Northern Waterfront Budget: 2020-21 Proposal	
Anticipated New Projects (new initiatives implementing Northern Waterfront Strategic Action Plan)	
Business retention (employee ownership pipeline, workforce initiatives, manufacturers survey, etc aligned with Strategic Action Plan)	\$60,000
Business attraction (incubator support, industry-specific outreach, permitting guides/streamlining efforts, incentives research)	\$60,000
Marketing campaign implementation	\$75,000
Resident workforce characteristics study	\$75,000
Subtotal NEW projects	\$270,000
Continuing Projects (identified in Feb. 2019 Board Order)	
County-owned property site investigation for jobs use in Hercules	\$50,000
Crockett/State Lands waterfront access	\$10,000
Marketing/Branding collaboration with East CC cities; promotional videos etc.	\$70,000
Subtotal CONTINUING projects	\$130,000
Total - New and Continuing Northern Waterfront Projects Proposed for 2020-21	\$ 400,000
Remaining Northern Waterfront funds from 2017-18 (see separate sheet)	\$325,500
2020-21 Proposed Budget Request - Augmented Northern Waterfront	\$ 74,500