

*The Board of Supervisors of  
Contra Costa County, California*

In the matter of:

**Resolution No. 2018/75**

**Recognizing the Sanford Institute of Philanthropy at John F. Kennedy University's third anniversary and the launch of its first Fundraising Academy Program.**

WHEREAS, the Sanford Institute of Philanthropy was founded in 2014 by entrepreneur and philanthropist T. Denny Sanford in San Diego, California; and

WHEREAS, in 2015, the Sanford Institute of Philanthropy opened its doors at John F. Kennedy University in Pleasant Hill, California; and

WHEREAS, an esteemed Advisory Council representing nonprofits, institutional funders, corporations, and academia guides the work of the Sanford Institute of Philanthropy; and

WHEREAS, in 2017, the work of the Institute reached hundreds of nonprofits that are in the business of helping tens of thousands of recipients in the region. Over 350 Nonprofit Organizations received training through seminars, webinars, and a philanthropy summit; and

WHEREAS, participants learn about Cause Selling, Board Development, the Power of Analytics, Major Gifts, Nonprofit Marketing, and Stewardship; and

WHEREAS, the Sanford Institute of Philanthropy continues to develop fundraising skills and networking opportunities for nonprofits throughout the year; and

WHEREAS, in 2018, The Sanford Institute of Philanthropy goes beyond traditional training programs with the introduction of The Fundraising Academy; and

WHEREAS, the Fundraising Academy prepares the development professional for the 21st century, using "state of the art" processes and methods, and explores the most challenging issues facing the fundraising community; and

WHEREAS, with access to the John F. Kennedy University faculty from the fields of law, psychology and professional development, the Fundraising Academy goes beyond traditional training programing, to render some of the most encompassing curriculums available; and

WHEREAS, by bringing together the diverse leadership of the region's wide range of causes, the Sanford Institute of Philanthropy remains at the forefront of service and nonprofit sustainability.

Now, Therefore, Be It Resolved that the Contra Costa County Board of Supervisors does hereby recognize the Sanford Institute of Philanthropy at John F. Kennedy University's third anniversary and the launch of its first Fundraising Academy Program.

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**KAREN MITCHOFF**

Chair, District IV Supervisor

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**JOHN GIOIA**

District I Supervisor

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**CANDACE ANDERSEN**

District II Supervisor

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**DIANE BURGIS**

District III Supervisor

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**FEDERAL D. GLOVER**

District V Supervisor

I hereby certify that this is a true and correct copy of an  
action taken  
and entered on the minutes of the Board of Supervisors on  
the date  
shown.

ATTESTED: February 27, 2018

David J. Twa,

By: \_\_\_\_\_, Deputy