# **Contra Costa County**



Public Works Purchasing Division 255 Glacier Drive Martinez, CA 94553 Telephone: 925-313-2152

## AMENDMENT NO. 1 TO THE

# MASTER AGREEMENT FOR LEASING COPIER/MULTIFUNCTION DEVICES (MFDs) AND FOR PROCURING MANAGED PRINT SERVICES

This Amendment No. 1 ("Amendment") to the Master Agreement (the "Agreement") is entered into as of February 02, 2020 ("Amendment Effective Date"), by and between the County of Contra Costa (the "County") and J.J.R. Enterprises, Inc. a California corporation, doing business as Caltronics Business Systems ("Contractor"). The County and the Contractor are sometimes referred to herein together as the "Parties," and each individually as a "Party."

AGREEMENT TITLE:	Copier/Multifunctional Devices ("MFDs") and Related Maintenance, Software, Support and Service
AGREEMENT NUMBER:	MFD-MA 2019-02
AGREEMENT EFFECTIVE DATE:	July 1, 2019

#### AMENDMENT TERMS

#### 1. COPIER/MFD MODELS, SPECIFICATIONS, AND PRICES.

- A. <u>Specifications for Models of Copiers/MFDs</u>. Exhibit A to the Agreement is deleted in its entirety and replaced with new Exhibit A, attached hereto and incorporated herein, to reflect the specifications of new Copier/MFD models that the Contractor will lease to departments under the Agreement.
- B. <u>Functionality of Models of Copiers/MFDs</u>. Exhibit B to the Agreement is deleted in its entirety and replaced with new Exhibit B, attached hereto and incorporated herein, to reflect functionality requirements for new Copier/MFD models included in Exhibit A.

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- C. <u>Pricing</u>. Exhibit E to the Agreement is deleted in its entirety and replaced with new Exhibit E, attached hereto and incorporated herein, to reflect monthly lease costs of the new Copier/MFD models listed in Exhibits A and B to the Agreement.
- **2. METHOD OF PROCUREMENT.** Section 1 (Method of Procurement) in the Agreement is amended by adding the following as new Section 1(C):
  - "C. If, in a proposal to a department following an evaluation of the department's needs, the Contractor offers pricing that is lower than the pricing listed in Exhibits E and/or Exhibit I of this Agreement, the lower pricing shall apply, and, in addition to the reference required under Section 1(A) and/or 1(B), the following reference shall be included in the purchase order: "Pricing pursuant to Contractor's proposal dated \_\_\_\_\_, or Master Agreement MFD-MA 2019-01, whichever is lower."
- **3. AMENDMENTS.** The following is added as Section 6 to the Agreement:

### **"6. ADMINISTRATIVE AMENDMENTS TO REVISE COPIER/MFD SPECIFICATIONS,** FUNCTIONALITY, AND PRICING.

- A. <u>Administrative Amendments</u>. Notwithstanding anything to the contrary in this Agreement, upon the execution of a written administrative amendment executed by the Purchasing Agent, or designee, and an authorized representative of the Contractor that meets the requirements of Section 6(B), below, the Agreement may be revised for any of the following purposes:
  - 1. Exhibits A and B to the Agreement may be replaced to add models of Copiers/MFDs that departments may lease under the Agreement, and to describe their specifications and functionality.
  - 2. The tables in Exhibit E that list models of Copiers/MFDs, associated monthly lease pricing, and associated per page costs (black & white and color) may be revised when necessary to reflect new pricing for new Copiers/MFDs added to Exhibits A and B, provided that the pricing included in Exhibit E for the new Copiers/MFDs does not exceed the pricing for comparable Copiers/MFDs models set forth in Exhibit E of the original Agreement, as determined by the Purchasing Agent, or designee.

- 3. Exhibit I may be amended to revise the countywide cost-per-copy for black & white and color Network and Desktop Printers, as long as the new cost does not exceed the costs included in the original Exhibit I of the Agreement.
- B. <u>Requirements of Administrative Amendment Under Section 6(A)</u>. An administrative amendment under Section 6(A), above, must meet the following requirements:
  - 1. No Copier/MFD models shall be removed from Exhibits A and B, and no monthly device lease costs for those models shall be revised in Exhibit E.
  - 2. Copier/MFD models may be added to Exhibits A and B through an administrative amendment, provided that the Purchasing Agent, or designee, determines the following: (a) a Copier/MFD model being added is of equal or greater capability as the Copier/MFD model it is replacing; and (b) the Copier/MFD model being added is offered at the same cost or lower as the Copier/MFD model it is replacing.
  - 3. The administrative amendment shall otherwise be consistent with Section 10(b) (Minor Amendments) of the General Conditions in Exhibit J of this Agreement.
- C. <u>General</u>. Nothing in this Section 6 prohibits another type of administrative amendment authorized under Section 10(b) (Minor Amendments) of the General Conditions in Exhibit J of this Agreement. The Purchasing Agent shall ensure that all administrative amendments are consecutively numbered."
- **4. PRICING FOR MANAGED PRINT SERVICES.** The following is added as Section 7 to the Agreement:

**"7. MPS PRICING.** Notwithstanding anything to the contrary in this Agreement, a purchase order may include pricing for Managed Print Services that is lower than the cost-per-copy for black & white and color Network and Desktop Printers pricing listed in Exhibit I without requiring an administrative amendment of this Agreement. The countywide cost-per-copy for black & white and color Network and Desktop Printers pricing listed in Exhibit I shall be considered maximum prices that may be charged for Managed Print Services. If the Contractor offers a department lower pricing than the cost-per-copy listed in Exhibit I, the purchase order shall reference the lower pricing."

[Remainder of page intentionally left blank. Signatures on next page.]

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By signing below, the undersigned represent that they are authorized to execute this Amendment on behalf of the party for which they sign.

#### COUNTY OF CONTRA COSTA

#### CONTRACTOR

BY: \_\_\_\_\_ Public Works Director/Designee

ATTEST:

Name: \_\_\_\_\_\_ Title: \_\_\_\_\_\_ Signature: \_\_\_\_\_

Name:	 
Title:	 
Signature:	 

Clerk of the Board of Supervisors

APPROVED AS TO FORM

[Attach Notary Acknowledgments]

Deputy County Counsel

<u>Exhibits</u>:

New Exhibit A:	Copiers/MFD – Specifications
New Exhibit B:	Copiers/MFD – Models available
New Exhibit E:	Copiers/MFD – Pricing Summary
New Exhibit I:	Printers/MPS – Pricing Summary

### EXIHIBIT A COPIER/MFD SPECIFICATIONS

All Copiers/MFDs leased under this Agreement shall conform to the applicable requirements of this Exhibit A.

### A. COPIER GENERAL SPECIFICATION KONICA MINOLTA BIZHUB BLACK & WHITE

#	Segment	1	2	3	4	5	6
	Device Model Numbers	4052/4752	227-228	308e-368e	458e-658e	808-958	1100
1	Technology	Laser	Laser	Laser	Laser	Laser	Laser
	Monochrome copying, printing,	Yes	Yes	Yes	Yes	Yes	No faxing
2	scanning & faxing only						
	Color copying, color printing,	Color	Color	Color	Color	Color	Color
3	color scanning & monochrome	scanning	scanning	scanning	scanning	scanning	scanning
	faxing						
4	Rated speed	42-50	22-28	30-36	45-65	80-95	100
	Maximum copy/print size	81/2 x 14	Сору	Copy 11x17/	Copy 11x17/	Copy 11x17/	12x18
5			11x17/	Print up to	Print up to	Print up to	
			Print up to	12x18	12x18	12x18	
			12x18				
6	FCT (First-Copy Time) Seconds	6.5	4.5	4.5	3.5	3.2	3.4
7	ADF (Automatic Document	No	Yes	Yes	Yes	Yes	Yes
	Feeder)						
	RADF (Reversing Automatic	Dual Scan	Optional	DSPF	DSPF	DSPF	DSPF
8	Document Feeder)	ADF		Dual Scan	Dual Scan	Dual Scan	Dual Scan
				Technology	Technology	Technology	Technology
9	Duplexing (all units and drivers	Yes	Yes	Yes	Yes	Yes	Yes
	must default to duplex mode for						
	both copying and printing)						

	Single-position Stapling	No	Multi	Multi Sheet	Multi Sheet	Multi Sheet	Multi Sheet
10	Finisher		Sheet	Stapling 1 &	Stapling 1 & 2	Stapling 1 &	Stapling 1 &
			Stapling 1	2 Position	Position	2 Position	2 Position
			& 2				
			Position				
11	Sheet capacity of finisher	No	3,300	3,300	3,300	3,300	4,200
	Separate finisher	No	Yes	Yes	Yes	Yes	Yes
12	trays/locations for prints,						
	faxes & copies						
13	Fax Boards	Yes	Yes	Yes	Yes	Yes	No
	Scan-to-email (with LDAP	Yes	Yes	Yes	Yes	Yes	Yes
14	authentication)						
	Scan-to-XMedius Cloud Fax	Yes	Yes	Yes	Yes	Yes	Yes
15	Server						
	Scan-to-shared folder	Yes	Yes	Yes	Yes	Ye	Yes
16	(SharePoint)						
	Secure (password protected)	Yes	Yes	Yes	Yes	Yes	Yes
17	Printing						
18	Console	Desktop	Yes	Yes	Yes	Yes	Yes
	Number of paper drawers	2 standard	2 standard	2 standard &	2 standard &	4 standard &	2 standard
19	(excluding bypass)	& up to 4	& up to 5	up to 5	up to 5	up to 5	up to 5
	Total sheet capacity of	2,200	4,000	6,500	6,500	6,500	9,000
20	drawers (excluding bypass)						
21	Stack-feed bypass	Yes	Yes	Yes	Yes	Yes	Yes
22	Auto tray-switching	Yes	Yes	Yes	Yes	Yes	Yes
	Guaranteed per-unit minimum	Up to	Up to	Up to 7,500	Up to 20,000	Up to 40,000	50,000 plus
23	monochrome volume	1500	5,000				
	Guaranteed per-unit minimum	N/A	N/A	N/A	N/A	N/A	N/A
24	color volume						
	<b>Optional Features</b>	Staple	2/3 Hole	2/3 Hole	2/3 Hole	2/3 Hole	
		(Inline) up	Punch,	Punch,	Punch,	Punch,	

	to 20	Booklet	Booklet	Booklet	Booklet	
25	sheets	Finishing	Finishing	Finishing	Finishing	
		(Half Fold,	(Half Fold, Tri	(Half Fold, Tri	(Half Fold, Tri	
		Tri Fold,	Fold, Center	Fold, Center	Fold, Center	
		Center	Staple &	Staple &	Staple &	
		Staple &	Fold)	Fold)	Fold)	
		Fold)				

## B. COPIER/MFD GENERAL SPECIFICATIONS KONICA MINOLTA BIZHUB COLOR

#	Segment	1	2	3	4	5	6
	Device Model Numbers	C3351	<mark>C250i</mark>	C300i-C360i	<mark>C450i-C550i-</mark> C658	C659-C759	C6100
1	Technology	Laser	Laser	Laser	Laser	Laser	Laser
2	Monochrome copying, printing, scanning & faxing only	Yes	Yes	Yes	Yes	Yes	Copy, Print, Scan, No Fax
3	Color copying, color printing, color scanning & monochrome faxing	Yes	Yes	Yes	Yes	Yes	Copy, Print, Scan, No Fax
4	Rated speed	35	25	30-36	45-65	65-75	100
5	Maximum copy/print size	8.5x14	Copy 11x17/ Print up to 12x18, Banner 11.75"x47"	Copy 11x17/ Print up to 13x19, Banner 11.75"x47"			
6	FCT (First-Copy Time) Seconds	9.1 Color/ 8.1 B&W	6.9Color/ 5.2 B&W	6.1 Color / 4.6 B&W	4.3 Color / 3.3 B&W	4.9 Color / 3.6 B&W	6.9 Color / 3.3 B&W
7	ADF (Automatic Document Feeder)	Yes	Yes	Yes	Yes	Yes	Yes
8	RADF (Reversing Automatic Document Feeder)	Yes	DSPF Dual Scan Technology	DSPF Dual Scan Technology	DSPF Dual Scan Technology	DSPF Dual Scan Technology	DSPF Dual Scan Technology
9	Duplexing (all units and drivers must default to duplex mode for both copying and printing)	Yes	Yes	Yes	Yes	Yes	Yes

	Single-position Stapling	No	Multi Sheet	Multi Sheet	Multi Sheet	Multi Sheet	Multi Sheet
	Finisher		Stapling 1 &	Stapling 1 &	Stapling 1 &	Stapling 1 &	Stapling 1 &
			2 Position	2 Position	2 Position	2 Position	2 Position
10	Sheet capacity of finisher	N/A	3,300	3,300	3,300	3,300	4,500
	Separate finisher	No	Yes	Yes	Yes	Yes	Yes
11	trays/locations for prints,						
	faxes & copies						
12	Fax Boards	Yes	Yes	Yes	Yes	Yes	No
	Scan-to-email (with LDAP	Yes	Yes	Yes	Yes	Yes	Yes
13	authentication)						
	Scan-to-XMedius Cloud Fax	Yes	Yes	Yes	Yes	Yes	No
14	Server						
	Scan-to-shared folder	Yes	Yes	Yes	Yes	Yes	Yes
15	(SharePoint)						
	Secure (passwordprotected)	Yes	yes	yes	yes	yes	Yes
16	Printing						
17	Console	Desktop	Yes	Yes	Yes	Yes	Yes
	Number of paper drawers	2 standard	2 standard	2 standard &	2 standard &	4 standard &	2 Standard
18	(excluding bypass)	& up to 3	& up to 5	up to 5	up to 5	up to 5	up to 5
	Total sheet capacity of	1,150	6,500	6,500	6,500	6,500	9,000
19	drawers (excluding bypass)						
20	Stack-feed bypass	Yes	Yes	Yes	Yes	Yes	Yes
21	Auto tray-switching	Yes	Yes	Yes	Yes	Yes	Yes
	Guaranteed per-unit	Up to 1,500	Up to 5,000	Up to 7,500	Up to 20,000	Up to 40,000	50, 000 plus
22	minimum monochrome						
	volume						
	Guaranteed per-unit	Up to 1,500	Up to 2 <i>,</i> 500	Up to 2 <i>,</i> 500	Up to 5,000	Up to 20,000	25,000 plus
23	minimum color volume						
	<b>Optional Features</b>	Convenience	2/3 Hole	2/3 Hole	2/3 Hole	2/3 Hole	2/3 Hole
24		Stapler Off-	Punch,	Punch,	Punch,	Punch,	Punch,
			Booklet	Booklet	Booklet	Booklet	Booklet

Line Stapling	Finishing	Finishing	Finishing	Finishing	Finishing
(20 sheets)	(Half Fold,	(Half Fold,	(Half Fold, Tri	(Half Fold,	(Half Fold,
	Tri Fold,	Tri Fold,	Fold, Center	Tri Fold,	Tri Fold,
	Center	Center	Staple &	Center	Center
	Staple &	Staple &	Fold)	Staple &	Staple &
	Fold)	Fold)		Fold)	Fold)

### EXHIBIT B

### **COPIER/MFD SPECIFICATION DEVICE FUNCTIONALITY**

All Copiers/MFDs leased under this Agreement shall meet the requirements and specifications included in this Exhibit B.

### A. COPIER/MFD DEVICE FUNCTIONALITY KONICA MINOLTA BIZHUB BLACK & WHITE

#	Segment	1	2	3	4	5	6
	Device Model	4052/4752	227-228	308e-368e	458e-658e	808-958	1100
1	NEMA plug configuration type	5-15R	5-15R	5-15R	5-15R	5-20R/808 6-20R/ 958	6-20R
2	Brand and model of included power surge protector (line conditioner)	Next Gen PCS	Next Gen PCS	Next Gen PCS	Next Gen PCS	Next Gen PCS	Next Gen PCS
3	Power consumption (running)	4052 1.79kWh 4752 2.21 kWh	1.89KWh	308e 2.15kWh 368e 2.81 kWh	458e 3.8kWh 558e 5.6 kWh 658e 3.8 kWh	808 6.6 kWh 958 8.7 kWh	3.6 kWh or less
4	Power consumption (idle)	Less then 1.5kWh	Less then 1.5kWh	Less then 1.5kWh	Less then 1.59 kWh	Less then 808 2.10 kWh 958 3.84	2.2 kWh
5	Power consumption (off)	0 kWh	0 kWh	0 kWh	0 kWh	0 kWh	0 kWh
6	Energy reduction Features	yes	yes	yes	yes	yes	yes
7	Does the model offer full-bleed letter and ledger –size printing?	no	Yes	Yes	Yes	Yes	Yes

	Reduction in printing	0	0	0	0	0	0
	speed vs. rated copy	0	0	Ŭ	Ŭ	Ŭ	Ŭ
8	per-minute speed						
U	(percentage basis)						
-	Material Safety Data	Please see					
9	Sheet (MSDS)	attached	attached	attached	attached	attached	attached
5	included in RMC	attacheu	attacheu	attacheu	attacheu	attacheu	attacheu
	provided literature						
-	Advance notice	YES	YES	YES	YES	YES	YES
10	provided by the	TES	TES	TES	TES	TES	TES
10	•						
	Copier/MFD before						
	running out of toner	A L L			A11	A11	A11
	Primary functions	ALL	ALL	ALL	ALL	ALL	ALL
	(i.e., copying,	FUNCTIONS	FUNCTIONS	FUNCTIONS	FUNCTIONS	FUNCTIONS	FUNCTIONS
	printing, faxing [as						
11	applicable] and						
	scanning) that are						
	able to be						
	performed						
	simultaneously	CODDECT	CODDECT	CORRECT	CORDECT	CORDECT	CORDECT
	Print/copy jobs are	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT
	not stored on the						
12	Copier/MFD's hard						
	drive after printing						
	Page Description	Yes	Yes	Yes	Yes	Yes	Yes
	Language (PDL)						
13	compatibilities,						
	including version						
	numbers, are						
	included in						
	CONTRACTOR's						

	pricing.						
14	COUNTY's network and server operating system compatibilities, including version numbers, are included in CONTRACTOR's pricing	Yes	Yes	Yes	Yes	Yes	Yes
15	Which walk-up copying, faxing or scanning features, if any, are not available to workstation users via the unit's print, fax and scan drivers?	ALL available					
16	The maximum Copier/MFD timeout period for walk-up users.	1 Hour					
17	The Copier/MFDs can be configured to securely hold all print jobs at the device until released using a user assigned password number (Secure Printing)	YES, Standard feature. Advance Secure Print is available through PaperCut					

18	The Copier/MFD print driver can be defaulted to require the use of the Secure Print function	YES	YES	YES	YES	YES	YES
19	Amount of included RAM memory dedicated for the copier, fax (as applicable), scanner and printer Functions	4GB	4GB	4GB	4GB	4GB	8GB
20	The maximum number of fax lines that each installed Copier/MFD can accommodate	2	4	4	4	4	NONE
21	Each of the installed model is set from the factory to default to copier functionality as the priority document imaging mode	YES	YES	YES	YES	YES	YES
22	Each color-capable Copier/MFD will be set from the factory to default to monochrome functionality as the	YES	YES	YES	YES	YES	YES

	priority document imaging mode for both walk-up copy, scanning and print- driver users						
23	Monochrome-only print drivers can be made available for users of the color- capable Copier/MFDs. Although this functionality is available, vendor will eliminate from the drivers and the Copier/MFD touch screen panels any mention of a Color- Only copying/printing mode.	YES	YES	YES	YES	YES	YES
24	Two-sided one-pass scanning (i.e., "simultaneous" or "perfect" scanning) capability included	YES	YES	YES	YES	YES	YES
25	Stack-feed bypass tray capable of feeding multiple #10 envelopes	YES	YES	YES	YES	YES	NO

	The model can print	YES	YES	YES	YES	YES	YES
26	out the internal	TES		125		123	125
20	user/departmental						
	tracking data						
	The internal	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
	user/departmental	FAFENCOT	FAFENCOT	FAFENCOT	FAFENCOT	FAFENCOT	FAFENCOT
	tracking data can be						
27	transmitted						
21	electronically via an						
	included copy/print						
	tracking and billing solution to the						
	CONTRACTOR						
				PAPERCUT			
	Printing can be controlled and	PAPERCUT	PAPERCUT	PAPERCUI	PAPERCUT	PAPERCUT	PAPERCUT
	tracked via the						
20							
28	copy/print						
	tracking and billing						
	solution provided by						
	the CONTRACTOR	DADEDCUT	DADEDCUT		DADEDCUT	DADEDCUT	DADEDCUT
	Copy tracking data	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
20	can be listed						
29	separately from						
	print tracking data						
	for each user or						
	department being						
	tracked by the						
	copy/print tracking						
	and billing solution	N=0			NE0	2450	NE0
	The internal tracking	YES	YES	YES	YES	YES	YES
	codes can be						

30	submitted electronically to the copy/print tracking and billing solution on a prescribed day each month						
31	User identification codes can be set up globally for all devices and/or on individual devices from a remote location	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut
32	A brief description of the most efficient method of installing device print, fax and scan driver software for each model on COUNTY workstations	MicroSoft GPO Deployment	MicroSoft GPO Deployment				
33	Banner sheets can be automatically programmed to be pulled from a different (color) paper source than for the print job itself	YES	YES	YES	YES	YES	NO

34	Banner sheets between print jobs can be programmed with the network user's name and/or other identifier so jobs from multiple distant users can more easily be located in high-	YES	YES	YES	YES	YES	YES
35	volume environments The Copier/MFD model offers embedded Bates Stamping	STAMPS & WATERMARKS					
36	capabilities Printing/scanning to/from a USB thumb/flash drive is included on each of the models	YES	YES	YES	YES	YES	YES
37	The scanning system for each Copier/MFD is configured to support common network user authorization, authentication schemes and common directory	YES	YES	YES	YES	YES	YES

	protocols such as LDAP and native active directory. The processes are the same as those required by the users' network login e.g., user name and						
	password						
38	A user's name can be added to the "From" field for further verification of the sender	No	No	No	No	No	No
	Each Copier/MFD	YES –	YES – Standard				
	need to be	Standard	Feature.	Feature.	Feature.	Feature.	Feature.
	programmed	Feature.	Advance	Advance	Advance	Advance	Advance
39	manually	Advance	programing to				
	(remotely or	programing to	the fleet can				
	otherwise)	the fleet can	be performed				
	to incorporate each authorized user's email addresses	be performed with PaperCut	with PaperCut	with PaperCut	with PaperCut	with PaperCut	with PaperCut
40	Each Copier/MFD allows scanned documents to be encrypted for	YES	YES	YES	YES	YES	YES
	security purposes. Users can choose a scan file format	YES	YES	YES	YES	YES	YES

41	available (e.g. PDF, TIFF, and JPEG) at the device based on an application and preference. Users wishing to utilize the included scan-to-email function are authenticated	YES	YES	YES	YES	YES	YES
43	The device can create text- searchable PDF files from scanned originals providing greater access to documents archived in shared files, folders, or future Electronic Document Management Systems (EDMS) applications that the COUNTY may implement	YES, Advance OCRing from the server level can be accomplished with PaperCut	Not through the machine however, Advance OCRing from the server level can be accomplished with PaperCut				
44	Multiple pages can be scanned and either emailed or stored without having to go back-and-forth	YES	YES	YES	YES	YES	YES

	hat was the device						
	between the device						
	and the PC						
	workstation						
	between each page						
	The scanning	OCR Yes,	OCR Yes,	OCR Yes,	OCR Yes,	OCR Yes,	OCR No,
	solution includes	Advance	Advance	Advance	Advance	Advance	Advance
	OCR software	desktop	desktop	desktop	desktop	desktop	desktop
45	with advanced	software for	software for	software for	software for	software for	software for
	desktop layout	analysis for	analysis for	analysis for	analysis for	analysis for	analysis for
	analysis for	editing,	editing,	editing,	editing,	editing,	editing,
	editing, archiving	archiving can	archiving can	archiving can	archiving can	archiving can	archiving can
	and sharing	be	be	be	be	be	be
		accomplished	accomplished	accomplished	accomplished	accomplished	accomplished
		with Nuance	with Nuance	with Nuance	with Nuance	with Nuance	with Nuance
		Power PDF	Power PDF	Power PDF	Power PDF	Power PDF	Power PDF
	Walk-up	NO	YES	YES	YES	YES	Yes
	Copier/MFD users						
46	have access to a full-						
	size integrated						
	QWERTY keyboard						
	Users can search for	NO	YES, Network	YES, Network	YES, Network	YES, Network	NO
47	available network		List is available	List is available	List is available	List is available	
	folders on the		from the Panel	from the Panel	from the Panel	from the Panel	
	Copier/MFD screen		display, For	display, For	display, For	display, For	
	to determine where		advance	advance	advance	advance	
	to send scanned		browsing &	browsing &	browsing &	browsing &	
	documents		sub-folder	sub-folder	sub-folder	sub-folder	
			navigation this	navigation this	navigation this	navigation this	
			can be	can be	can be	can be	
			accomplished	accomplished	accomplished	accomplished	
			with the	with the	with the	with the	

48	Color scanning capability is included on any of the monochrome models	CORRECT	optional KM SMB Connector CORRECT	optional KM SMB Connector CORRECT	optional KM SMB Connector CORRECT	optional KM SMB Connector CORRECT	CORRECT
49	The scanning system can support common network user authorization, authentication schemes and common directory protocols such as LDAP. The processes are the same as those required by the users' network login e.g., user name and password A user's name can be added to the "From" field for further verification of the sender	YES	YES	YES	YES	YES	YES
50	The device allows scanned documents to be encrypted for	YES	YES	YES	YES	YES	YES

	security purposes						
	The device allows for	YES, by	YES, by	YES, by	YES, by	YES, by	YES, by
	scanning to	scanning to a	scanning to a	scanning to a	scanning to a	scanning to a	scanning to a
	Electronic Document	secure	secure	secure	secure	secure	secure
	Management	network	network folder				
51	Systems (EDMS) or	folder for	for EDMS				
	Enterprise Content	EDMS Import	Import	Import	Import	Import	Import
	Management (ECM)						
	Users can scan to a	YES	YES	YES	YES	YES	YES
	Windows share						
52	location or to FTP						
	(Internet transfer)						
	on each Copier/MFD						
	The device can scan	YES, Via	YES, Via	YES, Via	YES, Via	YES, Via	NO
53	images into	WebDav	WebDav	WebDav	WebDav	WebDav	
	WYSIWIG web-based	Protocol	Protocol	Protocol	Protocol	Protocol	
	HTML files						
	The device allows a	This is not a	This is not a	This is not a	This is not a	This is not a	This is not a
	user to attach	standard	standard	standard	standard	standard	standard
	Document	feature but	feature but	feature but	feature but	feature but	feature but
	Management Fields	can be	can be	can be	can be	can be	can be
	(e.g. date, name, file	accomplished	accomplished	accomplished	accomplished	accomplished	accomplished
54	number) to the	with optional	with optional	with optional	with optional	with optional	with optional
	document file for	software such	software such	software such	software such	software such	software such
	filing/retrieval and	as eCopy	as eCopy	as eCopy	as eCopy	as eCopy	as eCopy
	unique identification	Embedded or	Embedded or	Embedded or	Embedded or	Embedded or	Embedded or
	(sometimes referred	Nuance	Nuance	Nuance	Nuance	Nuance	Nuance
	to as metadata); the	Autostore	Autostore	Autostore	Autostore	Autostore	Autostore
	metadata or						
	indexing data can be						

	automatically						
	included in the						
	scanning template						
	workflow						
	The maximum	600dpi	600dpi	600dpi	600dpi	600dpi	600dpi
55	resolution of the						
	scanned image						
	Automatic de-	This is not a					
56	speckling and de-	standard	standard	standard	standard	standard	standard
	skewing of the	feature but					
	scanned image	can be					
	C C	accomplished	accomplished	accomplished	accomplished	accomplished	accomplished
		with optional					
		software such					
		as eCopy					
		Embedded or					
		Nuance	Nuance	Nuance	Nuance	Nuance	Nuance
		Autostore	Autostore	Autostore	Autostore	Autostore	Autostore
57	The color depth of	8Bit	8Bit	8Bit	8Bit	8Bit	8Bit
57	the scanned image	ODIC	ODIC	ODIC	ODIC	ODIC	ODIC
	The ability to scan to	YES	YES	YES	YES	YES	YES
58	shared network	TES	TLJ	TLJ	TLJ	TES	125
50	folder						
59	The ability to scan to	YES	YES	YES	YES	YES	YES
35	an email address	TLS	TLS	1123	TLS	TLS	TLS
	Email notifications	Standard	Standard	Standard	Standard	Standard	Standard
	will be sent	feature from					
		the machine					
	automatically						
	to the designated	and with					
	facility key operator	FMAudit	FMAudit	FMAudit	FMAudit	FMAudit	FMAudit
60							

	when units are out						
	of paper, out of						
	toner or otherwise						
	require key operator						
	attention						
	The finisher for each	NONE	BOTH	BOTH	BOTH	EXTERNAL	EXTERNAL
61	Copier/MFD is						
	internal or external						
	to the device						
	A brief description of	NONE	WITH MULTI				
	how prints, faxes (as		TRAYS	TRAYS	TRAYS	TRAYS	TRAYS
	applicable) and		THROUGH THE				
62	copies will be		SETTING ON				
	separated on the		THE COPIER				
	finisher and/or exit						
	trays of each						
	Copier/MFD model						
	The finisher support	NO	YES	YES	YES	YES	YES
	2-hole punching in						
63	addition to 3-hole						
	punching (Segment						
	4a, 4b, 5 and 6 units						
	only)						
64	The finisher offer	NO	YES	YES	YES	YES	YES
	subset stapling						
	The item numbers	All Copier and					
	and brand names for	Laser Rated					
65	mailing labels and	Avery Labels,					
	transparencies that	Please see					
	are compatible with	attached	attached	attached	attached	attached	attached
	units						

		Approved	Approved	Approved	Approved	Approved	Approved
		Approved	Media Guide	Approved	Approved	Approved	• •
		Media Guide		Media Guide	Media Guide	Media Guide	Media Guide
	The units are able to	NO	Labels can run				
	run the transparency		through all				
66	film and mailing		trays,	trays,	trays,	trays,	trays,
	labels from all paper		Transparency's	Transparency's	Transparency's	Transparency's	Transparency's
	sources (drawers		will need to				
	plus bypass),		ran through				
	or if the paper		the Bypass				
	sources are		only	only	only	only	only
	restricted when						
	running this stock,						
	The name and	PCL, PS, FAX	PCL, PS, FAX	PCL, PS, FAX	PCL, PS, FAX	PCL, PS, FAX	PS 5.0.306
	version level of the	share the	share the	share the	share the	share the	WHQL
	print, fax and scan	same driver	same driver	same driver	same driver	same driver	
	driver utilities	package	package	package	package	package	PCL 5.0.2.0
	(as applicable) that	version	version	version	version	version	WHQL
67	will be provided to	11.1.2.0	11.1.2.0 WHQL	11.1.2.0 WHQL	11.1.2.0 WHQL	11.1.2.0 WHQL	
	all workstation users	WHQL					PS PPD
	to enable functional						5.1.0
	connectivity to each						
	model in each						
	Equipment Segment						
	The name and	Konica	Konica Minolta				
	version level of the	Minolta	PageScope	PageScope	PageScope	PageScope	PageScope
	device management	PageScope	Web	Web	Web	Web	Web
	utilities that is	Web	Connection	Connection	Connection	Connection	Connection
	provided to each	Connection	6.0.11	6.0.11	6.0.11	6.0.11	6.0.11
	of the County	6.0.11					
68	Department's						
	Information						

	Technology (IT) staff members to monitor and control each model in each Equipment Segment						
69	The components or parts are considered user-replaceable for each model. Further, the approximate aggregate time involvement to replace these components or parts per unit per month	Toner	Toner, Staples & WASTE TONER BOTTLE				
70	Email notifications will be sent automatically to the designated COUNTY key operator and the CONTRACTOR's assigned technicians via desktop or mobile device when each of the units are out of paper, out of toner or otherwise require key operator attention	FM AUDIT	FM AUDIT	FM AUDIT	FM AUDIT	FM AUDIT	FM AUDIT

	The number of	For Color	For Color	For Color	For Color	For Color	For Color
71	monochrome and	Copiers a 50	Copiers a 50	Copiers a 50	Copiers a 50	Copiers a 50	Copiers a 50
	color impressions	pages duplex	pages duplex	pages duplex	pages duplex	pages duplex	pages duplex
	that will be billed if a	would be 100	would be 100	would be 100	would be 100	would be 100	would be 100
	user were to	total pages,	total pages, 95				
	produce a 50-page	95 Pages of	Pages of B&W				
	letter-size duplex	B&W would	would be				
	printed document	be billed and	billed and only				
	containing five color	only 5 pages	5 pages will be				
	pages (pages 1, 10,	will be	charged for				
	11, 12 and 50)	charged for	color.	color.	color.	color.	color.
		color.					
			B&W	B&W	B&W	B&W	B&W
		B&W	machines	machines	machines	machines	machines
		machines	100% will be				
		100% will be	billed to the				
		billed to the	B&W meter				
		B&W meter					

# B. COPIER/MFD DEVICE FUNCTIONALITY KONICA MINOLTA - COLOR

#	Segment	1	2	3	4	5	6
	Device Model	C3351	<mark>C250i</mark>	<mark>C300i-C360i</mark>	<mark>C450i-C550i</mark>	C659-C759	C6100
1	NEMA plug configuration type	5-15R	5-15R	5-15R	5-15R	5-20R/808 6-20R/ 958	L6-30R
	Brand and model of included power	Next Gen	Next Gen	Next Gen	Next Gen	Next Gen	Next Gen
2	surge protector (line conditioner)	PCS	PCS	PCS	PCS	PCS	PCS
3	Power consumption (running)	C3351 1.2kWh	C258 1.2 kWh	C368 1.8 kWh C308 1.5 kWh	C450i 2.5 kWh C550i 3.2 kWh C658 4.0 kWh	C659 4.4kWh C759 5.1 kWh	5.76kWh
4	Power consumption (idle)	Less then	Less then 1.5 kWh	Less then 1.5 kWh	Less then 1.5kWh	Less then 2.1 kWh	1.8kWh
5	Power consumption (off)	0	0	0	0	0	0
6	Energy reduction Features	yes	yes	yes	yes	yes	Yes
7	Does the model offer full-bleed letter and ledger –size printing?	no	YES	YES	YES	YES	Yes
8	Reduction in printing speed vs. rated copy per-minute speed (percentage basis)	0	0	0	0	0	0
	Material Safety Data Sheet (MSDS)	Please see	Please see	Please see	Please see	Please see	Please see
9	included in RMC provided literature	attached	attached	attached	attached	attached	attached
10	Advance notice provided by the Copier/MFD before running out of toner	YES	YES	YES	YES	YES	YES
	Primary functions (i.e., copying, printing, faxing [as applicable]	ALL FUNCTIONS	ALL FUNCTIONS	ALL FUNCTIONS	ALL FUNCTIONS	ALL FUNCTIONS	Everything but faxing

11	and scanning) that are able to be performed simultaneously						
	Print/copy jobs are not stored on the Copier/MFD's hard drive after	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT
12	printing						
	Page Description Language (PDL)	Yes	Yes	Yes	Yes	Yes	Yes
	compatibilities, including version						
13	numbers, are included in						
	CONTRACTOR's pricing.						
	COUNTY's network and server	Yes	Yes	Yes	Yes	Yes	Yes
14	operating system compatibilities,						
	including version numbers, are						
	included in CONTRACTOR's pricing						
	Which walk-up copying, faxing or	ALL	ALL	ALL	ALL available	ALL	All available
15	scanning features, if any, are not	available	available	available		available	but faxing
	available to workstation users via						
	the unit's print, fax and scan						
	drivers?						
	The maximum Copier/MFD timeout	1 Hour	1 Hour	1 Hour	1 Hour	1 Hour	1 Hour
16	period for walk-up users.						
	The Copier/MFDs can be configured	YES,	YES,	YES,	YES,	YES,	YES,
	to securely hold all print jobs at the	Standard	Standard	Standard	Standard	Standard	Standard
17	device until released using a user	feature.	feature.	feature.	feature.	feature.	feature.
	assigned password number (Secure	Advance	Advance	Advance	Advance	Advance	Advance
	Printing)	Secure Print	Secure Print	Secure Print	Secure Print	Secure Print	Secure Print
		is available	is available	is available	is available	is available	is available
		through	through	through	through	through	through
		PaperCut	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut
	The Copier/MFD print driver can be	YES	YES	YES	YES	YES	YES
	defaulted to require the use of the						
18	Secure Print function						

19	Amount of included RAM memory dedicated for the copier, fax (as applicable), scanner and printer functions The maximum number of fax lines	4GB 2	8GB 4	8GB 4	8GB 4	4GB 4	4GB 0
20	that each installed Copier/MFD can accommodate	Z	4	4	4	4	0
21	Each of the installed model is set from the factory to default to copier functionality as the priority document imaging mode	YES	YES	YES	YES	YES	YES
22	Each color-capable Copier/MFD will be set from the factory to default to monochrome functionality as the priority document imaging mode for both walk-up copy, scanning and print-driver users	YES	YES	YES	YES	YES	YES
23	Monochrome-only print drivers can be made available for users of the color-capable Copier/MFDs. Although this functionality is available, vendor will eliminate from the drivers and the Copier/MFD touch screen panels any mention of a Color-Only copying/printing mode.	YES	YES	YES	YES	YES	YES
24	Two-sided one-pass scanning (i.e., "simultaneous" or "perfect" scanning) capability included	YES	YES	YES	YES	YES	YES

25	Stack-feed bypass tray capable of feeding multiple #10 envelopes	YES	YES	YES	YES	YES	YES, with envelope fuser
26	The model can print out the internal user/departmental tracking data	YES	YES	YES	YES	YES	YES
27	The internal user/departmental tracking data can be transmitted electronically via an included copy/print tracking and billing solution to the CONTRACTOR	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
28	Printing can be controlled and tracked via the copy/print tracking and billing solution provided by the CONTRACTOR	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
29	Copy tracking data can be listed separately from print tracking data for each user or department being tracked by the copy/print tracking and billing solution	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
30	The internal tracking codes can be submitted electronically to the copy/print tracking and billing solution on a prescribed day each month	YES	YES	YES	YES	YES	YES
31	User identification codes can be set up globally for all devices and/or on individual devices from a remote Location	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut

32	A brief description of the most efficient method of installing device print, fax and scan driver software for each model on COUNTY workstations	MicroSoft GPO Deployment	MicroSoft GPO Deployment	MicroSoft GPO Deployment	MicroSoft GPO Deployment	MicroSoft GPO Deployment	MicroSoft GPO Deployment
33	Banner sheets can be automatically programmed to be pulled from a different (color) paper source than for the print job itself	YES	YES	YES	YES	YES	YES
34	Banner sheets between print jobs can be programmed with the network user's name and/or other identifier so jobs from multiple distant users can more easily be located in high-volume	Yes	YES	YES	YES	YES	YES
35	environments The Copier/MFD model offers embedded Bates Stamping capabilities	STAMPS & WATERMAR KS	STAMPS & WATERMAR K				
36	Printing/scanning to/from a USB thumb/flash drive is included on each of the models	YES	YES	YES	YES	YES	NO
37	The scanning system for each Copier/MFD is configured to support common network user authorization,	YES	YES	YES	YES	YES	YES

	Authentication schemes and common directory protocols such as LDAP and native active directory. The processes are the same as those required by the users' network login						
	e.g., user name and password						
	A user's name can be added to the	No	No	No	No	No	No
	"From" field for further verification	NO	NO	NO	NO	NO	
38	of the sender						
	Each Copier/MFD need to be	YES –					
	programmed manually (remotely or	Standard	Standard	Standard	Standard	Standard	Standard
	otherwise) to incorporate each	Feature.	Feature.	Feature.	Feature.	Feature.	Feature.
39	authorized user's email addresses	Advance	Advance	Advance	Advance	Advance	Advance
		programing	programing	programing	programing	programing	programing
		to the fleet					
		can be					
		performed	performed	performed	performed	performed	performed
		with	with	with	with	with	with
		PaperCut	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut
	Each Copier/MFD allows scanned	YES	YES	YES	YES	YES	YES
	documents to be encrypted for						
40	security purposes.						
	Users can choose a scan file format	YES	YES	YES	YES	YES	YES
	available (e.g. PDF, TIFF, and JPEG)						
	at the device based on an						
41	application and preference.						
	Users wishing to utilize the included	YES	YES	YES	YES	YES	YES
	scan-to-email function are						
42	authenticated						
	The device can create text-	No,	YES,	YES,	YES, Advance	YES,	YES,
	searchable PDF	Advance	Advance	Advance	OCRing from	Advance	Advance

	files from scanned originals	OCRing	OCRing	OCRing	the server	OCRing	OCRing
	providing greater access to	from the	from the	from the	level can be	from the	from the
	documents archived in shared files,	server level	server level	server level	accomplishe	server level	server level
	folders, or future Electronic	can be	can be	can be	d with	can be	can be
43	Document Management Systems	accomplishe	accomplishe	accomplishe	PaperCut	accomplishe	accomplishe
43	(EDMS) applications that the	d with	d with	d with	Fapercut	d with	d with
	COUNTY may implement	PaperCut	PaperCut	PaperCut	VEC	PaperCut	PaperCut
	Multiple pages can be scanned and	YES	YES	YES	YES	YES	YES
	either emailed or stored without						
	having to go back-and-forth						
	between the device and the PC						
44	workstation between each page						
	The scanning solution includes OCR	OCR Yes,	OCR Yes,	OCR Yes,	OCR Yes,	OCR Yes,	OCR Yes,
	software with advanced desktop	Advance	Advance	Advance	Advance	Advance	Advance
	layout analysis for editing, archiving	desktop	desktop	desktop	desktop	desktop	desktop
45	and sharing	software for	software for	software for	software for	software for	software for
		analysis for	analysis for	analysis for	analysis for	analysis for	analysis for
		editing,	editing,	editing,	editing,	editing,	editing,
		archiving	archiving	archiving	archiving can	archiving	archiving
		can be	can be	can be	be	can be	can be
		accomplishe	accomplishe	accomplishe	accomplishe	accomplishe	accomplishe
		d with	d with	d with	d with	d with	d with
		Nuance	Nuance	Nuance	Nuance	Nuance	Nuance
		Power PDF	Power PDF	Power PDF	Power PDF	Power PDF	Power PDF
	Walk-up Copier/MFD users have	NO	YES	YES	YES	YES	YES
	access to a full-size integrated						
46	QWERTY keyboard						
	Users can search for available	NO	YES,	YES,	YES, Network	YES,	YES,
47	network folders on the		Network	Network	List is	Network	Network
	Copier/MFD screen to determine		List is	List is	available	List is	List is
	where to send scanned documents		available	available	from the	available	available
							analoid

			from the Panel display, For advance browsing & sub-folder navigation this can be accomplishe d with the optional KM SMB Connector	from the Panel display, For advance browsing & sub-folder navigation this can be accomplishe d with the optional KM SMB Connector	Panel display, For advance browsing & sub-folder navigation this can be accomplishe d with the optional KM SMB Connector	from the Panel display, For advance browsing & sub-folder navigation this can be accomplishe d with the optional KM SMB Connector	from the Panel display, For advance browsing & sub-folder navigation this can be accomplishe d with the optional KM SMB Connector
	Color scanning capability is included	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT
48	on any of the monochrome models	CONNECT					CONNECT
49	The scanning system can support common network user authorization, Authentication schemes and common directory protocols such as LDAP. The processes are the same as those required by the users' network login e.g., user name and password A user's name can be added to the "From" field for further verification of the sender	YES	YES	YES	YES	YES	YES
50	The device allows scanned documents to be encrypted for security purposes	YES	YES	YES	YES	YES	YES

	The device allows for scanning to	YES, by					
	Electronic Document Management	scanning to	scanning to	scanning to	scanning to a	scanning to	scanning to
	Systems (EDMS) or Enterprise	a secure	a secure	a secure	secure	a secure	a secure
	Content Management (ECM)	network	network	network	network	network	network
51		folder for					
		EDMS	EDMS	EDMS	EDMS Import	EDMS	EDMS
		Import	Import	Import		Import	Import
	Users can scan to a Windows share	YES	YES	YES	YES	YES	YES
	location or to FTP (Internet transfer)						
52	on each Copier/MFD						
	The device can scan images into	YES, Via					
53	WYSIWIG web-based HTML files	WebDav	WebDav	WebDav	WebDav	WebDav	WebDav
		Protocol	Protocol	Protocol	Protocol	Protocol	Protocol
	The device allows a user to attach	This is not a					
	Document Management Fields	standard	standard	standard	standard	standard	standard
	(e.g. date, name, file number) to the	feature but					
	document file for filing/retrieval	can be					
	and unique identification	accomplishe	accomplishe	accomplishe	accomplishe	accomplishe	accomplishe
54	(sometimes referred to as	d with					
	metadata); the metadata or	optional	optional	optional	optional	optional	optional
	indexing data can be automatically	software	software	software	software	software	software
	included in the scanning template	such as					
	workflow	еСору	еСору	еСору	еСору	еСору	еСору
		Embedded	Embedded	Embedded	Embedded	Embedded	Embedded
		or Nuance					
		Autostore	Autostore	Autostore	Autostore	Autostore	Autostore
	The maximum resolution of the	600dpi	600dpi	600dpi	600dpi	600dpi	600dpi
55	scanned image						
	Automatic de-speckling and de-	YES	YES	YES	YES	YES	YES
56	skewing of the scanned image						

57	The color depth of the scanned	8Bit	8Bit	8Bit	8Bit	8Bit	8 Bit
	image						
	The ability to scan to shared	YES	YES	YES	YES	YES	YES
58	network folder						
59	The ability to scan to an email	YES	YES	YES	YES	YES	YES
	address						
	Email notifications will be sent	Standard	Standard	Standard	Standard	Standard	Standard
	automatically to the designated	feature	feature	feature	feature from	feature	feature
	facility key operator when units are	from the	from the	from the	the machine	from the	from the
	out of paper, out of toner or	machine	machine	machine	and with	machine	machine
	otherwise require key operator	and with	and with	and with	FMAudit	and with	and with
60	attention	FMAudit	FMAudit	FMAudit		FMAudit	FMAudit
	The finisher for each Copier/MFD is	NONE	BOTH	BOTH	BOTH	External	External
61	internal or external to the device						
	A brief description of how prints,	NONE	WITH	WITH	WITH MULTI	WITH	WITH
	faxes (as applicable) and copies will		MULTI	MULTI	TRAYS	MULTI	MULTI
	be separated on the finisher and/or		TRAYS	TRAYS	THROUGH	TRAYS	TRAYS
62	exit trays of each Copier/MFD		THROUGH	THROUGH	THE SETTING	THROUGH	THROUGH
	model		THE	THE	ON THE	THE	THE
			SETTING ON	SETTING ON	COPIER	SETTING ON	SETTING ON
			THE COPIER	THE COPIER		THE COPIER	THE COPIER
	The finisher support 2-hole	NO	YES	YES	YES	YES	YES
	punching in addition to 3-hole						
63	punching (Segment 4a, 4b, 5 and 6						
	units only)						
64	The finisher offer subset stapling	NO	NO	NO	NO	NO	YES
	The item numbers and brand names	All Copier	All Copier	All Copier	All Copier	All Copier	All Copier
	for mailing labels and	and Laser	and Laser	and Laser	and Laser	and Laser	and Laser
65	transparencies that are compatible	Rated Avery	Rated Avery	Rated Avery	Rated Avery	Rated Avery	Rated Avery
	with units	Labels,	Labels,	Labels,	Labels,	Labels,	Labels,

		Please see					
		attached	attached	attached	attached	attached	attached
		Approved	Approved	Approved	Approved	Approved	Approved
		Media	Media	Media	Media Guide	Media	Media
		Guide	Guide	Guide		Guide	Guide
	The units are able to run the	Labels can					
	transparency film and mailing labels	run through					
66	from all paper sources (drawers plus	all trays,					
	bypass), or if the paper sources are	Transparenc	Transparenc	Transparenc	Transparenc	Transparenc	Transparenc
	restricted when running this stock,	y's will need					
		to ran					
		through the					
		Bypass only					
	The name and version level of the	PCL, PS, FAX					
	print, fax and scan driver utilities	share the					
	(as applicable) that will be provided	same driver					
	to all workstation users to enable	package	package	package	package	package	package
	functional connectivity to each	version	version	version	version	version	version
67	model in each Equipment Segment	11.1.2.0	11.1.2.0	11.1.2.0	11.1.2.0	11.1.2.0	11.1.2.0
		WHQL	WHQL	WHQL	WHQL	WHQL	WHQL
	The name and version level of the	Konica	Konica	Konica	Konica	Konica	Konica
	device management utilities that is	Minolta	Minolta	Minolta	Minolta	Minolta	Minolta
	provided to each of the County	PageScope	PageScope	PageScope	PageScope	PageScope	PageScope
	Department's Information	Web	Web	Web	Web	Web	Web
	Technology (IT) staff members to	Connection	Connection	Connection	Connection	Connection	Connection
	monitor and control each model in	6.0.11	6.0.11	6.0.11	6.0.11	6.0.11	6.0.11
68	each Equipment Segment						
	The components or parts are	Toner	Toner,	Toner,	Toner,	Toner,	Toner,
	considered user-replaceable for		Staples &				
69	each model. Further, the		WASTE				
	approximate aggregate time						
			1	1	1		1

	involvement to replace these		TONER	WASTE	WASTE	WASTE	WASTE
	components or parts per unit per		BOTTLE	TONER	TONER	TONER	TONER
	month			BOTTLE	BOTTLE	BOTTLE	BOTTLE
	Email notifications will be sent	FM AUDIT	FM AUDIT	FM AUDIT	FM AUDIT	FM AUDIT	FM AUDIT
	automatically to the designated						
	COUNTY key operator and the						
	CONTRACTOR's assigned technicians						
	via desktop or mobile device when						
	each of the units are out of paper,						
70	out of toner or otherwise require						
	key operator attention						
	The number of monochrome and	For Color	For Color	For Color	For Color	For Color	For Color
71	color impressions that will be billed	Copiers a 50	Copiers a 50	Copiers a 50	Copiers a 50	Copiers a 50	Copiers a 50
	if a user were to produce a 50-page	pages	pages	pages	pages duplex	pages	pages
	letter-size duplex printed document	duplex	duplex	duplex	would be	duplex	duplex
	containing five color pages (pages 1,	would be	would be	would be	100 total	would be	would be
	10, 11, 12 and 50)	100 total	100 total	100 total	pages, 95	100 total	100 total
		pages, 95	pages, 95	pages, 95	Pages of	pages, 95	pages, 95
		Pages of	Pages of	Pages of	B&W would	Pages of	Pages of
		B&W would	B&W would	B&W would	be billed and	B&W would	B&W would
		be billed	be billed	be billed	only 5 pages	be billed	be billed
		and only 5	and only 5	and only 5	will be	and only 5	and only 5
		pages will	pages will	pages will	charged for	pages will	pages will
		be charged	be charged	be charged	color.	be charged	be charged
		for color.	for color.	for color.		for color.	for color.

## EXHIBIT E

# PRICING SUMMARY FOR COPIER/MFD MODELS

### A. COPIER/MFD KONICA MINOLTA – PRICING

Segment	PPM/ Speed	MFD Model	Device Monthly Lease Cost	Cost Per Copy Black & White	Cost Per Copy Color
1	15-20	Bizhub 28e (desktop B/W)	\$35.93	\$0.0055	N/A
2	21-30	Bizhub 308e (Copier B/W)	\$45.87	\$0.0055	N/A
2	<mark>21-30</mark>	Bizhub c250i (Copier Color)	<mark>\$68.83</mark>	<mark>\$0.0055</mark>	<mark>\$0.045</mark>
2	<mark>21-30</mark>	Bizhub c300i (Copier Color)	<mark>\$92.68</mark>	<mark>\$0.0055</mark>	<mark>\$0.045</mark>
3	31-40	Bizhub 368e (Copier B/W)	\$70.00	\$0.0055	N/A
3	31-40	Bizhub c3351 (desktop Color)	\$60.44	\$0.0055	\$0.045
<mark>3</mark>	<mark>31-40</mark>	Bizhub c360i (Copier Color)	<mark>\$95.62</mark>	<mark>\$0.0055</mark>	<mark>\$0.045</mark>
4	41-69	Bizhub 4052 (desktop B/W)	\$33.18	\$0.0055	N/A
4	41-69	Bizhub 4752 (desktop B/W)	\$39.76	\$0.0055	N/A
4	41-69	Bizhub 458e (Copier B/W)	\$97.02	\$0.0055	N/A
4	41-69	Bizhub 558e (Copier B/W)	\$124.52	\$0.0055	N/A
4	41-69	Bizhub 658e (Copier B/W)	\$155.74	\$0.0055	N/A
<mark>4</mark>	<mark>41-69</mark>	Bizhub c450i (Copier Color)	<mark>\$126.84</mark>	<mark>\$0.0055</mark>	<mark>\$0.045</mark>
<mark>4</mark>	<mark>41-69</mark>	Bizhub c550i (Copier Color)	<mark>\$163.46</mark>	<mark>\$0.0055</mark>	<mark>\$0.045</mark>
4	41-69	Bizhub c658 (Copier Color)	\$179.83	\$0.0055	\$0.045
4	41-69	Bizhub c659 (Copier Color)	\$250.55	\$0.0055	\$0.045

5	70-90	Bizhub 808 (Copier B/W)	\$208.75	\$0.0055	N/A
5	70-90	Bizhub c759 (Copier Color)	\$263.72	\$0.0055	\$0.045
5	70-90	Bizhub 6120 (Copier B/W)	\$456.46	\$0.0055	N/A
5	70-90	Bizhub 6136 (Copier B/W)	\$651.29	\$0.0055	N/A
6	90+	Bizhub 958 (Copier B/W)	\$237.22	\$0.0055	N/A

## B. LIST OF ADDITIONAL OPTIONS/FEATURES – B&W

ltem	Accessories	Description	Monthly
			Cost
Seg. 1	PF-508	PF-508 Paper Cassette (500-sheet)	\$7.07
Seg. 1	SCD-26L	PAPER STORAGE CABINET - LARGE	\$3.58
Seg. 1	SCD-26S	PAPER STORAGE CABINET - SMALL	\$3.54
Seg. 1	JS-604	JS-604 External Job Separator	\$3.14
Seg. 1	PS-505	PS-505 POSTSCRIPT 3 ENABLER	\$3.60
Seg. 1	BC-904	BARCODE PRINTING/OCR ENABLER	\$4.96
Seg. 1	PS-506	POSTSCRIPT 3/BARCODE PRINTING/OCR ENABLER	\$8.59
Seg. 1	EM-905	EM-905 POSTSCRIPT MEMORY UPGRADE (1GB)	\$3.60
Seg. 1	SX4600WAN	SX-4600WAN WIRELESS LAN ADAPTOR	\$6.00
Seg. 1	ESP Power Filter	ESP Power Filter Next Gen PCS 120V/15A	\$4.64
Seg. 2	DF-704-714	DF-704-714 Dual Scan Document Feeder	\$18.02
Seg. 2	PC-415-416	PC-415 Large Capacity Cassette (2,500 sheets/Letter size only)	\$13.89
Seg. 2	PC-215-216	PC-215 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$13.89
Seg. 2	PC-115-116	PC-115 Paper Feed Cabinet (500-sheet universal tray + storage)	\$10.93
Seg. 2	DK-510-516	DK-510 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 2	LU-302	LU-302 Large Capacity Unit (3,000 sheets/Letter size only)	\$29.30
Seg. 2	JS-506	JS-506 Job Separator	\$8.05
Seg. 2	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 2	FS-536	FS-536 Finisher (50 Sheets)	\$19.84
Seg. 2	FS-536SD	FS-536SD Finisher	\$36.61
Seg. 2	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 2	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 2	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$11.41
Seg. 2	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$13.92
Seg. 2	Ext. Keyboard	External Keyboard	\$3.70
Seg. 2	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 2	KP-101	KP-101 Keypad	\$1.51
Seg. 2	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 2	EK-609	EK-609 Local Interface Kit	\$4.93
Seg. 2	WT-506	WT-506 Working Table	\$1.72
Seg. 2	SC-508	SC-508 Security Kit (Copy Guard/Password Protect)	\$20.29
Seg. 2	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 2	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19

Seg. 2	UK-212	UK-212 Upgrade Kit (Provides Wireless LAN)	\$6.00
Seg. 2	HD-524	HD-524 Hard Disk Mirroring	\$7.18
Seg. 2	Power Tamer	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 3	DF-714	DF-714 Dual Scan Document Feeder	\$18.02
Seg. 3	PC-416	PC-416 Large Capacity Cassette (2,500 sheets/Letter size	\$13.89
-		only)	
Seg. 3	PC-216	PC-216 2-way Paper Feed Cabinet (2 x 500-sheet universal	\$13.89
		tray)	
Seg. 3	PC-116	PC-116 Paper Feed Cabinet (500-sheet universal tray +	\$10.93
		storage)	
Seg. 3	DK-516	DK-516 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 3	LU-302	LU-302 Large Capacity Unit (3,000 sheets/Letter size only)	\$29.30
Seg. 3	JS-506	JS-506 Job Separator	\$8.05
Seg. 3	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 3	FS-536	FS-536 Finisher (50 Sheets)	\$19.84
Seg. 3	FS-536SD	FS-536SD Finisher	\$36.61
Seg. 3	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 3	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 3	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit	\$11.41
		required)	
Seg. 3	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A,	\$13.92
		Linearized PDF)	
Seg. 3	Ext. Keyboard	External Keyboard	\$3.70
Seg. 3	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 3	KP-102	KP-102 Keypad	\$1.51
Seg. 3	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 3	EK-609	EK-609 Local Interface Kit	\$4.93
Seg. 3	WT-506	WT-506 Working Table	\$1.72
Seg. 3	SC-508	SC-508 Security Kit (Copy Guard/Password Protect)	\$20.29
Seg. 3	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 3	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 3	UK-212	UK-212 Upgrade Kit (Provides Wireless LAN)	\$6.00
Seg. 3	HD-524	HD-524 Hard Disk Mirroring	\$7.18
Seg. 3	Power Tamer	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 4	PF-P15	PF-P15 250 sheet tray	\$3.54
Seg. 4	PF-P16	PF-P16 550 sheet tray	\$3.98
Seg. 4	DK-P02	DK-P02 Copy Desk	\$4.37
Seg. 4	FS-P02	Finisher FS-P02	\$6.76
Seg. 4	FK-517	FK-517 Fax Kit	\$3.98
Seg. 4	LK-102 v3	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$16.94
Seg. 4	LK-104	LK-104 v3 i-Option License Kit (Voice Guidance)	\$14.16

Seg. 4	LK-106	LK-106 I-OPTION Bar Code Font	\$10.37
Seg. 4	LK-107	LK-107 i-Option License Kit (Unicode Font)	\$13.70
Seg. 4	LK-108	LK-108 i-Option OCR Font	\$2.98
Seg. 4	LK-111	LK-111 i-Option License Kit (ThinPrint Client Support)	\$4.62
Seg. 4	KP-102	KP-102 Keypad	\$1.51
Seg. 4	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 4	ESP Power Filter	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 4	PC-416	PC-416 Large Capacity Cassette (2,500 sheets/Letter size	\$13.89
		only)	
Seg. 4	PC-216	PC-216 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$13.89
Seg. 4	PC-116	PC-116 Paper Feed Cabinet (500-sheet universal tray +	\$10.93
		storage)	
Seg. 4	DK-516	DK-516 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 4	LU-302	LU-302 Large Capacity Unit (3,000 sheets/Letter size only)	\$29.30
Seg. 4	JS-506	JS-506 Job Separator	\$8.05
Seg. 4	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 4	FS-539	FS-539 Finisher (50 Sheets)	\$19.84
Seg. 4	FS-539SD	FS-539SD Finisher	\$36.61
Seg. 4	PK-524	PK-520-524 2/3 Hole Punch Unit (FS-534 or FS-539)	\$6.09
Seg. 4	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 4	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$11.41
Seg. 4	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$13.92
Seg. 4	Ext. Keyboard	External Keyboard	\$3.70
Seg. 4	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 4	KP-102	KP-102 Keypad	\$1.51
Seg. 4	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 4	EK-609	EK-609 Local Interface Kit	\$4.93
Seg. 4	WT-506	WT-506 Working Table	\$1.72
Seg. 4	SC-508	SC-508 Security Kit (Copy Guard/Password Protect)	\$20.29
Seg. 4	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 4	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 4	UK-212	UK-212 Upgrade Kit (Provides Wireless LAN)	\$6.00
Seg. 4	HD-524	HD-524 Hard Disk Mirroring	\$7.18
Seg. 4	Power Tamer	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 5	LU-303	LU-303 Large Capacity Tray	\$19.71
Seg. 5	FS-540	FS-540 Finisher (100 Sheets)	\$35.79
Seg. 5	FS-540SD	FS-540SD Finisher	\$56.27
Seg. 5	PK-526	PK-524 Punch Kit For Fs-540	\$9.46
Seg. 5	OT-508	OT-508 Output Tray	\$4.37

Seg. 5	JS-602	JS-602 Job Separator Tray	\$7.55
Seg. 5	PI-507	PI-507 Post Inserter For Fs-537	\$18.63
Seg. 5	FS-536	FS-536 Finisher (50 Sheets)	\$21.11
Seg. 5	FS-536SD	FS-536SD Finisher	\$37.88
Seg. 5	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 5	FK-516	FK-516 Fax Kit	\$12.57
Seg. 5	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A,	\$13.92
		Linearized PDF)	62.00
Seg. 5	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 5	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 5	EK-611	EK-611 Local Interface Kit	\$4.93
Seg. 5	EK-610	EK-610 Local Interface Kit	\$3.42
Seg. 5	Ext Keyboard	External Keyboard	\$3.70
Seg. 5	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 5	KP-101	KP-101 Keypad	\$1.51
Seg. 5	WT-506	WT-506 Working Table	\$1.72
Seg. 5	WT-513	WT-513 Working Table (Upright Panel)	\$37.87
Seg. 5	SC-508	SC-508 Security Kit (Copy Guard/Password Protect)	\$20.29
Seg. 5	UK-501	UK-501 Double Feed Detection Kit	\$7.70
Seg. 5	Power Tamer	ESP Diagnostic Power Filter 120V/20A	\$4.27
Seg. 5	PP-701	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701	\$26.44
		and PF-702)	
Seg. 5	PF-709	Paper Feeder PF-709	\$112.03
Seg. 5	PF-710	Paper Feeder PF-710	\$182.45
Seg. 5	FA-503	PFU Adjustment Kit FA-503	\$80.29
Seg. 5	HT-506	Dehumidifier Heater HT-506	\$34.59
Seg. 5	IQ-501	IQ-501 Intelligent Quality Optimizer	\$198.49
Seg. 5	VI-512	Video Interface Kit VI-512 (Required w/ IQ-501)	\$20.01
Seg. 5	OT-510	OT-510 Open Stacker (3000 sheet stacking)	\$65.40
Seg. 5	PI-502	PI-502 Multi-Post Inserter	\$12.68
Seg. 5	FD-503	FD-503 Multi Folding Unit	\$274.58
Seg. 5	LS-506	LS-506 Large Stacker Unit	\$352.07
Seg. 5	SD-506	SD-506 Saddle Stitch Unit	\$468.18
Seg. 5	SD-513	SD-513 Saddle Stitcher	\$258.03
Seg. 5	SD-513	SD-513/F Saddle Stitcher Front	\$229.02
Seg. 5	CR-101	CR-101 Creaser Unit	\$163.81
Seg. 5	FD-504	FD-504 Square Folding Unit	\$176.13
Seg. 5	TU-503	TU-503 Trimmer Unit	\$268.99
Seg. 5	GP-501	GP-501 GBC Punch Unit (punch dies sold separately)	\$272.47
Seg. 5	DS-501	DS-501 3 Hole Punch Die	\$22.85
Seg. 5	DS-502	DS-502 19 Hole Cerlox Punch Die	\$22.85
Seg. 5	DS-503	DS-503 32 Hole Wirebind Punch Die	\$22.85

Seg. 5	DS-504	DS-504 21 Hole Wirebind Punch Die	\$22.85
Seg. 5	DS-505	DS-505 44 Hole Color Coil Punch Die	\$22.85
Seg. 5	DS-506	DS-506 11 Hole Velobind Punch Die	\$22.85
Seg. 5	DS-507	DS-507 32 Hole Proclick Punch Die	\$22.85
Seg. 5	GP-502	GP-502 Ring Binder	\$793.32
Seg. 5	RB-101	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$12.32
Seg. 5	RB-101	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$12.32
Seg. 5	RB-101	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$12.32
Seg. 5	RB-101	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$12.32
Seg. 5	PB-503	PB-503 Perfect Binder	\$736.98
Seg. 5	LC-501	LC-501 Additional Cart for LS-505	\$19.15
Seg. 5	RU-518	RU-518 RELAY UNIT w/BANNER OUTPUT TRAY\$150.88	\$150.88
Seg. 5	HM-103	HM-103 Humidification Unit for RU-518	\$179.51
Seg. 5	Envelo	Envelope Fuser EF-105	\$67.91
Seg. 5	FS-532	FS-532 100 Sheet Staple Finisher	\$109.00
Seg. 5	FS-532	FS-532 100 finisher with PK and SD	\$167.45
Seg. 5	SD-510	SD-510 Saddle Stitch Kit	\$44.61
Seg. 5	MK-732	MK-732 (mount kit for PI-502)	\$9.26
Seg. 5	PK-522	PK-522 Punch Kit	\$13.94
Seg. 5	RU-510	RU-510 Relay Unit	\$45.88
Seg. 5	GBC 3-	GBC 3-Hole DuraGlide HD Die Set	\$33.84
Seg. 5	GBC 19	GBC 19-Hole DuraGlide HD Die Set	\$67.91
Seg. 5	GBC 44	GBC 44 Oval Hole Die for GP-501	\$63.43
Seg. 5	Plockm	Plockmatic SD-350 Bookletmaker	\$369.30
Seg. 5	Plockm	Plockmatic 50 Sheet Upgrade Kit	\$261.72
Seg. 5	Plockm	Plockmatic Face Trimmer	\$218.62
Seg. 5	Plockm	Plockmatic BookFold (Square Folder)	\$209.38
Seg. 5	Plockm	Plockmatic Cover Feeder	\$78.52
Seg. 5	Plockm	Plockmatic RCT (Incl Interface Module)	\$662.01
Seg. 5	Plockm	Plockmatic High Capacity Belt Stacker	\$98.53
Seg. 5	Plockm	Plockmatic Trim Waste Conveyer for RCT	\$86.22
Seg. 5	MK-737	MK-737 Mount Kit for 3rd Party Options	\$24.66
Seg. 5	GBC PU	GBC PUNCH G2 (Requires at least one Die Set)	\$298.25
Seg. 5	DIE	DIE , Coil, Rnd 43/44H	\$21.82
Seg. 5	DIE, W	DIE, Wire 2:1, Rnd 32H	\$21.82
Seg. 5	DIE, W	DIE, Wire 3:1, Rnd 21H	\$21.82
Seg. 5	DIE, 3	DIE, 3 Hole, 8mm	\$20.71
Seg. 5	DIE, 3	DIE, 3/5/7 Hole, 8mm	\$20.71
Seg. 5	DIE, V	DIE, VeloBind, 11 Hole, Ltr	\$21.82
Seg. 5	DIE, C	DIE, CombBind 19H	\$19.05
Seg. 5	DIE, W	DIE, Wire 2:1, Sq	\$20.71
Seg. 5	DIE, W	DIE, Wire 3:1, Sq	\$20.71

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Seg. 5	DIE, C	DIE, Coil, Oval 43/ 44H	\$48.33
Seg. 5	DIE, 2	DIE, 2/4 Hole, 8mm	\$20.71
Seg. 5	DIE	DIE , Coil, Rnd, 44/47H HD	\$62.14
Seg. 5	DIE, 3	DIE, 3 Hole, 8mm, HD	\$35.90
Seg. 5	DIE, C	DIE, CombBind, 19/21H HD	\$69.04
Seg. 5	Hard D	Hard Disk HD-523	\$25.85
Seg. 5	Remova	Removable HDD RH-101	\$59.97
Seg. 5	Upgrad	Upgrade Kit UK-217 (APPE Option)	\$11.38
Seg. 5	PATLIT	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$7.90
Seg. 5	AU-205	AU-205H IC Card Reader	\$3.98
Seg. 5	ESP	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 6	LU-411	LU-411 Large Capacity Paper Feed Unit (letter size)	\$37.12
Seg. 6	LU-412	LU-412 Large Capacity Paper Feed Unit (12x18)	\$50.14
Seg. 6	MB-507	MB-507 Multi Bypass Tray Unit	\$81.13
Seg. 6	FS-532	FS-532 100 Sheet Staple Finishe	\$109.00
Seg. 6	FS-532	FS-532 100 finisher with PK and SD	\$167.45
Seg. 6	SD-510	SD-510 Saddle Stitch Kit	\$44.61
Seg. 6	PK-522	PK-522 Punch Kit	\$13.84
Seg. 6	ZU-608	ZU-608 Z-folding unit	\$104.18
Seg. 6	MK-732	MK-732 (mount kit for PI-502)	\$9.26
Seg. 6	PI-502	PI-502 Multi-Post Inserter	\$12.68
Seg. 6	OT-507	OT-507 Output Tray	\$15.67
Seg. 6	RU-518	RU-518 RELAY UNIT w/BANNER OUTPUT TRAY	\$150.88
Seg. 6	ESP	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 6	AU-205H	AU-205H IC Card Reader	\$3.98

# C. LIST OF ADDITIONAL OPTIONS/FEATURES - COLOR

ltem	Accessories	Description	Monthly Cost
Seg. 2, 3	DF-704	DF-704 Dual Scan Document Feeder	\$18.02
Seg. 2, 3	PC-410	PC-410 Large Capacity Cassette (2,500 sheets/Letter size only)	\$15.05
Seg. 2, 3	PC-210	PC-210 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	
Seg. 2, 3	PC-110	PC-110 Paper Feed Cabinet (500-sheet universal tray + storage)	\$11.02
Seg. 2, 3	DK-510	DK-510 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 2, 3	JS-506	JS-506 Job Separator	\$8.05
Seg. 2, 3	FS-534	Finisher FS-534 + RU-513	\$23.56
Seg. 2, 3	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 2, 3	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 2, 3	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 2, 3	FS-534SD	Finisher FS-534 with SD-511 + RU-513	\$56.69
Seg. 2, 3	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$11.41
Seg. 2, 3	SP-515	SP-501 Fax Stamp Unit	\$0.75
Seg. 2, 3	Spare TX	Spare TX Marker Stamp 2	\$0.45
Seg. 2, 3	Keyboard	External Keyboard	\$3.70
Seg. 2, 3	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 2, 3	KP-101	KP-101 Keypad	\$1.51
Seg. 2, 3	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 2, 3	EK-609	EK-609 Local Interface Kit	
Seg. 2, 3	WT-506	WT-506 Working Table	
Seg. 2, 3	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 2, 3	Power Filter	ESP POWER FILTER 120V/15A BASIC	\$3.84
Seg. 3	PF-P13	PF-P13 Paper Feed Unit	\$6.33
Seg. 3	DK-P03	DK-P03 Copy Desk	\$4.22
Seg. 3	FS-P03	FS-P03 Finisher	\$6.13
Seg. 3	FK-517	FK-517 Fax Kit	\$3.98
Seg. 3	KP-101	KP-101 Keypad	\$1.51
Seg. 3	ESP Power Filter	ESP Diagnostic Power Filter 120V/15A	
Seg. 4	PC-415	PC-415 Large Capacity Cassette (2,500 sheets/Letter size only)	
Seg. 4	PC-215	PC-215 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	
Seg. 4	PC-115	PC-115 Paper Feed Cabinet (500-sheet universal tray + storage)	\$10.93

Seg. 4	DK-510	DK-510 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 4	LU-302	LU-302 Large Capacity Unit (3,000 sheets/Letter size only)	\$29.30
Seg. 4	FS-537	FS-537 Finisher (100 Sheets)	\$35.79
Seg. 4	FS-537SD	FS-537SD Finisher	\$56.27
Seg. 4	PK-523	PK-523 Punch Kit For FS-537	\$9.46
Seg. 4	OT-506	OT-506 Output Tray	\$1.88
Seg. 4	FS-536	FS-536 Finisher (50 Sheets)	\$19.84
Seg. 4	FS-536SD	FS-536SD Finisher	\$36.61
Seg. 4	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 4	JS-506	JS-506 Job Separator	\$8.05
Seg. 4	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 4	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 4	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$11.41
Seg. 4	SP-501	SP-501 Fax Stamp Unit	\$0.75
Seg. 4	Spare TX	Spare TX Marker Stamp 2	\$0.45
Seg. 4	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$13.92
Seg. 4	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 4	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 4	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 4	EK-609	EK-609 Local Interface Kit	\$4.93
Seg. 4	Ext. Keyboard	External Keyboard	\$3.70
Seg. 4	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 4	KP-101	KP-101 Keypad	\$1.51
Seg. 4	WT-506	WT-506 Working Table	\$1.72
Seg. 4	UK-212	UK-212 Upgrade Kit (Provides Wireless LAN)	\$6.00
Seg. 4	UK-501	UK-501 Double Feed Detection Kit	\$7.70
Seg. 4	Power Filter	ESP POWER FILTER 120V/15A BASIC	\$3.84
Seg. 5	LU-303	LU-303 Large Capacity Tray	\$19.71
Seg. 5	FS-537	FS-537 Finisher (100 Sheets)	\$35.79
Seg. 5	FS-537SD	FS-537SD Finisher	\$56.27
Seg. 5	PK-523	PK-523 Punch Kit For Fs-537	\$9.46
Seg. 5	OT-508	OT-508 Output Tray	\$4.37
Seg. 5	JS-602	JS-602 Job Separator Tray	\$7.55
Seg. 5	PI-507	PI-507 Post Inserter For Fs-537	\$18.63
Seg. 5	FS-536	FS-536 Finisher (50 Sheets)	\$21.11
Seg. 5	FS-536SD	FS-536SD Finisher	\$33.91
Seg. 5	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 5	MK-715	MK-715 Banner Paper Mount Kit	\$12.38
Seg. 5	FK-516	FK-516 Fax Kit	\$12.57
Seg. 5	SP-501	SP-501 Fax Stamp Unit	\$0.75

Seg. 5	Spare TX	Spare TX Marker Stamp 2	\$0.45
Seg. 5	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	
Seg. 5	UK-501	UK-501 Double Feed Detection Kit	\$7.70
Seg. 5	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 5	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 5	EK-610	EK-610 Local Interface Kit	\$3.42
Seg. 5	EK-611	EK-611 Local Interface Kit	\$4.93
Seg. 5	Ext Memory	External Keyboard	\$3.70
Seg. 5	KP-101	KP-101 Keypad	\$1.51
Seg. 5	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 5	WT-506	WT-506 Working Table	\$1.72
Seg. 5	Power Filter	ESP Diagnostic Power Filter 120V/20A	\$4.27
Seg. 5	PF-707	PF-707m Paper Feed Unit	\$118.89
Seg. 5	PF-711	PF-711 Paper Feed Unit with Document Feeder	\$212.88
Seg. 5	HT-506	HT-506 Heater Dehumidifier for PF-704/705/707/708	\$27.11
Seg. 5	FA-502	FA-502 PI-PFU Connection Kit	\$13.86
Seg. 5	LU-202XL	LU-202XLm BANNER PAPER FEED UNIT	\$92.37
Seg. 5	HT-515	HT-515 Dehumidifier Heater (For LU-202XLm connected to PF-707m)	\$30.24
Seg. 5	MB-508	MB-508 BANNER SHEET BYPASS UNIT	\$95.30
Seg. 5	MK-740	MK-740 Media Feeding Kit for Banner Printing	\$16.93
Seg. 5	IQ-501	IQ-501 Intelligent Quality Optimizer	\$198.49
Seg. 5	VI-511	VI-511 Video Interface Kit (required for IQ-501)	
Seg. 5	HM-101	HM-101 Humidification Unit for RU-508/509/511	\$231.81
Seg. 5	RU-518	RU-518 RELAY UNIT w/BANNER OUTPUT TRAY	\$150.88
Seg. 5	HM-103	HM-103 Humidification Unit for RU-518	\$179.51
Seg. 5	OT-510	OT-510 Open Stacker (3000 sheet stacking)	\$65.40
Seg. 5	FS-532	FS-532 100 Sheet Staple Finisher	\$109.00
Seg. 5	FS-532+PK+SD	FS-532 100 finisher with PK and SD	\$167.45
Seg. 5	PK-522	PK-522 Punch Kit	\$13.84
Seg. 5	PI-502	PI-502 Multi-Post Inserter	\$12.68
Seg. 5	MK-732	MK-732 (mount kit for PI-502)	\$9.26
Seg. 5	SD-510	SD-510 Saddle Stitch Kit	\$44.61
Seg. 5	FD-503	FD-503 Multi Folding Unit	\$274.58
Seg. 5	SD-506	SD-506 Saddle Stitch Unit	\$468.18
Seg. 5	SD_513	SD-513 Saddle Stitcher	\$258.03
Seg. 5	SD-513/F	SD-513/F Saddle Stitcher Front	\$229.02
Seg. 5	CR-10	CR-101 Creaser Unit	\$163.81
Seg. 5	FD-504	FD-504 Square Folding Unit	\$176.13
Seg. 5	TU-503	TU-503 Trimmer Unit	\$268.99
Seg. 5	LS-506	LS-506 Large Stacker Unit	\$352.07
Seg. 5	PB-503	PB-503 Perfect Binder	\$736.98

Seg. 5	WT-512	WT-512 Working Table	\$9.79
Seg. 5	MK-737	MK-737 Mount Kit for 3rd Party Options	\$24.66
Seg. 5	DIE Combbind	DIE, CombBind, 19/21H HD	\$67.36
	19/21		
Seg. 5	EF-104	EF-104 Envelope Fuser	\$67.74
Seg. 5	Fuser Wagon	Fuser Loading Wagon	\$55.90
Seg. 5	UK-110	UK-110 Upgrade Kit (required with PF-711	\$76.98
Seg. 5	IC-604	IC-604 KM Image Controller	\$228.16
Seg. 5	IC-315	IC-315 Fiery Image Controller	\$913.88
Seg. 5	Fiery NX Station	FURNITURE for Fiery NX Station LS w 27in	\$110.85
Seg. 5	NX PRM HD	NX PRM HD 500GB+(X2)2TB HDD CARRIERS	\$94.53
Seg. 5	NX PRM 3 Bay	NX PRM 3-BAY CASE EXT HDD KIT	\$98.53
Seg. 5	IC-313	IC-313 EFI Server Type Image Controller	\$394.13
Seg. 5	Impose	Fiery Impose	\$56.88
Seg. 5	Compose	EFI Fiery Compose S/W License	\$25.65
Seg. 5	Impose-	EFI Fiery Impose-Compose S/W License	\$68.39
	Compose		
Seg. 5	JobMaster	Fiery JobMaster (includes 1yr maintenance)	\$82.63
Seg. 5	Gappe	EFI Fiery Gappe(GA2)	\$155.23
Seg. 5	EFI HDD Secure	EFI HDD Security For PRO80	\$25.87
Seg. 5	FACI Kit	FACI/FURNITURE BUNDLE for IC-308 includes Stand,	\$66.35
		Keyboard, 22" Monitor	
Seg. 5	EFI Opt Bundle	EFI Option Bundle for IC-308 - 22in	\$294.93
		FACI+CPS+Imp+JM+Gappe	
Seg. 5	JobMaster	Fiery JobMaster Annual Support & Maintenance	\$20.10
	Support		
Seg. 5	JobMaster	Fiery JobMaster-Impose Annual Support & Maintenance	\$11.37
	Impose Support		
Seg. 5	VI-509	VI-509 Video Interface Kit	\$12.32
Seg. 5	IC-313 V2	IC-313 V1.0/V1.1 TO V2.0 UPGRADE KIT	\$30.48
Seg. 5	IC-315 V2	IC-315 V1.0/V1.1 TO V2.0 UPGRADE KIT	\$30.48
Seg. 5	IC-314	IC-314 Creo Image Controller	\$461.63
Seg. 5	Action Pack	Action Pack Option for Creo IC-309 and IC-309m	\$109.31
Seg. 5	Fast Pack	Fast Pack Option for Creo IC-309 and IC-309m	\$109.31
Seg. 5	Match Pack	Match Pack Option for Creo IC-309	\$109.31
Seg. 5	Preps Pack	Preps Pack Option for Creo IC-309 and IC-309m	\$50.28
Seg. 5	Trans Pack	Trans Pack Option for Creo IC-312 and IC-312m	\$345.63
Seg. 5	IC-314 V2	IC-314 V2.0 S/W MEDIA UPGRADE KIT	\$24.63
Seg. 5	Light Kit	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS \$	
Seg. 5	AU-205H	AU-205H IC Card Reader	
Seg. 5	Power Filter 30A	ESP POWER FILTER 240V/30A	\$24.62
Seg. 5	Power Filter 15A	ESP Diagnostic Power Filter 120V/15A	\$4.10

Seg. 5	APC UPS	APC Smart UPS 1500VA - Tower	\$18.47
Seg. 5	Color Care	Color Care 2 Suite Bundle with bizhub Press	\$35.79
Seg. 5	Color Care Curve	Color Care Curve Core Optional Too	\$34.19
Seg. 5	iPro 2 Spectro	i1Pro 2 SPECTROPHOTOMETER	\$30.79
Seg. 5	EFI Profile Kit	Fiery Color Profiler Suite V 4.0 with ES-2000	\$82.07
		Spectrophotometer	
Seg. 5	Profile Suite	EFI Color Profiler Suite V4.x Software Only	\$56.42
Seg. 5	SB Kit	SB Kit Fiery CPS Upgrade V3.X To V4.0	\$23.77
Seg. 5	ES-2000	ES-2000 Spectrophotometer	\$32.48
Seg. 5	EFI CPS V4xES-	EFI CPS V4.X ES-2000 THREE YEARS SMSA	\$101.90
	2000 3 yr		
Seg. 5	EFI CPS V4xES-	EFI CPS V4.X ES-2000 FIVE YEARS SMSA	\$123.78
	2000 5 yr		
Seg. 5	EFI CPS Software	FIERY CPS V4.x Software Only w 3 YR SMSA	\$84.49
	Зуr		
Seg. 5	EFI CPS Software	FIERY CPS V4.x Software Only w 5 YR SMSA	\$109.34
	5yr		
Seg. 5	EFI CPS Support	CPS Support And Maintenance Contract, CPS V4.0, Addl	\$12.14
	Addl Yr	Year	

#### D. MISCELLANIOUR PRICING

- a. Delivery = \$0.00
- b. Relocation of device within the same facility or to another facility = \$0.00
- c. Card Reader = \$6.90 per month
- d. After hours phone support cost = \$150.00 per hour
- E. EXTENDED TERMS. If the County issues a purchase order with a term that exceeds 36 months, or if the County extends the term of a purchase order beyond 36 months, the Contractor shall discount the Monthly Device Lease Cost shown in Tables A, B, C, and D, as follows
  - a. A 30% discount for months 37 through 60 will apply.

#### F. SOFTWARE PRICING

EPIC Program – additional 20% cost for annual maintenance and support

Output Manager Device Licenses - Tiered	License Type	Monthly Lease Cost (per device)
1 - 9	Device License	\$33.37
10 - 24	Device License	\$27.70
25 - 49	Device License	\$24.03
50 - 99	Device License	\$21.03
100 - 499	Device License	\$16.68
500+	Device License	\$15.02

PaperCut Software tier pricing per user licenses:

Monthly cost per user
\$33.00 plus 20% for 1-year of maintenance and support
\$48.23 plus 20% for 1-year of maintenance and support
\$67.10 plus 20% for 1-year of maintenance and support
\$104.66 plus 20% for 1-year of maintenance and support
\$217.50 plus 20% for 1-year of maintenance and support
\$255.10 plus 20% for 1-year of maintenance and support
\$330.30 plus 20% for 1-year of maintenance and support
\$405.50 plus 20% for 1-year of maintenance and support

PaperCut Software tier pricing per device:

Tier	Monthly cost per device
1 - 10	\$13.20 plus 20% for 1-year of maintenance and support
11 - 25	\$11.55 plus 20% for 1-year of maintenance and support
26 - 50	\$9.90 plus 20% for 1-year of maintenance and support
51 - 100	\$7.26 plus 20% for 1-year of maintenance and support

PaperCut Software installation cost: \$61.31 per day

## EXHIBIT I

### PRICING SUMMARY FOR NETWORK AND DESKTOP PRINTER PROGRAM

The only charge to the County for MPS provided by the Contractor under this Agreement shall be the following countywide cost-per-copy for black & white and color Network and Desktop Printers is as follows:

- 1. Black and White = \$0.02 per copy plus tax
- 2. Color = \$0.11 per copy plus tax
- 3. Monitoring software = \$0.00
- 4. Delivery = \$0.00
- Before 8:00 a.m. and after 5:00 p.m. pst/pdt Monday Friday support calls = \$150.00 per hour

**MPS Tier Pricing:** 

Tier	Device	CPI	Tier	Device	CPI
B/W 1	Color LaserJet M651	0.012	Color 1	Color LaserJet M651	0.059
B/W 2	Color LaserJet Pro M454dw	0.025	Color 2	Color LaserJet Pro M454dw	0.085
B/W 2	M477fnw	0.025	Color 2	M477fnw	0.085

Fleet Refresh Price:

If a County departments desires to refresh its printer fleet, or a portion of its fleet, at any time during the term of this Agreement, the Contractor shall make the following printers available to the department at the following prices. No County department shall be obligated to purchase any printers from the Contractor as a condition of receiving Managed Print Services from the Contractor.

Make	Model	Replacement Device	Monthly FMV
HP	LaserJet 2100	M404dn	\$12.30
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 5200dtn	M712dn	\$85.80

HP	LaserJet 5200dtn	M712dn	\$85.80
HP	LaserJet 5200dtn	M712dn	\$85.80
HP	LaserJet 5200dtn	M712dn	\$85.80
HP	LaserJet 5200dtn	M712dn	\$85.80
HP	LaserJet 5200dtn	M712dn	\$85.80
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HP	LaserJet 5200dtn	M712dn	\$85.80
HP	LaserJet 5200dtn	M712dn	\$85.80
HP	LaserJet 5200dtn	M712dn	\$85.80
HP	LaserJet 5200dtn	M712dn	\$85.80
HP	LaserJet 5200dtn	M712dn	\$85.80
HP	LaserJet Color M551	E55040dw	\$26.87
HP	LaserJet Color M551	E55040dw	\$26.87
HP	LaserJet Color M551	E55040dw	\$26.87
HP	LaserJet Color M551	E55040dw	\$26.87
HP	LaserJet Color M551	E55040dw	\$26.87
HP	LaserJet Color M551	E55040dw	\$26.87
HP	LaserJet P1606dn	M203dw	\$7.10
HP	LaserJet P1606dn	M203dw	\$7.10
HP	LaserJet P1606dn	M203dw	\$7.10
HP	LaserJet P1606dn	M203dw	\$7.10
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