



Contra  
Costa  
County

For Office Use Only  
Date Received:

For Reviewers Use Only:  
Accepted Rejected

## BOARDS, COMMITTEES, AND COMMISSIONS APPLICATION

**MAIL OR DELIVER TO:**

Contra Costa County  
CLERK OF THE BOARD  
651 Pine Street, Rm. 106  
Martinez, California 94553-1292

**PLEASE TYPE OR PRINT IN INK**

(Each Position Requires a Separate Application)

**BOARD, COMMITTEE OR COMMISSION NAME AND SEAT TITLE YOU ARE APPLYING FOR:**

Managed Care Commission

Member-At-Large Seat #2

PRINT EXACT NAME OF BOARD, COMMITTEE, OR COMMISSION

PRINT EXACT SEAT NAME (if applicable)

1. Name: VAN WART TAAR STEPHEN  
(Last Name) (First Name) (Middle Name)

2. Address: [REDACTED] DANVILLE CA 94526  
(No.) (Street) (Apt.) (City) (State) (Zip Code)

3. Phones: [REDACTED]  
(Home No.) (Work No.) (Cell No.)

4. Email Address: [REDACTED]

5. **EDUCATION:** Check appropriate box if you possess one of the following:

High School Diploma ☐ G.E.D. Certificate ☐ California High School Proficiency Certificate ☐

Give Highest Grade or Educational Level Achieved BA

Names of colleges / universities attended	Course of Study / Major	Degree Awarded Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	Units Completed		Degree Type	Date Degree Awarded
			Semester	Quarter		
A) <u>UNIVERSITY OF KANSAS</u>	<u>ECONOMICS</u>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/>	<input type="checkbox"/>	<u>BA</u>	<u>6/76</u>
B) <input type="checkbox"/>	<input type="checkbox"/>	Yes <input type="checkbox"/> No <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
C) <input type="checkbox"/>	<input type="checkbox"/>	Yes <input type="checkbox"/> No <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
D) Other schools / training completed:	Course Studied	Hours Completed		Certificate Awarded: Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>		
<u>VILLANOVA UNIVERSITY</u>	<u>SIX SIGMA</u>	<u>60</u>				

THIS FORM IS A PUBLIC DOCUMENT

6. PLEASE FILL OUT THE FOLLOWING SECTION COMPLETELY. List experience that relates to the qualifications needed to serve on the local appointive body. Begin with your most recent experience. A resume or other supporting documentation may be attached but it may not be used as a substitute for completing this section.

<p>A) Dates (Month, Day, Year)          From <u>7/16</u> To <u>6/17</u>          Total: Yrs. <u>1</u> Mos. <u>4</u>          Hrs. per week <u>    </u> . Volunteer <input checked="" type="checkbox"/></p>	<p>Title  <u>CHAIRMAN</u>          Employer's Name and Address  <u>EAST BAY LEADERSHIP COUNCIL</u>  <u>1615 BURNING ST #324</u>  <u>WALNUT CREEK, CA</u></p>	<p>Duties Performed  <u>OVERSHEW ALL ACTIVITIES OF THE EAST BAY LEADERSHIP COUNCIL.</u></p>
<p>B) Dates (Month, Day, Year)          From <u>4/09</u> To <u>6/16</u>          Total: Yrs. <u>7</u> Mos. <u>2</u>          Hrs. per week <u>    </u> . Volunteer <input checked="" type="checkbox"/></p>	<p>Title  <u>CO-CHAIR EPILEPSY TASK FORCE</u>          Employer's Name and Address  <u>EAST BAY LEADERSHIP COUNCIL</u></p>	<p>Duties Performed  <u>PLANNED MONTHLY MEETINGS AND ORGANIZED HEALTH CARE ADVOCACY FOR THE EAST BAY LEADERSHIP COUNCIL</u></p>
<p>C) Dates (Month, Day, Year)          From <u>12/12</u> To <u>Present</u>          Total: Yrs. <u>6</u> Mos. <u>2</u>          Hrs. per week <u>40</u> . Volunteer <input type="checkbox"/></p>	<p>Title  <u>OWNER</u>          Employer's Name and Address  <u>TUNBRIDGE ASSOC.</u>  <u>802 TUNBRIDGE RD</u>  <u>DAVILLS, CA 94526</u></p>	<p>Duties Performed  <u>BROAD-BASED HEALTH CARE CONSULTING ENGAGEMENTS. (SEE RESUME ATTACHED)</u></p>
<p>D) Dates (Month, Day, Year)          From <u>7/10</u> To <u>12/12</u>          Total: Yrs. <u>2</u> Mos. <u>5</u>          Hrs. per week <u>40</u> . Volunteer <input type="checkbox"/></p>	<p>Title  <u>VP EXCHANGE FINANCES</u>          Employer's Name and Address  <u>CHOICE ADMINISTRATORS</u>  <u>721 S. PARKER</u>  <u>ORANGE, CA 92668</u></p>	<p>Duties Performed  <u>CONSULTED WITH STATES TO IMPLEMENT THE ACA. (SEE RESUME ATTACHED)</u></p>

7. How did you learn about this vacancy?

☐ CCC Homepage ☐ Walk-In ☐ Newspaper Advertisement ☐ District Supervisor ☒ Other CCRP Employee

8. Do you have a Familial or Financial Relationship with a member of the Board of Supervisors? (Please see Board Resolution no. 2011/55, attached): No ☒ Yes ☐

If Yes, please identify the nature of the relationship:

9. Do you have any financial relationships with the County such as grants, contracts, or other economic relations?

No ☒ Yes ☐

If Yes, please identify the nature of the relationship:

I CERTIFY that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief, and are made in good faith. I acknowledge and understand that all information in this application is publically accessible. I understand and agree that misstatements / omissions of material fact may cause forfeiture of my rights to serve on a Board, Committee, or Commission in Contra Costa County.

Sign Name



Date:

2/15/18

### Important Information

1. This application is a public document and is subject to the California Public Records Act (CA Gov. Code §6250-6270).
2. Send the completed paper application to the Office of the Clerk of the Board at: **651 Pine Street, Room 106, Martinez, CA 94553.**
3. A résumé or other relevant information may be submitted with this application.
4. All members are required to take the following training: 1) The Brown Act, 2) The Better Government Ordinance, and 3) Ethics Training.
5. Members of boards, commissions, and committees may be required to: 1) file a Statement of Economic Interest Form also known as a Form 700, and 2) complete the State Ethics Training Course as required by AB 1234.
6. Advisory body meetings may be held in various locations and some locations may not be accessible by public transportation.
7. Meeting dates and times are subject to change and may occur up to two days per month.
8. Some boards, committees, or commissions may assign members to subcommittees or work groups which may require an additional commitment of time.

**THE BOARD OF SUPERVISORS OF CONTRA COSTA COUNTY, CALIFORNIA and for  
Special Districts, Agencies and Authorities Governed by the Board Adopted Resolution  
no. 2011/55 on 2/08/2011 as follows:**

IN THE MATTER OF ADOPTING A POLICY MAKING FAMILY MEMBERS OF THE BOARD OF SUPERVISORS INELIGIBLE FOR APPOINTMENT TO BOARDS, COMMITTEES OR COMMISSIONS FOR WHICH THE BOARD OF SUPERVISORS IS THE APPOINTING AUTHORITY

WHEREAS the Board of Supervisors wishes to avoid the reality or appearance of improper influence or favoritism;

NOW, THEREFORE, BE IT RESOLVED THAT the following policy is hereby adopted:

I. SCOPE: This policy applies to appointments to any seats on boards, committees or commissions for which the Contra Costa County Board of Supervisors is the appointing authority.

II. POLICY: A person will not be eligible for appointment if he/she is related to a Board of Supervisors' Member in any of the following relationships:

1. Mother, father, son, and daughter;
2. Brother, sister, grandmother, grandfather, grandson, and granddaughter;
3. Great-grandfather, great-grandmother, aunt, uncle, nephew, niece, great-grandson, and great-granddaughter;
4. First cousin;
5. Husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, stepson, and stepdaughter;
6. Sister-in-law (brother's spouse or spouse's sister), brother-in-law (sister's spouse or spouse's brother), spouse's grandmother, spouse's grandfather, spouse's granddaughter, and spouse's grandson;
7. Registered domestic partner, pursuant to California Family Code section 297.
8. The relatives, as defined in 5 and 6 above, for a registered domestic partner.
9. Any person with whom a Board Member shares a financial interest as defined in the Political Reform Act (Gov't Code §87103, Financial Interest), such as a business partner or business associate.

# Isaac Stephen Van Wart

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[REDACTED]  
Danville, CA 94526  
[REDACTED]

## **OVERVIEW:**

Highly effective executive with a broad background in health insurance, finance, and sales. A proven leader, innovator, and consultant to states, health plans, ancillary providers, and employers on policy issues, public and private exchange development, cost-saving and revenue enhancement strategies, and unique distribution and benefit acquisition strategies. Engagements involve a wide array of topics including policy analysis, exchange development, proprietary network development, strategic sales, and product development/enhancement strategies.

## **EDUCATION:**

University of Washington, Seattle, WA  
B.A., Economics and Communications

Villanova University, Villanova, PA  
Six Sigma Green Belt

## **SKILLS:**

Strategic Planning and Analysis  
Business Intelligence  
Policy Analysis  
Organizational Design and Analysis

Product Development and Enhancement  
Distribution Strategy and Implementation  
Public Sector Procurement

## **EXPERIENCE:**

### **Tunbridge Associates**

**2012 - Present**

#### Owner

- Immediate Past Chairman of the East Bay Leadership Council. EBLC has over 300-member businesses and is a political advocacy organization whose mission is creating economic growth and improving quality of life in the East Bay. We work with all federal, state, regional and local elected officials to advocate on issues of Health, Land Use, Transportation, Water, Manufacturing and Education. An example of personal work:
  - Analyzed and advised local Assembly Members on MSO Tax proposal.
- Tunbridge Associates was engaged by a large local retailer to analyze the financial impact of underfunding hospitals in Alameda and Contra Costa Counties and develop policy recommendations for solutions.
- Currently serving on the Contra Costa Cares task force to secure continued funding for existing patients and expand the scope of the program through private participation. Contra Costa Cares is a program developed in conjunction with the East Bay Leadership Council to cover 10,000 undocumented citizens in Contra Costa County. Initial effort covered 3000 citizens through a public/private partnership that included hospitals, Contra Costa County, and local health centers. Currently working with local organizations to expand funding to enhance benefits and increase participation.



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## **Choice Administrators**

**2010 - 2012**

### Vice President, Exchange Services, Western United States

- Served on Exchange Small Group Advisory Board for Colorado and helped write the exchange enabling legislation in Missouri. Also worked to develop exchange strategies for Nebraska, Oklahoma, Kansas, Washington, Nevada, and Arizona.
- Worked closely with legislators, regulators, health plans and advocacy groups to help them understand exchanges.
- Promoted Choice Administrators Exchange Solution suite of products.
- Selected as Exchange Administrator in Nevada and Arizona
- Conducted ACA training seminars for over 2000 brokers in 5 states.

## **United HealthCare**

**2005 - 2009**

### Vice President, Public Sector, Washington, Oregon, California

- Joined PacifiCare in 2005 and was responsible for leadership of the Major Accounts Team in Northern California with a book that included over 200,000 members in groups ranging in size from 200 members to 52,000. The Northern California team achieved 130% of the January 2006 net growth target.
- United HealthCare purchased PacifiCare in 2006 and expanded responsibility to include all sales of public sector accounts with 2500 or more eligible employees in Washington, Oregon and California.
- As part of that role, developed and presented CalPERS Health System concept and strategy to CalPERS Board of Directors and senior leadership. The primary goal of the system was to improve control, flexibility, and transparency for the Board and reduce cost and improve access for CalPERS members. Development took 2 years and included a proprietary network solution.

## **Driver Alliant Insurance Services**

**2004 - 2005**

### Vice President, Consultant

- Responsible for growth of the Northern California Public Sector book of business.
- Added 5 new clients and achieved 150% of the 2005 annual goal.

## **Health Net California**

**1993 - 2004**

### Vice President, Sales and Account Management

- From 1993 to 1999 held various sales management positions of increasing responsibility beginning as a Director of Small Group Sales and progressing to Regional Vice President for the Los Angeles/Ventura Region.
- In 2000 took over as Vice President of Northern California Sales & Marketing. In that role oversaw all sales and account management functions for the Northern California Business Unit. The Northern California Business Unit represented over 1 million members and included groups such as CalPERS, University of California, PBGH and the City and County of San Francisco. During this time Home Depot, Autonation and Wal Mart were sold by the Northern California sales team in addition to numerous mid-market and small groups. The Northern California team exceeded all sales, revenue and

# Isaac Stephen Van Wart

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margin goals from 2000 – 2003 and was the most profitable Business Unit in Health Net Inc. producing over \$100 million in net new revenue in 2003, with a net margin of 8.7%.

- Developed and implemented a joint venture between Kaiser Health Plan and Health Net of California to offer the first multi-plan post-enrollment risk adjusted product in the United States. The product required unique pricing, distribution, and operations and was designed to eliminate selection risk from pricing and reduce premiums for both carriers by 3%-5% overall. Project was conceived and launched within 18 months.
- Reorganized, redeployed, and modified sales incentive plan for the statewide sales force to increase efficiency and reduce distribution cost. Changes resulted in a net reduction of 12 FTE staff and 16% improved production over a 12-month period.

## **COMMUNITY SERVICE:**

American Cancer Society, Chairman, Community Leadership Council, 2014 – 2016

East Bay Leadership Council, Chairman, 2016 - 2017

East Bay Leadership Council, Vice President, Economic Development and Jobs, 2013 - 2015

East Bay Leadership Council, Health Care Task Force, Co-Chair, 2009 - 2016

East Bay Leadership Council, Board Member, 2008 - Present

Contra Costa Community College District, Measure A Oversight Committee, 2008 - 2012

Diablo Valley College Foundation, Chairman, 2002 - 2007

College of the Canyons Foundation, Vice Chairman, 1997 – 2000

## **PERSONAL:**

Have lived in Danville for 18 years; Married with 2 children - 18 and 16.