



Contra Costa County

Public Works
Purchasing Division
255 Glacier Drive
Martinez, CA 94553
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AMENDMENT NO. 1 TO THE MASTER AGREEMENT FOR LEASING COPIER/MULTIFUNCTION DEVICES (MFDs) AND FOR PROCURING MANAGED PRINT SERVICES

This Amendment No. 1 (“Amendment”) to the Master Agreement (the “Agreement”) is entered into as of February 02, 2020 (“Amendment Effective Date”), by and between the County of Contra Costa (the “County”) and J.J.R. Enterprises, Inc. a California corporation, doing business as Caltronics Business Systems (“Contractor”). The County and the Contractor are sometimes referred to herein together as the “Parties,” and each individually as a “Party.”

AGREEMENT TITLE: Copier/Multifunctional Devices (“MFDs”) and Related Maintenance, Software, Support and Service

AGREEMENT NUMBER: MFD-MA 2019-02

AGREEMENT EFFECTIVE DATE: July 1, 2019

AMENDMENT TERMS

1. COPIER/MFD MODELS, SPECIFICATIONS, AND PRICES.

- A. Specifications for Models of Copiers/MFDs. Exhibit A to the Agreement is deleted in its entirety and replaced with new Exhibit A, attached hereto and incorporated herein, to reflect the specifications of new Copier/MFD models that the Contractor will lease to departments under the Agreement.
- B. Functionality of Models of Copiers/MFDs. Exhibit B to the Agreement is deleted in its entirety and replaced with new Exhibit B, attached hereto and incorporated herein, to reflect functionality requirements for new Copier/MFD models included in Exhibit A.

C. Pricing. Exhibit E to the Agreement is deleted in its entirety and replaced with new Exhibit E, attached hereto and incorporated herein, to reflect monthly lease costs of the new Copier/MFD models listed in Exhibits A and B to the Agreement.

2. METHOD OF PROCUREMENT. Section 1 (Method of Procurement) in the Agreement is amended by adding the following as new Section 1(C):

“C. If, in a proposal to a department following an evaluation of the department’s needs, the Contractor offers pricing that is lower than the pricing listed in Exhibits E and/or Exhibit I of this Agreement, the lower pricing shall apply, and, in addition to the reference required under Section 1(A) and/or 1(B), the following reference shall be included in the purchase order: **“Pricing pursuant to Contractor’s proposal dated _____, or Master Agreement MFD-MA 2019-01, whichever is lower.”**

3. AMENDMENTS. The following is added as Section 6 to the Agreement:

“6. ADMINISTRATIVE AMENDMENTS TO REVISE COPIER/MFD SPECIFICATIONS, FUNCTIONALITY, AND PRICING.

A. Administrative Amendments. Notwithstanding anything to the contrary in this Agreement, upon the execution of a written administrative amendment executed by the Purchasing Agent, or designee, and an authorized representative of the Contractor that meets the requirements of Section 6(B), below, the Agreement may be revised for any of the following purposes:

1. Exhibits A and B to the Agreement may be replaced to add models of Copiers/MFDs that departments may lease under the Agreement, and to describe their specifications and functionality.
2. The tables in Exhibit E that list models of Copiers/MFDs, associated monthly lease pricing, and associated per page costs (black & white and color) may be revised when necessary to reflect new pricing for new Copiers/MFDs added to Exhibits A and B, provided that the pricing included in Exhibit E for the new Copiers/MFDs does not exceed the pricing for comparable Copiers/MFDs models set forth in Exhibit E of the original Agreement, as determined by the Purchasing Agent, or designee.

3. Exhibit I may be amended to revise the countywide cost-per-copy for black & white and color Network and Desktop Printers, as long as the new cost does not exceed the costs included in the original Exhibit I of the Agreement.

B. Requirements of Administrative Amendment Under Section 6(A). An administrative amendment under Section 6(A), above, must meet the following requirements:

1. No Copier/MFD models shall be removed from Exhibits A and B, and no monthly device lease costs for those models shall be revised in Exhibit E.

2. Copier/MFD models may be added to Exhibits A and B through an administrative amendment, provided that the Purchasing Agent, or designee, determines the following: (a) a Copier/MFD model being added is of equal or greater capability as the Copier/MFD model it is replacing; and (b) the Copier/MFD model being added is offered at the same cost or lower as the Copier/MFD model it is replacing.

3. The administrative amendment shall otherwise be consistent with Section 10(b) (Minor Amendments) of the General Conditions in Exhibit J of this Agreement.

C. General. Nothing in this Section 6 prohibits another type of administrative amendment authorized under Section 10(b) (Minor Amendments) of the General Conditions in Exhibit J of this Agreement. The Purchasing Agent shall ensure that all administrative amendments are consecutively numbered.”

4. PRICING FOR MANAGED PRINT SERVICES. The following is added as Section 7 to the Agreement:

“7. MPS PRICING. Notwithstanding anything to the contrary in this Agreement, a purchase order may include pricing for Managed Print Services that is lower than the cost-per-copy for black & white and color Network and Desktop Printers pricing listed in Exhibit I without requiring an administrative amendment of this Agreement. The countywide cost-per-copy for black & white and color Network and Desktop Printers pricing listed in Exhibit I shall be considered maximum prices that may be charged for Managed Print Services. If the Contractor offers a department lower pricing than the cost-per-copy listed in Exhibit I, the purchase order shall reference the lower pricing.”

[Remainder of page intentionally left blank. Signatures on next page.]

By signing below, the undersigned represent that they are authorized to execute this Amendment on behalf of the party for which they sign.

COUNTY OF CONTRA COSTA

CONTRACTOR

BY: _____
Public Works Director/Designee

Name: _____
Title: _____
Signature: _____

ATTEST:

Clerk of the Board of Supervisors

Name: _____
Title: _____
Signature: _____

APPROVED AS TO FORM

[Attach Notary Acknowledgments]

Deputy County Counsel

- Exhibits:
- New Exhibit A: Copiers/MFD – Specifications
 - New Exhibit B: Copiers/MFD – Models available
 - New Exhibit E: Copiers/MFD – Pricing Summary
 - New Exhibit I: Printers/MPS – Pricing Summary

EXIHIBIT A
COPIER/MFD SPECIFICATIONS

All Copiers/MFDs leased under this Agreement shall conform to the applicable requirements of this Exhibit A.

A. COPIER GENERAL SPECIFICATION KONICA MINOLTA BIZHUB BLACK & WHITE

#	Segment	1	2	3	4	5	6
	Device Model Numbers	4052/4752	227-228	308e-368e	458e-658e	808-958	1100
1	Technology	Laser	Laser	Laser	Laser	Laser	Laser
2	Monochrome copying, printing, scanning & faxing only	Yes	Yes	Yes	Yes	Yes	No faxing
3	Color copying, color printing, color scanning & monochrome faxing	Color scanning	Color scanning	Color scanning	Color scanning	Color scanning	Color scanning
4	Rated speed	42-50	22-28	30-36	45-65	80-95	100
5	Maximum copy/print size	8 1/2 x 14	Copy 11x17/ Print up to 12x18	12x18			
6	FCT (First-Copy Time) Seconds	6.5	4.5	4.5	3.5	3.2	3.4
7	ADF (Automatic Document Feeder)	No	Yes	Yes	Yes	Yes	Yes
8	RADF (Reversing Automatic Document Feeder)	Dual Scan ADF	Optional	DSPF Dual Scan Technology	DSPF Dual Scan Technology	DSPF Dual Scan Technology	DSPF Dual Scan Technology
9	Duplexing (all units and drivers must default to duplex mode for both copying and printing)	Yes	Yes	Yes	Yes	Yes	Yes

10	Single-position Stapling Finisher	No	Multi Sheet Stapling 1 & 2 Position				
11	Sheet capacity of finisher	No	3,300	3,300	3,300	3,300	4,200
12	Separate finisher trays/locations for prints, faxes & copies	No	Yes	Yes	Yes	Yes	Yes
13	Fax Boards	Yes	Yes	Yes	Yes	Yes	No
14	Scan-to-email (with LDAP authentication)	Yes	Yes	Yes	Yes	Yes	Yes
15	Scan-to-XMedius Cloud Fax Server	Yes	Yes	Yes	Yes	Yes	Yes
16	Scan-to-shared folder (SharePoint)	Yes	Yes	Yes	Yes	Ye	Yes
17	Secure (password protected) Printing	Yes	Yes	Yes	Yes	Yes	Yes
18	Console	Desktop	Yes	Yes	Yes	Yes	Yes
19	Number of paper drawers (excluding bypass)	2 standard & up to 4	2 standard & up to 5	2 standard & up to 5	2 standard & up to 5	4 standard & up to 5	2 standard up to 5
20	Total sheet capacity of drawers (excluding bypass)	2,200	4,000	6,500	6,500	6,500	9,000
21	Stack-feed bypass	Yes	Yes	Yes	Yes	Yes	Yes
22	Auto tray-switching	Yes	Yes	Yes	Yes	Yes	Yes
23	Guaranteed per-unit minimum monochrome volume	Up to 1500	Up to 5,000	Up to 7,500	Up to 20,000	Up to 40,000	50,000 plus
24	Guaranteed per-unit minimum color volume	N/A	N/A	N/A	N/A	N/A	N/A
	Optional Features	Staple (Inline) up	2/3 Hole Punch,	2/3 Hole Punch,	2/3 Hole Punch,	2/3 Hole Punch,	

25		to 20 sheets	Booklet Finishing (Half Fold, Tri Fold, Center Staple & Fold)	Booklet Finishing (Half Fold, Tri Fold, Center Staple & Fold)	Booklet Finishing (Half Fold, Tri Fold, Center Staple & Fold)	Booklet Finishing (Half Fold, Tri Fold, Center Staple & Fold)	
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B. COPIER/MFD GENERAL SPECIFICATIONS KONICA MINOLTA BIZHUB COLOR

#	Segment	1	2	3	4	5	6
	Device Model Numbers	C3351	C250i	C300i-C360i	C450i-C550i-C658	C659-C759	C6100
1	Technology	Laser	Laser	Laser	Laser	Laser	Laser
2	Monochrome copying, printing, scanning & faxing only	Yes	Yes	Yes	Yes	Yes	Copy, Print, Scan, No Fax
3	Color copying, color printing, color scanning & monochrome faxing	Yes	Yes	Yes	Yes	Yes	Copy, Print, Scan, No Fax
4	Rated speed	35	25	30-36	45-65	65-75	100
5	Maximum copy/print size	8.5x14	Copy 11x17/ Print up to 12x18, Banner 11.75"x47"	Copy 11x17/ Print up to 13x19, Banner 11.75"x47"			
6	FCT (First-Copy Time) Seconds	9.1 Color/ 8.1 B&W	6.9Color/ 5.2 B&W	6.1 Color / 4.6 B&W	4.3 Color / 3.3 B&W	4.9 Color / 3.6 B&W	6.9 Color / 3.3 B&W
7	ADF (Automatic Document Feeder)	Yes	Yes	Yes	Yes	Yes	Yes
8	RADF (Reversing Automatic Document Feeder)	Yes	DSPF Dual Scan Technology				
9	Duplexing (all units and drivers must default to duplex mode for both copying and printing)	Yes	Yes	Yes	Yes	Yes	Yes

	Single-position Stapling Finisher	No	Multi Sheet Stapling 1 & 2 Position				
10	Sheet capacity of finisher	N/A	3,300	3,300	3,300	3,300	4,500
11	Separate finisher trays/locations for prints, faxes & copies	No	Yes	Yes	Yes	Yes	Yes
12	Fax Boards	Yes	Yes	Yes	Yes	Yes	No
13	Scan-to-email (with LDAP authentication)	Yes	Yes	Yes	Yes	Yes	Yes
14	Scan-to-XMedius Cloud Fax Server	Yes	Yes	Yes	Yes	Yes	No
15	Scan-to-shared folder (SharePoint)	Yes	Yes	Yes	Yes	Yes	Yes
16	Secure (passwordprotected) Printing	Yes	yes	yes	yes	yes	Yes
17	Console	Desktop	Yes	Yes	Yes	Yes	Yes
18	Number of paper drawers (excluding bypass)	2 standard & up to 3	2 standard & up to 5	2 standard & up to 5	2 standard & up to 5	4 standard & up to 5	2 Standard up to 5
19	Total sheet capacity of drawers (excluding bypass)	1,150	6,500	6,500	6,500	6,500	9,000
20	Stack-feed bypass	Yes	Yes	Yes	Yes	Yes	Yes
21	Auto tray-switching	Yes	Yes	Yes	Yes	Yes	Yes
22	Guaranteed per-unit minimum monochrome volume	Up to 1,500	Up to 5,000	Up to 7,500	Up to 20,000	Up to 40,000	50, 000 plus
23	Guaranteed per-unit minimum color volume	Up to 1,500	Up to 2,500	Up to 2,500	Up to 5,000	Up to 20,000	25,000 plus
24	Optional Features	Convenience Stapler Off-	2/3 Hole Punch, Booklet				

		Line Stapling (20 sheets)	Finishing (Half Fold, Tri Fold, Center Staple & Fold)	Finishing (Half Fold, Tri Fold, Center Staple & Fold)	Finishing (Half Fold, Tri Fold, Center Staple & Fold)	Finishing (Half Fold, Tri Fold, Center Staple & Fold)	Finishing (Half Fold, Tri Fold, Center Staple & Fold)
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EXHIBIT B

COPIER/MFD SPECIFICATION DEVICE FUNCTIONALITY

All Copiers/MFDs leased under this Agreement shall meet the requirements and specifications included in this Exhibit B.

A. COPIER/MFD DEVICE FUNCTIONALITY KONICA MINOLTA BIZHUB BLACK & WHITE

#	Segment	1	2	3	4	5	6
	Device Model	4052/4752	227-228	308e-368e	458e-658e	808-958	1100
1	NEMA plug configuration type	5-15R	5-15R	5-15R	5-15R	5-20R/808 6-20R/ 958	6-20R
2	Brand and model of included power surge protector (line conditioner)	Next Gen PCS	Next Gen PCS	Next Gen PCS	Next Gen PCS	Next Gen PCS	Next Gen PCS
3	Power consumption (running)	4052 1.79kWh 4752 2.21 kWh	1.89KWh	308e 2.15kWh 368e 2.81 kWh	458e 3.8kWh 558e 5.6 kWh 658e 3.8 kWh	808 6.6 kWh 958 8.7 kWh	3.6 kWh or less
4	Power consumption (idle)	Less than 1.5kWh	Less than 1.5kWh	Less than 1.5kWh	Less than 1.59 kWh	Less than 808 2.10 kWh 958 3.84	2.2 kWh
5	Power consumption (off)	0 kWh	0 kWh	0 kWh	0 kWh	0 kWh	0 kWh
6	Energy reduction Features	yes	yes	yes	yes	yes	yes
7	Does the model offer full-bleed letter and ledger –size printing?	no	Yes	Yes	Yes	Yes	Yes

8	Reduction in printing speed vs. rated copy per-minute speed (percentage basis)	0	0	0	0	0	0
9	Material Safety Data Sheet (MSDS) included in RMC provided literature	Please see attached					
10	Advance notice provided by the Copier/MFD before running out of toner	YES	YES	YES	YES	YES	YES
11	Primary functions (i.e., copying, printing, faxing [as applicable] and scanning) that are able to be performed simultaneously	ALL FUNCTIONS					
12	Print/copy jobs are not stored on the Copier/MFD's hard drive after printing	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT
13	Page Description Language (PDL) compatibilities, including version numbers, are included in CONTRACTOR's	Yes	Yes	Yes	Yes	Yes	Yes

18	The Copier/MFD print driver can be defaulted to require the use of the Secure Print function	YES	YES	YES	YES	YES	YES
19	Amount of included RAM memory dedicated for the copier, fax (as applicable), scanner and printer Functions	4GB	4GB	4GB	4GB	4GB	8GB
20	The maximum number of fax lines that each installed Copier/MFD can accommodate	2	4	4	4	4	NONE
21	Each of the installed model is set from the factory to default to copier functionality as the priority document imaging mode	YES	YES	YES	YES	YES	YES
22	Each color-capable Copier/MFD will be set from the factory to default to monochrome functionality as the	YES	YES	YES	YES	YES	YES

	priority document imaging mode for both walk-up copy, scanning and print-driver users						
23	Monochrome-only print drivers can be made available for users of the color-capable Copier/MFDs. Although this functionality is available, vendor will eliminate from the drivers and the Copier/MFD touch screen panels any mention of a Color-Only copying/printing mode.	YES	YES	YES	YES	YES	YES
24	Two-sided one-pass scanning (i.e., “simultaneous” or “perfect” scanning) capability included	YES	YES	YES	YES	YES	YES
25	Stack-feed bypass tray capable of feeding multiple #10 envelopes	YES	YES	YES	YES	YES	NO

26	The model can print out the internal user/departmental tracking data	YES	YES	YES	YES	YES	YES
27	The internal user/departmental tracking data can be transmitted electronically via an included copy/print tracking and billing solution to the CONTRACTOR	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
28	Printing can be controlled and tracked via the copy/print tracking and billing solution provided by the CONTRACTOR	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
29	Copy tracking data can be listed separately from print tracking data for each user or department being tracked by the copy/print tracking and billing solution	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
	The internal tracking codes can be	YES	YES	YES	YES	YES	YES

30	submitted electronically to the copy/print tracking and billing solution on a prescribed day each month						
31	User identification codes can be set up globally for all devices and/or on individual devices from a remote location	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut
32	A brief description of the most efficient method of installing device print, fax and scan driver software for each model on COUNTY workstations	MicroSoft GPO Deployment					
33	Banner sheets can be automatically programmed to be pulled from a different (color) paper source than for the print job itself	YES	YES	YES	YES	YES	NO

34	Banner sheets between print jobs can be programmed with the network user's name and/or other identifier so jobs from multiple distant users can more easily be located in high-volume environments	YES	YES	YES	YES	YES	YES
35	The Copier/MFD model offers embedded Bates Stamping capabilities	STAMPS & WATERMARKS					
36	Printing/scanning to/from a USB thumb/flash drive is included on each of the models	YES	YES	YES	YES	YES	YES
37	The scanning system for each Copier/MFD is configured to support common network user authorization, authentication schemes and common directory	YES	YES	YES	YES	YES	YES

	protocols such as LDAP and native active directory. The processes are the same as those required by the users' network login e.g., user name and password						
38	A user's name can be added to the "From" field for further verification of the sender	No	No	No	No	No	No
39	Each Copier/MFD need to be programmed manually (remotely or otherwise) to incorporate each authorized user's email addresses	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut
40	Each Copier/MFD allows scanned documents to be encrypted for security purposes.	YES	YES	YES	YES	YES	YES
	Users can choose a scan file format	YES	YES	YES	YES	YES	YES

41	available (e.g. PDF, TIFF, and JPEG) at the device based on an application and preference.						
42	Users wishing to utilize the included scan-to-email function are authenticated	YES	YES	YES	YES	YES	YES
43	The device can create text-searchable PDF files from scanned originals providing greater access to documents archived in shared files, folders, or future Electronic Document Management Systems (EDMS) applications that the COUNTY may implement	YES, Advance OCRing from the server level can be accomplished with PaperCut	YES, Advance OCRing from the server level can be accomplished with PaperCut	YES, Advance OCRing from the server level can be accomplished with PaperCut	YES, Advance OCRing from the server level can be accomplished with PaperCut	YES, Advance OCRing from the server level can be accomplished with PaperCut	Not through the machine however, Advance OCRing from the server level can be accomplished with PaperCut
44	Multiple pages can be scanned and either emailed or stored without having to go back-and-forth	YES	YES	YES	YES	YES	YES

	between the device and the PC workstation between each page						
45	The scanning solution includes OCR software with advanced desktop layout analysis for editing, archiving and sharing	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR No, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF
46	Walk-up Copier/MFD users have access to a full-size integrated QWERTY keyboard	NO	YES	YES	YES	YES	Yes
47	Users can search for available network folders on the Copier/MFD screen to determine where to send scanned documents	NO	YES, Network List is available from the Panel display, For advance browsing & sub-folder navigation this can be accomplished with the	YES, Network List is available from the Panel display, For advance browsing & sub-folder navigation this can be accomplished with the	YES, Network List is available from the Panel display, For advance browsing & sub-folder navigation this can be accomplished with the	YES, Network List is available from the Panel display, For advance browsing & sub-folder navigation this can be accomplished with the	NO

			optional KM SMB Connector	optional KM SMB Connector	optional KM SMB Connector	optional KM SMB Connector	
48	Color scanning capability is included on any of the monochrome models	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT
49	The scanning system can support common network user authorization, authentication schemes and common directory protocols such as LDAP. The processes are the same as those required by the users' network login e.g., user name and password A user's name can be added to the "From" field for further verification of the sender	YES	YES	YES	YES	YES	YES
50	The device allows scanned documents to be encrypted for	YES	YES	YES	YES	YES	YES

	Technology (IT) staff members to monitor and control each model in each Equipment Segment						
69	The components or parts are considered user-replaceable for each model. Further, the approximate aggregate time involvement to replace these components or parts per unit per month	Toner	Toner, Staples & WASTE TONER BOTTLE				
70	Email notifications will be sent automatically to the designated COUNTY key operator and the CONTRACTOR's assigned technicians via desktop or mobile device when each of the units are out of paper, out of toner or otherwise require key operator attention	FM AUDIT	FM AUDIT	FM AUDIT	FM AUDIT	FM AUDIT	FM AUDIT

71	<p>The number of monochrome and color impressions that will be billed if a user were to produce a 50-page letter-size duplex printed document containing five color pages (pages 1, 10, 11, 12 and 50)</p>	<p>For Color Copiers a 50 pages duplex would be 100 total pages, 95 Pages of B&W would be billed and only 5 pages will be charged for color.</p> <p>B&W machines 100% will be billed to the B&W meter</p>	<p>For Color Copiers a 50 pages duplex would be 100 total pages, 95 Pages of B&W would be billed and only 5 pages will be charged for color.</p> <p>B&W machines 100% will be billed to the B&W meter</p>	<p>For Color Copiers a 50 pages duplex would be 100 total pages, 95 Pages of B&W would be billed and only 5 pages will be charged for color.</p> <p>B&W machines 100% will be billed to the B&W meter</p>	<p>For Color Copiers a 50 pages duplex would be 100 total pages, 95 Pages of B&W would be billed and only 5 pages will be charged for color.</p> <p>B&W machines 100% will be billed to the B&W meter</p>	<p>For Color Copiers a 50 pages duplex would be 100 total pages, 95 Pages of B&W would be billed and only 5 pages will be charged for color.</p> <p>B&W machines 100% will be billed to the B&W meter</p>	<p>For Color Copiers a 50 pages duplex would be 100 total pages, 95 Pages of B&W would be billed and only 5 pages will be charged for color.</p> <p>B&W machines 100% will be billed to the B&W meter</p>
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B. COPIER/MFD DEVICE FUNCTIONALITY KONICA MINOLTA - COLOR

#	Segment	1	2	3	4	5	6
	Device Model	C3351	C250i	C300i-C360i	C450i-C550i	C659-C759	C6100
1	NEMA plug configuration type	5-15R	5-15R	5-15R	5-15R	5-20R/808 6-20R/ 958	L6-30R
2	Brand and model of included power surge protector (line conditioner)	Next Gen PCS	Next Gen PCS	Next Gen PCS	Next Gen PCS	Next Gen PCS	Next Gen PCS
3	Power consumption (running)	C3351 1.2kWh	C258 1.2 kWh	C368 1.8 kWh C308 1.5 kWh	C450i 2.5 kWh C550i 3.2 kWh C658 4.0 kWh	C659 4.4kWh C759 5.1 kWh	5.76kWh
4	Power consumption (idle)	Less than	Less than 1.5 kWh	Less than 1.5 kWh	Less than 1.5kWh	Less than 2.1 kWh	1.8kWh
5	Power consumption (off)	0	0	0	0	0	0
6	Energy reduction Features	yes	yes	yes	yes	yes	Yes
7	Does the model offer full-bleed letter and ledger –size printing?	no	YES	YES	YES	YES	Yes
8	Reduction in printing speed vs. rated copy per-minute speed (percentage basis)	0	0	0	0	0	0
9	Material Safety Data Sheet (MSDS) included in RMC provided literature	Please see attached	Please see attached	Please see attached	Please see attached	Please see attached	Please see attached
10	Advance notice provided by the Copier/MFD before running out of toner	YES	YES	YES	YES	YES	YES
	Primary functions (i.e., copying, printing, faxing [as applicable])	ALL FUNCTIONS	ALL FUNCTIONS	ALL FUNCTIONS	ALL FUNCTIONS	ALL FUNCTIONS	Everything but faxing

11	and scanning) that are able to be performed simultaneously						
12	Print/copy jobs are not stored on the Copier/MFD's hard drive after printing	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT
13	Page Description Language (PDL) compatibilities, including version numbers, are included in CONTRACTOR's pricing.	Yes	Yes	Yes	Yes	Yes	Yes
14	COUNTY's network and server operating system compatibilities, including version numbers, are included in CONTRACTOR's pricing	Yes	Yes	Yes	Yes	Yes	Yes
15	Which walk-up copying, faxing or scanning features, if any, are not available to workstation users via the unit's print, fax and scan drivers?	ALL available	All available but faxing				
16	The maximum Copier/MFD timeout period for walk-up users.	1 Hour					
17	The Copier/MFDs can be configured to securely hold all print jobs at the device until released using a user assigned password number (Secure Printing)	YES, Standard feature. Advance Secure Print is available through PaperCut	YES, Standard feature. Advance Secure Print is available through PaperCut	YES, Standard feature. Advance Secure Print is available through PaperCut	YES, Standard feature. Advance Secure Print is available through PaperCut	YES, Standard feature. Advance Secure Print is available through PaperCut	YES, Standard feature. Advance Secure Print is available through PaperCut
18	The Copier/MFD print driver can be defaulted to require the use of the Secure Print function	YES	YES	YES	YES	YES	YES

19	Amount of included RAM memory dedicated for the copier, fax (as applicable), scanner and printer functions	4GB	8GB	8GB	8GB	4GB	4GB
20	The maximum number of fax lines that each installed Copier/MFD can accommodate	2	4	4	4	4	0
21	Each of the installed model is set from the factory to default to copier functionality as the priority document imaging mode	YES	YES	YES	YES	YES	YES
22	Each color-capable Copier/MFD will be set from the factory to default to monochrome functionality as the priority document imaging mode for both walk-up copy, scanning and print-driver users	YES	YES	YES	YES	YES	YES
23	Monochrome-only print drivers can be made available for users of the color-capable Copier/MFDs. Although this functionality is available, vendor will eliminate from the drivers and the Copier/MFD touch screen panels any mention of a Color-Only copying/printing mode.	YES	YES	YES	YES	YES	YES
24	Two-sided one-pass scanning (i.e., "simultaneous" or "perfect" scanning) capability included	YES	YES	YES	YES	YES	YES

25	Stack-feed bypass tray capable of feeding multiple #10 envelopes	YES	YES	YES	YES	YES	YES, with envelope fuser
26	The model can print out the internal user/departmental tracking data	YES	YES	YES	YES	YES	YES
27	The internal user/departmental tracking data can be transmitted electronically via an included copy/print tracking and billing solution to the CONTRACTOR	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
28	Printing can be controlled and tracked via the copy/print tracking and billing solution provided by the CONTRACTOR	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
29	Copy tracking data can be listed separately from print tracking data for each user or department being tracked by the copy/print tracking and billing solution	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT	PAPERCUT
30	The internal tracking codes can be submitted electronically to the copy/print tracking and billing solution on a prescribed day each month	YES	YES	YES	YES	YES	YES
31	User identification codes can be set up globally for all devices and/or on individual devices from a remote Location	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut	PaperCut

32	A brief description of the most efficient method of installing device print, fax and scan driver software for each model on COUNTY workstations	MicroSoft GPO Deployment	MicroSoft GPO Deployment	MicroSoft GPO Deployment	MicroSoft GPO Deployment	MicroSoft GPO Deployment	MicroSoft GPO Deployment
33	Banner sheets can be automatically programmed to be pulled from a different (color) paper source than for the print job itself	YES	YES	YES	YES	YES	YES
34	Banner sheets between print jobs can be programmed with the network user's name and/or other identifier so jobs from multiple distant users can more easily be located in high-volume environments	Yes	YES	YES	YES	YES	YES
35	The Copier/MFD model offers embedded Bates Stamping capabilities	STAMPS & WATERMAR KS	STAMPS & WATERMAR K				
36	Printing/scanning to/from a USB thumb/flash drive is included on each of the models	YES	YES	YES	YES	YES	NO
37	The scanning system for each Copier/MFD is configured to support common network user authorization,	YES	YES	YES	YES	YES	YES

	Authentication schemes and common directory protocols such as LDAP and native active directory. The processes are the same as those required by the users' network login e.g., user name and password						
38	A user's name can be added to the "From" field for further verification of the sender	No	No	No	No	No	No
39	Each Copier/MFD need to be programmed manually (remotely or otherwise) to incorporate each authorized user's email addresses	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut	YES – Standard Feature. Advance programing to the fleet can be performed with PaperCut
40	Each Copier/MFD allows scanned documents to be encrypted for security purposes.	YES	YES	YES	YES	YES	YES
41	Users can choose a scan file format available (e.g. PDF, TIFF, and JPEG) at the device based on an application and preference.	YES	YES	YES	YES	YES	YES
42	Users wishing to utilize the included scan-to-email function are authenticated	YES	YES	YES	YES	YES	YES
	The device can create text-searchable PDF	No, Advance	YES, Advance	YES, Advance	YES, Advance OCRing from	YES, Advance	YES, Advance

43	files from scanned originals providing greater access to documents archived in shared files, folders, or future Electronic Document Management Systems (EDMS) applications that the COUNTY may implement	OCRing from the server level can be accomplished with PaperCut	OCRing from the server level can be accomplished with PaperCut	OCRing from the server level can be accomplished with PaperCut	the server level can be accomplished with PaperCut	OCRing from the server level can be accomplished with PaperCut	OCRing from the server level can be accomplished with PaperCut
44	Multiple pages can be scanned and either emailed or stored without having to go back-and-forth between the device and the PC workstation between each page	YES	YES	YES	YES	YES	YES
45	The scanning solution includes OCR software with advanced desktop layout analysis for editing, archiving and sharing	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF	OCR Yes, Advance desktop software for analysis for editing, archiving can be accomplished with Nuance Power PDF
46	Walk-up Copier/MFD users have access to a full-size integrated QWERTY keyboard	NO	YES	YES	YES	YES	YES
47	Users can search for available network folders on the Copier/MFD screen to determine where to send scanned documents	NO	YES, Network List is available	YES, Network List is available	YES, Network List is available from the	YES, Network List is available	YES, Network List is available

			from the Panel display, For advance browsing & sub-folder navigation this can be accomplished with the optional KM SMB Connector	from the Panel display, For advance browsing & sub-folder navigation this can be accomplished with the optional KM SMB Connector	Panel display, For advance browsing & sub-folder navigation this can be accomplished with the optional KM SMB Connector	from the Panel display, For advance browsing & sub-folder navigation this can be accomplished with the optional KM SMB Connector	from the Panel display, For advance browsing & sub-folder navigation this can be accomplished with the optional KM SMB Connector
48	Color scanning capability is included on any of the monochrome models	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT	CORRECT
49	The scanning system can support common network user authorization, Authentication schemes and common directory protocols such as LDAP. The processes are the same as those required by the users' network login e.g., user name and password A user's name can be added to the "From" field for further verification of the sender	YES	YES	YES	YES	YES	YES
50	The device allows scanned documents to be encrypted for security purposes	YES	YES	YES	YES	YES	YES

51	The device allows for scanning to Electronic Document Management Systems (EDMS) or Enterprise Content Management (ECM)	YES, by scanning to a secure network folder for EDMS Import	YES, by scanning to a secure network folder for EDMS Import	YES, by scanning to a secure network folder for EDMS Import	YES, by scanning to a secure network folder for EDMS Import	YES, by scanning to a secure network folder for EDMS Import	YES, by scanning to a secure network folder for EDMS Import
52	Users can scan to a Windows share location or to FTP (Internet transfer) on each Copier/MFD	YES	YES	YES	YES	YES	YES
53	The device can scan images into WYSIWIG web-based HTML files	YES, Via WebDav Protocol					
54	The device allows a user to attach Document Management Fields (e.g. date, name, file number) to the document file for filing/retrieval and unique identification (sometimes referred to as metadata); the metadata or indexing data can be automatically included in the scanning template workflow	This is not a standard feature but can be accomplished with optional software such as eCopy Embedded or Nuance Autostore	This is not a standard feature but can be accomplished with optional software such as eCopy Embedded or Nuance Autostore	This is not a standard feature but can be accomplished with optional software such as eCopy Embedded or Nuance Autostore	This is not a standard feature but can be accomplished with optional software such as eCopy Embedded or Nuance Autostore	This is not a standard feature but can be accomplished with optional software such as eCopy Embedded or Nuance Autostore	This is not a standard feature but can be accomplished with optional software such as eCopy Embedded or Nuance Autostore
55	The maximum resolution of the scanned image	600dpi	600dpi	600dpi	600dpi	600dpi	600dpi
56	Automatic de-speckling and de-skewing of the scanned image	YES	YES	YES	YES	YES	YES

		Please see attached Approved Media Guide					
66	The units are able to run the transparency film and mailing labels from all paper sources (drawers plus bypass), or if the paper sources are restricted when running this stock,	Labels can run through all trays, Transparency's will need to run through the Bypass only	Labels can run through all trays, Transparency's will need to run through the Bypass only	Labels can run through all trays, Transparency's will need to run through the Bypass only	Labels can run through all trays, Transparency's will need to run through the Bypass only	Labels can run through all trays, Transparency's will need to run through the Bypass only	Labels can run through all trays, Transparency's will need to run through the Bypass only
67	The name and version level of the print, fax and scan driver utilities (as applicable) that will be provided to all workstation users to enable functional connectivity to each model in each Equipment Segment	PCL, PS, FAX share the same driver package version 11.1.2.0 WHQL	PCL, PS, FAX share the same driver package version 11.1.2.0 WHQL	PCL, PS, FAX share the same driver package version 11.1.2.0 WHQL	PCL, PS, FAX share the same driver package version 11.1.2.0 WHQL	PCL, PS, FAX share the same driver package version 11.1.2.0 WHQL	PCL, PS, FAX share the same driver package version 11.1.2.0 WHQL
68	The name and version level of the device management utilities that is provided to each of the County Department's Information Technology (IT) staff members to monitor and control each model in each Equipment Segment	Konica Minolta PageScope Web Connection 6.0.11					
69	The components or parts are considered user-replaceable for each model. Further, the approximate aggregate time	Toner	Toner, Staples & WASTE	Toner, Staples &	Toner, Staples &	Toner, Staples &	Toner, Staples &

EXHIBIT E

PRICING SUMMARY FOR COPIER/MFD MODELS

A. COPIER/MFD KONICA MINOLTA – PRICING

Segment	PPM/ Speed	MFD Model	Device Monthly Lease Cost	Cost Per Copy Black & White	Cost Per Copy Color
1	15-20	Bizhub 28e (desktop B/W)	\$35.93	\$0.0055	N/A
2	21-30	Bizhub 308e (Copier B/W)	\$45.87	\$0.0055	N/A
2	21-30	Bizhub c250i (Copier Color)	\$68.83	\$0.0055	\$0.045
2	21-30	Bizhub c300i (Copier Color)	\$92.68	\$0.0055	\$0.045
3	31-40	Bizhub 368e (Copier B/W)	\$70.00	\$0.0055	N/A
3	31-40	Bizhub c3351 (desktop Color)	\$60.44	\$0.0055	\$0.045
3	31-40	Bizhub c360i (Copier Color)	\$95.62	\$0.0055	\$0.045
4	41-69	Bizhub 4052 (desktop B/W)	\$33.18	\$0.0055	N/A
4	41-69	Bizhub 4752 (desktop B/W)	\$39.76	\$0.0055	N/A
4	41-69	Bizhub 458e (Copier B/W)	\$97.02	\$0.0055	N/A
4	41-69	Bizhub 558e (Copier B/W)	\$124.52	\$0.0055	N/A
4	41-69	Bizhub 658e (Copier B/W)	\$155.74	\$0.0055	N/A
4	41-69	Bizhub c450i (Copier Color)	\$126.84	\$0.0055	\$0.045
4	41-69	Bizhub c550i (Copier Color)	\$163.46	\$0.0055	\$0.045
4	41-69	Bizhub c658 (Copier Color)	\$179.83	\$0.0055	\$0.045
4	41-69	Bizhub c659 (Copier Color)	\$250.55	\$0.0055	\$0.045

5	70-90	Bizhub 808 (Copier B/W)	\$208.75	\$0.0055	N/A
5	70-90	Bizhub c759 (Copier Color)	\$263.72	\$0.0055	\$0.045
5	70-90	Bizhub 6120 (Copier B/W)	\$456.46	\$0.0055	N/A
5	70-90	Bizhub 6136 (Copier B/W)	\$651.29	\$0.0055	N/A
6	90+	Bizhub 958 (Copier B/W)	\$237.22	\$0.0055	N/A

B. LIST OF ADDITIONAL OPTIONS/FEATURES – B&W

Item	Accessories	Description	Monthly Cost
Seg. 1	PF-508	PF-508 Paper Cassette (500-sheet)	\$7.07
Seg. 1	SCD-26L	PAPER STORAGE CABINET - LARGE	\$3.58
Seg. 1	SCD-26S	PAPER STORAGE CABINET - SMALL	\$3.54
Seg. 1	JS-604	JS-604 External Job Separator	\$3.14
Seg. 1	PS-505	PS-505 POSTSCRIPT 3 ENABLER	\$3.60
Seg. 1	BC-904	BARCODE PRINTING/OCR ENABLER	\$4.96
Seg. 1	PS-506	POSTSCRIPT 3/BARCODE PRINTING/OCR ENABLER	\$8.59
Seg. 1	EM-905	EM-905 POSTSCRIPT MEMORY UPGRADE (1GB)	\$3.60
Seg. 1	SX4600WAN	SX-4600WAN WIRELESS LAN ADAPTOR	\$6.00
Seg. 1	ESP Power Filter	ESP Power Filter Next Gen PCS 120V/15A	\$4.64
Seg. 2	DF-704-714	DF-704-714 Dual Scan Document Feeder	\$18.02
Seg. 2	PC-415-416	PC-415 Large Capacity Cassette (2,500 sheets/Letter size only)	\$13.89
Seg. 2	PC-215-216	PC-215 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$13.89
Seg. 2	PC-115-116	PC-115 Paper Feed Cabinet (500-sheet universal tray + storage)	\$10.93
Seg. 2	DK-510-516	DK-510 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 2	LU-302	LU-302 Large Capacity Unit (3,000 sheets/Letter size only)	\$29.30
Seg. 2	JS-506	JS-506 Job Separator	\$8.05
Seg. 2	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 2	FS-536	FS-536 Finisher (50 Sheets)	\$19.84
Seg. 2	FS-536SD	FS-536SD Finisher	\$36.61
Seg. 2	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 2	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 2	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$11.41
Seg. 2	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$13.92
Seg. 2	Ext. Keyboard	External Keyboard	\$3.70
Seg. 2	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 2	KP-101	KP-101 Keypad	\$1.51
Seg. 2	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 2	EK-609	EK-609 Local Interface Kit	\$4.93
Seg. 2	WT-506	WT-506 Working Table	\$1.72
Seg. 2	SC-508	SC-508 Security Kit (Copy Guard/Password Protect)	\$20.29
Seg. 2	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 2	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19

Seg. 2	UK-212	UK-212 Upgrade Kit (Provides Wireless LAN)	\$6.00
Seg. 2	HD-524	HD-524 Hard Disk Mirroring	\$7.18
Seg. 2	Power Tamer	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 3	DF-714	DF-714 Dual Scan Document Feeder	\$18.02
Seg. 3	PC-416	PC-416 Large Capacity Cassette (2,500 sheets/Letter size only)	\$13.89
Seg. 3	PC-216	PC-216 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$13.89
Seg. 3	PC-116	PC-116 Paper Feed Cabinet (500-sheet universal tray + storage)	\$10.93
Seg. 3	DK-516	DK-516 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 3	LU-302	LU-302 Large Capacity Unit (3,000 sheets/Letter size only)	\$29.30
Seg. 3	JS-506	JS-506 Job Separator	\$8.05
Seg. 3	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 3	FS-536	FS-536 Finisher (50 Sheets)	\$19.84
Seg. 3	FS-536SD	FS-536SD Finisher	\$36.61
Seg. 3	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 3	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 3	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$11.41
Seg. 3	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$13.92
Seg. 3	Ext. Keyboard	External Keyboard	\$3.70
Seg. 3	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 3	KP-102	KP-102 Keypad	\$1.51
Seg. 3	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 3	EK-609	EK-609 Local Interface Kit	\$4.93
Seg. 3	WT-506	WT-506 Working Table	\$1.72
Seg. 3	SC-508	SC-508 Security Kit (Copy Guard/Password Protect)	\$20.29
Seg. 3	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 3	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 3	UK-212	UK-212 Upgrade Kit (Provides Wireless LAN)	\$6.00
Seg. 3	HD-524	HD-524 Hard Disk Mirroring	\$7.18
Seg. 3	Power Tamer	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 4	PF-P15	PF-P15 250 sheet tray	\$3.54
Seg. 4	PF-P16	PF-P16 550 sheet tray	\$3.98
Seg. 4	DK-P02	DK-P02 Copy Desk	\$4.37
Seg. 4	FS-P02	Finisher FS-P02	\$6.76
Seg. 4	FK-517	FK-517 Fax Kit	\$3.98
Seg. 4	LK-102 v3	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$16.94
Seg. 4	LK-104	LK-104 v3 i-Option License Kit (Voice Guidance)	\$14.16

Seg. 4	LK-106	LK-106 I-OPTION Bar Code Font	\$10.37
Seg. 4	LK-107	LK-107 i-Option License Kit (Unicode Font)	\$13.70
Seg. 4	LK-108	LK-108 i-Option OCR Font	\$2.98
Seg. 4	LK-111	LK-111 i-Option License Kit (ThinPrint Client Support)	\$4.62
Seg. 4	KP-102	KP-102 Keypad	\$1.51
Seg. 4	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 4	ESP Power Filter	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 4	PC-416	PC-416 Large Capacity Cassette (2,500 sheets/Letter size only)	\$13.89
Seg. 4	PC-216	PC-216 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$13.89
Seg. 4	PC-116	PC-116 Paper Feed Cabinet (500-sheet universal tray + storage)	\$10.93
Seg. 4	DK-516	DK-516 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 4	LU-302	LU-302 Large Capacity Unit (3,000 sheets/Letter size only)	\$29.30
Seg. 4	JS-506	JS-506 Job Separator	\$8.05
Seg. 4	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 4	FS-539	FS-539 Finisher (50 Sheets)	\$19.84
Seg. 4	FS-539SD	FS-539SD Finisher	\$36.61
Seg. 4	PK-524	PK-520-524 2/3 Hole Punch Unit (FS-534 or FS-539)	\$6.09
Seg. 4	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 4	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$11.41
Seg. 4	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$13.92
Seg. 4	Ext. Keyboard	External Keyboard	\$3.70
Seg. 4	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 4	KP-102	KP-102 Keypad	\$1.51
Seg. 4	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 4	EK-609	EK-609 Local Interface Kit	\$4.93
Seg. 4	WT-506	WT-506 Working Table	\$1.72
Seg. 4	SC-508	SC-508 Security Kit (Copy Guard/Password Protect)	\$20.29
Seg. 4	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 4	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 4	UK-212	UK-212 Upgrade Kit (Provides Wireless LAN)	\$6.00
Seg. 4	HD-524	HD-524 Hard Disk Mirroring	\$7.18
Seg. 4	Power Tamer	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 5	LU-303	LU-303 Large Capacity Tray	\$19.71
Seg. 5	FS-540	FS-540 Finisher (100 Sheets)	\$35.79
Seg. 5	FS-540SD	FS-540SD Finisher	\$56.27
Seg. 5	PK-526	PK-524 Punch Kit For Fs-540	\$9.46
Seg. 5	OT-508	OT-508 Output Tray	\$4.37

Seg. 5	JS-602	JS-602 Job Separator Tray	\$7.55
Seg. 5	PI-507	PI-507 Post Inserter For Fs-537	\$18.63
Seg. 5	FS-536	FS-536 Finisher (50 Sheets)	\$21.11
Seg. 5	FS-536SD	FS-536SD Finisher	\$37.88
Seg. 5	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 5	FK-516	FK-516 Fax Kit	\$12.57
Seg. 5	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$13.92
Seg. 5	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 5	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 5	EK-611	EK-611 Local Interface Kit	\$4.93
Seg. 5	EK-610	EK-610 Local Interface Kit	\$3.42
Seg. 5	Ext Keyboard	External Keyboard	\$3.70
Seg. 5	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 5	KP-101	KP-101 Keypad	\$1.51
Seg. 5	WT-506	WT-506 Working Table	\$1.72
Seg. 5	WT-513	WT-513 Working Table (Upright Panel)	\$37.87
Seg. 5	SC-508	SC-508 Security Kit (Copy Guard/Password Protect)	\$20.29
Seg. 5	UK-501	UK-501 Double Feed Detection Kit	\$7.70
Seg. 5	Power Tamer	ESP Diagnostic Power Filter 120V/20A	\$4.27
Seg. 5	PP-701	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701 and PF-702)	\$26.44
Seg. 5	PF-709	Paper Feeder PF-709	\$112.03
Seg. 5	PF-710	Paper Feeder PF-710	\$182.45
Seg. 5	FA-503	PFU Adjustment Kit FA-503	\$80.29
Seg. 5	HT-506	Dehumidifier Heater HT-506	\$34.59
Seg. 5	IQ-501	IQ-501 Intelligent Quality Optimizer	\$198.49
Seg. 5	VI-512	Video Interface Kit VI-512 (Required w/ IQ-501)	\$20.01
Seg. 5	OT-510	OT-510 Open Stacker (3000 sheet stacking)	\$65.40
Seg. 5	PI-502	PI-502 Multi-Post Inserter	\$12.68
Seg. 5	FD-503	FD-503 Multi Folding Unit	\$274.58
Seg. 5	LS-506	LS-506 Large Stacker Unit	\$352.07
Seg. 5	SD-506	SD-506 Saddle Stitch Unit	\$468.18
Seg. 5	SD-513	SD-513 Saddle Stitcher	\$258.03
Seg. 5	SD-513	SD-513/F Saddle Stitcher Front	\$229.02
Seg. 5	CR-101	CR-101 Creaser Unit	\$163.81
Seg. 5	FD-504	FD-504 Square Folding Unit	\$176.13
Seg. 5	TU-503	TU-503 Trimmer Unit	\$268.99
Seg. 5	GP-501	GP-501 GBC Punch Unit (punch dies sold separately)	\$272.47
Seg. 5	DS-501	DS-501 3 Hole Punch Die	\$22.85
Seg. 5	DS-502	DS-502 19 Hole Cerlox Punch Die	\$22.85
Seg. 5	DS-503	DS-503 32 Hole Wirebind Punch Die	\$22.85

Seg. 5	DS-504	DS-504 21 Hole Wirebind Punch Die	\$22.85
Seg. 5	DS-505	DS-505 44 Hole Color Coil Punch Die	\$22.85
Seg. 5	DS-506	DS-506 11 Hole Velobind Punch Die	\$22.85
Seg. 5	DS-507	DS-507 32 Hole Proclick Punch Die	\$22.85
Seg. 5	GP-502	GP-502 Ring Binder	\$793.32
Seg. 5	RB-101	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$12.32
Seg. 5	RB-101	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$12.32
Seg. 5	RB-101	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$12.32
Seg. 5	RB-101	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$12.32
Seg. 5	PB-503	PB-503 Perfect Binder	\$736.98
Seg. 5	LC-501	LC-501 Additional Cart for LS-505	\$19.15
Seg. 5	RU-518	RU-518 RELAY UNIT w/BANNER OUTPUT TRAY\$150.88	\$150.88
Seg. 5	HM-103	HM-103 Humidification Unit for RU-518	\$179.51
Seg. 5	Envelo	Envelope Fuser EF-105	\$67.91
Seg. 5	FS-532	FS-532 100 Sheet Staple Finisher	\$109.00
Seg. 5	FS-532	FS-532 100 finisher with PK and SD	\$167.45
Seg. 5	SD-510	SD-510 Saddle Stitch Kit	\$44.61
Seg. 5	MK-732	MK-732 (mount kit for PI-502)	\$9.26
Seg. 5	PK-522	PK-522 Punch Kit	\$13.94
Seg. 5	RU-510	RU-510 Relay Unit	\$45.88
Seg. 5	GBC 3-	GBC 3-Hole DuraGlide HD Die Set	\$33.84
Seg. 5	GBC 19	GBC 19-Hole DuraGlide HD Die Set	\$67.91
Seg. 5	GBC 44	GBC 44 Oval Hole Die for GP-501	\$63.43
Seg. 5	Plockm	Plockmatic SD-350 Bookletmaker	\$369.30
Seg. 5	Plockm	Plockmatic 50 Sheet Upgrade Kit	\$261.72
Seg. 5	Plockm	Plockmatic Face Trimmer	\$218.62
Seg. 5	Plockm	Plockmatic BookFold (Square Folder)	\$209.38
Seg. 5	Plockm	Plockmatic Cover Feeder	\$78.52
Seg. 5	Plockm	Plockmatic RCT (Incl Interface Module)	\$662.01
Seg. 5	Plockm	Plockmatic High Capacity Belt Stacker	\$98.53
Seg. 5	Plockm	Plockmatic Trim Waste Conveyer for RCT	\$86.22
Seg. 5	MK-737	MK-737 Mount Kit for 3rd Party Options	\$24.66
Seg. 5	GBC PU	GBC PUNCH G2 (Requires at least one Die Set)	\$298.25
Seg. 5	DIE	DIE , Coil, Rnd 43/44H	\$21.82
Seg. 5	DIE, W	DIE, Wire 2:1, Rnd 32H	\$21.82
Seg. 5	DIE, W	DIE, Wire 3:1, Rnd 21H	\$21.82
Seg. 5	DIE, 3	DIE, 3 Hole, 8mm	\$20.71
Seg. 5	DIE, 3	DIE, 3/5/7 Hole, 8mm	\$20.71
Seg. 5	DIE, V	DIE, VeloBind, 11 Hole, Ltr	\$21.82
Seg. 5	DIE, C	DIE, CombBind 19H	\$19.05
Seg. 5	DIE, W	DIE, Wire 2:1, Sq	\$20.71
Seg. 5	DIE, W	DIE, Wire 3:1, Sq	\$20.71

Seg. 5	DIE, C	DIE, Coil, Oval 43/ 44H	\$48.33
Seg. 5	DIE, 2	DIE, 2/4 Hole, 8mm	\$20.71
Seg. 5	DIE	DIE , Coil, Rnd, 44/47H HD	\$62.14
Seg. 5	DIE, 3	DIE, 3 Hole, 8mm, HD	\$35.90
Seg. 5	DIE, C	DIE, CombBind, 19/21H HD	\$69.04
Seg. 5	Hard D	Hard Disk HD-523	\$25.85
Seg. 5	Remova	Removable HDD RH-101	\$59.97
Seg. 5	Upgrad	Upgrade Kit UK-217 (APPE Option)	\$11.38
Seg. 5	PATLIT	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$7.90
Seg. 5	AU-205	AU-205H IC Card Reader	\$3.98
Seg. 5	ESP	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 6	LU-411	LU-411 Large Capacity Paper Feed Unit (letter size)	\$37.12
Seg. 6	LU-412	LU-412 Large Capacity Paper Feed Unit (12x18)	\$50.14
Seg. 6	MB-507	MB-507 Multi Bypass Tray Unit	\$81.13
Seg. 6	FS-532	FS-532 100 Sheet Staple Finishe	\$109.00
Seg. 6	FS-532	FS-532 100 finisher with PK and SD	\$167.45
Seg. 6	SD-510	SD-510 Saddle Stitch Kit	\$44.61
Seg. 6	PK-522	PK-522 Punch Kit	\$13.84
Seg. 6	ZU-608	ZU-608 Z-folding unit	\$104.18
Seg. 6	MK-732	MK-732 (mount kit for PI-502)	\$9.26
Seg. 6	PI-502	PI-502 Multi-Post Inserter	\$12.68
Seg. 6	OT-507	OT-507 Output Tray	\$15.67
Seg. 6	RU-518	RU-518 RELAY UNIT w/BANNER OUTPUT TRAY	\$150.88
Seg. 6	ESP	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 6	AU-205H	AU-205H IC Card Reader	\$3.98

C. LIST OF ADDITIONAL OPTIONS/FEATURES – COLOR

Item	Accessories	Description	Monthly Cost
Seg. 2, 3	DF-704	DF-704 Dual Scan Document Feeder	\$18.02
Seg. 2, 3	PC-410	PC-410 Large Capacity Cassette (2,500 sheets/Letter size only)	\$15.05
Seg. 2, 3	PC-210	PC-210 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$13.89
Seg. 2, 3	PC-110	PC-110 Paper Feed Cabinet (500-sheet universal tray + storage)	\$11.02
Seg. 2, 3	DK-510	DK-510 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 2, 3	JS-506	JS-506 Job Separator	\$8.05
Seg. 2, 3	FS-534	Finisher FS-534 + RU-513	\$23.56
Seg. 2, 3	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 2, 3	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 2, 3	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 2, 3	FS-534SD	Finisher FS-534 with SD-511 + RU-513	\$56.69
Seg. 2, 3	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$11.41
Seg. 2, 3	SP-515	SP-501 Fax Stamp Unit	\$0.75
Seg. 2, 3	Spare TX	Spare TX Marker Stamp 2	\$0.45
Seg. 2, 3	Keyboard	External Keyboard	\$3.70
Seg. 2, 3	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 2, 3	KP-101	KP-101 Keypad	\$1.51
Seg. 2, 3	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 2, 3	EK-609	EK-609 Local Interface Kit	\$4.93
Seg. 2, 3	WT-506	WT-506 Working Table	\$1.72
Seg. 2, 3	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 2, 3	Power Filter	ESP POWER FILTER 120V/15A BASIC	\$3.84
Seg. 3	PF-P13	PF-P13 Paper Feed Unit	\$6.33
Seg. 3	DK-P03	DK-P03 Copy Desk	\$4.22
Seg. 3	FS-P03	FS-P03 Finisher	\$6.13
Seg. 3	FK-517	FK-517 Fax Kit	\$3.98
Seg. 3	KP-101	KP-101 Keypad	\$1.51
Seg. 3	ESP Power Filter	ESP Diagnostic Power Filter 120V/15A	\$4.10
Seg. 4	PC-415	PC-415 Large Capacity Cassette (2,500 sheets/Letter size only)	\$13.89
Seg. 4	PC-215	PC-215 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$13.89
Seg. 4	PC-115	PC-115 Paper Feed Cabinet (500-sheet universal tray + storage)	\$10.93

Seg. 4	DK-510	DK-510 Enhanced Copy Desk (Storage only)	\$3.18
Seg. 4	LU-302	LU-302 Large Capacity Unit (3,000 sheets/Letter size only)	\$29.30
Seg. 4	FS-537	FS-537 Finisher (100 Sheets)	\$35.79
Seg. 4	FS-537SD	FS-537SD Finisher	\$56.27
Seg. 4	PK-523	PK-523 Punch Kit For FS-537	\$9.46
Seg. 4	OT-506	OT-506 Output Tray	\$1.88
Seg. 4	FS-536	FS-536 Finisher (50 Sheets)	\$19.84
Seg. 4	FS-536SD	FS-536SD Finisher	\$36.61
Seg. 4	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 4	JS-506	JS-506 Job Separator	\$8.05
Seg. 4	FS-533	FS-533 Finisher (50-sheet inner staple finisher)	\$18.10
Seg. 4	PK-519	PK-519 Punch Kit (2/3 hole - for FS-533)	\$9.19
Seg. 4	FK-514	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$11.41
Seg. 4	SP-501	SP-501 Fax Stamp Unit	\$0.75
Seg. 4	Spare TX	Spare TX Marker Stamp 2	\$0.45
Seg. 4	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$13.92
Seg. 4	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 4	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 4	EK-608	EK-608 Local Interface Kit	\$3.42
Seg. 4	EK-609	EK-609 Local Interface Kit	\$4.93
Seg. 4	Ext. Keyboard	External Keyboard	\$3.70
Seg. 4	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 4	KP-101	KP-101 Keypad	\$1.51
Seg. 4	WT-506	WT-506 Working Table	\$1.72
Seg. 4	UK-212	UK-212 Upgrade Kit (Provides Wireless LAN)	\$6.00
Seg. 4	UK-501	UK-501 Double Feed Detection Kit	\$7.70
Seg. 4	Power Filter	ESP POWER FILTER 120V/15A BASIC	\$3.84
Seg. 5	LU-303	LU-303 Large Capacity Tray	\$19.71
Seg. 5	FS-537	FS-537 Finisher (100 Sheets)	\$35.79
Seg. 5	FS-537SD	FS-537SD Finisher	\$56.27
Seg. 5	PK-523	PK-523 Punch Kit For Fs-537	\$9.46
Seg. 5	OT-508	OT-508 Output Tray	\$4.37
Seg. 5	JS-602	JS-602 Job Separator Tray	\$7.55
Seg. 5	PI-507	PI-507 Post Inserter For Fs-537	\$18.63
Seg. 5	FS-536	FS-536 Finisher (50 Sheets)	\$21.11
Seg. 5	FS-536SD	FS-536SD Finisher	\$33.91
Seg. 5	PK-520	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$6.09
Seg. 5	MK-715	MK-715 Banner Paper Mount Kit	\$12.38
Seg. 5	FK-516	FK-516 Fax Kit	\$12.57
Seg. 5	SP-501	SP-501 Fax Stamp Unit	\$0.75

Seg. 5	Spare TX	Spare TX Marker Stamp 2	\$0.45
Seg. 5	LK-102	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$13.92
Seg. 5	UK-501	UK-501 Double Feed Detection Kit	\$7.70
Seg. 5	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 5	MK-735	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$1.19
Seg. 5	EK-610	EK-610 Local Interface Kit	\$3.42
Seg. 5	EK-611	EK-611 Local Interface Kit	\$4.93
Seg. 5	Ext Memory	External Keyboard	\$3.70
Seg. 5	KP-101	KP-101 Keypad	\$1.51
Seg. 5	KH-102	KH-102 Keyboard Holder	\$1.51
Seg. 5	WT-506	WT-506 Working Table	\$1.72
Seg. 5	Power Filter	ESP Diagnostic Power Filter 120V/20A	\$4.27
Seg. 5	PF-707	PF-707m Paper Feed Unit	\$118.89
Seg. 5	PF-711	PF-711 Paper Feed Unit with Document Feeder	\$212.88
Seg. 5	HT-506	HT-506 Heater Dehumidifier for PF-704/705/707/708	\$27.11
Seg. 5	FA-502	FA-502 PI-PFU Connection Kit	\$13.86
Seg. 5	LU-202XL	LU-202XLm BANNER PAPER FEED UNIT	\$92.37
Seg. 5	HT-515	HT-515 Dehumidifier Heater (For LU-202XLm connected to PF-707m)	\$30.24
Seg. 5	MB-508	MB-508 BANNER SHEET BYPASS UNIT	\$95.30
Seg. 5	MK-740	MK-740 Media Feeding Kit for Banner Printing	\$16.93
Seg. 5	IQ-501	IQ-501 Intelligent Quality Optimizer	\$198.49
Seg. 5	VI-511	VI-511 Video Interface Kit (required for IQ-501)	\$20.01
Seg. 5	HM-101	HM-101 Humidification Unit for RU-508/509/511	\$231.81
Seg. 5	RU-518	RU-518 RELAY UNIT w/BANNER OUTPUT TRAY	\$150.88
Seg. 5	HM-103	HM-103 Humidification Unit for RU-518	\$179.51
Seg. 5	OT-510	OT-510 Open Stacker (3000 sheet stacking)	\$65.40
Seg. 5	FS-532	FS-532 100 Sheet Staple Finisher	\$109.00
Seg. 5	FS-532+PK+SD	FS-532 100 finisher with PK and SD	\$167.45
Seg. 5	PK-522	PK-522 Punch Kit	\$13.84
Seg. 5	PI-502	PI-502 Multi-Post Inserter	\$12.68
Seg. 5	MK-732	MK-732 (mount kit for PI-502)	\$9.26
Seg. 5	SD-510	SD-510 Saddle Stitch Kit	\$44.61
Seg. 5	FD-503	FD-503 Multi Folding Unit	\$274.58
Seg. 5	SD-506	SD-506 Saddle Stitch Unit	\$468.18
Seg. 5	SD_513	SD-513 Saddle Stitcher	\$258.03
Seg. 5	SD-513/F	SD-513/F Saddle Stitcher Front	\$229.02
Seg. 5	CR-10	CR-101 Creaser Unit	\$163.81
Seg. 5	FD-504	FD-504 Square Folding Unit	\$176.13
Seg. 5	TU-503	TU-503 Trimmer Unit	\$268.99
Seg. 5	LS-506	LS-506 Large Stacker Unit	\$352.07
Seg. 5	PB-503	PB-503 Perfect Binder	\$736.98

Seg. 5	WT-512	WT-512 Working Table	\$9.79
Seg. 5	MK-737	MK-737 Mount Kit for 3rd Party Options	\$24.66
Seg. 5	DIE Combbind 19/21	DIE, CombBind, 19/21H HD	\$67.36
Seg. 5	EF-104	EF-104 Envelope Fuser	\$67.74
Seg. 5	Fuser Wagon	Fuser Loading Wagon	\$55.90
Seg. 5	UK-110	UK-110 Upgrade Kit (required with PF-711	\$76.98
Seg. 5	IC-604	IC-604 KM Image Controller	\$228.16
Seg. 5	IC-315	IC-315 Fiery Image Controller	\$913.88
Seg. 5	Fiery NX Station	FURNITURE for Fiery NX Station LS w 27in	\$110.85
Seg. 5	NX PRM HD	NX PRM HD 500GB+(X2)2TB HDD CARRIERS	\$94.53
Seg. 5	NX PRM 3 Bay	NX PRM 3-BAY CASE EXT HDD KIT	\$98.53
Seg. 5	IC-313	IC-313 EFI Server Type Image Controller	\$394.13
Seg. 5	Impose	Fiery Impose	\$56.88
Seg. 5	Compose	EFI Fiery Compose S/W License	\$25.65
Seg. 5	Impose- Compose	EFI Fiery Impose-Compose S/W License	\$68.39
Seg. 5	JobMaster	Fiery JobMaster (includes 1yr maintenance)	\$82.63
Seg. 5	Gappe	EFI Fiery Gappe(GA2)	\$155.23
Seg. 5	EFI HDD Secure	EFI HDD Security For PRO80	\$25.87
Seg. 5	FACI Kit	FACI/FURNITURE BUNDLE for IC-308 includes Stand, Keyboard, 22" Monitor	\$66.35
Seg. 5	EFI Opt Bundle	EFI Option Bundle for IC-308 - 22in FACI+CPS+Imp+JM+Gappe	\$294.93
Seg. 5	JobMaster Support	Fiery JobMaster Annual Support & Maintenance	\$20.10
Seg. 5	JobMaster Impose Support	Fiery JobMaster-Impose Annual Support & Maintenance	\$11.37
Seg. 5	VI-509	VI-509 Video Interface Kit	\$12.32
Seg. 5	IC-313 V2	IC-313 V1.0/V1.1 TO V2.0 UPGRADE KIT	\$30.48
Seg. 5	IC-315 V2	IC-315 V1.0/V1.1 TO V2.0 UPGRADE KIT	\$30.48
Seg. 5	IC-314	IC-314 Creo Image Controller	\$461.63
Seg. 5	Action Pack	Action Pack Option for Creo IC-309 and IC-309m	\$109.31
Seg. 5	Fast Pack	Fast Pack Option for Creo IC-309 and IC-309m	\$109.31
Seg. 5	Match Pack	Match Pack Option for Creo IC-309	\$109.31
Seg. 5	Preps Pack	Preps Pack Option for Creo IC-309 and IC-309m	\$50.28
Seg. 5	Trans Pack	Trans Pack Option for Creo IC-312 and IC-312m	\$345.63
Seg. 5	IC-314 V2	IC-314 V2.0 S/W MEDIA UPGRADE KIT	\$24.63
Seg. 5	Light Kit	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$7.90
Seg. 5	AU-205H	AU-205H IC Card Reader	\$3.98
Seg. 5	Power Filter 30A	ESP POWER FILTER 240V/30A	\$24.62
Seg. 5	Power Filter 15A	ESP Diagnostic Power Filter 120V/15A	\$4.10

Seg. 5	APC UPS	APC Smart UPS 1500VA - Tower	\$18.47
Seg. 5	Color Care	Color Care 2 Suite Bundle with bizhub Press	\$35.79
Seg. 5	Color Care Curve	Color Care Curve Core Optional Too	\$34.19
Seg. 5	iPro 2 Spectro	i1Pro 2 SPECTROPHOTOMETER	\$30.79
Seg. 5	EFI Profile Kit	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$82.07
Seg. 5	Profile Suite	EFI Color Profiler Suite V4.x Software Only	\$56.42
Seg. 5	SB Kit	SB Kit Fiery CPS Upgrade V3.X To V4.0	\$23.77
Seg. 5	ES-2000	ES-2000 Spectrophotometer	\$32.48
Seg. 5	EFI CPS V4xES-2000 3 yr	EFI CPS V4.X ES-2000 THREE YEARS SMSA	\$101.90
Seg. 5	EFI CPS V4xES-2000 5 yr	EFI CPS V4.X ES-2000 FIVE YEARS SMSA	\$123.78
Seg. 5	EFI CPS Software 3yr	FIERY CPS V4.x Software Only w 3 YR SMSA	\$84.49
Seg. 5	EFI CPS Software 5yr	FIERY CPS V4.x Software Only w 5 YR SMSA	\$109.34
Seg. 5	EFI CPS Support Addl Yr	CPS Support And Maintenance Contract, CPS V4.0, Addl Year	\$12.14

D. MISCELLANIOUR PRICING

- a. Delivery = \$0.00
- b. Relocation of device within the same facility or to another facility = \$0.00
- c. Card Reader = \$6.90 per month
- d. After hours phone support cost = \$150.00 per hour

E. EXTENDED TERMS. If the County issues a purchase order with a term that exceeds 36 months, or if the County extends the term of a purchase order beyond 36 months, the Contractor shall discount the Monthly Device Lease Cost shown in Tables A, B, C, and D, as follows

- a. A 30% discount for months 37 through 60 will apply.

F. SOFTWARE PRICING

EPIC Program – additional 20% cost for annual maintenance and support

Output Manager Device Licenses - Tiered	License Type	Monthly Lease Cost (per device)
1 - 9	Device License	\$33.37
10 - 24	Device License	\$27.70
25 - 49	Device License	\$24.03
50 - 99	Device License	\$21.03
100 - 499	Device License	\$16.68
500+	Device License	\$15.02

PaperCut Software tier pricing per user licenses:

Tier	Monthly cost per user
1 - 100	\$33.00 plus 20% for 1-year of maintenance and support
102 - 250	\$48.23 plus 20% for 1-year of maintenance and support
251 - 500	\$67.10 plus 20% for 1-year of maintenance and support
501 - 1000	\$104.66 plus 20% for 1-year of maintenance and support
1001 - 2500	\$217.50 plus 20% for 1-year of maintenance and support
2501 - 3000	\$255.10 plus 20% for 1-year of maintenance and support
3001 - 4000	\$330.30 plus 20% for 1-year of maintenance and support
4001 - 5000	\$405.50 plus 20% for 1-year of maintenance and support

PaperCut Software tier pricing per device:

Tier	Monthly cost per device
1 - 10	\$13.20 plus 20% for 1-year of maintenance and support
11 - 25	\$11.55 plus 20% for 1-year of maintenance and support
26 - 50	\$9.90 plus 20% for 1-year of maintenance and support
51 - 100	\$7.26 plus 20% for 1-year of maintenance and support

PaperCut Software installation cost: \$61.31 per day

EXHIBIT I

PRICING SUMMARY FOR NETWORK AND DESKTOP PRINTER PROGRAM

The only charge to the County for MPS provided by the Contractor under this Agreement shall be the following countywide cost-per-copy for black & white and color Network and Desktop Printers is as follows:

1. Black and White = \$0.02 per copy plus tax
2. Color = \$0.11 per copy plus tax
3. Monitoring software = \$0.00
4. Delivery = \$0.00
5. Before 8:00 a.m. and after 5:00 p.m. pst/pdt Monday – Friday support calls = \$150.00 per hour

MPS Tier Pricing:

Tier	Device	CPI
B/W 1	Color LaserJet M651	0.012
B/W 2	Color LaserJet Pro M454dw	0.025
B/W 2	M477fnw	0.025

Tier	Device	CPI
Color 1	Color LaserJet M651	0.059
Color 2	Color LaserJet Pro M454dw	0.085
Color 2	M477fnw	0.085

Fleet Refresh Price:

If a County departments desires to refresh its printer fleet, or a portion of its fleet, at any time during the term of this Agreement, the Contractor shall make the following printers available to the department at the following prices. No County department shall be obligated to purchase any printers from the Contractor as a condition of receiving Managed Print Services from the Contractor.

Make	Model	Replacement Device	Monthly FMV
HP	LaserJet 2100	M404dn	\$12.30
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 4015n	E60155dn	\$31.25
HP	LaserJet 5200dtn	M712dn	\$85.80

