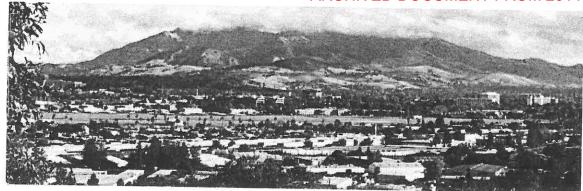
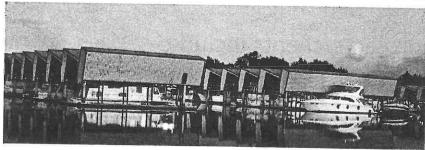
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MARKET & OPINION RESEARCH SERVICES Contra Costa County
Survey of Likely November 2014 Voters

Presentation to Board of Supervisors
June 24, 2014

EMC Research, Inc.

- Polling, public opinion research, and strategic consulting.
- Conducting research in Contra Costa County and the San Francisco Bay Area since our founding in 1989.
- Recent Contra Costa County research projects/clients include:
 - Contra Costa Transportation Authority
 - Contra Costa Community College District
 - 2012 and 2013 Contra Costa Poll
 - Contra Costa County Fire Protection District
 - East Contra Costa County Fire Protection District
 - Contra Costa Water District
- Dozens of research projects for various entities within Contra Costa County

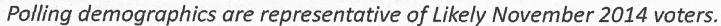
 municipalities, regions, legislative districts, school districts, transit districts, etc.
- Dozens of other similar research projects in the Bay Area and throughout California, including many different types of ballot measures.

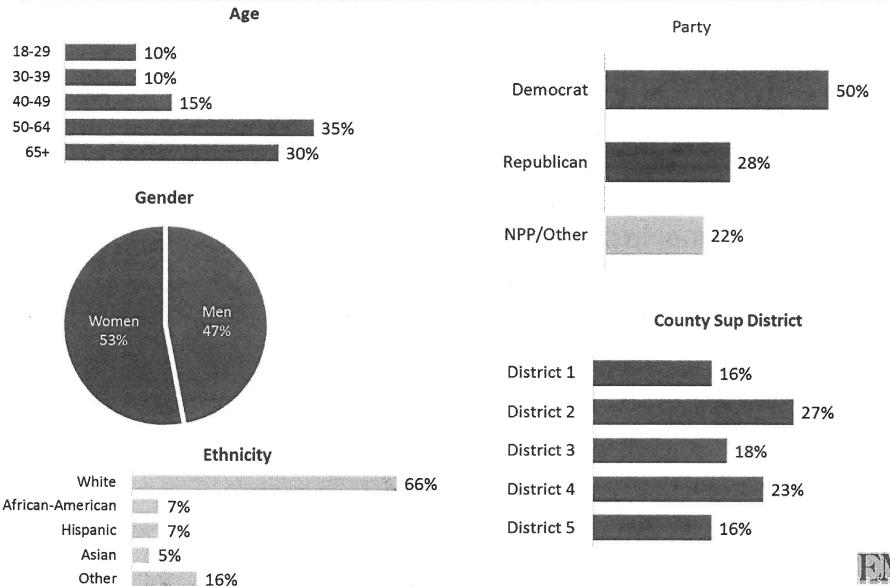
Methodology

- Telephone survey of Likely November 2014 Voters in Contra Costa County.
- Interviews conducted on both landlines and cell phones.
- Survey conducted June 10-18, 2014.
- 806 total completes, with split sample methodology:
 - Sample A: n=403, asked about ¼-cent measure.
 - Sample B: n=403, asked about ½-cent measure.
- ▶ Margin of error +/- 3.5% overall; +/- 4.9 within each sample.

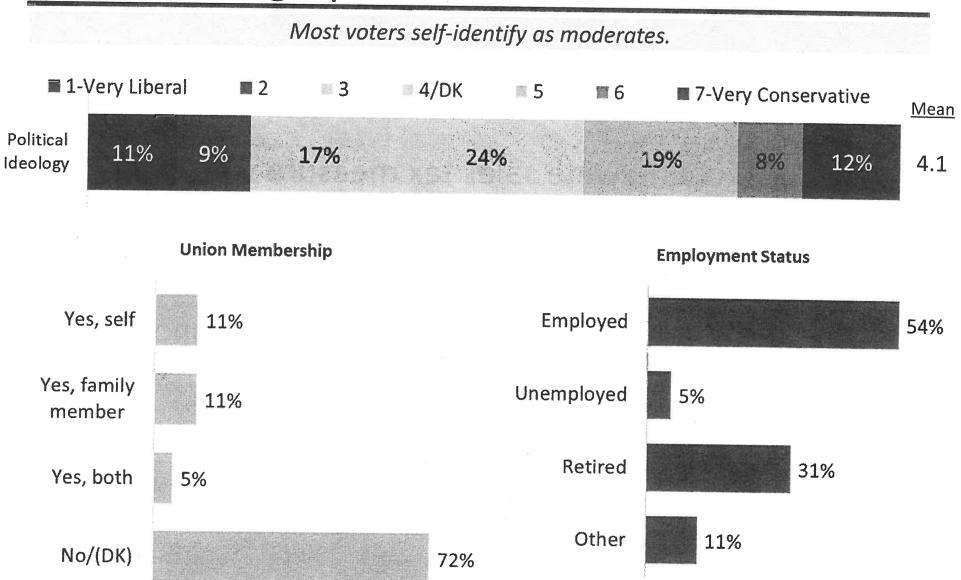
Please note that due to rounding, some percentages may not add up to exactly 100%.

Voter Demographics





Voter Demographics





Key Findings

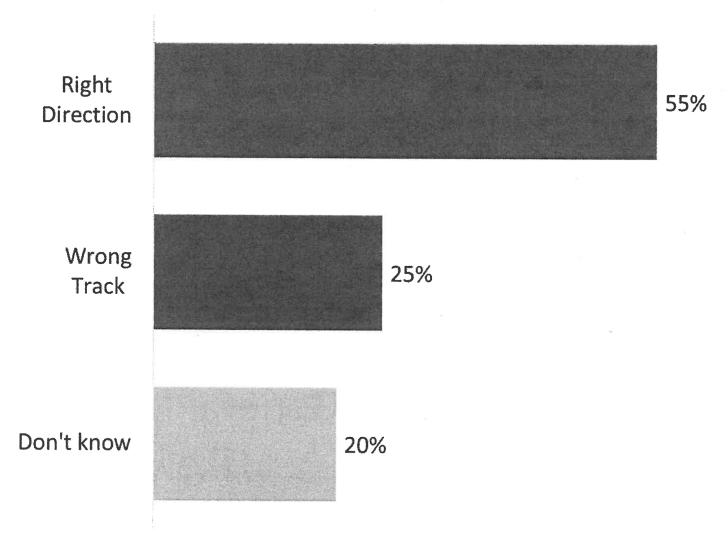
- Voters are optimistic over the direction of Contra Costa County.
- Passing a countywide sales tax measure would be challenging.
- A slim majority of voters (54%) support a ¼-cent sales tax measure, while just under half (49%) support a ½-cent measure.
- Funding for fire-fighting, emergency medical, emergency response, public safety, and road repairs had the highest support.

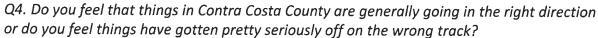


General Mood of Likely Voters

Direction of the County

A majority of voters feel optimistic about the direction Contra Costa County is headed.



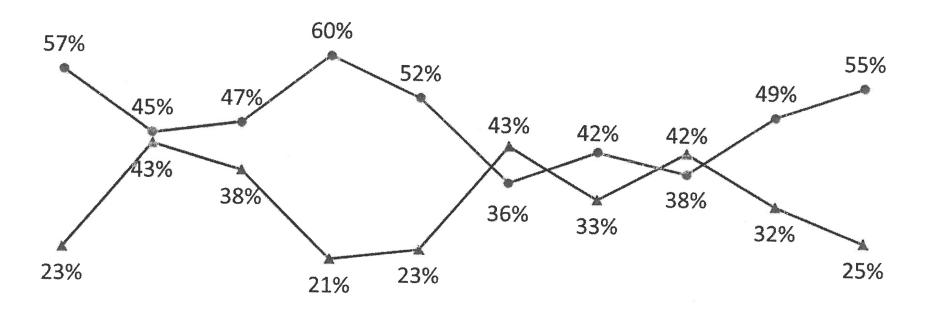


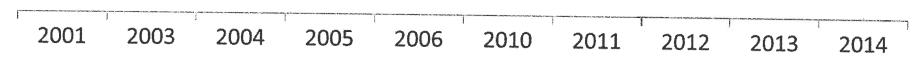


Direction of the County Over Time

Voter optimism is as high as it's been since 2005.





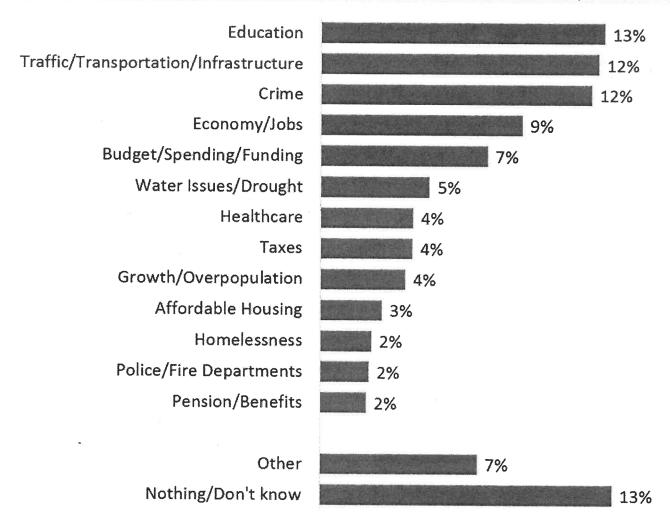


Results from previous countywide polling conducted by EMC Research.



Most Important Problem

Voters find education, transportation, and crime to be the most important problems facing Contra Costa County.





Most Important Problem Over Time

Concern over the economy and jobs has continued to fall since August 2011.

	August 2011	May 2012	February 2013	June 2014
Education	16%	23%	18%	13%
Traffic/Transportation/Infrastructure	8	6	8	12
Crime	12	5	13	12
Economy/Jobs	25	19	16	9
Budget/Spending/Funding	4	13	8	7
Water Issues/Drought			_	5
Healthcare				4
Taxes	3	3	4	4
Growth/Overpopulation				4
Affordable Housing	6	5	3	3
Homelessness				2
Police/Fire Departments	-		-	2
Pension/Benefits	2	3	4	2
Other	16	13	13	7
Nothing/Don't know	10	9	14	13

Results from previous countywide polling conducted by EMC Research.





Proposed Ballot Measure

Survey Ballot Language

Now I'd like to ask you about a measure that may appear on a future ballot in Contra Costa County. The measure could read as follows:

To ensure local quality of life in Contra Costa County, shall the County enact a

(SAMPLE A: 1/4 cent) (SAMPLE B: 1/2 cent)

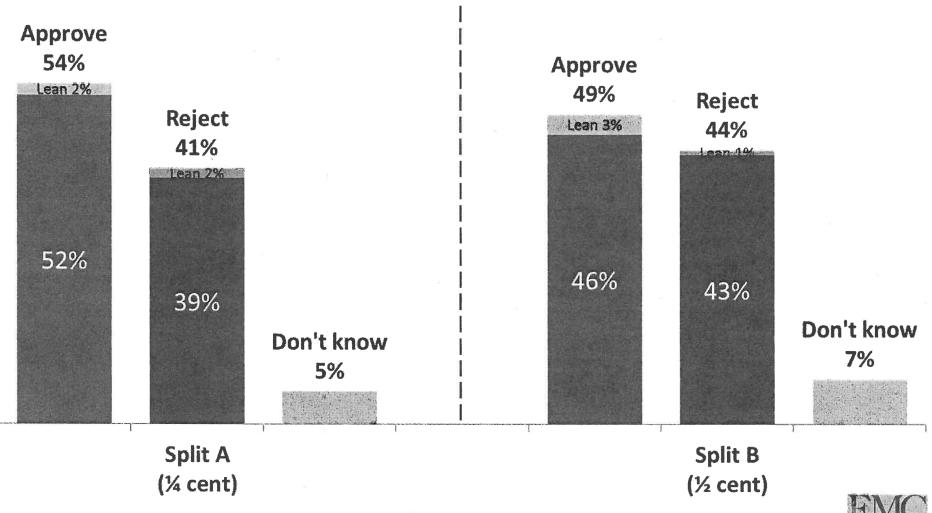
sales tax, for a limited period of 10 years, that cannot be taken by the state, for local priorities and services such as police, fire, emergency response, criminal prosecution, emergency medical, libraries, and local street and road improvements, with annual public audits and citizens oversight to ensure fiscal accountability?

If the election were held today, would you vote Yes to approve or No to reject this measure?



Initial Support for Proposed Measure

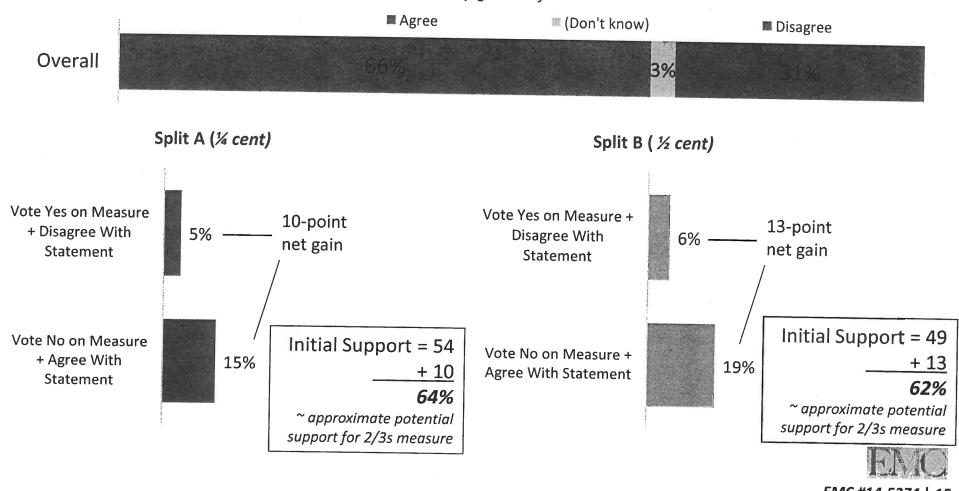
Just over a majority of voters support a ¼-cent sales tax measure; Slightly less than a majority support a ½-cent sales tax measure.



Dedicated-Funding Measure

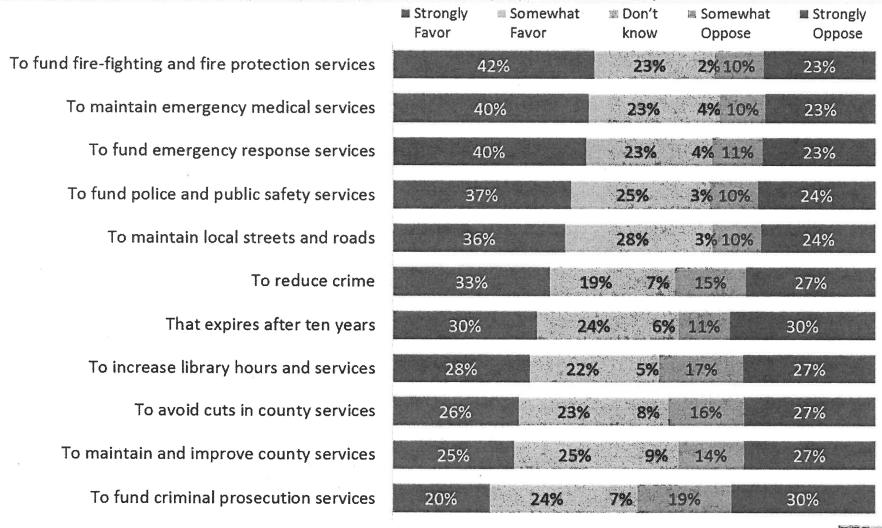
Preliminary analysis suggests a dedicated-funding, 2/3rds measure would not perform much, if any, better than the general revenue measure.

Q18. I would support the proposed measure if the funds were specifically dedicated to fund public safety, including police, fire, emergency response, criminal prosecution, and emergency medical services only, rather than going into the County general fund.



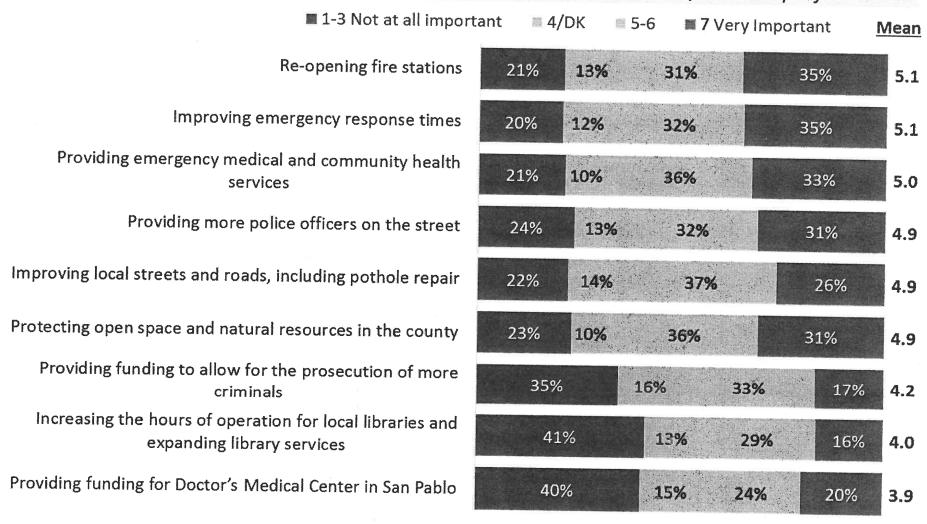
Potential Measure Components

Voters are most in favor of a sales tax that would fund fire-fighting, emergency medical, emergency response, public safety, and road repairs.



Project Importance Ratings

Re-opening fire stations, improving emergency response times, and providing emergency medical and community health services were the highest rated potential projects.

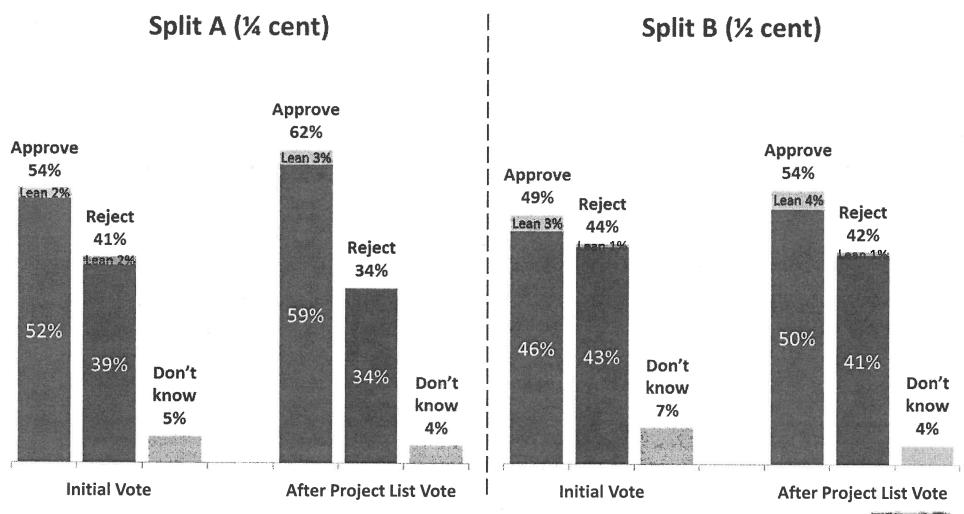


Q19-Q27. Now I'm going to read you a list of projects and programs that are being considered if the County has revenue from a sales tax. Please rate each on a scale from 1 to 7, where 1 is not important at all and 7 is very important.



Support After Project Details

Support for both measures improves after voters learn more about potential projects and programs that could be funded.



Q6/Q28. If the election were held today, would you vote Yes to approve or No to reject this measure?





Informational Messaging

Positive Information

That the funding will stay local and cannot be taken by the state was important information about the measure for voters.

■ Much more likely to support

Somewhat more likely to support **Total Support**

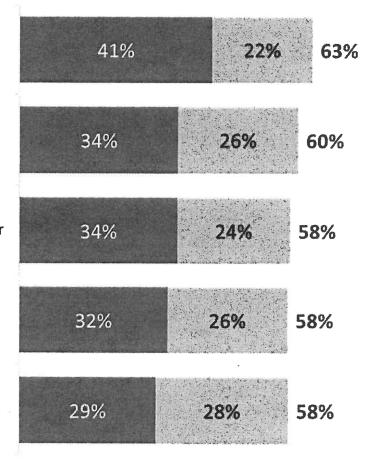
All of the money raised by this measure will be used to improve services here in Contra Costa County. It cannot be taken by the state.

All funds raised by this measure will be spent here in our local community to ensure the availability of emergency medical services, police, fire, emergency response, criminal prosecution services, libraries, and street and road improvements.

This measure will help decrease emergency response times and improve the county's ability to respond to earthquakes and other emergencies.

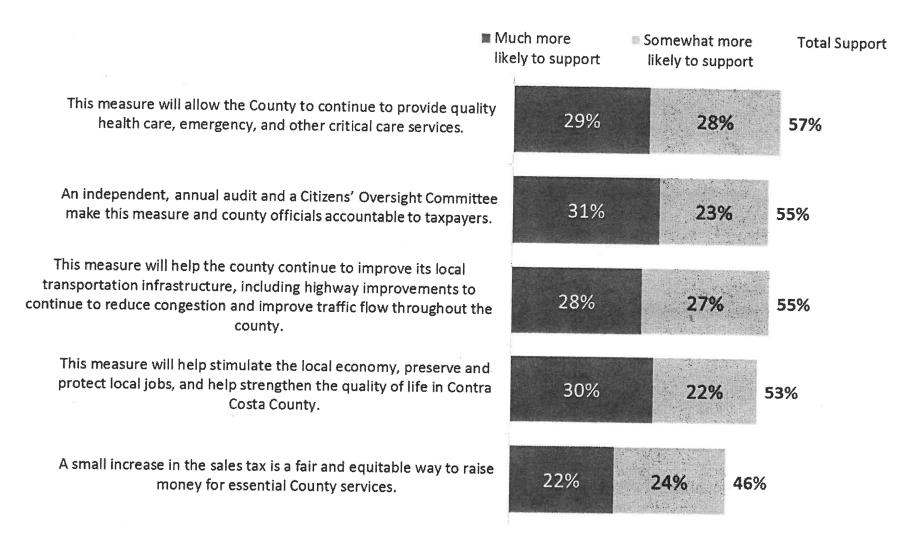
This measure will provide needed funding for vital public services that we all rely on, including police, fire, criminal prosecution, emergency response, emergency medical, libraries, and local transportation improvements.

The money from this measure will help the county maintain and protect its open spaces so we can continue to enjoy our local outdoor treasures.



Positive Information, continued

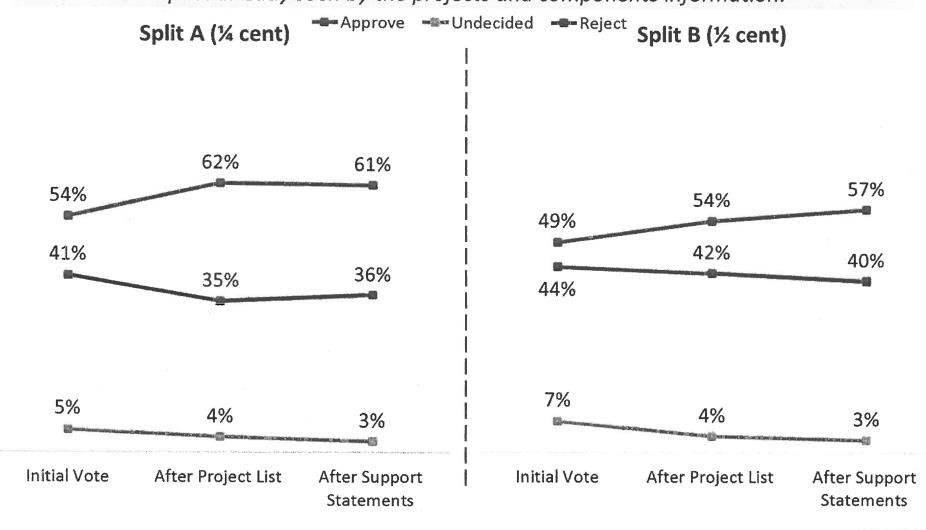
Other information was important to some, but less compelling overall.



Q29-Q38. For each statement, please tell me if that would make you much more likely to support the measure, somewhat more likely to support, or would it make no difference to you.

Measure Support After Positive Statements

Additional information had little impact on support for either measure, beyond the impact already seen by the projects and components information.





Negative Information

Lack of guarantees on how the money would be spent was important information about the measure for many voters.

The money from this measure will go into the County General Fund, with no guarantee that it will be spent as promised.

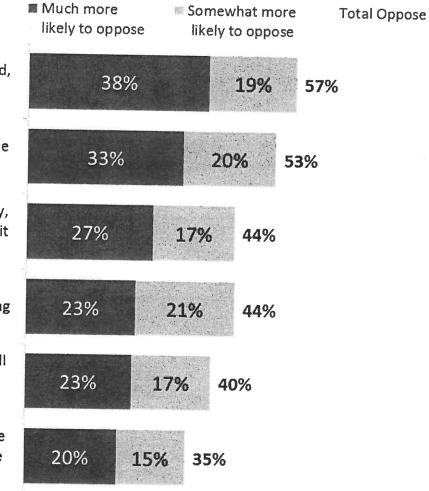
There is nothing in this measure to prevent the county from using the money on retiree healthcare and its un-funded pension liabilities.

This measure will cause prices to rise on almost everything we buy, including gas, clothes, household goods, and other items, making it even more expensive to try to make a living here.

This measure is really about saving Doctors Medical Center. We should not be asked to continually bail out this financially struggling hospital.

With the economy just starting to recover and many local families still struggling to make ends meet, this is just not the time to be raising taxes.

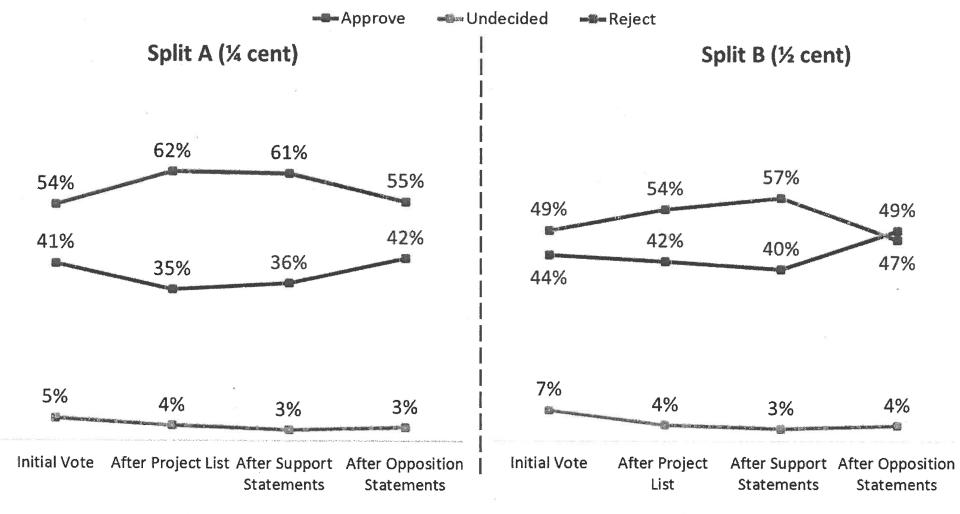
This measure will hurt local small businesses and destroy jobs, as more and more people will do their shopping in neighboring counties where the sales taxes are lower.

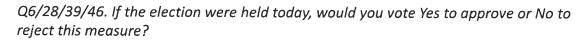


Q29-Q38. For each statement, please tell me if that would make you much more likely to support the measure, somewhat more likely to support, or would it make no difference to you.

Measure Support After Negative Statements

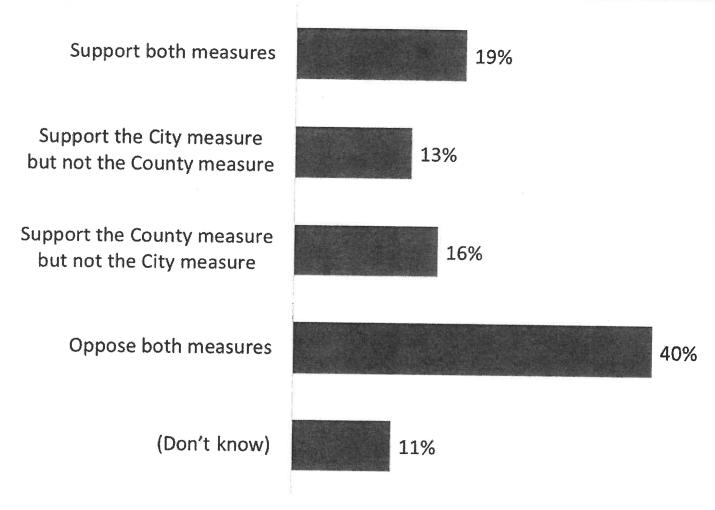
Negative information returns support to near its original levels.





Impact of Additional Measures

Forty-percent of voters indicate that they would oppose both a local and county measure if they appeared on the same ballot.

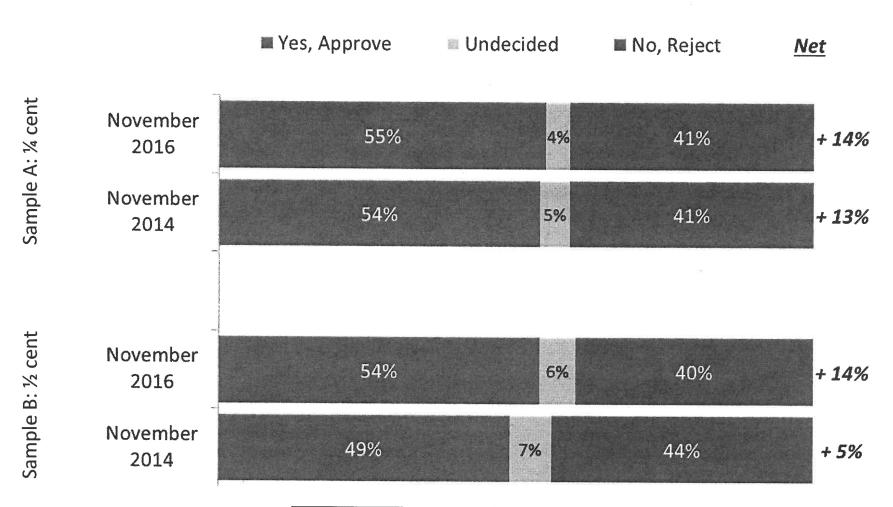


Q47. In addition to a possible countywide sales tax measure, certain cities within Contra Costa County may also have a sales tax on the ballot in November. If the county and your city both had sales tax increase measures on the November ballot, would you likely...



2016 & 2014 Election Models

A 2016 election model shows a similar result for 1/4-cent; slightly better for 1/2-cent.



	Low propensity	Medium propensity	High propensity
Nov. 2016	46%	29%	25%
Nov. 2014	30%	37%	33%





Conclusions

Conclusion

Approval of a countywide sales tax measure on the November 2014 ballot would be very challenging.

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