



Contra Costa County Public Works Department

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March 29, 2017

UPS Overnight - 1Z9703140191535816

Fax: (562) 624-4127

Ocean Blue Environmental Services, Inc.
925 West Esther Street
Long Beach, CA 90813

**Re: Countywide Trash Capture Project
Project No.: 7517-6W7085**

Our office has reviewed the bid and Good Faith Effort documentation submitted by your firm on the above project. Based upon our review, we have determined that your firm's Good Faith Effort documentation does not comply with the requirements of Contra Costa County's Outreach Program, as specified in Section 2-1.12 of the project specifications. We have identified the following deficiencies:

1. Your firm did not attend the pre-bid meeting on February 27, 2017, or submit a copy of a previous attendance sheet from a pre-bid meeting within the last year. Although you indicated that a subcontractor was there on your behalf, they did not sign-in as representing your firm. (Indicator #2, 0 out of 10 points).
2. Although your firm identified work items to be performed by subcontractors, the items were not identified in a timely advertisement or via a timely faxed/mailed notice (Indicator #3, 0 out of 13 points).
3. No copies of a paid advertisement, including a proof of publication, were submitted (Indicator #4, 0 out of 9 points).
4. The notices indicating your firm's interest in receiving sub-bids were inadequate because the notices were sent on March 9, 2017, which was less than the 10 calendar days prior to the March 14, 2017 bid opening and the notices were not faxed or mailed (Indicator #5, 0 out of 10 points).
5. Although your firm followed-up with subcontractors, the follow-up is invalid because the initial written notices were untimely and because there was no indication that your firm followed-up with all of the firms to which your firm sent initial notices. (Indicator #6, 0 out of 10 points).
6. Although your firm provided information to subcontractors about the specifications and project requirements, the information was not provided in a timely advertisement or via timely faxed or mailed notices (Indicator #7, 0 out of 5 points).

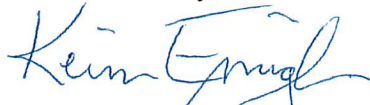
7. Although your firm did contact recruitment/placement agencies to request assistance in recruiting MBEs, WBEs, OBEs, SBEs, LBEs, and DVBEs, the outreach was inadequate because the notices were sent on March 9, 2017, which was less than the 15 calendar days prior to the March 14, 2017 bid opening and the notices were not sent via fax or mail (Indicator #8, 0 out of 10 points).
8. Although your firm provided information to subcontractors about assistance with bonds, lines of credit, and insurance, the information was not provided in a timely advertisement or via timely faxed or mailed notices (Indicator #10, 0 out of 7 points).

Based upon these identified deficiencies, we have determined that your firm has not documented an adequate Good Faith Effort to comply with the Outreach Program requirements, having achieved only 26 out of 100 points (75 minimum required). Therefore, we plan to recommend that your firm's bid be rejected as non-responsive for failure to comply with the Outreach Program requirements and that the contract be awarded instead to the third (3rd) lowest bidder, CC & Company, Inc., which has fully complied with those requirements.

Should your firm disagree with our determination, you may appeal it in writing to David J. Twa, County Administrator, c/o County Administrator's Office, 651 Pine Street, 10th Floor, Martinez, CA 94553. Your firm's appeal must be received at that address no later than 5:00 p.m. on April 7, 2017, and must describe in detail all facts and arguments on which your firm relies.

It is anticipated that the contract will be awarded by the Board of Supervisors at its meeting on April 18, 2017, which begins at 9:00 a.m. If you wish, you may appear at the Board meeting to comment on this matter. Any comments to the Board will be limited to the facts and arguments set forth in your firm's appeal.

Sincerely,



Kevin Emigh
Division Manager
Design/Construction Division

KE:AH:sr

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Cc: D. Twa, County Administrator
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