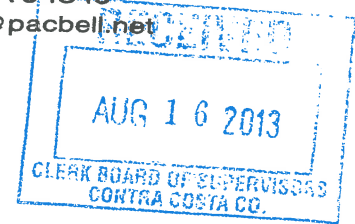


# ALAMO-LAFAYETTE CEMETERY DISTRICT

3285 MT. DIABLO BLVD. / P.O. Box 1955 • LAFAYETTE, CA 94549  
(925) 284-1353 • FAX: (925) 284-4144 • E-MAIL: [alcdist@pacbell.net](mailto:alcdist@pacbell.net)



August 12, 2013

Dear Board of Supervisors and Clerk of the Board:

The Alamo-Lafayette Cemetery District is submitting the 2012-2013 fiscal year actuals, the 2013-2014 fiscal year budget and the 2012-2013 fiscal year annual report.

We believe that sales in the cemetery industry have been hit extremely hard by the deep recession. Most of our constituents who purchase full casket sites have now decided to be cremated and are either selling their sites back or are using them as cremation sites. This has hurt our district financially, in addition to rising operation costs.

The Cemetery District continues to run efficiently, and I am delighted to be a part of this District; we have three of the most reliable, conscientious Trustees, Primo E. Facchini, Nancy Flood, and Carolyn Thiessen.

Thank you for taking the time to review the enclosed documents.

Respectfully,

A handwritten signature in blue ink, appearing to read 'Patricia Howard'.

Patricia Howard  
Superintendent

# Alamo-Lafayette Cemetery District

An Independent California Special District

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## BOARD OF TRUSTEES' ANNUAL REPORT

July 1, 2012 - June 30, 2013

During this past fiscal year there were 23 full casket in-ground interments, 12 cremation interments and 1 urn placed into the niches at the Lafayette Cemetery plus the pre-need sale of 19 full casket in-ground sites, 1 cremation site and 9 niches. In the Alamo Cemetery there were 6 full casket in-ground interments, 11 cremations and 8 urns placed into the niches plus the pre-need sale of 25 niches were sold in Alamo. The Lafayette Cemetery has only 400 interment sites and 168 niches for sale. The Alamo Cemetery still has 342 above ground niches for sale. No full casket in-ground interment sites are available in Alamo. Income generated by the above is not sufficient to maintaining the operating costs.

Our grounds keepers have been maintaining both cemeteries, as well as the opening / closing for all interments. They have replaced 6 retaining walls. There were many trips to Contra Costa Transfer Station at a cost of \$5356. Here are some of the expenses associated with running our District; Truck repairs \$8847. Tractor repairs \$4602. Workers Compensation & Property Insurance \$9385. Liners \$8150. New Trees \$4583. Gardelle Construction has been maintaining the lawns by mowing, blowing, grading and weed eating, plus the cost of fertilization and pre-emergence for an annual cost of \$12,000. This are just some of our expenses.

Again, costs are up for items used to keep the District running smoothly, including benefits, medical / dental, garbage, liners, utilities, supplies, etc. Operating a public cemetery is very much different than operating a private cemetery. This past year the District spent \$2033 to repurchase 3 full casket sites. The costs associated with funerals / burials are extremely expensive; more and more we are seeing persons choosing cremation and then taking home their loved one's urn.

As of June 2013, the District has \$434,503 in its Endowment Fund and \$12,810 in LAIF (Local Agency Investment Fund). Actual annual operating budget was \$372,115. Total tax revenue from 2012-13 F/Y was \$206,708.

Respectfully submitted on this 12th day of August 2013, by Superintendent Howard

  
Primo E. Facchini, Trustee Chairman

  
Nancy Flood, Trustee

  
Carolyn Thiessen, Trustee

**ALAMO LAFAYETTE CEMETERY DISTRICT**  
**Profit & Loss Budget vs. Actual**  
**July 2012 through June 2013**

	Jul '12 - Jun '13	Budget
Ordinary Income/Expense		
Income		
Dist Rev. (lots, O/C, Oth)	154,575.20	108,600.00
Endow Fees (nonspendable)	22,550.00	26,400.00
Tax Rev	206,708.00	216,000.00
Total Income	383,833.20	351,000.00
Gross Profit	383,833.20	351,000.00
Expense		
Medical Insurance	12,389.00	18,000.00
Plot re-purchase	1,325.00	
Operating & Supplies	29,548.26	36,000.00
Office & Audit	77,801.29	36,000.00
Automobile Expense	439.93	
Insurance	9,385.49	12,000.00
Payroll Expenses	199,862.39	192,000.00
Payroll Taxes	22,443.38	36,000.00
Postage and Delivery	0.00	1,200.00
Professional Fees	2,025.00	
Telephone	2,959.83	5,400.00
Utilities	13,935.35	14,400.00
Total Expense	372,114.92	351,000.00
Net Ordinary Income	11,718.28	0.00
Net Income	11,718.28	0.00

**13'-14' F/Y budget**  
July 2013 through June 2014

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