

Application Form

Profile

Which Boards would you like to apply for?

Aviation Advisory Committee: Submitted

Seat Name (if applicable)

Describe why you are interested in serving on this advisory board/commission (please limit your response to one paragraph).

I have been a resident of Discovery Bay for 18 years and lived in Contra Costa County for almost 40 years. I am licensed private pilot with a commercial rating who operated aircraft out of Buchanan Field and Byron airports for over 20 years. Now, at 58 years old, it's time to give back to the residential and aviation communities that have been so important to me for so long.

This application is used for all boards and commissions

Mark

First Name

C

Middle Initial

Skilling

Last Name


Email Address


Home Address

Suite or Apt

Discovery Bay

City

CA

State

94505

Postal Code


Primary Phone

Global Discoveries, Ltd.

Employer

General Counsel

Job Title

Attorney/Business Executive

Occupation

Do you, or a business in which you have a financial interest, have a contract with Contra Costa Co.?

☐ Yes ☒ No

Is a member of your family (or step-family) employed by Contra Costa Co.?

☒ Yes ☐ No

Education History

Select the highest level of education you have received:

☒ Other

JD Law & LIm Taxation

If "Other" was Selected Give Highest Grade or
Educational Level Achieved

College/ University A

Colorado College

Name of College Attended

Economics

Course of Study / Major

BA degree

Units Completed

Type of Units Completed

None Selected

Degree Awarded?

☒ Yes ☐ No

Bachelor of Arts

Degree Type

May 1982

Date Degree Awarded

College/ University B

University of the Pacific, McGeorge
School of Law

Name of College Attended

Law

Course of Study / Major

JD Degree

Units Completed

Type of Units Completed

None Selected

Degree Awarded?

☒ Yes ☐ No

Juris Doctor

Degree Type

May 1986

Date Degree Awarded

College/ University C

Golden Gate University

Name of College Attended

Taxation

Course of Study / Major

Llm Degree

Units Completed

Type of Units Completed

None Selected

Degree Awarded?

☒ Yes ☐ No

Masters of Law - Taxation

Degree Type

May 1996

Date Degree Awarded

Other schools / training completed:

Pilots License

Course Studied

Private with commercial rating

Hours Completed

Certificate Awarded?

☒ Yes ☐ No

Work History

Please provide information on your last three positions, including your current one if you are working.

1st (Most Recent)

From January 2014 to present

Dates (Month, Day, Year) From - To

40

Hours per Week Worked?

Volunteer Work?

☐ Yes ☒ No

General Counsel

Position Title

Employer's Name and Address

Global Discoveries, Ltd 1120 13th Street Modesto, CA 95354

Duties Performed

General legal, business development, sales and management

2nd

September 2016 to present

Dates (Month, Day, Year) From - To

15

Hours per Week Worked?

Volunteer Work?

☐ Yes ☒ No

Attorney

Position Title

Employer's Name and Address

Skilling Law PO Box 1362 Discovery Bay, CA 94505

Duties Performed

Law firm with emphasis is representing clients with an interest in excess proceeds following trustee sales (foreclosures).

3rd

September 2011 to May 2015

Dates (Month, Day, Year) From - To

40

Hours per Week Worked?

Volunteer Work?

☐ Yes ☒ No

Real Estate Broker

Position Title

Employer's Name and Address

Safeway Center Hwy 4 Discovery Bay, CA 94505

Duties Performed

Founder / Owner / Broker of residential real estate office

[Mark C Skilling -
AAC Resume.pdf](#)

Upload a Resume

Final Questions

How did you learn about this vacancy?

☒ Other

Nextdoor Neighbor website

If "Other" was selected please explain

. Do you have a Familial or Financial Relationship with a member of the Board of Supervisors?

☐ Yes ☒ No

If Yes, please identify the nature of the relationship:

Do you have any financial relationships with the County such as grants, contracts, or other economic relations?

☒ Yes ☐ No

If Yes, please identify the nature of the relationship:

My spouse, Jean Skilling, has been a Deputy District Attorney with Contra Costa County for over 30 years. She intends to retire in 2019.

EXPERIENCE:

Global Discoveries, LTD – Legal / Business Development / Operations – Modesto, CA – January, 2014 to Present

Industry Leader in the discovery and recovery of unclaimed funds with a focus on surplus proceeds generated from property tax sales and foreclosures nationally. Responsibilities include legal, business growth, client development, recruitment, sales, and marketing. Established and manage Lender Services Division.

Skilling Law – Legal Practice - Discovery Bay, CA – September 2016 to Present

Legal practice focused on representing prior owners and lien holders in the recovery of excess proceeds from trustee sales (foreclosures).

Accurate Real Estate Services, LLC – Founder / Owner / Broker – Discovery Bay, CA - 2011 to 2015

Full Service Real Estate Brokerage serving East Contra Costa County, CA. Top producing real estate office in East Contra Costa County. Rank #1 by dollar volume in Discovery Bay/Brentwood in 2012.

DAPC, LLC – Founder / Consultant – Discovery Bay, CA - 2008 to 2013

Established company to acquire and resale foreclosures, short sales and REO's. Purchased over 120 residential properties valued at over \$40 million dollars. Responsibilities include targeting of acquisitions, modeling ROI, title research, field profiling, acquisitions, directing construction, managing occupancy, and overseeing property resale.

ForeclosureRadar (renamed PropertyRadar) – COO & VP Business Development – Discovery Bay, CA - 2009 to 2011

Leading SaaS company for aggregated foreclosure data in CA, WA, OR, AZ and NV. Day-to-day management of company operations, marketing, business development, legal and personnel. Managed customer service and vendor relations. Worked directly with the Founder & CEO on short and long term strategic planning and implementation. Worked with engineering team on product development.

Lee & Associates Central Valley, Inc – Shareholder / Founder of Investment Division Martin*Skilling Net Leased Investments – Stockton, CA - 2005 to 2009

Brokered commercial net leased investments. Closed over 50 transactions in 14 States valued at \$125 million dollars ranging from fast food restaurant sale & leasebacks to large retail centers.

Knox Ricksen, LLP – Partner – Oakland, CA - 1994 to 1998 and 2000 to 2005

Practice emphasized construction defect litigation, real estate and tax compliance.

ADAC Laboratories (acquired by Philips Electronics) – Executive Manager - Milpitas, CA - 1998 to 2000

ADAC designed and manufactured nuclear imaging equipment. Duties included oversight of accounts receivable, customer management teams and sales commissions. Direct report to CFO and CEO.

Low, Ball & Lynch – Associate – Walnut Creek, CA - 1990 to 1994

Practice emphasized construction defect and personal injury litigation.

Sedgwick, Detert, Moran & Arnold – Associate –San Francisco, CA - 1986 to 1990

Practice emphasized personal injury litigation.

EDUCATION:

Colorado College, Colorado Springs CO
BA in Economics, 1978 to 1982

University of the Pacific, McGeorge School of Law, Sacramento, CA
JD with Distinction, 1982 to 1986 - Top 10%

Golden Gate University Law School, San Francisco, CA
LLM Taxation, 1994 to 1996

Professional Licenses:

CA Department of Real Estate #01495755 - 2005
CA State Bar Association #125411 - 1986