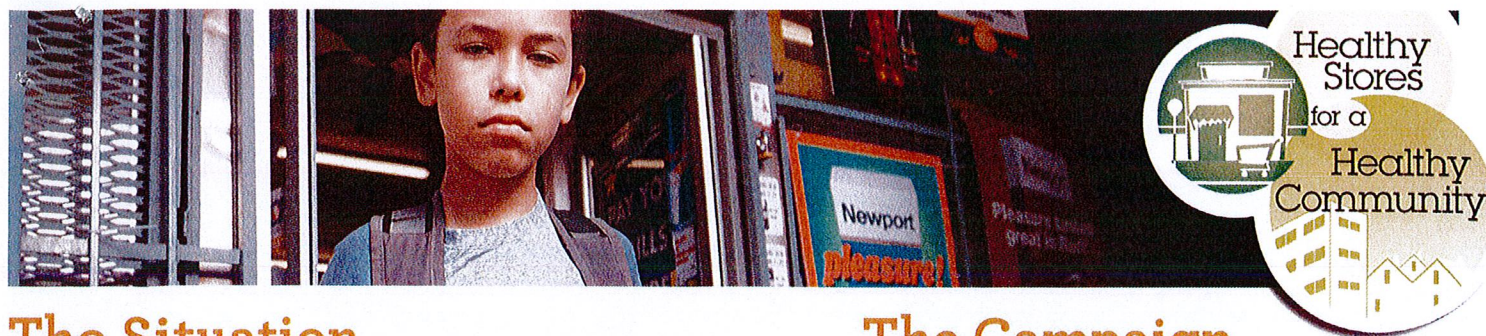




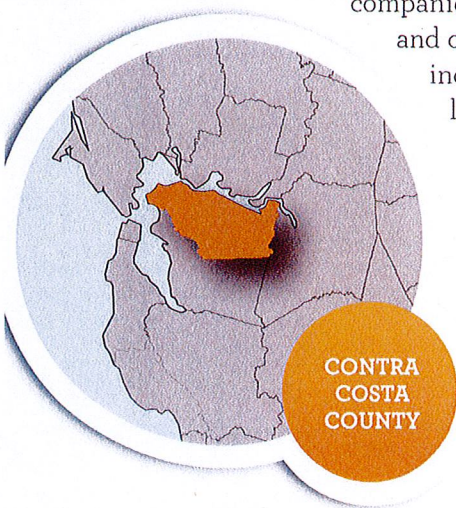
The Situation

Stores in our communities play a critical role in our health. They not only impact the economic well-being of neighborhoods, but also the physical health of the people who visit them. The types of products available, many of which contribute to chronic health issues, and how they're promoted influence us all, but especially our kids.

In 2011, the tobacco industry spent \$605 million¹ advertising and promoting tobacco products in California and our kids are paying the price. Exposure to tobacco marketing in stores increases tobacco experimentation and use by youth² and is more powerful than peer pressure.³

Marketing of unhealthy foods also has a great impact, particularly on kids. They consume more of it, more often because it's promoted heavily to them – \$1 million an hour is spent by

companies selling soda, candy, chips and other unhealthy foods.⁴ Low-income communities also have less access to fresh, affordable and nutritious food furthering the problem.⁵ Underage drinking also increases when youth are exposed to alcohol ads.⁶ In fact, 1 in 5 California high school students drink 5 or more alcoholic drinks in a row per month.⁷



The Campaign

The **Healthy Stores for a Healthy Community** campaign is a statewide collaboration between tobacco use prevention, nutrition and alcohol prevention partners. The goal is to improve the health of Californians through changes in community stores and to educate people how in-store product marketing influences consumption of unhealthy products. Working together, we can make our community a healthier place and maintain a vibrant business community.

The Survey

Scientific surveys were recently conducted throughout California to assess product marketing and the availability of healthy and unhealthy options offered in stores that sell tobacco – **the first time** in California that tobacco, alcohol and food were analyzed together in stores. This is valuable information to help make the places we shop healthier.

More than 7,000 stores were surveyed in all 58 counties, which included convenience, supermarket, liquor, tobacco, small market, discount, drug and big-box stores. Approximately 700 individuals participated in gathering information statewide, including representatives from public health, community volunteers and youth.

WHAT WE KNOW...

	CONTRA COSTA	CA
% of adults who smoke (2011-12)	11.8%	13.8%
% of youth who smoke (2012, grades 9-12)	10.4%	10.5%
Cost of smoking (2012)	\$184,813,842	\$6.5B
% of adults who are overweight or obese (2011-12)	63.5%	59.8%
% of adults who ate 3+ fruits and vegetables yesterday (2011-12)	29.9%	27.2%
% of youth who used alcohol in the past 30 days (2009-11, 11th grade)	37%	35%
% of youth who binge drink (2009-11, 11th grade)	36%	22%

For sources, please see website

FACT: CHRONIC DISEASES

Obesity, diabetes, heart disease, cancer and tobacco-related diseases account for more than 80% of all deaths in California. These deaths could be prevented by eliminating tobacco use, limiting alcohol intake, eating healthy and being physically active.

WHAT WE KNOW ABOUT STORES THAT SELL TOBACCO (2012)

	CONTRA COSTA	CA
Stores that sell tobacco products	819	36,777
% of stores near schools**	23.9%	27.4%
% of stores in low income areas (185% of federal poverty level)	22.8%	46.5%
Number of youth for every 1 store	318	251
Number of adult smokers for every 1 store	116	101

SURVEY RESULTS OF STORES THAT SELL TOBACCO (2013)

	CONTRA COSTA	CA
GENERAL		
Number of stores surveyed	226	7,393
% of stores that have <u>unhealthy</u> exterior advertising	67.3%	71%
% of stores that have <u>healthy</u> exterior advertising	11.9%	12.2%
TOBACCO		
Lowest price of cigarettes	\$4.26	\$4.30
e-cigarettes	51.8%	45.7%
candy, mint and liquor flavored non-cigarette tobacco products	82.3%	79.4%
candy, mint and liquor flavored non-cigarette tobacco products and <u>are near schools</u> **	82.4%	75.3%
candy, mint and liquor flavored non-cigarette tobacco products vs. alcopops	82.3%/84.9%	79.4%/82.4%
candy, mint and liquor flavored non-cigarette tobacco products vs. milk	82.3%/41%	79.4%/37.2%
chewing tobacco	54%	56.1%
little cigars and cigarillos	85%	83.7%
the most popular brand of cigarillos for under \$1	75.7%	78.1%
tobacco products near candy at the check-out	23.9%	39.1%
tobacco products near candy at the check-out <u>and are near schools</u> **	23.5%	40.5%
FOOD		
low- or non-fat milk	41%	37.2%
sugary drinks at the check-out	55.3%	56.9%
sugary drinks at the check-out <u>and are near schools</u> **	39.2%	55.6%
<u>any</u> fresh fruit or vegetable	45.1%	42.4%
a good selection of <u>good quality</u> fresh fruits and vegetables	49%	33.2%
a good selection of <u>good quality</u> fresh fruits and vegetables in low income vs. <u>not</u> low income areas	53.7%/45.9%	30.3%/36%
that accept CalFresh that sell a good selection of <u>good quality</u> fresh fruits and vegetables	53.5%	41%
that accept CalFresh or WIC	56.6%	53.7%
ALCOHOL		
overall % of stores that sell alcohol	73.5%	71.3%
that sell alcopops	84.9%	82.4%
with alcohol ads near candy/toys or below 3 feet	42.8%	36.7%
that sell malt liquor in low income vs. <u>not</u> low income areas	79.2%/66.1%	81.6%/71.4%
with alcohol exterior advertising	47.6%	54.3%

* = no information available ** = within 1,000 feet Reference the technical report for confidence intervals



Contra Costa Survey Highlights

Contra Costa survey findings confirm that tobacco is still being promoted to youth.

Store Survey Highlights

- **Over 80% of stores near schools in Contra Costa sell flavored non-cigarette tobacco products** like “watermelon” and “tropical blast” flavored cigarillos and little cigars. Many of these products sell for under a dollar, making them very attractive and affordable for youth.
- **Close to half of all stores in Contra Costa sell e-cigarettes.** The number of stores that are selling e-cigarettes statewide has quadrupled from just over 10 % in 2011 to over 45% in 2013. The percentage of high school students who reported ever using e-cigarettes tripled between 2011 and 2013. Many of these products are attractive to youth because they are relatively cheap and come in flavors like cherry-limeade and mint.
- **Over eight in 10 stores sell packs of 5 or less of cigarillos/little cigars, and close to 70% of stores sell these products as “singles”.** These products are also available very cheaply, making them affordable for youth. Eighty-five percent of tobacco retailers sell the most popular brand of cigarillos for under \$1 each.
- **34% of stores selling tobacco throughout the County are located within 1000 feet of a school.** The density of tobacco retailers, particularly in neighborhoods surrounding school, has been associated with increased youth smoking rates.

Possible Policy Options To Address These Issues Include:

- Prohibit:
 - New tobacco retailers within 1000 feet of schools and youth sensitive areas
 - New tobacco retailers within 500 feet of each other
- Within 1000 feet of schools and other youth sensitive areas, prohibit the sale of these products:
 - Flavored non-cigarette tobacco products, such as cigarillos and little cigars
 - Menthol flavored cigarettes
- Require minimum pack size for cigars, including cigarillos and little cigars

For more information, contact:
Contra Costa Tobacco Prevention Project at 925-313-6214

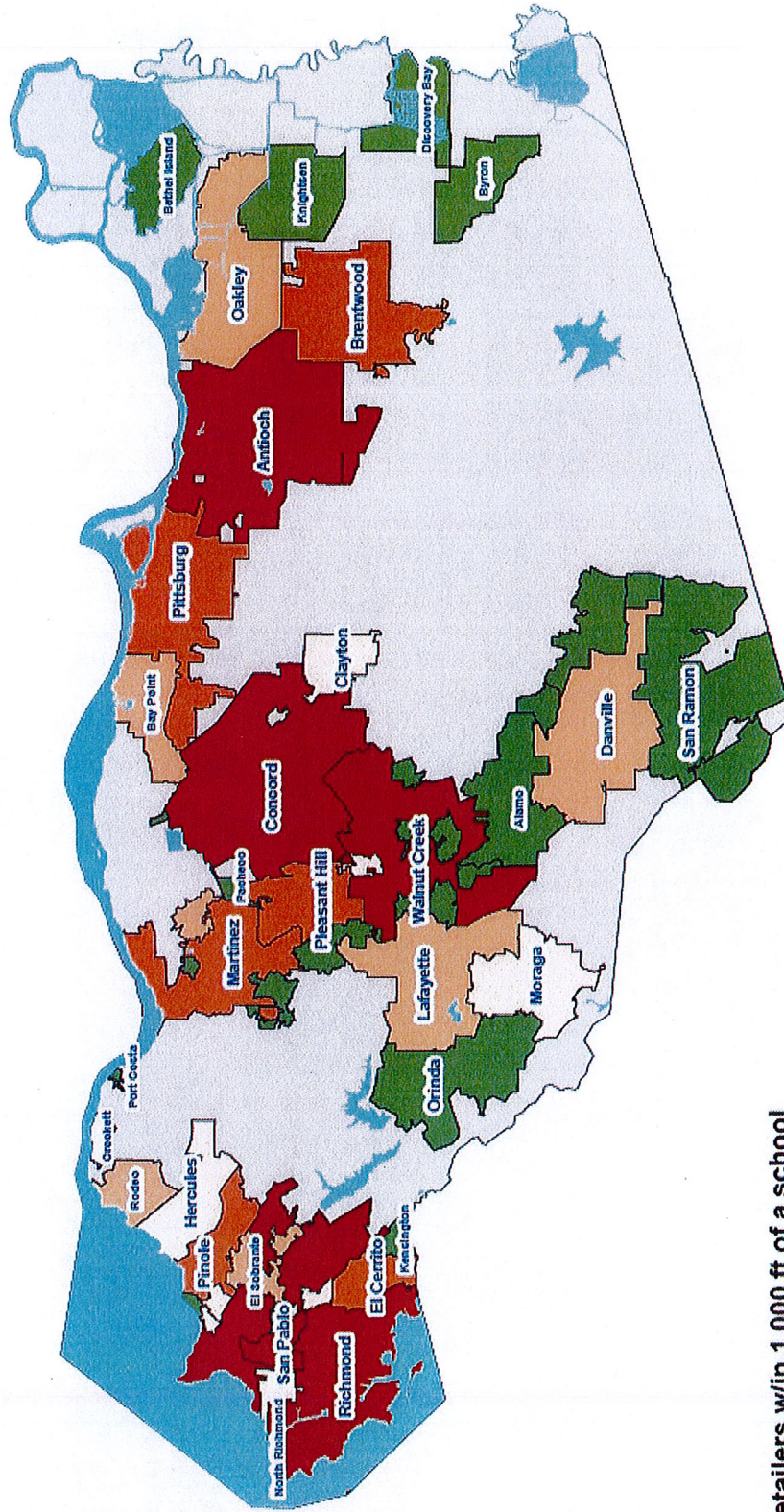
Cigarettes and non-cigarette tobacco products included in the Healthy Stores for a Healthy Community Store Survey



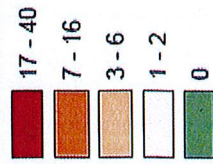
Flavored Electronic Smoking Devices, little cigars, and cigarillos.



Contra Costa County Number of Tobacco Retailers Within 1,000 Feet of a School, by City or Place



Retailers w/in 1,000 ft of a school



Source: California Board of Equalization, January 2014;
California Department of Education, August 2014.
Distance calculated in ArcGIS from school parcel to
store parcel point
Color Symbols: ColorBrewer.org