

*Prepared for Contra Costa County*

## An iGen5 Digital Press Proposal

For



Prepared for:  
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Valid through  
December 16<sup>th</sup>, 2016

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## Proposed Solution Pricing

### iGen5-120C:

- 36 month term on the existing Nuvera 144
- 60 month term on the new iGen5, ColorPress balance is eliminated

Below is the breakeven volume for the iGen5. With an increase of 100k color monthly impressions run on the iGen5, Contra Costa County will be at parity with the current monthly costs.

This proposal provides a Q4 install credit of \$10k - requires install by December 31<sup>st</sup>, 2016

CURRENT	Base	Color Volume	Color Rate	Color Cost	B/W Volume	B/W Rate	B/W Cost	Color L Volume	Color L Rate	Color L Cost	B/W L Volume	B/W L Rate	B/W L Cost	Total
FP1000	\$2,350.11	313,000	0.0431	\$13,490.30	45,585	0.011	\$501.44	90,296	0.0068	\$614.01	1,063	\$0.0113	\$12.01	\$16,967.87
FFPS	\$1,275.93													\$1,275.93
Nuvera 144	\$4,186.82				481,433	0.0034	\$956.87							\$5,143.69
<b>TOTAL</b>														\$18,243.80

PROPOSED	Base	Color Volume	Color Rate	Color Cost	B/W Volume	B/W Rate	B/W Cost	Color L Volume	Color L Rate	Color L Cost	Color XL Volume	Color XL Rate	Color XL Cost	Total
iGen5 120	\$8,638.20	313,000	0.0255	\$7,981.50	45,585	0.0062	\$282.63	90,296	0.0145	\$1,309.29	1,063	\$0.0073	\$7.76	\$18,219.38
FFPS	Included													
Nuvera 144	\$3,305.69				481,433	0.0034	\$956.87							\$4,262.56
<b>TOTAL</b>														\$18,219.38

Costs are exclusive of sales tax

Expanded size click rate description:

4 Color	14.33"x	<13.6	<20.5	<22.5	<24.5	<26
Meter 1	0.0255	\$0.0255				
Meter 3	0.0145		\$0.0400			
Meter 4	0.0073			\$0.0473		
Meter 4	0.0073				\$0.0546	
Meter 4	0.0073					\$0.0619
Meter 2 \$ .0062			Any Size Black			

Includes  
Lease  
Service  
Supplies  
  
Excluding paper

iGen 5 120 Engine  
Configuration  
2 Feeders  
1 Stacker  
1 FFPS (iGen 5 FFPS)

## **Features**

- Advanced Productivity: 120 ipm on iGen5
- Exceptional image quality: 2400 x 2400 dpi, wide color gamut
- Gripperless Transport - allows printing to within 1mm of sheet edge; enhances feeding reliability across a range of coated and uncoated paper stock
- Wide Array of Paper Stocks – Including coated, uncoated, textured, smooth, and specialty; and the smallest and largest cutsheet size of any digital press
- Matte Dry Ink a dry ink formulation developed to take advantage of a tremendous opportunity in the photo market by optimizing the uniformity of gloss appearance across highlights, midtones and shadows. Ideal on applications demanding a pleasing matte finish, particularly those on uncoated or silk stocks.
- Auto Carrier Dispense - This method of combining dry ink and carrier yields consistent color uniformity from the first print to the last and from job to job. With Auto Carrier Dispense, operators no longer have to stop the machine and change the developer, resulting in greater machine availability and productivity.
- Auto Density Control - every press, be it digital or litho, can be susceptible to density variations and streaks. Xerox iGen Auto Density Control is patented technology designed to detect streaks in output before they occur and fix them without operator intervention. The system automatically measures the image density for a series of test patches from the top and bottom of the page. If it detects a difference, it digitally compensates for any inconsistencies— ensuring consistent image density across the page
- With Automated Image-on-Paper technology, manual setups are replaced with a predictable, automated routine - eliminating costly and time-consuming image fit setups
- Inline Spectrophotometer We built a spectrophotometer into the iGen paper path and integrated it with the Color Maintenance Tool to tell the operator when the press is ready to print superior output. It makes some pretty remarkable things automatic— things like High Definition Linearization, Advanced Color Profiling and Spot Color Calibration
- 26" (660 mm) Stacker - larger stacker module and two wheeled carts per stacker allow you to take full advantage of our largest cut sheet
- Top Tray for interrupt jobs or proofs delivered effortlessly without disrupting job integrity, even with a concurrent production job underway
- Flexible Modular Optional Finishing Options (Xerox & Partner)