

OUR MISSION

Address climate change by reducing greenhouse gas emissions



Choice Is Power

Old Default Service

30% Renewable PG&E New Default Service

50%
Renewable
MCE
Light Green

100%
Renewable
MCE
Deep Green

Sample Residential Cost Comparison

	30% renewable PG&E	50% renewable MCE	100% renewable MCE
Electric Delivery		\$57.45	
Electric Generation	\$45.55	\$31.48	\$36.11
Added PG&E Fees	-	\$13.78	\$13.78
Monthly Cost	\$103.00	\$102.72	\$107.35

Based on a typical usage of 463 kWh at current PG&E and MCE E-1 rates to go into effect April 1, 2017. Actual differences may vary depending on usage, rate schedule, and other factors. Estimate provided is an average of seasonal rates.

Local Control

Present

MCE Voting Share Highlights

Largest Board Vote
Walnut Creek

Second Largest Board Vote
Richmond

Potential*

MCE Voting Share Highlights

Largest Board Vote
Contra Costa County

Second Largest Board Vote
Concord

*if Contra Costa County and remaining cities join MCE



Community Benefits



Minimize Financial Risk

Avoid

- Start up costs
- Need for funding
- Guarantee for loans

Take advantage of

- Free inclusion period
- Track Record
- Economics of scale
- Long term contracts
- Locked-in low wholesale prices
- Established credit profile
- Experienced community outreach
- Firewall between MCE and member agencies
- \$50M in reserves

eliminated 122,102 metric tons of greenhouse gas emissions, 2010-2014

equivalent to taking 25,792 cars off our roads for an entire year



Greenhouse Gas Impact

Progress toward 2020 Climate Action Plans

Unincorp. County: 27%

Concord: 25%

Antioch: 26%

San Ramon: 51%

Pittsburg: 73%

Danville: 54%

Lafayette: 20%

Moraga: 66%

Total Projected Reductions Equivalent To:



509,586,503 Miles Not Driven



5,510,394 Trees Planted



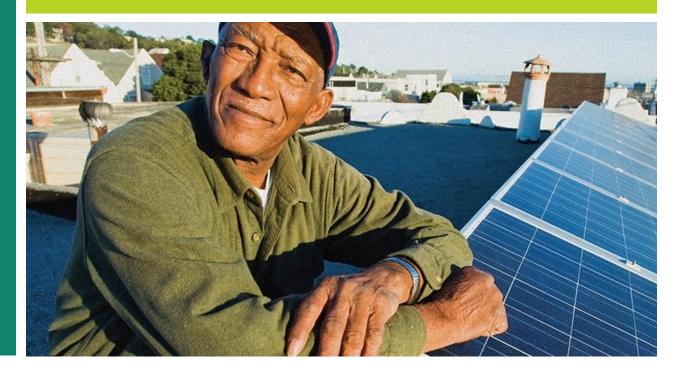
44,913 Cars off the Road

212,624 Metric Tons CO₂

Solar rebates for residential customers

Contra Costa

Since 2014: \$35,400 on low-income solar rebates for Contra Costa homes



2016: MCE customers earn \$1 Million+

\$250,000 in Contra Costa

Solar Cash Out

West Contra Costa School District: \$28,000+

City of San Pablo: \$7,500+





MCE Feed-In Tariff (FIT) Program

Turn unused space into a revenue stream

One of the most competitively priced FIT programs in California

Advantages of MCE FIT contract:

- Standardized, 20-year term
- Fixed price per MWh generated
- Accurately reflects project revenue
- Can help secure project financing
- Much higher than market rates



Freethy Industrial Park

2 MW



- Richmond
- February 2017
- 26 jobs supported
 - RichmondBUILD
- Ground Mounted
 Solar
- \$550,000 yearly revenue
- Powering 600 homes per year

Solar One, Richmond

10.5 MW



- Richmond
- Expected online Q4 2017
- Chevron brownfield
- 341 jobs supported
 - 50% local hire requirement
- Partners: City of Richmond, Cenergy Power, RichmondBUILD

California Jobs

2,800+ jobs supported

1.2M+ union work hours created



Local Workforce Development

MCCDC ~\$240,000. Rising Sun ~\$140,000 RichmondBUILD ~\$100,000

Rough total: ~\$480,000

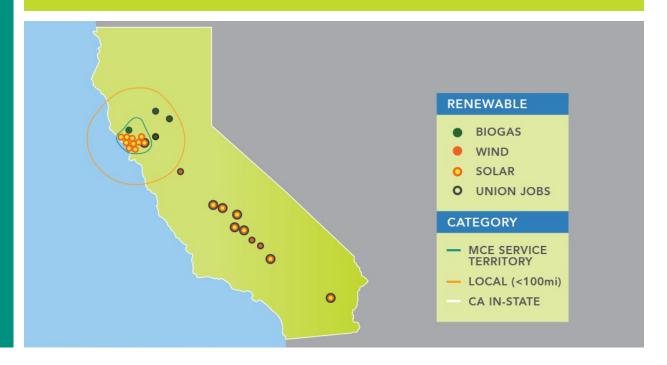


New California Renewables

\$1.6 Billion committed

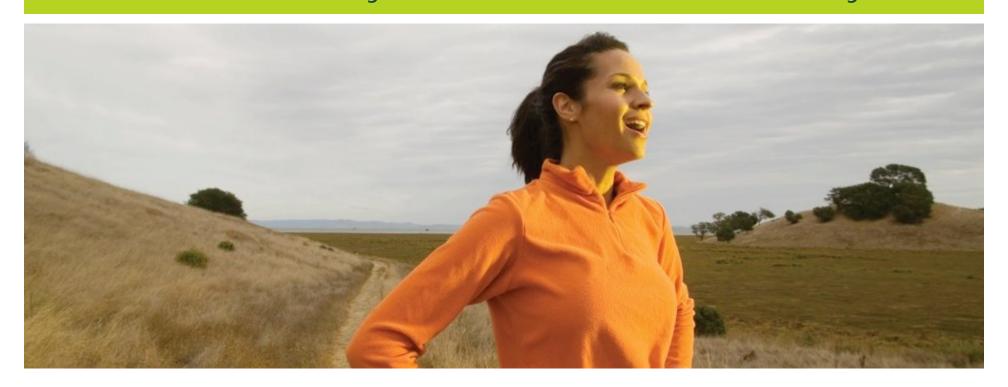
535 MW new solar266 MW new wind12 MW new biogas

24 Projects 813 megawatts



Light Green Power Content Goal

75% carbon-free by 2017 & 100% carbon-free by 2025





Celebrating 100 for 100 with El Cerrito's Environmental Quality Commission

1/24

Contra Costa County 2017 Community Outreach

Leadership Contra Costa / Environmental

., 0	Session	
1/10	Concord City Council Meeting CCA discussion	
1/11	Moraga City Council Presentation	
1/17	Contra Costa Board of Supervisors CCA discussion	
1/17	Clayton City Council Presentation	
1/18	Martinez City Council Presentation	
1/18	Sustainable Lafayette Film Night	

San Ramon City Council Presentation

MCE Panelist at Leadership Contra Costa

Contra Costa County 2017 Community Outreach

1/26	Exploring CCA in The San Ramon Valley with LEAN Energy U.S.
1/30	Boy Scouts Sustainability Merit Badge Meeting
2/6	Bentley School Presentation
2/6	Pleasant Hill Discussion on CCA
2/14	Antioch Discussion on CCA
2/15	Richmond Business Roundtable (Chamber of Commerce)
2/22	Concord Internal Ops Committee
2/23	Concord Public Workshop



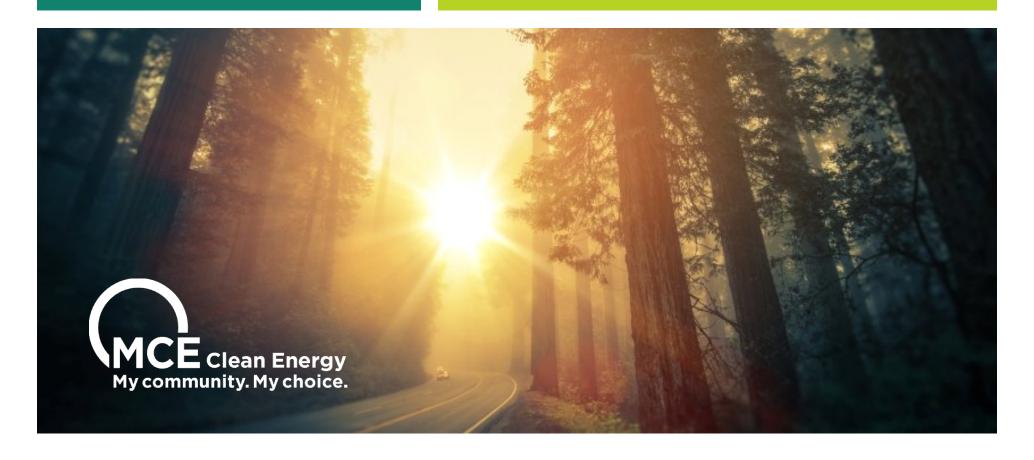
Sporting some shades at the Sustainable Enterprise Conference in Pleasant Hill.

Contra Costa County 2017 Community Outreach

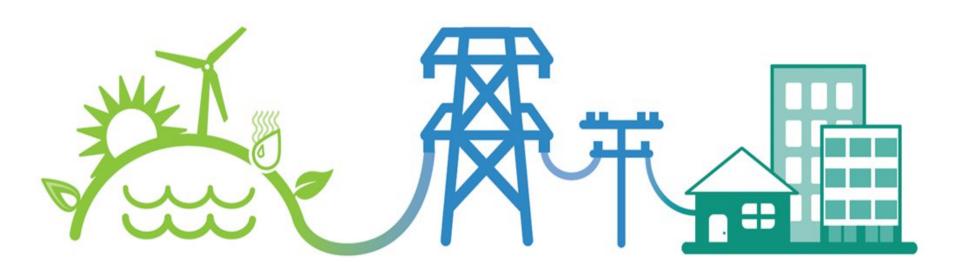
3/1	Lamorinda Tri-City Council meeting
3/1	Eskaton Hazel Shirley Manor - Senior Center Presentation
3/8	San Pablo Econ. Dev. Corp Business2Business Mixer
3/9	Catching the Sun Movie Screening with Sierra Club Bay Chapter
3/14	Oakley City Council meeting
3/16	Lafayette Film Night - Before the Flood
3/21	Contra Costa Climate Leaders Meeting
3/28	Contra Costa County Board of Supervisors

Thank You!

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How Electric Service Works



MCE Generation

PG&E Delivery Same Service

Sample Bill



Account No: 1234567890-1

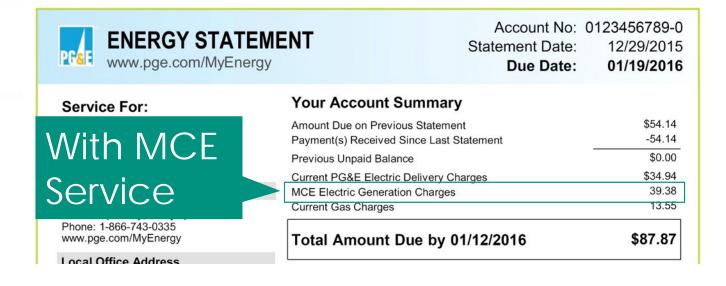
10/22/2013

Statement Date: 10/01/2013

Due Date:

Service For:

MARY SMITH 1234 STREET AVENUE SAN RAFAEL, CA 94804



About MCE

2008 MCE formed

2010 | Service launched

2016 Serving 255,000 accounts



We Can
Change
Our Future

