

Application Form

Profile

Samantha

First Name

Moy

Middle Initial

Last Name

Home Address

Suite or Apt

BRENTWOOD

City

CA

State

94513

Postal Code

Primary Phone

Email Address

Which supervisorial district do you live in?

District 3

Education

Select the option that applies to your high school education *

High School Diploma

College/ University A

Name of College Attended

Samantha Moy

Degree Type / Course of Study / Major

Bachelors of Science

Degree Awarded?

Yes No

College/ University B

Name of College Attended

California State University, East Bay

Degree Type / Course of Study / Major

BS

Degree Awarded?

Yes No

College/ University C

Name of College Attended

Los Medanos

Degree Type / Course of Study / Major

AA

Degree Awarded?

Yes No

Other schools / training completed:

Course Studied

PMP, CSM(Scrum), CSPO(Scrum) Certifications

Hours Completed

n/a

Certificate Awarded?

Yes No

Board and Interest

Which Boards would you like to apply for?

Fish & Wildlife Committee: Submitted

Seat Name

Committee Member

Have you ever attended a meeting of the advisory board for which you are applying?

Yes No

If you have attended, how many meetings have you attended?

n/a

Please explain why you would like to serve on this particular board, committee, or commission.

I am passionate about the environment and sustainability. I am hoping to gain more experience in this area. I am enjoy supporting the Greenbelt alliance, Save Mt Diablo, Friends of Sand Creek, meal on wheels and participate in activities and volunteer for these organizations. My family has generational ties to the East Contra Costa area and enjoy its many aspects as often as possible. I have extensive strategic project experience and am certified as PMP, CSM, and CSPO. If I were to get this position I hope to make a positive impact for all Contra Costa and learn valuable information on the environment and FWC processes/procedures that are used to make where we live a better place.

Qualifications and Volunteer Experience

I would like to be considered for appointment to other advisory boards for which I may be qualified.

Yes No

Are you currently or have you ever been appointed to a Contra Costa County advisory board, commission, or committee?

Yes No

List any volunteer or community experience, including any advisory boards on which you have served.

Save Sand Creek-volunteer, Save Mt Diablo-supporter, Meal on Wheels-volunteer(driver/Covid 19 emergency support), Greenbelt Alliance-supporter and San Francisco Bay Area PMI Sustainability volunteer team member.

Describe your qualifications for this appointment. (NOTE: you may also include a copy of your resume with this application)

Please see resume

[Samantha Moy Resume v3_2 .pdf](#)

Upload a Resume

Conflict of Interest and Certification

Do you have a Familial or Financial Relationship with a member of the Board of Supervisors?

Yes No

If Yes, please identify the nature of the relationship:

Do you have any financial relationships with the County such as grants, contracts, or other economic relations?

Yes No

If Yes, please identify the nature of the relationship:

Please Agree with the Following Statement

I certify that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief, and are made in good faith. I acknowledge and understand that all information in this application is publicly accessible. I understand that misstatements and/or omissions of material fact may cause forfeiture of my rights to serve on a board, committee, or commission in Contra Costa County.

I Agree

Samantha Moy

Senior Project Manager, Business Planning and Strategy

Brentwood, CA 94513

EXPERIENCE

Hitachi Vantara, Santa Clara— Global Project Manager, Business Planning and Strategy

JUNE 2018 - PRESENT

- Managed team to segment business unit divisions of product for forecasting, reporting and compensation purposes due to company split. Evaluated options including outsourcing. Liaised with the executive team on recommendations. Created digital adoption platform which educated sales resulting in increased forecast visibility of 5% and additional depth for corporate wide reporting.
- Led cross functional sales and services team for forecast standardization initiative. Integrated services to the forecasting dashboards, cadence and process while increasing visibility for executive level and board members. Aligned services geo/region/district with sales to correctly report revenue and dashboards. Dynamically addressed issues and updates resulting in increased clarity and accuracy of the forecast.
- Oversaw Pentaho merger and acquisition activity to combine two CRM platforms and meet IFRS deadline for ordering. Presented options to the executive team. IFRS deadline was met with all orders from the newly acquired company flowing through to Oracle.
- Drove executive leadership in the first competitive war room which resulted in the increase in NPS score, redesign of the competitive strategy, and adoption of competitive application.
- Currently creating the operating model for the Business Strategy and Planning team.

Hitachi Vantara, Santa Clara— Salesforce Sales Cloud Project Manager

MARCH 2016 - JAN 2018

This project included the transition from our existing CRM to SFDC. with numerous custom integrations, validations and new automations for opportunity, quote, order, finance, global trade compliance and reporting. This was an enterprise level implementation of SFDC which utilized an outsourced 3rd party company. Collaborated with sales, services, finance, global trade compliance and supply chain workstreams from concept to delivery. Our process improvements and increased

Patent and Certifications

US Patent-Cordless USB Mini Wheel Mouse US 670400382

PMI- PMP #20412241

Certified Scrum Master and Certified Scrum Product Owner ID712807

SKILLS

Program Management

Project Management

Framework design

Scope design

Resource allocation

Project planning

Leadership

Agile methodologies

Business Liaison

Compliance

Governance

Cross Functional Team Management

Partner pilot

Application Design

Product Design

Integration design

Release Management SME

Quality Assurance

User Acceptance testing

visibility to the sales cycle improved overall productivity by 30%.

Hitachi Data Systems, Santa Clara — Specialist Business Process Analyst

JAN 2010 - MARCH 2016

Spearheaded the planning, design, implementation, deployment, training, testing and application workflow used to release or deploy all products to production systems to reduce/streamline product release cycle time and identify issues in the system or product that would slow product getting to customer. Addressed merger and acquisition product conversions. Release cycle time was reduced by 25%.

Hitachi Data Systems, Santa Clara — Program Manager

JUNE 2008 - JAN 2010

Managed the technical qualification of software, hardware and solutions in engineering organization. Presented roadmaps updates and additions to the engineering leadership team on a quarterly basis.

Hitachi Data Systems, Santa Clara — Product/Application Manager

SEPT 2004 - JUNE 2008

Redesigned the interoperability process and matrix used to ensure customers solutions were prioritized and supported within 90 days by building a process workflow to link requests to the engineering test queue which included SLAs and metrics for the team. Interoperability request cycle time was reduced by 10% and this enabled alignment of the opportunity, product and engineering teams which improved the sales cycle.

EMC, Palo Alto –Strategic Account Manager

JUNE 2000 - JUNE 2004

Managed strategic projects for HP and IBM

Logitech, Fremont –Consultant, Product Manager

JUNE 1998 - JUNE 2000

Conducted research study on productivity devices in Japanese market. Managed the OEM black label and handheld product line

Crisis Management

Forecasting

Opportunity, Quote and Order to cash

Competitive war room

Merger and acquisition

Education

Cal State East Bay

Bachelors of Science in Business Administration Minor International Business