



Contra  
Costa  
County

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CLERK BOARD OF SUPERVISORS  
CONTRA COSTA CO.

For Office Use Only

Date Received:

For Reviewers Use Only:

Accepted

Rejected

Print Form

## BOARDS, COMMITTEES, AND COMMISSIONS APPLICATION

**MAIL OR DELIVER TO:**

Contra Costa County  
CLERK OF THE BOARD  
651 Pine Street, Rm. 106  
Martinez, California 94553-1292  
**PLEASE TYPE OR PRINT IN INK**  
(Each Position Requires a Separate Application)

**BOARD, COMMITTEE OR COMMISSION NAME AND SEAT TITLE YOU ARE APPLYING FOR:**

Aviation Advisory Committee

PRINT EXACT NAME OF BOARD, COMMITTEE, OR COMMISSION

PRINT EXACT SEAT NAME (if applicable)

1. **Name:** O'Neill Fionn, Liam

(Last Name)

(First Name)

(Middle Name)

2. **Address:**

(No.)

(Street)

(Apt.)

(City)

(State)

(Zip Code)

3. **Phones:**

(Home No.)

(Work No.)

(Cell No.)

4. **Email Address:**

5. **EDUCATION:** Check appropriate box if you possess one of the following:

High School Diploma ☒ G.E.D. Certificate ☐ California High School Proficiency Certificate ☐

Give Highest Grade or Educational Level Achieved

BA

	Names of colleges / universities attended	Course of Study / Major	Degree Awarded	Units Completed		Degree Type	Date Degree Awarded
				Semester	Quarter		
A)	Diablo Valley College	GE	Yes No <input checked="" type="checkbox"/> <input type="checkbox"/>			AA	1986
B)	Colorado State University	Business/Engineering	Yes No <input checked="" type="checkbox"/> <input type="checkbox"/>			BS	1989
C)	Colorado School of Mines	Materials	Yes No <input type="checkbox"/> <input checked="" type="checkbox"/>	4			
D)	Other schools / training completed:	Course Studied	Hours Completed	Certificate Awarded:			
	Private Pilot / MEI		Over 2000hrs	Yes No <input checked="" type="checkbox"/> <input type="checkbox"/>			

THIS FORM IS A PUBLIC DOCUMENT

6. PLEASE FILL OUT THE FOLLOWING SECTION COMPLETELY. List experience that relates to the qualifications needed to serve on the local appointive body. Begin with your most recent experience. A resume or other supporting documentation may be attached but it may not be used as a substitute for completing this section.

<p>A) Dates (Month, Day, Year)</p> <p>From <input type="text"/> To <input type="text"/></p> <p><input type="text"/> 2008 <input type="text"/> Present</p> <p>Total: Yrs. <input type="text"/> Mos. <input type="text"/></p> <p><input type="text"/> <input type="text"/></p> <p>Hrs. per week <input type="text"/> 60 . Volunteer <input type="checkbox"/></p>	<p>Title</p> <p><input type="text"/> Director of Operations</p> <p>Employer's Name and Address</p> <p><input type="text"/> CanAm Minerals 50 Oak Ct Suite 210 Danville CA 94526</p>	<p>Duties Performed</p> <p><input type="text"/></p>
<p>B) Dates (Month, Day, Year)</p> <p>From <input type="text"/> To <input type="text"/></p> <p><input type="text"/> 2006 <input type="text"/> 2008</p> <p>Total: Yrs. <input type="text"/> Mos. <input type="text"/></p> <p><input type="text"/> <input type="text"/></p> <p>Hrs. per week <input type="text"/> 60 . Volunteer <input type="checkbox"/></p>	<p>Title</p> <p><input type="text"/> CEO</p> <p>Employer's Name and Address</p> <p><input type="text"/> O'Neill Offshore Marine Bethel Island CA</p>	<p>Duties Performed</p> <p><input type="text"/></p>
<p>C) Dates (Month, Day, Year)</p> <p>From <input type="text"/> To <input type="text"/></p> <p><input type="text"/> 1991 <input type="text"/> 2006</p> <p>Total: Yrs. <input type="text"/> Mos. <input type="text"/></p> <p><input type="text"/> <input type="text"/></p> <p>Hrs. per week <input type="text"/> 60 . Volunteer <input type="checkbox"/></p>	<p>Title</p> <p><input type="text"/> CEO/Director of Marketing</p> <p>Employer's Name and Address</p> <p><input type="text"/> Kinetic Ceramics Inc 26240 Industrial Blvd Hayward CA</p>	<p>Duties Performed</p> <p><input type="text"/></p>
<p>D) Dates (Month, Day, Year)</p> <p>From <input type="text"/> To <input type="text"/></p> <p><input type="text"/> <input type="text"/></p> <p>Total: Yrs. <input type="text"/> Mos. <input type="text"/></p> <p><input type="text"/> <input type="text"/></p> <p>Hrs. per week <input type="text"/> . Volunteer <input type="checkbox"/></p>	<p>Title</p> <p><input type="text"/></p> <p>Employer's Name and Address</p> <p><input type="text"/></p>	<p>Duties Performed</p> <p><input type="text"/></p>

7. How did you learn about this vacancy?

☒ CCC Homepage ☐ Walk-In ☐ Newspaper Advertisement ☐ District Supervisor ☐ Other

8. Do you have a Familial or Financial Relationship with a member of the Board of Supervisors? (Please see Board Resolution no. 2011/55, attached): No ☒ Yes ☐

If Yes, please identify the nature of the relationship:

9. Do you have any financial relationships with the County such as grants, contracts, or other economic relations? No ☒ Yes ☐

If Yes, please identify the nature of the relationship:

I CERTIFY that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief, and are made in good faith. I acknowledge and understand that all information in this application is publically accessible. I understand and agree that misstatements / omissions of material fact may cause forfeiture of my rights to serve on a Board, Committee, or Commission in Contra Costa County.

Sign Name: \_\_\_\_\_



Date: \_\_\_\_\_

11.7.17

### Important Information

1. This application is a public document and is subject to the California Public Records Act (CA Gov. Code §6250-6270).
2. Send the completed paper application to the Office of the Clerk of the Board at: **651 Pine Street, Room 106, Martinez, CA 94553.**
3. A résumé or other relevant information may be submitted with this application.
4. All members are required to take the following training: 1) The Brown Act, 2) The Better Government Ordinance, and 3) Ethics Training.
5. Members of boards, commissions, and committees may be required to: 1) file a Statement of Economic Interest Form also known as a Form 700, and 2) complete the State Ethics Training Course as required by AB 1234.
6. Advisory body meetings may be held in various locations and some locations may not be accessible by public transportation.
7. Meeting dates and times are subject to change and may occur up to two days per month.
8. Some boards, committees, or commissions may assign members to subcommittees or work groups which may require an additional commitment of time.

**THE BOARD OF SUPERVISORS OF CONTRA COSTA COUNTY, CALIFORNIA and for  
Special Districts, Agencies and Authorities Governed by the Board Adopted Resolution  
no. 2011/55 on 2/08/2011 as follows:**

IN THE MATTER OF ADOPTING A POLICY MAKING FAMILY MEMBERS OF THE BOARD OF SUPERVISORS INELIGIBLE FOR APPOINTMENT TO BOARDS, COMMITTEES OR COMMISSIONS FOR WHICH THE BOARD OF SUPERVISORS IS THE APPOINTING AUTHORITY

WHEREAS the Board of Supervisors wishes to avoid the reality or appearance of improper influence or favoritism;

NOW, THEREFORE, BE IT RESOLVED THAT the following policy is hereby adopted:

- I. SCOPE: This policy applies to appointments to any seats on boards, committees or commissions for which the Contra Costa County Board of Supervisors is the appointing authority.
- II. POLICY: A person will not be eligible for appointment if he/she is related to a Board of Supervisors' Member in any of the following relationships:
  1. Mother, father, son, and daughter;
  2. Brother, sister, grandmother, grandfather, grandson, and granddaughter;
  3. Great-grandfather, great-grandmother, aunt, uncle, nephew, niece, great-grandson, and great-granddaughter;
  4. First cousin;
  5. Husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, stepson, and stepdaughter;
  6. Sister-in-law (brother's spouse or spouse's sister), brother-in-law (sister's spouse or spouse's brother), spouse's grandmother, spouse's grandfather, spouse's granddaughter, and spouse's grandson;
  7. Registered domestic partner, pursuant to California Family Code section 297.
  8. The relatives, as defined in 5 and 6 above, for a registered domestic partner.
  9. Any person with whom a Board Member shares a financial interest as defined in the Political Reform Act (Gov't Code §87103, Financial Interest), such as a business partner or business associate.

# FIONN L. O'NEILL

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## SENIOR OPERATIONS EXECUTIVE, SALES, MARKETING, and BUSINESS DEVELOPMENT

~“Specialist in Building Long-Term Relationships and Identifying Opportunities that Drive Growth”~

Multi-dimensional hands-on business professional providing leadership, vision, creativity and business acumen in driving and managing business growth. Solution-oriented and versatile professional offering solid sales and marketing coupled with production/operations management experience. Persuasive communicator with engaging relationship style and skills in consultation and fostering positive relationships. Unique ability to communicate with people from diverse professional, ethnic, and socio-economic backgrounds. Quick study in new technology. Work well as a leader or member of cohesive, productive teams. Proven success in fast-paced and challenging environments. Able to use analytical and statistical skills to implement plans as needed in all relevant areas. Dynamic communication and presentation skills; adapt to the audience for clear understanding.

Business Development & Expansion  
Building Alliances and Partnerships  
Sales Support and Marketing Development  
Continuous Process Improvement  
Lean Manufacturing  
New Product Technology Launches  
Multi Plant Management Logistics

Strategic Planning  
Executive Negotiations & Presentations  
Budget Management and Cost Control  
Production Management  
Key Account Relationship Management  
Domestic and International Team Management  
P & L Management and Responsibility

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## PROFESSIONAL EXPERIENCE

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### DIRECTOR OF OPERATIONS

2008- PRESENT

**KLEEN INDUSTRIAL SERVICES – CAN AM MINERALS, INC. – DANVILLE, CA.**

INDUSTRIAL MINERALS EXPLORATION AND DISTRIBUTION - WATER FILTRATION MINERALS

- Boosted minerals sales annual by \$ 25 Million
- Increased profitability by over 20%
- Develop new markets and opportunities
- Increased industrial minerals sales by \$ 15 Million
- Develop secondary market place for spent industrial materials.
- Recommend and acquired facilities and equipment to meet new market demands.
- Develop and manage industry partnerships; formulate corporate policies/procedures.
- Perform strategic planning.
- Director of operation; manage contracts, support services and personnel.
- Monitor projects to ensure compliance with all laws, regulations and standards.
- Direct and managed legal and regulatory compliance issues.
- Work frequently with vendors; negotiation delivery contracts.
- Re-engineer processes; identify improvement opportunities.
- Manage multiple sites and facilities.
- Plan, write and facilitate employee training material and procedures.

### DIRECTOR OF OPERATIONS

2006 – 2008

**MB SERVICES INC. – MARTINEZ, CA. NATURAL GAS LINE SAFETY PRODUCTS**

- Developed marketing strategies.
- Develop manage industry partnerships; formulate corporate policies procedures; perform strategic planning.
- Direct field service operation; manage service contracts, support services and service personnel.
- Monitor projects to ensure compliance with all laws, regulations and standards.
- Work frequently with vendors; negotiation delivery contracts.
- Re-engineer processes; identify improvement opportunities.
- Plan, write and facilitate employee training material and procedures.

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**VP SALES MARKETING / DIRECTOR OF OPERATIONS (1999-2006)**

**PRODUCTION MANAGER (1994-1999)**

**PRODUCT DESIGNER (1991-1994)**

**KINETIC CERAMICS INC. – HAYWARD, CA. MANUFACTURER OF PRECISION PIEZOELECTRIC DEVICES.**

**1991 – 2006**

- Developed marketing and sales strategies.
- Increased sales annually by over 30%
- Controlled budgets of more than \$10 million; forecasted labor and other costs.
- Planned, developed and managed benefits and incentive programs; tracked/analyzed all aspects of P&L.
- Evaluated new suppliers and their proposals; negotiated contracts and rates.
- Integrated new products and service offerings into the field service operation.
- Ensured proper installation, maintenance and repair of equipment in the field.
- Orchestrated employee initiative cost-reduction programs.
- Streamlined assembly line methods.
- Increased productivity through new equipment acquisition.
- Reduced programming and set-up times by 90% through standardization
- Chosen to initiate Value Improvement Team concepts in product design reviews, both internally and with customer representatives
- Initiated new tooling concepts and worked with designs to develop tools
- Implemented corrective actions for discrepant parts
- Hired, trained, evaluated, motivated and supervised 20 personnel, improving their professional standards and productivity.
- Managed multiple projects using PERT / CPM; implemented QA and HAZMAT procedures.
- Brought on board as product designer working directly with customers and engineering staff. Designed and fabricated test prototypes; performed pre-production testing; designed assembly and test fixtures for new products.

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## EDUCATION

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**BA in Business Administration** ~ Colorado State University – Ft. Collins, CO – 1991

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## ADDITIONAL PROFESSIONAL TRAINING

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Hazwoper  
SolidWorks Certification

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## ADDITIONAL SKILLS AND PROFICIENCIES

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Microsoft Office Suite with strong proficiency in Excel, Outlook and PowerPoint ▪ Adobe Acrobat  
MASS 2000 ▪ Autodesk ▪ Anvil ▪ SolidWorks Certified User

NOV 13 2017

**CLERK BOARD OF SUPERVISORS  
CONTRA COSTA CO.**

Clerk of Contra Costa County  
651 Pine Street, Room 106  
Martinez CA 94553

**THE UNIVERSITY OF CHICAGO**

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