







QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
GKJP740	8/14/2015	SOPHOS 3Y	1904347	\$224,750.00

#### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
 <b><u>Sophos EndUser Protection Web, Mail and Encryption - subscription license r</u></b> Mfg. Part#: EGEM3GTAA UNSPSC: 43233205 1st Payment of \$74,916.67 Due 30 days from Ship Date for line item 1 and 2 Electronic distribution - NO MEDIA Contract: MARKET	6500	3802176	\$9.16	\$59,540.00
 <b><u>SOPHOS PLATINUM SUPPORT</u></b> Mfg. Part#: PLAT Contract: MARKET	1	3112279	\$15,376.67	\$15,376.67
 <b><u>Sophos EndUser Protection Web, Mail and Encryption - subscription license r</u></b> Mfg. Part#: EGEM3GTAA UNSPSC: 43233205 2nd Payment of \$74,916.67 Due 12 months from Ship Date for line item 3 and 4 Electronic distribution - NO MEDIA Contract: MARKET	6500	3802176	\$9.16	\$59,540.00
 <b><u>SOPHOS PLATINUM SUPPORT</u></b> Mfg. Part#: PLAT Contract: MARKET	1	3112279	\$15,376.67	\$15,376.67
 <b><u>Sophos EndUser Protection Web, Mail and Encryption - subscription license r</u></b> Mfg. Part#: EGEM3GTAA UNSPSC: 43233205 3rd Payment of \$74,916.67 Due 24 months from Ship Date for line item 5 and 6 Electronic distribution - NO MEDIA Contract: MARKET	6500	3802176	\$9.16	\$59,540.00
 <b><u>SOPHOS PLATINUM SUPPORT</u></b> Mfg. Part#: PLAT Contract: MARKET	1	3112279	\$15,376.66	\$15,376.66

#### SHIPPING DETAILS

##### Shipping Address:

CONTRA COSTA COUNTY  
DATA PROCESSING  
30 DOUGLAS DR  
ACCTS PAYABLE  
MADTINEZ CA 94552-4069

#### SUBTOTAL

\$224,750.00

#### SHIPPING

\$0.00

#### GRAND TOTAL

\$224,750.00

**CONVERT QUOTE TO ORDER**

**From:** Maja Zbrozek-Smialek <majasmi@cdwg.com>  
**Sent:** Friday, August 14, 2015 2:00 PM  
**To:** Arlene Serrano  
**Cc:** 'OJ Cherry'; Tu Le; Warren Pun  
**Subject:** RE: Contra Costa County Sophos licensing renewal  
**Attachments:** GKJP740.pdf

Hi Arlene,

Please see the attached quote for the 3y Sophos renewal with the flexible annual payment option program as mentioned earlier.

Payment terms are as follows:

*Total Purchase Price \$224,750.00 per quote GKJP740*

- *1st Payment of \$74,916.67 Due 30 days from Ship Date*
- *2nd Payment of \$74,916.67 Due 12 months from Ship Date*
- *3rd Payment of \$74,916.67 Due 24 months from Ship Date*

Please let me know if you have any questions.

[View in a browser](#)

## QUOTE CONFIRMATION



**DEAR ED WOO,**

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

**CONVERT QUOTE TO ORDER**

CRITERIA FOR  
SOLE SOURCE / BRAND PROCUREMENT

“SOLE SOURCE JUSTIFICATION FORM”

Please address by specific reference each question listed below (1-5) in your justification.  
Failure to respond to any of the questions may result in the rejection of your request.  
(When answering questions use separate sheets of paper as needed)

1. Why was the particular product and / or vendor selected?  
It provides the best overall coverage across multiple computer operating systems.

2. What are the unique performance factors of the selected product / service?  
(Provide detailed specifications and descriptions)

It supports cross platform

3. Why are these specific factors required?

We support mixed platforms

4. What other products / services have been examined and rejected?

McAfee and ForeFront

5. Why are other sources providing like goods or services unacceptable?  
(Full explanation needed)

The desired product needs to support multiple platforms so that it can be managed centrally

I HEREBY CERTIFY THAT:

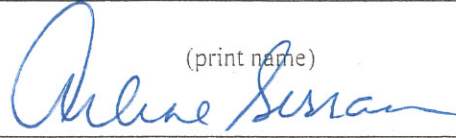
1. I am an approved County department representative. I understand the County's requirements for competitive bidding, as well as the criteria for justification for sole source.
2. I have gathered the required technical information and have made a good faith effort to review comparable and / or equal equipment / product / services. (Copies are attached)

I certify to the best of my knowledge the validity of the information contained herein.

Department / Division / Office name Information Technology

Department representative name Arlene Serrano

Department representative signature

  
(print name)  
(sign name)

Date: 9/9/15

GSD PURCHASING DIVISION USE ONLY:

Buyer: \_\_\_\_\_ Purchasing Agent / Designee: \_\_\_\_\_

Approved: \_\_\_\_\_ Not Approved: \_\_\_\_\_ Date: \_\_\_\_\_

Comments: