Print Form

Contra Costa County

For Office Use Only
Date Received:

RECEIVED
OCT 16 2017
CLERK BOARD OF SUPERVISORS
CONTRA COSTA CO.

For Reviewers Use Only:
Accepted Rejected

BOARDS, COMMITTEES, AND COMMISSIONS APPLICATION

MAIL OR DELIVER TO:
Contra Costa County
CLERK OF THE BOARD
651 Pine Street, Rm. 106
Martinez, California 94553-1292
PLEASE TYPE OR PRINT IN INK
(Each Position Requires a Separate Application)

BOARD, COMMITTEE OR COMMISSION NAME AND SEAT TITLE YOU ARE APPLYING FOR:

AVIATION ADVISORY COMMITTEE
PRINT EXACT NAME OF BOARD, COMMITTEE, OR COMMISSION

PRINT EXACT SEAT NAME (if applicable)

1. **Name:** PANCHAL (Last Name) ANKIT (First Name) (Middle Name)

2. **Address:** [redacted] (Apt.) (City) (State) (Zip Code)

3. **Phones:** [redacted] (Home No.) (Work No.) (Cell No.)

4. **Email Address:** [redacted]

5. **EDUCATION:** Check appropriate box if you possess one of the following:

High School Diploma ☐ G.E.D. Certificate ☐ California High School Proficiency Certificate ☑

Give Highest Grade or Educational Level Achieved: ASSOCIATES IN AVIATION

Names of colleges / universities attended	Course of Study / Major	Degree Awarded	Units Completed		Degree Type	Date Degree Awarded
			Semester	Quarter		
A) GREEN RIVER COMMUNITY COLLEGE	A.A (AVIATION)	Yes No ☑		9	AA	2009
B) TQTV HIGHSCHOOL GUJ. INDIA	SCIENCE	Yes No ☑	NA	NA	DIPLOMA	2007
C) SCHOOL OF HOSPITALITY OPERATION	ELO	Yes No ☑	1			2016
D) Other schools / training completed: PACIFIC STATES AVIATION	Course Studied: PRIVATE PILOT	Hours Completed: 80			Certificate Awarded: Yes No ☐	

THIS FORM IS A PUBLIC DOCUMENT

6. **PLEASE FILL OUT THE FOLLOWING SECTION COMPLETELY. List experience that relates to the qualifications needed to serve on the local appointive body. Begin with your most recent experience. A resume or other supporting documentation may be attached but it may not be used as a substitute for completing this section.**

A) Dates (Month, Day, Year) From / To	Title	Duties Performed
From: 04/14 To: PRESENT Total: Yrs. 3 Mos. 6 Hrs. per week 40. Volunteer ☐	PRESIDENT / GENERAL MANAGER Employer's Name and Address: AMBE HOSPITALITY LLC DBA DAYSINN & SUITES 1605 AUTO CENTER DR ANTIOCH, CA 94509	MANAGING AN 47 ROOMS HOTEL WITH FRANCHISE. REVENUE MANAGEMENT REPUTATION MANAGEMENT H.R DUTIES MARKETING AND SALES.
B) Dates (Month, Day, Year) From / To	**Title**	**Duties Performed**
From: 01/15 To: 04/16 Total: Yrs. 1 Mos. 3 Hrs. per week 40. Volunteer ☐	SALESMANAGER / S.A Employer's Name and Address: AERO PRECISION INC 201 LINDBERGH AVE LIVERMORE, CA 94551	SALES MANAGER FOR SOUTH ASIAN MARKET. SALES OF AFTERMARKET DEFENSE AVIATION SUPPORT.
C) Dates (Month, Day, Year) From / To	**Title**	**Duties Performed**
From: 12/09 To: 12/13 Total: Yrs. 4 Mos. 0 Hrs. per week 40. Volunteer ☐	GENERAL MANAGER Employer's Name and Address: SANTA CLARA INVESTMENT INC. DBA. VAGABOND INN 3580 EL CAMINO REAL SANTA CLARA, CA	MANAGED 80 ROOMS PROPERTY ALONG WITH SALES AND MARKETING, H.R DUTIES
D) Dates (Month, Day, Year) From / To	**Title**	**Duties Performed**
From: To: Total: Yrs. Mos. Hrs. per week ____. Volunteer ☐	Employer's Name and Address:	

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7. **How did you learn about this vacancy?**

☑ CCC Homepage ☐ Walk-In ☐ Newspaper Advertisement ☐ District Supervisor ☐ Other

8. **Do you have a Familial or Financial Relationship with a member of the Board of Supervisors? (Please see Board Resolution no. 2011/55, attached): No ☑ Yes ☐**

If Yes, please identify the nature of the relationship:

9. **Do you have any financial relationships with the County such as grants, contracts, or other economic relations? No ☑ Yes ☐**

If Yes, please identify the nature of the relationship:

I CERTIFY that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief, and are made in good faith. I acknowledge and understand that all information in this application is publically accessible. I understand and agree that misstatements / omissions of material fact may cause forfeiture of my rights to serve on a Board, Committee, or Commission in Contra Costa County.

Sign Name: [redacted] **Date:** 10/11/17

Important Information

1. This application is a public document and is subject to the California Public Records Act (CA Gov. Code §6250-6270).
2. Send the completed paper application to the Office of the Clerk of the Board at: **651 Pine Street, Room 106, Martinez, CA 94553**.
3. A résumé or other relevant information may be submitted with this application.
4. All members are required to take the following training: 1) The Brown Act, 2) The Better Government Ordinance, and 3) Ethics Training.
5. Members of boards, commissions, and committees may be required to: 1) file a Statement of Economic Interest Form also known as a Form 700, and 2) complete the State Ethics Training Course as required by AB 1234.
6. Advisory body meetings may be held in various locations and some locations may not be accessible by public transportation.
7. Meeting dates and times are subject to change and may occur up to two days per month.
8. Some boards, committees, or commissions may assign members to subcommittees or work groups which may require an additional commitment of time.

ANKIT PANCHAL

[redacted]

OBJECTIVE

Proven leader with excellent record of transforming sales, systems, revenues and customer service. With the management and customer service experience will be able to achieve positive customer satisfaction for the company. Visionary leader with motivation to satisfy goals and keep a positive environment. With Aviation and FAA regulation knowledge will be able to perform smooth and secure operations.

Experience

PRESIDENT / GENERAL MANAGER

AMBE HOSPITALITY LLC, ANTIOCH CA

- Managed 45 rooms Hotel Days Inn and Suites – Part of Wyndham hotel group.
- Handled New own transaction and recruited new staff and trained staff.
- Increased revenue by 60% YTD compared to prior year in 8 month.

SALES MANAGER – SOUTH ASIA

AERO PRECISION- A Greenwich Aero group Company, LIVERMORE CA

- Exceeded yearly sales budget and doubled the sales for 2016 first quarter from targeted budget. Increased sales in several countries by 25% which had poor sales in past.
- Handled SBSA account and increased sales in USG territory by finding right SBSA partner.
- Help Built strong business relationship with several OEM
- Handled South Asian territory – RSAF, RAAF, RIAF, RNZAF, IAF, RMAF, RIAF, ST AERO.
- Exhibitor for Seoul ADEX, Singapore Airshow, F16 TCG, F15 TCP, C130 HOC, DEFENSE EXPO INDIA

GENERAL MANAGER / SALES AND MARKETING DIRECTOR

SANTA CLARA INVESTMENT INC, SANTA CLARA, CA

- Managed 80 rooms Hotel Vagabond Inn. Established more than 50 corporate accounts within a year
- With marketing efforts and new cliental Tripled the ADR within second year of managing the hotel

LEAD TRAVEL AGENT
USA TRAVELS INC, SEATTLE, WA

- Managed airline relationship for business improvement.
- Operated several GDS for airline booking.
- Managed OTA relationships for domestic bookings.

Education And Certification

Green River Community College Associates in Aviation management

T & T V High School, Surat India High School Diploma – Science

Pacific States Aviation PPL Private Pilot

School of Hospitality Operations Executive Leadership Orientation from Wyndham Hotel General Manager

American Hotel & Lodging Association CHA CERTIFIED HOTEL ADMINISTRATOR
AAHOA CHO CERTIFIED HOTEL OWNER

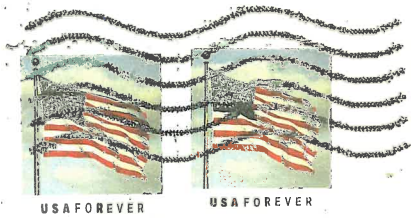
Skills

Proficient with Sales Force CRM| Business Intelligence reporting software IBM COGNOS

|Microsoft Office| Outlook| Oracle PMS| Quantum Control
Creative thinking| Goal Oriented| Team Management| Leadership| Communicator.

OAKLAND CA 945

12 OCT 2017 PM 3 L



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94553-129399