
- Smoke from wildfires

Indoor Air Quality

• Weatherization Services

Children and Family

- CCHP Pediatric Home Visiting Program
- CCHP Pharmacy Medication
 Intervention
- Breathmobile

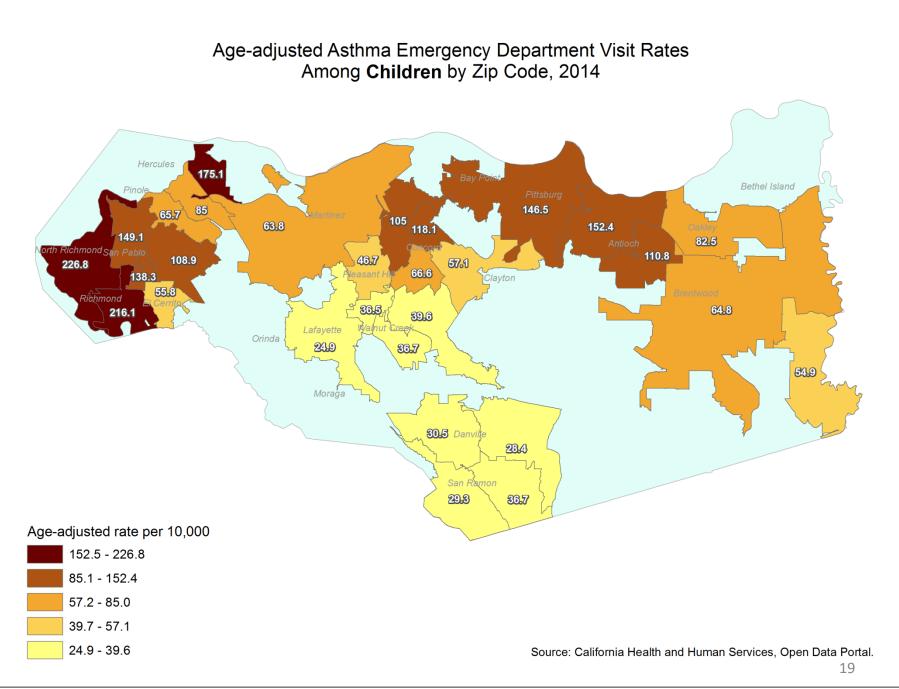


Asthma ER Visits in Contra Costa County Have Not Significantly Improved in Recent Years

Asthma Emergency Department Visits – All Ages, Contra Costa County

Year	Age-adjusted rates per 10,000	Total number of ED visits
2005	61.3	6,132
2006	67.5	6,749
2007	59.2	6,006
2008	64.6	6,635
2009	70.4	7,253
2010	73.0	7,517
2011	74.0	7,728
2012	75.8	7,917
2013	66.1	6,940
2014	64.4	6,784

Source: California Environmental Health Tracking Program http://www.cehtp.org/page/asthma/query



Creating an Action Plan Making an Impact

- Engage leaders, champions, families, youthserving agencies, community groups, and schools
- Data-driven participatory process
- Prioritize future action areas including education, interventions, policy
- Focus on the upstream social determinants
- Use proven, evidence-based interventions
- Track measurable outcomes
- Develop a sustainable financing model

Thank you



