

JOINT MEETING OF THE CENSUS 2020 OUTREACH AND FINANCE SUBCOMMITTEES

March 31, 2020
1:00 P.M.
COUNTY ADMINISTRATION BUILDING
651 PINE ST., MARTINEZ
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Outreach Subcommittee - Mariana Moore ♦ Lina Velasco ♦ Terry Koehne Finance Subcommittee - Lauren Babb ♦ Samuel Houston ♦ Aparna Madireddi

Agenda Items:

Items may be taken out of order based on the business of the day and preference of the Subcommittee

1. INTRODUCTIONS

- **2. PUBLIC COMMENT** on any matter under the jurisdiction of the 2020 Census Outreach Subcommittee and NOT on this agenda (speakers may be limited to three minutes).
- **3. RECEIVE and APPROVE** the Record of Action for the March 17, 2020 Outreach Subcommittee meeting. (*Kristine Solseng, Conservation and Development Department*)
- **4. DISCUSS and RECEIVE** Federal, State, Regional, and County updates. (Matt Lardner, Census Outreach Coordinator)

- **5. DISCUSS and REVIEW** outreach plan and outreach materials, including print, website content, social media. (*Kristine Solseng, Conservation and Development Department*).
- **6. REVIEW** current Census 2020 budget and proposed redistribution of funds. (*Barbara Riveira*, County Administrator's Office 20 min)
- 7. **DISCUSS and REVIEW** upcoming meetings and schedule future meetings.

ADJOURN

The 2020 Census Outreach Subcommittee will provide reasonable accommodations for persons with disabilities planning to attend its meetings. Contact Teresa Gerringer at 510-599-9152 at least 72 hours before the meeting.

Any disclosable public records related to an open session item on a regular meeting agenda and distributed by the County to a majority of members of the Subcommittee less than 96 hours prior to that meeting are available for public inspection at the County Administration Building, 651 Pine St., Martinez, CA, during normal business hours.

For Additional Information Contact:

Teresa Gerringer, Staff, District III Supervisor's Office Phone 510-599-9152, Fax (925) 240-7261 teresa.gerringer@bos.cccounty.us



Subcommittee Report

2020 CENSUS OUTREACH SUBCOMMITTEE

Meeting Date: 03/31/2020

Subject: Record of Action for the March 17, 2020 Census 2020 Outreach

Subcommittee

Submitted For: David Twa, County Administrator

Department: County Administrator

Referral No.:

Referral Name: Record of Action for the March 17, 2020 Census 2020 Outreach

Subcommittee

Presenter: Kristine Solseng Contact: Kristine Solseng, 674-7809

Referral History:

County Ordinance requires that each County body keep a record of its meetings. Though the record need not be verbatim, it must accurately reflect the agenda and the decisions made in the meeting.

Referral Update:

RECEIVE and APPROVE the Record of Action for the March 17, 2020 Outreach Subcommittee meeting.

Recommendation(s)/Next Step(s):

RECEIVE and APPROVE the Record of Action for the March 17, 2020 Outreach Subcommittee meeting.

Fiscal Impact (if any):

None.

Attachments

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DRAFT



CENSUS 2020 OUTREACH SUBCOMMITTEE

March 17, 2020 1:00 P.M.

Conservation and Development Department 40 Muir Rd – Large Conference Room Martinez

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Mariana Moore

Lina Velasco

Terry Koehne

Agenda Items:

Items may be taken out of order based on the business of the day and preference of the Subcommittee

Present: Lina Velasco

Mariana Moore Terry Koehne

Staff Present: Kristine Solseng, Department of Conservation and Development

Attendees: Fran Biderman

1. INTRODUCTIONS

Self introductions were made.

2. PUBLIC COMMENT on any matter under the jurisdiction of the 2020 Census Outreach Subcommittee and NOT on this agenda (speakers may be limited to three minutes).

No public comment.

3. RECEIVE and APPROVE the Record of Action for the March 3, 2020 Outreach Subcommittee meeting.

The Record of Action from March 3, 2019 was approved. M/S Moore/Velasco. Passed unanimously.

4. DISCUSS and RECEIVE Federal, State, Regional, and County updates.

Updates were received from all levels. Recap of Steering Committee updates. At the federal level, the U.S. Census Bureau has suspended field work due to COVID-19 and is working on a revised Service Based Enumeration (SBE) program, requesting Group Quarters submit their forms electronically or collect forms instead of one-on-one interviews.

At the State level, flexibility in implementation plans for outreach have been provided due to COVID-19. The QAC/QAK finder is available, although QAC/QAKs are not in operation at this time.

At the Regional level, we are waiting for updated micro-media Plan from Flagship to pivot due to COVID-19.

5. DISCUSS and REVIEW outreach plan and outreach materials, including printed collateral available, Faithbased outreach, outreach in other languages, kick off event logistics and changes, advertising plan, social media.

Outreach Plan: Discussed having a Census Capstone Event be postponed until at least May 16th due to COVID-19. Discussed options of having a virtual event.

Discussed focusing on social media and digital ads. Velasco asked that staff develop a revised social media plan.

Kristine asked about community non-profit response to COVID-19 and if there are opportunities to layer census messaging, once critical service logistics are settled. Moore provided an overview of three efforts that might be worth exploring:

- 1. Raise the Roof Coalition in Concord. Supports tenants and working on a rent moratorium. Might not be ready for direct census outreach, yet.
- 2. Mobility Lab in Antioch. Coalition of economic resilience and belonging. Shifting their efforts to rapid response to COVID-19 and providing supplies to families as needed. We can build relationship with them for future outreach
- 3. RYSE Center in Richmond. Convening over 100 people (nonprofits, county departments, service provides, etc) on zoom calls to develop rapid response to COVID-19, including creating a google doc of resources. This is a group that is organized, ready, and already on board with Census. Recommend Matt work with Mariana to get on the call and start to think about how to integrate census into response.

Discussed financial impact in the non-profit world. Funders have indicated they will support, especially smaller non-profits. Those that depend on larger contracts or fee for service, including government contracts, are seeing reductions in revenue. May be more impacted.

Mentioned Loaves and Fishes as take out instead of meals. May need packaging.

Discussed impact to organizations serving children under 5. They are scrambling and have shut their doors. Doing daily calls and trying to get resources out to families (economic, food, etc).

Discussed need to get FAQ out – including 'What if I don't receive any Census Info"

6. The next meeting is March 31, 2020, from 1:00 to 3:00 p.m., at Conservartion and Development Department, 40 Muir Road, Martinez, CA.

ADJOURN

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Teresa Gerringer, Staff, District III Supervisor's Office



Subcommittee Report

2020 CENSUS OUTREACH SUBCOMMITTEE

Meeting Date: 03/31/2020

Subject: Federal, State, Regional and Local Updates

Submitted For: David Twa, County Administrator

<u>Department:</u> County Administrator

Referral No.:

Referral Name: Federal, State, Regional and Local Updates

Presenter: Matthew Lardner **Contact:** Mathew Lardner, 925-674-7813

Referral History:

Federal, State, Regional, and County updates is a standing item for the Outreach and Finance Subcommittees.

Referral Update:

DISCUSS and RECEIVE Federal, State, Regional, and County updates.

Recommendation(s)/Next Step(s):

DISCUSS and RECEIVE Federal, State, Regional, and County updates.

Fiscal Impact (if any):

None.

Attachments

No file(s) attached.



Subcommittee Report

2020 CENSUS OUTREACH SUBCOMMITTEE

Meeting Date: 03/31/2020

Subject: Review Outreach Plan

Submitted For: David Twa, County Administrator

<u>Department:</u> County Administrator

Referral No.:

Referral Name: Review Outreach Plan

Presenter: Kristine Solseng Contact: Kristine Solseng, 674-7809

Referral History:

DISCUSS and REVIEW outreach plan and outreach materials, including print, website content, social media, collateral, Ambassador Program. Standing item for the Outreach Subcommittee.

Referral Update:

Further discussion and review of the outreach plan and outreach materials.

Recommendation(s)/Next Step(s):

DISCUSS and REVIEW outreach plan and outreach materials, including print, website content, social media.

Fiscal Impact (if any):

None.

Attachments

No file(s) attached.



Subcommittee Report

2020 CENSUS OUTREACH SUBCOMMITTEE

Meeting Date: 03/31/2020

Subject: Review Budget Update and Recommendations

Submitted For: David Twa, County Administrator

Department: County Administrator

Referral No.:

Referral Name: Review Budget Update and Recommendations

Presenter: Barbara Riveira Contact: Barbara Riveira (925)335-1018

Referral History:

On July 15, 2019 the Census 2020 Steering Committee approved the Finance Subcommittees proposal to change line item alocations of the proposed requested allocation of \$500,000: Grand funding \$350,000, Technology Access at \$125,000, and \$25,000 to a new category to specifically target homeless outreach. On July 30, 2019 the Board of Supervisors approved the recommended funding of \$500,000 budget allocation for the Census 2020 outreach efforts.

Since the budget was adopted, there has been a lot of new information about Federal, State, and Regional efforts regarding media buys. In particular, United Way Bay Area (UWBA) as the regional administraive community based organization has taken the lead in media buys for the bay area, with a focus on local and ethnic media buys. UWBA is also working with the State media contractor Mercury Media to coordnate media buy efforts. The Census Bureau is also planning a large scale media outreach effort in multiple languages. At the October 21, 2019 the Census Steering Committee approved the recommendation to redistribute funds as follows: \$10,000 in Media Buys, \$26,345 in Printing Collateral and \$40,000 in Outreach Tasks.

At the December 16, 2020 Steering Committee meeting it was discussed that during several meeting with the State and Region 3 ACBO (United Way Bay Area), there is a concern for reaching the Hard to Count population of the Veterans community. To mitigate efforts to reach the veteran population, staff is recommending that \$20,000 of the Technology funding be redistributed to directly outreach to the veteran population which would include tabling events, social media, and via the Veterans Voices program and other outreach efforts outlined by the Veterans Office. The Steering Committee approved the reallocation of the \$20,000 from the Technology funding to Veterans Office for outreach to the veteran population.

At the January 27, 2020 Steering Committee meeting the committee discussed the additional \$63,400 funding from the state and how it should be distributed. A motions was made and approved to distribute the additional funding toward the following: Printing was allocated an additional \$16,400, Grants allocated an additional \$42,000 and \$5,000 was allocated toward Contingency/Non-response.

At the March 10, 2020 Finance Subcommittee the Finance Committee approved the redistribution of funds.

At the March 16, 2020 Steering Committee meeting the Committee referred the budget proposal item to the Finance Subcommittee to allow for flexibility in the redistribution of funding for census messaging within the restrictions of the COVID-19 outbreak requirements.

Referral Update:

Review current Census 2020 budget and proposed redistribution of funds.

Recommendation(s)/Next Step(s):

Review current Census 2020 budget and proposed redistribution of funds.

Fiscal Impact (if any):

Budget Proposal

None, proposal only redistributes current funding.

Attachments

Census 2020 Budget Update as of 3/12/2020

	Initial Proposed		Expenditures		Encumbered		Cu	rrent Budget			Proposed	Natas		
		Budget		To Date		Funds		Balance			Revised Allocation	Notes		
Expenses	-									H	Allocation			
										H				
Grant Administration	\$	36,260.00	\$	-	\$	36,260.00	\$	-		\$	-			
GIS - data analysis and map production	\$	50,000.00	\$		\$	50,000.00	\$	-		9	.			
Contract Outreach Staff	Ś	150,000.00	Ś	26,050.75	Ś	123,949.25	Ś	-		9				
Media Buys	Ś	10,000.00	ç		Ť	120,5-13125	¢	10,000.00	100%	9		Includes Current Balance and an additional \$40,000 in funds FROM Translations		
Digital Ads	7	10,000.00	۲	-			Ś	-	100%		20.000.00	Tulius FROW Halislations		
Transit Ads	1						Ś	_		<	30,000.00			
Hallsterias							Y			7	30,000.00	Includes \$5,000 for grantee material \$16,400 FOR additional		
**Printing Collateral	١,	42,745.00	Ś	_	\$	10,000.00	Ġ	32,745.00	77%		21,400.00	printing. Current Balance of \$11,345 TO Outreach Tasks for additional Swag.		
Grantee Material (est)	Ś	26.345.00	Ý		Ś	10,000.00	Ś	16.345.00	62%		5.000.00	additional Swag.		
Additional Printing - Extra State Dollaros	Ś	16,400.00			Ÿ	10,000.00	\$	16,400.00	100%	9	16,400.00	Cannot change - State Contract		
	7						7			7		Includes the Current Balance of \$12,581 for Census Day		
Outreach Tasks -includes in kind staffing, meeting venues,	1	40 000 00	_		,	20 772 24		42 504 04	240/	١,	22.025.04	Event and Misc material and \$11,345 FROM Printing		
materials, food, mileage, swag, etc.	ş	40,000.00	\$	6,645.88 945.63	\$	20,772.31 500.00	ş	12,581.81	31%	3	23,926.81	Collateral for additional Swag		
Regional Workshop Costs	1		\$	2,973.53	\$	500.00				Н				
Swag - Magnets and Frisbees Swag - "Ask Me" buttons	+		÷	2,362.16						Н				
Swag - Tote Bags	+		Ş	2,302.10	٨	5,362.04								
Swag - Seed Packets	+				ċ	1,163.51				Н				
Swag - "I count" buttons	+				¢	1,682.08				Н				
Swag - Hand Sanitizer	1				¢	1,331.76				Н				
Tall Boys QAC/QAK Signage	1				Ś	10,532.92				Н				
Gametime Rundown Event*					Ś	200.00								
Census Day Event	1				Ÿ	200.00				<	10.000.00	Venue, entertainment, food, etc.		
Additional Swag	1									5		FROM Printing extra funding		
Misc Material*			\$	364.56						\$	2,581.81			
												Includes Current Balance of \$40,000 T0 fund Media buys		
Language Contracts	\$	50,000.00	\$	3,230.00	\$	5,435.00	\$	41,335.00	83%	\$	1,335.00	and the balance of \$1,335 for Tranlation Reserve.		
Regional Workshop Interpreter - Round 2			\$	3,230.00	\$	3,230.00								
Regional Workshop Interpreter - Round 3	<u> </u>				\$	750.00								
Collateral Translations	<u> </u>				\$	1,455.00				L				
Translation reserve	-									Ş	1,335.00			
**Grant Funding -Community Partners / CBOs - Grants to fund														
outreach, including promotional material to support grant funded												Includes \$66,500 for Phase II and Faith/Dept/Gas and		
initiatives.	\$	392,000.00	\$	72,580.00	\$	245,920.00	\$	73,500.00	19%	9	66,500.00	moving \$7000 to Technology equip (QAC/QAK)		
Phase I	\$	280,000.00	\$	72,580.00	\$	207,420.00	\$	-		Ş	-			
Phase II (includes NRFU)	\$	70,000.00			\$	28,500.00	\$	41,500.00		5	34,500.00	Moved \$7000 from balance to Technology (QAC/QAK)		
Xtra State Funding / Faith, Dept gaps	\$	42,000.00			\$	10,000.00	\$	32,000.00		\$	32,000.00	Cannot change - State Contract		
Technology Access* -Technology needs, including software and														
hardware necessary for outreach efforts, QAC/QAK, Language Access,														
Adopt-A-Block, and other program requirements or implementation	1	405.000.00	_		,	405 000 00	_			Π,	7 000 00			
goals. DOIT	Ş	105,000.00	>		\$ ^	105,000.00 70,000.00	>	-		3	7,000.00	Additional Funds FROM Grant Funding		
Library	+				\$	5.000.00				Н				
CCTV	+				ç	30,000.00								
Additional QAC/QAK Equiptment					Ÿ	30,000.00	\$			0	7,000,00	FROM grant funding.		
Homeless Outreach - Targeted material for Homeless & Transient							Y			4	7,000.00	mon grant wading.		
Population.	\$	25,000.00	\$	-	\$	25,000.00	\$	-						
*Veteran Outreach -Targeted material for Veteran Population.	\$	20,000.00	\$		\$	20,000.00	\$	-		L		_		
*Contingency/Non-Response	\$	5,000.00	\$	-	\$		\$	5,000.00	100%	\$	5,000.00	No recommended changes		
Total Expenses	\$	1,360,750.00	\$	108,506.63	\$	642,336.56	\$	175,161.81		•	\$ 175,161.81			
	1				Ĺ									
	1			Revenue										
					1		1			- 1				
Revenue				To Date			_			+				
Counties to opt out or opt in with a board resolution	\$	32,634.45	\$	32,634.45						t				
	\$	32,634.45 32,634.45 114,220.58	\$											

Net Balance	\$ -	\$ 716,742.77				
Total Revenue	\$ 926,005.00	\$ 793,710.05	\$ -	\$ -		
County Supplemental Funding	\$ 500,000.00	\$ 500,000.00			Ш	
Additional Funding From State(Contract Amendment)	\$ 63,400.00					
Final Report due	\$ 18,130.25	\$ -				
NRFU Plan due	\$ 18,130.25	\$ -				•
Implementation Outreach Release Withholding	\$ 32,634.45	\$ -				
•		-			Ħ	
Implementation Plan due	\$ 81,586.12	\$ 81,586.12			П	
2 nd Quarterly Report due	\$ 32,634.45	\$ 32,634.45				

^{*} Redistribution of \$20,000 in technology funds to new line item Veteran Outreach

^{**} Distribution of additional State Revenue of \$63,400