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February 2, 2015

TO:

Internal Operations Committee

Supervisor Karen Mitchoff, District IV, Chair Supervisor John Gioia, District I, Vice-Chair

FROM:

Julia R. Bueren, Public Works Director

SUBJECT: FLEET INTERNAL SERVICE FUND FY 2013/14 REPORT

Recommendation

Accept the Internal Service Fund (ISF) Fleet Services report for FY 2013-14.

Background

The Fleet Services Division has operated as an Internal Service Fund since 2008 to ensure stable and long-term vehicle replacement funding.

Fleet Services provides various services to County departments including the acquisition, preventative maintenance, repair, and disposal of fleet vehicles and equipment. The division services the County's fleet of over 1500 vehicles/equipment/trailers, of which, 859 vehicles are included in the ISF program.

ISF Rate Structure

There are three components to recover operational costs for vehicles in the ISF Fleet Services program which are charged to the departments. They are:

- 1. A fixed monthly cost to cover insurance, Fleet Services overhead, and vehicle depreciation / replacement
- 2. A variable cost based on miles driven to cover maintenance and repair costs
- 3. Direct costs for fuel

This rate structure enables the ISF to collect monthly payments from customer departments over the life-cycle of the units to fund operations and enable the systematic replacement of units at the end of a vehicle's useful life or when it becomes a cost-effective decision to do so.

The estimated fixed and variable rates are adjusted each year to develop ISF rates as close to actual costs as possible for each class of vehicle. Accordingly, the FY 2013-14 expenses were

reviewed to develop new rates for FY 2014-15, which went into effect September 1, 2014. Please refer to Attachment B accompanying this report for the ISF Fleet Rates Schedule.

Fleet Services ISF Goals and Objectives

- Continue to provide cost-effective services that meet or exceed our customers' needs and expectations by evaluating additional services and new technologies to increase efficiencies.
- Continue to evaluate and recommend for replacement all vehicles and fleet equipment that are due for replacement based on a predetermined schedule and/or a time when it is most cost-effective to do so and in accordance with Administrative Bulletin 508.4. This increases vehicle availability through reduced down time associated with an older fleet.
- Continue to maintain a newer fleet focusing on preventative maintenance thus reducing repair costs typically associated with an older fleet.
- Continue to purchase clean air vehicles whenever feasible and to grow the number of electric vehicles in the fleet as existing equipment requires replacement. Fleet Services is currently working on the feasibility of an expanded electric vehicle charging station infrastructure to support County and personal vehicles.
- Continue to ensure that all County vehicles are maintained and repaired in a timely, safe, and cost effective manner in order to provide departments with safe, reliable vehicles and equipment.
- Continue to work with departments to identify vehicles and equipment that are underutilized in an effort to maximize fleet utilization, identify departmental actual needs, and reduce fleet costs.

Highlights

- In FY 2013-14, 89 new vehicles were purchased, 5% more than were purchased in FY 2012-13 and 31% more than in FY 2011-12.
- Sheriff's Office received 42 vehicles, 4 of which are additions to the fleet to be held as spares to facilitate a shorter wait time for vehicle replacement. Patrol cars account for 21 of the new vehicles. The overall number of replacements is up by one unit from last year. The number of Sheriff's Office vehicle replacements is projected to be about the same in fiscal year 2014-2015 as it was in fiscal year 2013-2014.
- Vehicle usage is continually reviewed in an effort to reduce underutilized vehicles according to Administrative Bulletin 508.4. During the most recent review in December 2014, nine were identified that required further analysis. Four of those have since met

the minimum utilization requirements, thus reducing the number of vehicles currently under analysis to five.

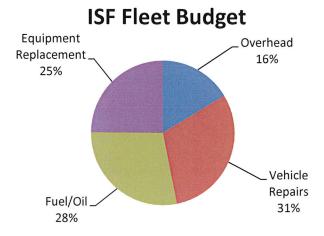
- Fleet Services continues to promote building a "Green Fleet." In FY 2013-14 9 replacement vehicles, or 10% of purchases were hybrid vehicles.
- Fleet Services purchased and installed 64 asset management and locating devices in ISF vehicles bringing the total of ISF vehicles with these devices installed to 227. These devices help improve fleet utilization, identify vehicle locations in the event of an emergency, reduce costs by identifying and immediately reporting operational issues with the vehicle, and improve accuracy of mileage meter readings. Fleet Services intends to continue installing these devices to all ISF vehicles as appropriate.

Summary

The Fleet Services Division operates as an Internal Service Fund (ISF), providing services to a variety of County Departments. As an ISF, Fleet is responsible to fully recover the cost of providing services and the cost of capital purchases. Key responsibilities of the Division are vehicle preventative maintenance and repair, fueling, replacement analysis, specification review, acquisition, new vehicle preparation, and disposal.

In FY 2013-14, Fleet Services had a staff of 17 Administration and Operations employees. The Administration section consists of one Fleet Manager and one Fleet Equipment Specialist. The Operations section consists of one Lead Fleet Technician, four Equipment Services Workers, nine Equipment Mechanics, two Equipment Service Writers and one Student Worker.

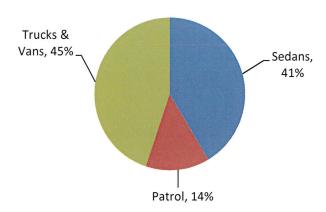
The FY 2013-14 budget of \$13,342,984 included \$1,859,730 for salaries; \$3,461,806 for vehicle repairs; \$3,209,237 for fuel/oil; and \$2,823,526 for the replacement of fleet vehicles and equipment. The ending net asset value of the Fleet ISF for FY 2013-14 is \$11,233,275 (Attachment D).



The ISF fleet has 859 vehicles, comprised of 356 sedans, 117 patrol vehicles, and 386

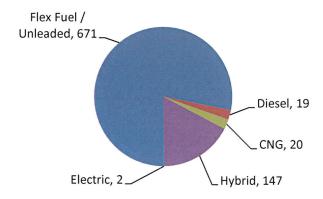
trucks/vans. There are 20 more vehicles in the ISF fleet than when the ISF was initiated in 2008 and 37 more than in FY 2012-13.

ISF Fleet by Vehicle Class



Fleet Services continues to purchase clean air vehicles whenever feasible and plans to grow the number of electric vehicles in the fleet as existing equipment requires replacement. All diesel vehicles use biodiesel fuel and all sedans must have a PZEV (Partial Zero Emissions Vehicle) rating or greater by the California Air Resources Board.

ISF Fleet by Fuel Type



Fleet Services continues to work to achieve the primary goals and objectives of providing County departments with vehicles and equipment that are safe, efficient, reliable and consistent with departmental needs and requirements at the lowest possible cost. The Division will continue to monitor vehicle use to optimize new vehicle acquisition and better utilize existing vehicle assets.

Attachments

- A ISF Vehicle Expenses by Department
- B ISF Rates Schedule
- C ISF Fund Balance
- D ISF Net Assets
- E Administrative Bulletin 508.4

Internal Service Fund - Fleet Services Expenses By Department FY 2013/14

	2011/12 Actual					2012/13	Actual		2013/14 Actual					
Agency	# of Vehicles Replaced	Purchase Cost	# of Units	Operating Expenses w/o Fuel	# of Vehicles Replaced	Purchase Cost	# of Units	Operating Expenses w/o Fuel	# of Vehicles Replaced	Purchase Cost	# of Units	Operating Expenses w/o Fuel		
Agriculture	2	\$ 45,318	55	\$ 241,014	4	\$ 103,219	55	\$ 239,098	3	\$ 81,266	56	\$ 235,585		
Animal Services	-	-	28	237,539	3	135,678	31	215,261	2	76,436	31	186,388		
Assessor	-	-	3	14,391	-	-	3	13,650	1	23,634	3	14,229		
CAO (Doit)	-	-	20	92,315	-	-	20	94,212	3	68,674	20	88,314		
Co-op Extension	-	-	2	8,921	-	-	2	8,910	-	-	3	8,566		
District Attorney	2	26,805	23	144,901	2	56,077	28	150,367	6	170,287	32	174,584		
Elections	-	-	1	3,098	-	-	1	2,963	-	-	1	2,851		
Employment & Human Services	3	83,907	52	216,800	7	186,314	55	214,929	4	91,698	56	217,621		
Fleet Pool	4	146,820	26	108,558	3	70,219	25	100,663	5	120,750	27	106,559		
General Services Department	6	123,852	97	457,063	-	-	102	-	-	-	105	474,902		
Health Services	2	74,991	91	397,141	5	132,623	93	410,652	3	72,462	108	433,442		
Housing Rehabilitation	-	-	1	4,218	-	-	1	4,270	-	-	2	3,875		
Insurance & Risk Management	-	-	3	13,092	1	23,495	3	13,376	-	-	4	14,077		
Probation	5	128,939	56	192,118	3	69,565	58	211,198	-	-	59	219,652		
Public Defender	3	81,644	13	71,424	1	28,130	13	69,324	4	71,750	15	65,926		
Public Works	2	40,959	37	151,564	15	353,165	36	635,429	16	499,828	37	157,767		
Sheriff/OES	38	963,761	285	2,099,454	41	1,180,730	295	2,088,449	42	1,180,460	299	2,056,998		
Treasurer-Tax Collector	1	21,719	1	1,547	-	-	1	3,301	-	-	1	3,262		
Total ISF Operating Expenses By Department	68	\$ 1,738,715	794	\$ 4,455,157	85	\$ 2,339,215	822	\$ 4,476,052	89	\$ 2,457,244	859	\$ 4,464,596		

Attachment A

Internal Service Fund - Fleet Services ISF Fleet Rates Schedule FY 2014/15

	FY 20	11/12	FY 20	012/13 FY 2013/14 FY 2014/1				14/15	Diff 2013/14 to 2014/15			
Category	Monthly Rate	Mileage Charge	Monthly Rate	Mileage Charge	Month Rate	-	Mileage Charge	 Monthly Mileage Rate Charge			onthly Rate	Mileage Charge
ISF-Sedan	\$ 237.80	\$ 0.173	\$ 233.75	\$ 0.185	\$ 257.	92 \$	0.145	\$ 284.83	\$ 0.16	7	10.4%	15.2%
ISF-Cargo Van	199.80	0.242	194.75	0.366	205.	92	0.249	239.75	0.29)	16.4%	16.5%
ISF-Passenger Van	227.60	0.213	201.58	0.211	201.	92	0.191	220.75	0.30	5	9.3%	60.2%
ISF-Patrol	710.80	0.252	637.08	0.318	454.	33	0.393	427.33	0.46	2	-6.0%	17.6%
ISF-Sports Utility Vehicle	314.70	0.136	421.83	0.247	311.	33	0.294	307.42	0.27	2	-1.3%	-7.5%
ISF-Truck, Compact	222.80	0.158	213.00	0.215	194.	57	0.190	194.33	0.22		-0.2%	16.3%
ISF-Truck, Fullsize	259.30	0.198	246.92	0.200	238	25	0.249	233.50	0.38	3	-2.0%	55.8%
ISF-Truck, Utility	448.80	0.251	421.83	0.247	305.	25	0.256	381.50	0.329)	25.0%	28.5%

Internal Service Fund - Fleet Services Fund Balance For the Year Ended June 30, 2014

		FY 20	12/	13	FY 20	13/	14
Beginning Fund Balance			\$	10,362,583		\$	11,164,010
Expenses							
Salaries & Benefits	\$	1,475,905			1,859,583		
Services and Supplies, Other Charges		7,121,013			6,815,118		
Depreciation		1,502,134			1,648,815		
Total Expenses			\$	10,099,051		\$	10,323,516
Revenues							
Charges for services	\$	10,421,317			\$ 10,080,382		
Transfers In/(Out)*		187,662			-		
Sale of Surplus Vehicles		206,855			250,932		
Indemnifying Proceeds (Accidents)		84,644			61,468		
Total Revenue			\$	10,900,478		\$	10,392,781
Change in Fund Balance			\$	801,427		\$	69,265
FY Ending Fund Balance			\$	11,164,010		\$	11,233,275

Internal Service Fund - Fleet Services Net Assets (Fund 150100) As of June 30, 2014

		F	Y 2012/13	F	Y 2013/14	
Assets						
Current	Assets:					
0010	Cash	\$	4,451,545	\$	3,615,370	
0100	Accounts Receivable		(8,600)		12,301	
0170	Inventories		284,191		345,902	
0180	Due From Other Funds		1,141,312		1,315,002	
0250	Prepaid Expense		43,608		31,420	
	Total Current Assets	\$	5,912,056	\$	5,319,995	
Noncurre	ent Assets:					
0340	Equipment		18,877,670		18,984,902	
0360	Construction In Progress		723,308		1,386,351	
0370	Reserve For Depreciation	-	(13,018,513)		(13,174,410)	
	Total Noncurrent Assets	_\$	6,582,466	_\$	7,196,843	
	Total Assets	\$	12,494,522	\$	12,516,838	
Liabilities						
0500	Accounts Payable	\$	502,043	\$	379,201	
0540	Due To Other Funds		767,424		832,682	
0640	Employee Fringe Benefit Pay		61,045		71,680	
	Total Liabilities		1,330,512		1,283,563	
Net Assets						
	Capital Assets, Net of Debt	\$	6,582,466	\$	7,196,843	
	Other		4,581,544		4,036,432	
	Total Net Assets	\$ 	11,164,010	\$	11,233,275	