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Economic Update CCCCFPD Ambulance Service

A. P. Triton LLC®

GOALS

- Provide for a stable system
- Reduce, if not eliminate, financial risk
- Generate a positive cash flow for reinvestment

ACHIEVEMENTS

- System created at lower than actual collections
- Partnership formed to allow Federal participation
- Designed to promote cost efficiencies

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MYTHS AND UNCERTAINTIES

- Reduction of insurance benefits
- Reduction in Medi-Cal reimbursement
26% down to 24%
- Excessive co-pays reduce reimbursements

FACTS

- Increased call volume + actual collection = revenue up
- GEMT is the law of the land and may double soon
- IGT's are retrospective and unknown until applied for
- Partnership constructed to be self-sustaining without supplements

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WHERE'S THE MONEY?

- Increased call volume + actual billing/collection = **\$3.9 million**
- GEMT as of today = **\$1.6 million**
- Total revenue 1st year based on actuals = **\$5.5 million**