



Contra Costa County
Public Works
Department

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December 1, 2020

UPS Overnight – 1Z9703140196935607

Fax: (510) 792-1728
estimating@redgwick.com

Redgwick Construction Inc.
21 Hegenberger Court
Oakland, CA 94621

Re: Bel Air Trail Crossing Project
Project No.: 0662-6R4056

Our office has reviewed the bid and Good Faith Effort documentation submitted by your firm on the above project. Based upon our review, we have determined that your firm's Good Faith Effort documentation does not comply with the requirements of Contra Costa County's Outreach Program, as specified in Section 2-1.12 of the project specifications. We have identified the following deficiencies:

1. Your firm did not submit documentation for your attendance at the pre-bid meeting on November 2, 2020 or at another pre-bid meeting within the last year. Technically, you are not entitled to points for this item but we are aware you attended on November 2, 2020 and are voluntarily giving you points on that basis. (Indicator #2, 10 out of 10 points).
2. Although your firm apparently identified sufficient work for subcontractors, the notification to subcontractors (advertisements and 55 of 58 written notices) were late--published or emailed less than 10 days before the bid opening date. The 3 written notices emailed on 10/29/20 listed 9 different projects (i.e., were generic, not specific for the County's project) and included no information about the potential subcontractor work or desired sub-bids. (Indicator #3, 0 out of 13 points).
3. No proof was submitted of the publication of a paid advertisement at least 10 days before bid opening. In an attempt to comply with this item, your firm submitted copies of two ads--one from the Bay Area Builders Exchange and another from the Focus Journal. For the first ad, no copy of the actual ad was provided and the copy provided just looks like a generic planholder's list from the Builders Exchange. For the second ad, the proof of publication clearly indicates it was published late--November 16, 2020, one day before the bid opening date. (Indicator #4, 0 out of 9 points).

4. Your firm did not properly document that you sent letters or faxes to subcontractors indicating your interest in receiving sub-bids 10 days prior to bid opening. Your firm did submit copies of 3 emails sent on October 29, 2020, but the notices were inadequate because they were simply generic notices listing 9 different projects and did not include any required information for the County's project other than the project name. (Special Provisions, Section 2-1.12A(4)). The remaining 55 emails were sent between November 12 and November 17, 2020, less than 10 days prior to the bid opening, and 25 of them also lacked the required information for the County's project. (Indicator #5, 0 out of 10 points).
5. No copies of the required documentation on follow-up to initial solicitation to potential subcontractors was provided. In addition, since the original notices were late and/or defective, any follow-up would have invalid. (Indicator #6, 0 out of 10 points).
6. Although your firm provided information to subcontractors about the plans and specifications, the notification to subcontractors (advertisements and 55 of 58 written notices) were published or emailed late--less than 10 days prior to the bid opening date. The 3 written notices emailed on 10/29/20 listed 9 different projects (i.e., were generic, not specific for the County's project); and 25 of the 55 emails sent between 11/12/20 and 11/17/20 also lacked the required information for the County's project. (Indicator #7, 0 out of 5 points).
7. The letter dated November 16, 2020 sent to an outreach agency to request assistance in recruiting MBEs, WBEs, OBEs, SBEs, LBES, and DVBEs was late--submitted less than 15 calendar days before the bid due date. In addition, no fax transmittal, metered envelope, or certified mail receipt was included to document faxing or mailing of the letter. (Indicator #8, 0 out of 10 points).
8. Your firm did not provide copies of subcontractor quotes nor did your firm provide a summary sheet listing the areas of work identified for subcontractors, names of businesses that submitted bids, the dollar amount of each bid, an indication of the businesses selected for the project, and justifications for bids not selected. (Indicator #9, 0 out of 26 points).
9. Although your firm provided information to subcontractors about bonds, lines of credit and insurance assistance, the notification to subcontractors (advertisements and written notices) were published and sent less than 10 days prior to the bid opening date. (Indicator #10, 0 out of 7 points).

Based upon these deficiencies, we have determined that your firm has not documented an adequate Good Faith Effort to comply with the Outreach Program requirements, having achieved 10 points out of 100 points (75 minimum required). Therefore, we plan to recommend that your firm's bid be rejected as non-responsive for failure to comply with the Outreach Program requirements and that the contract be awarded instead to the second lowest bidder, GradeTech Inc., which has fully complied with those requirements, including the 25% MSM.

Should your firm disagree with our determination, you may appeal it in writing to David J. Twa, County Administrator, c/o County Administrator's Office, 1025 Escobar Street, 4th Floor, Martinez, CA 94553. Your firm's appeal must be received at that address no later than 5:00 p.m. on December 8, 2020, and must describe in detail all facts and arguments on which your firm relies.

It is anticipated that the contract will be awarded by the Board of Supervisors at its meeting on December 15, 2020, which begins at 9:00 a.m. If you wish, you may appear at the Board meeting to comment on this matter. Any comments to the Board will be limited to the facts and arguments set forth in your firm's appeal.

Sincerely,



Kevin Emigh
Division Manager
Design/Construction Division

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