

# Application Form

## Profile

Which Boards would you like to apply for?

Economic Opportunity Council: Submitted

Seat #4  
 Private/Non-Profit Sector ~~Alternate~~ *Monisha Merchant*  
 Seat Name (if applicable)

Describe why you are interested in serving on this advisory board/commission (please limit your response to one paragraph).

The Bay Area's economy and wealth generation are the envy of the world. However, the limited economic mobility in this region is shocking and having a significant negative impact on families in Contra Costa County. For one of my clients, I work closely with low wage workers preparing to apply for citizenship. Their stories are inspiring. Even though they encounter more walls than doors, they are determined to give their children the best. I am interested in supporting the County's efforts to provide our community's families access to the region's wealth.

This application is used for all boards and commissions

Monisha \_\_\_\_\_ Merchant \_\_\_\_\_  
 First Name Middle Initial Last Name

monisha@lotusadvisory.com  
 Email Address

\_\_\_\_\_ Suite or Apt  
 Home Address

Concord CA 94518  
 City State Postal Code

\_\_\_\_\_ Primary Phone

Lotus Advisory Ltd. Managing Director Consultant  
 Employer Job Title Occupation

Do you, or a business in which you have a financial interest, have a contract with Contra Costa Co.?

Yes  No

Is a member of your family (or step-family) employed by Contra Costa Co.?

Yes  No

## Education History

Select the highest level of education you have received:

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Other

**Master's Degree**

If "Other" was Selected Give Highest Grade or Educational Level Achieved

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**College/ University A**

Yale University - School of Management

Name of College Attended

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**Public and Nonprofit Management**

Course of Study / Major

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4

Units Completed

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**Type of Units Completed**

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Semester

**Degree Awarded?**

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Yes  No

MBA - Master of Business Administration

Degree Type

---

2004

Date Degree Awarded

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**College/ University B**

Massachusetts Institute of Technology

Name of College Attended

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Electrical Engineering and Political Science

Course of Study / Major

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8

Units Completed

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**Type of Units Completed**

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None Selected

**Degree Awarded?**

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Yes  No

Bachelor of Science

Degree Type

1999

Date Degree Awarded

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## College/ University C

Name of College Attended

Course of Study / Major

Units Completed

## Type of Units Completed

None Selected

## Degree Awarded?

Yes  No

Degree Type

Date Degree Awarded

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## Other schools / training completed:

Course Studied

Hours Completed

## Certificate Awarded?

Yes  No

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## Work History

Please provide information on your last three positions, including your current one if you are working.

### 1st (Most Recent)

2015-present

Dates (Month, Day, Year) From - To

40

Hours per Week Worked?

**Volunteer Work?**

Yes  No

Managing Director

Position Title

**Employer's Name and Address**

Lotus Advisory Ltd. 2072 La Orinda Place Concord, CA 94518

**Duties Performed**

Provide management consulting and government relations services to private, nonprofit, and government clients.

2nd

2011-2015

Dates (Month, Day, Year) From - To

40

Hours per Week Worked?

**Volunteer Work?**

Yes  No

Senior Advisor

Position Title

**Employer's Name and Address**

U.S. Senator Michael Bennet

**Duties Performed**

3rd

2007-2011

Dates (Month, Day, Year) From - To

40

Hours per Week Worked?

**Volunteer Work?**

Yes  No

Senior Director

Position Title

**Employer's Name and Address**

Level 3 Communications (now CenturyLink)

**Duties Performed**

[MonishaMerchant\\_CCCBoards.pdf](#)

Upload a Resume

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**Final Questions**

**How did you learn about this vacancy?**

Contra Costa County Homepage

If "Other" was selected please explain

**. Do you have a Familial or Financial Relationship with a member of the Board of Supervisors?**

Yes  No

**If Yes, please identify the nature of the relationship:**

**Do you have any financial relationships with the County such as grants, contracts, or other economic relations?**

Yes  No

**If Yes, please identify the nature of the relationship:**

**Please Agree with the Following Statement**

**I understand that this form is a public document and is subject to the California Public Records Act.**

I Agree