



Memo

September 25, 2015

TO: Internal Operations Committee
FROM: David J. Gould, Procurement Services Manager
SUBJECT: ANNUAL REPORT ON THE LOCAL BID PREFERENCE PROGRAM

Recommendation

Accept the report on purchasing solicitations awarded to local businesses during Fiscal Year '14-'15, and the Value of purchase orders awarded to local business during the same period.

Background

In 2005 the Board of Supervisors adopted the Local Bid Preference Program, County Ordinance 1108-2.47 in 2006. Under the program, if the low bid in a commodities purchase is not a local vendor, any local vendor who submitted a bid within 5% of the lowest bid has the option to submit a new bid. If the new bid is for an amount less than or equal to the lowest bid, the award may be made to the local vendor. This program applies to bids over \$25,000.

Local Bid Preference Program Results

Purchasing Services processed 83 solicitations using Bidsync. Of the 83 bids, 24 were for products or equipment and 59 were for services or construction. There were six bids that met the criteria for the Local Bid Preference Program. Awards were made to four local vendors under the program. Purchase Orders or contracts were issued valuing \$275,442.

	2011-12	2012-13	2013-14	2014-15
Formal Bids Meeting Criteria	29	17	6	6
Bids Awarded to Local Vendors	13 (45%)	14 (82%)	6 (100%)	4 (67%)
Award Value	\$948,000	\$1,620,000	\$382,294	\$275,442

An evaluation was done to determine the total value of purchase orders issued to local vendors. Purchase orders were grouped into three categories; 1) Local Contra Costa County businesses, 2) Businesses within the other eight bay area counties, 3) Businesses outside the bay area.

The total value of new purchase orders issued during the previous fiscal year was \$ 116,392,775. The percentage of purchase orders awarded to local and bay area businesses is 38%, up from 28% for the previous period. The value of purchase orders awarded to Bay Area businesses was \$ 44,395,562.

Fiscal Year 2014-2015

New Purchase Orders	Contra Costa County	Other Bay Area Counties	Outside Bay Area
\$ 116,392,725	\$ 23,046,509	\$ 21,349,053	\$ 71,997,163
100%	20%	18%	62%

Fiscal Year 2013-2014

New Purchase Orders	Contra Costa County	Other Bay Area Counties	Outside Bay Area
\$ 117,341,377	\$ 18,166,897	\$ 15,392,375	\$ 83,782,105
100%	15.5%	13.1%	71.4%

Fiscal Year 2012-2013

New Purchase Orders	Contra Costa County	Other Bay Area Counties	Outside Bay Area
\$ 102,241,209	\$ 19,856,096	\$ 32,467,756	\$ 49,917,357
100%	19%	32%	49%

CC: J. Bueren