

Contra Costa County Boards & Commissions
Application Form



Profile

First Name: Ross Middle Initial: A Last Name: Hillesheim

Home Address: _____ Suite or Apt: _____
City: Alamo State: _____ Postal Code: 94507

Email Address: _____

Which supervisorial district do you live in? 2
None Selected

Education

Select the option that applies to your high school education * high school graduate
None Selected

College/ University A

Name of College Attended: University of Utah
Degree Type / Course of Study / Major: Bachelors of Science, Economics
Degree Awarded? Yes
 Yes No

College/ University B

Name of College Attended: John F Kennedy, School of Law
Degree Type / Course of Study / Major: JD

Degree Awarded?

Yes

Yes No

College/ University C

Name of College Attended

Degree Type / Course of Study / Major

Degree Awarded?

Yes No

Other schools / training completed:

Course Studied

Hours Completed

Certificate Awarded?

Yes No

Board and Interest

Which Boards would you like to apply for?

Alamo MAC, Planning Commission

None Selected

Economic Opportunity Council, Iron Horse Corridor Management

Seat Name

Have you ever attended a meeting of the advisory board for which you are applying?

Yes

Yes No

If you have attended, how many meetings have you attended?

2 - Planning Commission

Please explain why you would like to serve on this particular board, committee, or commission.

I enjoy professional meeting and collaboration. I enjoy working with diverse groups and coming to a common goal.

Qualifications and Volunteer Experience

I would like to be considered for appointment to other advisory boards for which I may be qualified.

Yes

Yes No

Are you currently or have you ever been appointed to a Contra Costa County advisory board, commission, or committee?

No

Yes No

List any volunteer or community experience, including any advisory boards on which you have served.

I currently serve in the leadership of my congregation's Young Mens Organization. I am an Eagle Scout.

Describe your qualifications for this appointment. (NOTE: you may also include a copy of your resume with this application)

Resume contained within the packet.

[Ross_Hillesheim_Resume - FINAL.docx](#)

Upload a Resume

Conflict of Interest and Certification

Do you have a Familial or Financial Relationship with a member of the Board of Supervisors?

No

Yes No

If Yes, please identify the nature of the relationship:

NA

Do you have any financial relationships with the County such as grants, contracts, or other economic relations?

~~NA~~ NO

Yes No

If Yes, please identify the nature of the relationship:

NA

Please Agree with the Following Statement

I certify that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief, and are made in good faith. I acknowledge and understand that all information in this application is publicly accessible. I understand that misstatements and/or omissions of material fact may cause forfeiture of my rights to serve on a board, committee, or commission in Contra Costa County.

Agree

ROSS ARTHUR HILLESHEIM

Pleasant Hill, CA 94523

EXPERIENCE

Ute Developments, LLC, Walnut Creek, CA

June 2015 –

Present

Ute Developments purchases real property and constructs retail fuel, community markets and multi-family projects in Northern California. The company has commercial real estate and improvements valued over \$15 million and another \$25 million of commercial real estate scheduled to be entitled or constructed by the end of 2019.

President and Founder

- Oversee the firm's acquisition and entitlement of real property. Secure capital financing.
- Nurture government relations.
- Assembled and lead a knowledgeable, driven executive team to collaborate on-site selection, land use issues, and CRE brokerage.
- Collaborate with leadership team to identify best training offerings for team leaders.
- Initiated and oversee corporate responsibility and environmental initiatives.
- Proven record of successful completion of multiple simultaneous projects.
- Obtain land use and zoning approvals for various complex projects.
- Monitor assets performances through financial analysis and market research.
- Gained and employ deep knowledge and experience in corporate real estate acquisition, leasing, disposition, planning and management.
- Gained and leverage working knowledge of the various disciplines involved in the store development process, from site selection and market analysis to store opening.
- Develop insights and incentives that have shaped the company's strategy.
- Created a full database of site identification and devised strategy for team members to implement.

Keylock Inc, Walnut Creek, CA

June 2010 – Present

Keylock Inc. operates retail fuel stations with 30 employees and over \$22 million of annual revenue. Company owns Chevron Extra-Mile and Arco AMPM retail gas stations in the San Francisco Bay Area and benefits from a management team with 25 years of combined retail experience. Keylock is actively seeking additional retail sites.

President and Founder

- Serve as part of the management team. Provide executive leadership with the Chief Operating Officer and manage the business.
- Assembled a devoted, solution-oriented executive team and employee base by inspiring a culture of open and fair dialogue to collaborate for solutions, which has ensured business success.
- Participate in full range of business development activities. Build and manage client relations on multi-million-dollar deals.
- Full P&L responsibility for 3 companies within corporate structure.
- Led hiring of COO and Operations team.
- Lead teams to focus on people, product and process.
- Set clear goals for profitability.
- Lead team-building and training workshops to build and promote valued based culture.

Euro Pacific Capital, Los Angeles, CA

January 2008 – May 2010

Euro Pacific Capital is a FINRA-sponsored investment group, working in brokerage and capital markets for their clients on 21 global exchanges.

Analyst, Capital Markets Group

- Researched global markets and industries related to commodities and foreign exchange.
- Produced detailed expense analysis of business unit activities for European Debt Capital Market Services operation. Analysis was used to help business units responsible for incurring the costs. Work resulted in

- greater ability to identify cost-drivers and attain cost savings.
- Participated in private placements, equity offerings and debt structuring to major middle market foreign firms.
- Worked directly with senior business unit managers to problem-solve and formulate innovative solutions to the challenges faced by our clients.

Marlin and Associates LLC, New York, NY

Summer 2004

Marlin and Associates is a specialized investment bank focusing on mergers and acquisitions, growth and business strategy, and valuations with an emphasis on the information and technology sector.

Summer IB Analyst, Mergers and Acquisitions

- Researched, investigated and prepared confidential offering documents to clients and potential buyers.
- Work in fast-paced environment providing analytical support to 3 senior bankers.
- Prepared strategy presentations for current clients.
- Worked on pitch books and management presentations for potential clients.

CONTINUING EDUCATION

UC Berkeley Extension – Math for Management - currently enrolled

Urban Land Institute - Real Estate Entrepreneur Program Member - since 2015

The Analyst Exchange Level One: Financial Statements and Modeling - 2008

EDUCATION

John F. Kennedy University, School of Law, Pleasant Hill, CA Juris Doctorate of Law

2014 – 2018

Graduated law school from the part-time program, attending classes in the evenings. Graduated in the top 25%.

Advanced Elective Coursework: Tax Law, Administrative Law, Mediation, Real Property, and Moot Court.

University of Utah, Salt Lake City, UT

2003 – 2007

Bachelor of Science in Economics. Received part-time scholarship from athletic department.

- **Select achievements:** Completed coursework while working part-time 30 hours per week at Kirton & McConkie. First in my family's history to go to college. Became only economics student to attain a New York City investment banking summer internship.
- **Advance Coursework** included Money and Banking, Industrial Organization, Investment Analysis, International Economics and Valuation.

EXTRACURRICULAR LEADERSHIP AND ACTIVITIES

Professional Years

- **Assistant Coach, Larkey Sharks Children's Swim Club, 2017-Present.**
- Completed 4 Ironman triathlons, 4 Escape from Alcatraz triathlons, Boston Marathon, and many other triathlons around The Northern Hemisphere.
- **Elders Quorum President and Ward Mission Leader, LDS Church, 2014-2018.**

College Years

- **Missionary** to Montana and Wyoming. Served as a Zone Leader, leading 10 missionaries with goals and service opportunities, 2001-2003.
- **Missionary** to The Wind River Indian Reservation, 2002.
- **President, Pre-Law Society, University of Utah, 2007; Member, 2006-2007.**
- **Head Student Manager, University of Utah Men's Basketball Team, 2003.**

OTHER INFORMATION

- **Travels:** England, France, Costa Rica, Canada, Mexico.
- **Pre-College Achievement:** Eagle Scout Award, Boy Scouts of America, 1999.