# County of Contra Costa Office of the County Administrator MEMORANDUM

DATE:

**December 6, 2011** 

T0:

**Internal Operations Committee** 

Supervisor Mary N. Piepho, Chair Supervisor John Gioia, Member

FROM:

Vicky Mead, Sr. Management Analyst, CAO

THROUGH:

Deborah Preston, Assistant Human Resources Director and

Interim Affirmative Action Officer

SUBJECT:

**Small Business Enterprise & Outreach Program Reports** 

2010 (June – December)
 2011 (January – June)

Data has been collected from departmental "Small Business Enterprise" (SBE) Liaisons for inclusion in the attached reports.

Notwithstanding the retirement of the County's full-time Affirmative Action Officer (and SBE Program Coordinator) in March 2011, most departments continued to collect data pertaining to the County's SBE program, on their own initiative, on a regular basis. Some data remains incomplete at this time but are expected to be available and incorporated into a final report prior to December 31, 2011.

To prepare the reports, in addition to identifying contracts made to SBE businesses, departments have in the past been asked to report the total number and total dollar amount of all contracts that fall within program thresholds. For each department, this self-reported figure (for total contracts meeting the threshold) is used as the base to determine the percentage of all such contracts that are awarded to SBE businesses. The validity of the data included in the attached reports depends on the reliability of these self-reported departmental figures for all contracts meeting the SBE program thresholds.

For the first time, departmental data has been combined in a single SBE "database" in MS Office which will facilitate quantitative analysis across departments and over time. Further improvements in the design of this simple database could serve to streamline the process of data collection for departments, and it could be easily enabled to collect data on other business enterprise program goals (e.g. WBE, MBE, DVBE, and others).

### **RECOMMENDATIONS:**

- (1) ACCEPT this 2010 Semi-Annual SBE and Outreach Programs Report, reflecting departmental data for the period July 1 through December 31, 2010; and,
- (2) ACCEPT this 2011 Semi-Annual SBE and Outreach Programs Report, reflecting departmental data for the period January 1 through June 30, 2011.

## I. Results for the Period June to December, 2010

As detailed and summarized in Table 1 below, County Departments consistently made efforts on a continuing and ongoing basis to support the County's Small Business Enterprise (SBE) goals and Outreach Program requirements. **Table 1** lists all departments and their SBE participation statistics for this period. **Table 1A** presents the same data organized by type of contract. **Table 3** details Outreach activities for those departments reporting such outreach in this period. Highlights include:

## Small Business Enterprise Program (Tables 1, 1A)

- <u>Purchasing</u> Approximately \$984,000 in total purchasing transactions were awarded to SBEs, with seven departments (22%) reporting that they met or exceeded the 50% SBE contracting goal for this period;
- <u>Professional/Personal Services Contracts</u> Over \$6 million awarded to SBEs, with seven departments reporting that they met or exceeded the 50% SBE contracting goal for this period; and,
- <u>Construction Contracts</u> The Public Works department reported over \$50,000 dollars awarded to SBEs.

### Outreach Program (Tables 3, 5)

- <u>Purchasing (E- Outreach)</u> <u>1526</u> MBEs, WBEs, SBEs, LBEs, and DVBEs were the total number of vendors contacted;
- Purchasing (by Departments) More than 8800 Small Business Enterprises were contacted through County Departments and the Purchasing Division of the General Services Department in connection with contracting opportunities exceeding \$72.5 million (Table 3); many additional minority, women, and disabled veteran's business enterprises were also actively solicited for these opportunities.
- <u>Professional/Personal Service Contracts</u> <u>481</u> MBEs, WBEs, SBEs, LBEs, and DVBEs were the total number of consultants/service providers contacted in connection with contracting opportunities exceeding \$57.3 million for this contract type; and

• <u>Construction Contracts</u> – <u>3 MBEs</u>, WBEs, SBEs, LBEs, & DVBEs contacted in connection with approximately \$11.9 million in construction contracts that were reported as falling within SBE program thresholds in this period.

# II. Results for the Period January to June, 2011

As detailed and summarized in Table 2 below, County Departments consistently made efforts on a continuing and ongoing basis to support the County's Small Business Enterprise (SBE) goals and Outreach Program requirements. **Table 2** lists all departments and their SBE participation statistics for this period. **Table 2A** presents the same data organized by type of contract. **Table 4** details outreach activities for those departments reporting such outreach in this period. Highlights include:

# Small Business Enterprise Program (Tables 2, 2A)

- Purchasing Approximately \$279,000 in total purchasing transactions were awarded to SBEs, with seven departments (of twelve reporting) indicating that they met or exceeded the 50% SBE contracting goal for this period;
- <u>Professional/Personal Services Contracts</u> Over \$4.4 million was awarded to SBEs,
   with 10 departments -- all of the departments that reported statistics for this period
   reporting that they met or exceeded the 50% SBE contracting goal; and,
- <u>Construction Contracts</u> Over \$62,000 dollars in construction fun\_s was awarded to SBEs, with both departments which reported construction contract activity indicating that they met the 50 percent participation goal for SBE firms.

# Outreach Program (Tables 4, 6)

- Purchasing (E- Outreach) -A comprehensive report from the County Purchaser is attached as Table 6, which reports the results of Purchasing's "electronic outreach" to business enterprises of various kinds in this period. The report shows almost \$12.5 million was the subject of electronic outreach activities to 3,235 vendors, with the distribution among MBEs, WBEs, SBEs, LBEs, and DVBEs as shown in Table 6.
- <u>Purchasing (by Departments)</u> –Table 4 reports Outreach Program activity by reporting departments. Although not arranged by contract type, Table 4 reveals that the total number of departmental contacts with different business enterprises, in connection with purchasing of commodities, was <u>144 contacts</u>, made by three departments involving approximately \$213,000 in purchases.
- <u>Professional/Personal Service Contracts</u> Data in Table 4 also reflects that the total number of departmental contacts with different business enterprises, in connection with Professional and Personal Service Contracts, was <u>848 contacts</u>. These

contacts included outreach to 495 Small Business Enterprises, involving \$76.6 million in Health Services Department contracts as well as \$2.7 million in other contract awards.

• <u>Construction Contracts</u> – Table 4 reflects that <u>317</u> MBEs, WBEs, SBEs, LBEs, & DVBEs were contacted by County departments for outreach in connection with more than \$837,000 in construction opportunities.

### **Amended and Renewed Contracts**

The County continues to monitor the number of amended and renewed contracts in each SBE and Outreach Program reporting period. The emphasis is on reducing the large number of amended and renewed contracts within the SBE and Outreach Programs and to require departments to outreach every three years for all contracts.

. TABLE 1
Contra Costa County
SBE Contract Awards by Department
July - December 2010

gency	Contract Type	Total Amoi Awar SBF F	ints ded to	Number of contracts awarded to SBEs	Number Contract withIn S Thresho	BE V	conti with	unt of all acts in shold	Percent SBE by number	SBE by
ariculture	Personal	\$	4,050	10		10	\$	4,050	100%	100%
WAS THE REAL OF THE PARTY OF TH	services Purchasing	\$	13,738	64		133	\$	26,285	48%	52%
Agriculture Animal Services	ruichashig	<b>Ф</b>		<del>"</del> "					0%	0%
- And the state of the section of th	Purchasing	\$	7,089	5		19	\$	8,666	26%	82%
AND AND A TO A REAL OF THE PARTY OF THE PARTY AND ADDRESS OF THE PARTY	Personal	CANADA TANDARA	C-12 1000 4 Cale 1 Cale							
haditan Controllar i	services	\$	2,917	2		NA		NA		
CAO - County	Personal	\$	34,426	4.0		26	ď	109,804	38%	31%
Administrator	services	, was a constant		10	•	26	\$	109,004	3070	3170
CAO - County Administrator	Purchasing	\$	7,048	26	; •	78	\$	48,986	33%	14%
k of possible major commercial filter of the section of the sectio	Personal	, w. C								
Clerk-Recorder	services	\$	20,610	11	Į.	20	\$	54,309	55%	
Clerk-Recorder	Purchasing	\$	10,888	16	5	57	\$	67,004	28%	16%
Conservation &	Personal	di	4 OF 460							
Development	services	\$	105,460	(	5	8	\$	171,460	75%	62%
Conservation &	Therebooing	\$	26,119					20042	maa.	0204
Development	Purchasing	•	24 (5 ± ± 2 )	10	)	17	\$	28,042	59%	93%
County Counsel	Personal services	\$	19,554	12:	2	122	\$	19,554	100%	6 100%
County Counsel	Purchasing	\$	6,393		3	8	\$	6,393	100%	6 100%
DCSS - Child	I the constant		AND A COMPANY OF THE PERSON							
Support Svcs.	-								0%	6 0%
District Attorney	Purchasing	\$	8,087		4	4		NA	100%	6
Employment &	Personal			*						
Human Svcs.	services	\$	76,860	att Manhaman	4	4	\$	76,860	100%	6 100%
Employment & Human Svcs.	Purchasing	\$	22,830	1	9	95	\$	66,123	209	6 35%
General Svcs/ Purchasing	Purchasing	\$	625,152	10	2	224	. \$	1,224,339	469	6 51%
Health Services	Personal	\$	5,479,865	23	4.	328	\$ \$	7,038,196	5 719	% 78%
Administration for the production of the contract of the contr	services		83,81	~-ŧ	.1		\$	215,772		
Health Services	Purchasing	\$	03,01	L	. 4.		,	,		
Human Resources	Personal services	\$	5,15	3	1	2	2 \$	6,957	2 509	% 74%
Human Resources	Purchasing	\$	1,32	4	5	8	3 \$	1,800	) 63°	% 74%
Information Technology	Purchasing	\$	39,16	2	L <b>9</b>	N.A	<b>\</b> \$	70,24	0	56%
State at the process of a system (s. b. a relative by a process of a p	Personal	-	00 F0	~						
Library	services	\$	39,50	U 1	L <b>1</b>	18	3 \$	81,07		
Library	Purchasing	\$	55,40	9 2	26		9 \$		6 29	
Probation	Control of the Contro	5	The second second	-	0		0 \$			09
Public Works	Construction	\$	51,87	0	3	:	3 \$	51,87	0 100	% 100%
Public Works	Personal	\$	384,29	7	28	4	7 \$	729,26	7 60	% 539
Section a market (in contrast Westerne market in a reconstruction and a market in a market in the contrast in	services		7/ N/		20 17	11				
Public Works	Purchasing	\$	76,96 7 <b>,208,57</b> 3			<u></u> L,577		10,379,36		

# Contra Costa County SBE Contract Awards by Department July - December 2010

Contract Type	Awar	Amounts ded to	contracts awarded	withIn SBE	of al with	in	SBE by	Percent SBE by amount
Construction	On Branch Commence	AND CONTRACTOR STREET, CARROLL OF	3	3	\$	51,870	100%	100%
		4 april 6 3 a salah 33 a salah 3 a salah 3 a salah 3						
Personal	· ·	4.050				4.050	4000/	1,000/
services		1,000	10	10	\$	4,050	100%	100%
Personal services	\$	19,554	122	122	\$	19,554	100%	100%
Personal services	\$	76,860	. 4	4	\$	76,860	100%	100%
Personal services	\$	5,479,865	234	328	\$	7,038,196	71%	78%
Personal services	\$	5,153	1	2	\$	6,952	50%	74%
Personal services	\$	105,460	6	8	\$	171,460	75%	62%
Personal services	\$	384,297	28	47	\$	729,267	60%	53%
Personal services	\$	39,500	11	18	\$	81,075	61%	499
Personal services	\$	20,610	11	20	\$	54,309	55%	389
Personal services	\$	34,426	10	26	\$	109,804	38%	319
Personal services	\$	anne ar i lant i d'i languagadaka kwi Alli	1	NA		CONTRACTOR OF SAME SAME SAME AND SAME SAME SAME SAME SAME SAME SAME SAME		
	\$	6,172,692			\$	8,291,527	7	749
			1			6 202	1000	6 100
Purchasing	\$	6,393			3 3	0,373	1007	0 100
Purchasing	\$	and the second of the second o	10					
Purchasing	\$	and the second of the second s	-,					
Purchasing	\$	أنبال فالإنجالية ومنتقون البيان ودون بالمهام والما						56
Purchasing	\$							
Purchasing	\$_	water with the bearing time to a state of the second						
the sale of a confirmation of the way and part American services by	rangaget (fing - ) , parparps	Windowskill bearing of the bearing on part of the total of						
the second to a commence of the second of th	ON Selffered Services or Services	Constructive with the property and a second was not						
and war a commence of the commence of the commence of	W-0-11-E-11-11-11	As a construction of the control of						
Purchasing	\$_	83,813	<u> </u>	14	0 \$	213,772		70 32
Purchasing	\$	and the second s	T.					
Purchasing	\$	10,888	<u> </u>	5	/ 3	07,004	40	/0
Purchasing	\$	www.addespeakertychen.com.com.com.com.com.						
Purchasing	\$	8,08	7	4	4 N	IA		·····
		Market Comment of the Company of the			_			
- Street and the street of the street		n prompt on the state of the control of the state of the			_		0'	
The state of the s	1	TO THE CONTRACT OF THE PARTY OF	_	0				48
			,	t t	1 1	2,035,96	-7 Z	1 46
	Construction  Personal services Purchasing	Construction   SBE F Construction   \$ Personal   \$ Services   \$ Servic	Contract Type         Total Amounts Awarded to SBE Firms           Construction         \$ 51,870           Personal services         \$ 4,050           Personal services         \$ 19,554           Personal services         \$ 5,479,865           Personal services         \$ 5,479,865           Personal services         \$ 5,153           Personal services         \$ 384,297           Personal services         \$ 20,610           Personal services         \$ 20,610           Personal services         \$ 2,917           Purchasing         \$ 7,089           Purchasing         \$ 7,089           Purchasing         \$ 7,690           Purchasing         \$ 7,040 </td <td>  Total Amounts   Awarded to   SBE Firms   Contracts   Swarded to   SBE Firms   Construction   \$ 51,870   3    </td> <td>  Contract Type</td> <td>  Contract Type</td> <td>  Contract Type</td> <td>  Total Amounts   Contracts warded to SBE Firms   Contracts warded to SBE SW   Contracts within SBE   Contracts   Contracts  </td>	Total Amounts   Awarded to   SBE Firms   Contracts   Swarded to   SBE Firms   Construction   \$ 51,870   3	Contract Type	Contract Type	Contract Type	Total Amounts   Contracts warded to SBE Firms   Contracts warded to SBE SW   Contracts within SBE   Contracts   Contracts

# TABLE 2 Contra Costa County SBE Contract Awards by Department JANUARY - JUNE 2011

Agency	Contract Type	Awai	l Amounts ded to Tiems	Number of contracts awarded to SBEs	Contra	acts a SBE	con wit	ount of all tracts hin eshold	Percent SBE by number	Percent SBE by amount
Agriculture	Construction	\$	43,578	2		2	\$	43,578	100%	100%
Agriculture	Personal services	\$	2,431	7		7	\$	2,431	100%	100%
Agriculture	Purchasing	\$	35,095	93		137	\$	43,810	68%	80%
Assessor	Purchasing	\$	4,063	é		25		6,731	28%	60%
Auditor	Personal services	\$	22,917			NA	*	NA		
CAO - County Administrator	Personal services	\$	71,722	24	;	26	\$	136,365	92%	53%
CAO - County Administrator	Purchasing	\$	864	9	ı	39	\$	3,324	23%	26%
Clerk-Recorder	Personal services	\$	27,005	17	,	20		31,383	85%	
Clerk-Recorder	Purchasing	\$	10,331	14	ŀ	62	\$	100,045	23%	10%
Conservation &	Personal	\$	94,985							
Development	services	Φ	7 <b>4,</b> 703	4	ŀ	4	\$	94,985	100%	100%
Conservation & Development	Purchasing	\$	39,225		,	14	. \$	69,097	50%	57%
County Counsel	Personal services	\$	7,968	60	)	NA		7,968		100%
County Counsel	Purchasing	\$	11	.] 1	L .	NA	\$	11	-	100%
DCSS - Child Support Svcs.		governmentered that I	magangaga ay ng uman mada, madala , dalabida (bilabida)						0%	
District Attorney	Purchasing		occupations of a series of an approximations	de la propertie					0%	0%
Employment & Human Svcs.	Personal services	\$	152,386		7	NA	\$	216,386		70%
Employment & Human Svcs.	Purchasing	\$	38,743	25	5	131	. \$	66,414	19%	58%
General Svcs/ Purchasing	Purchasing		and the second statement of the property of the second statement of the second	Contract and Annual Contract of Contract o					0%	6 0%
Health Services	Personal services	\$	3,768,904					5,108,646		
Health Services	Purchasing	\$	45,798	3	1	167	7 \$	181,774	19%	6 25%
Human Resources	Personal Services	\$	37,303	A SAN PARAMETER AND A SAN	7	8		52,003		
Human Resources	Purchasing	\$	14,358	3] :	5	Š	\$	28,894	56%	6 50%
Information Technology	Purchasing	\$	13,282	22000	2	NA	1 \$	25,374		52%
Library	Personal services	\$	5,454			24				
Library	Purchasing	\$	38,73	7 2	8	94	1 \$	100,462	30%	6 39%
Probation	Personal Services	\$	22,000	0	1	N.		NA		
Public Works	Construction	\$	18,850	0	1	:	1 \$	18,850	1009	6 100%
Public Works	Personal services	\$	263,74	0 1	3	30	) \$			
Public Works	Purchasing	\$	38,71	5 1	0	6:	1 \$			
TOTALS		\$	4,818,46	5 \$ 53	5 \$	1,07	7 \$	6,865,07	2 50%	6 70%

# 24

# Contra Costa County SBE Contract Awards by Department January - June 2011

Agency	Contract_Type	Awa	iunts irded to	No. of contracts awarded to SBEs	Cor wit	tal No. of ntracts thin SBE resholds	of all	ıl Amount I included racts	Percent SBE by number	Percent SBE by amount
Agriculture	Construction	\$	43,578	2		2	\$	43,578	100%	100%
ngricuteure. Public Works	Construction	**************************************	18,850	1		1	\$	18,850	100%	100%
A GOILG AA OLUD	Service of the servic	\$	62,428				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
				_	<u> </u>		\$	18,850		
Probation	Personal Services	\$	22,000	1	NA		NA			•
Agriculture	Personal services	\$	2,431	7		7	\$	2,431	100%	100%
Conservation & Development	Personal services	\$	94,985	4		4	\$	94,985	100%	100%
County Counsel	Personal services	\$	7,968	60	NA		\$	7,968		100%
Clerk-Recorder	Personal services	\$	27,005	17		20	\$	31,383	85%	86%
Health Services	Personal services	minim	3,768,904	144	<u> </u>	216	\$	5,108,646	67%	74%
Human Resources	Personal Services	\$	37,303	7		8	\$	52,003	88%	72%
the property that the contract was an expected the present the second or contract. As a low a series from	Personal services	\$	152,386	7		,	\$	216,386		70%
Employment & Human Svcs.	Personal services	\$	263,740	13		30	\$	420,773	43%	63%
Public Works	Personal services	\$	5,454	14		24	ļ	8,754	58%	62%
Library	Personal services	\$	71,722	24	1	26		136,365	92%	53%
CAO - County Administrator	Personal services	\$	22,917		NA		NA			
Auditor	rersonal services	ž-120120	4,476,815	4	1112	<b>.</b>	\$	6,079,694		74%
Company participal viving the community of the participal response of the community of the	Three box or	\$	11	1	. NA		\$	11		100%
County Counsel	Purchasing	\$	35,095		<b></b>	137	\$	43,810	68%	
Agriculture	Purchasing		4,063		-	25	<del>  `                                   </del>	6,731	28%	
Assessor	Purchasing	\$	with the way of playing a region of the same with	<del>}</del>		131	ļ	66,414	19%	
Employment & Human Svcs.	Purchasing	\$	38,743	<u> </u>		14	<del> </del>	69,097	50%	<del>-}</del>
Conservation & Development	Purchasing	\$	39,225		N.A	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$	25,374		52%
Information Technology	Purchasing	\$	13,282	<u> </u>		9	<del> </del>	28,894	56%	
Human Resources	Purchasing	\$	14,358			61	<del> </del>	97,014	<u> </u>	ļ
Public Works	Purchasing	\$	38,715			94		100,462	30%	
Library	Purchasing	\$	38,737	1		39	<u> </u>	3,324		<u> </u>
CAO - County Administrator	Purchasing	\$	864				4	181,774		
Health Services	Purchasing	\$	45,798	Ç		167		100,045		
Clerk-Recorder	Purchasing	\$	10,331		ł	62	\$			399
		\$	279,222		+		- 3	722,950		397
District Attorney	Purchasing	a silverana i es	us buch bester tener verteinbehenbet.		+				09	6 09
General Svcs/Purchasing	Purchasing		a popyamine myrand didnig to a tempera		1				09	6 09
Dept Child Support Svcs.		1		1					0%	6 09
		-	***************************************		1	***************************************	1			

# TABLE 3 SBE OUTREACH ACTIVITY as reported by departments June - December, 2010

SMALL BUSINESS ENTERPRISE PROGRAM - OUTREACH ACTIVITY JULY TO DECEMBER 2010

SBE OUTREACH ACTIVITY			No. of			Distribut	ion of co	ntacts		
2010(II)	Number of contracts	Dollar Amount	business contacts	мве	WBE (	SBE (State& Co)	LBE	DVBE	DBE	Fed SBE
Agriculture Personal Services Construction JOC (General Svcs Only)	10 0	<b>\$4,050</b>	3 .		1	2				
Commodities (Gen Svcs only) Commodities (Departments only)	64	\$26,285	55	3	9	64	28	1		
Conservation & Development Personal Services Construction JOC (General Svcs Only)	8	\$171,460	21	2	3	16				
Commodities (Gen Svcs only) Commodities (Departments only)	17	\$28,042	35	1	1	29	4			
County Administrator Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only) Commodities (Departments only)	3	\$65,542	3		2	3	3			
Employment & Human Svcs Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only) Commodities (Departments only)	4	\$76,860	4	1	2	4	2			
General Services/Purchasing	0		•							
Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only)	0		0	1280	1156	7533	245	475	962	
Commodities (Departments only)  Health Services Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only) Commodities (Departments only)	396	\$52,302,546	527	105	193	384	248	1		
Library Personal Services Construction JOC (General Svcs Only)	4	\$75,650	4	1	2	3	1			
Commodities (Gen Svcs only) Commodities (Departments only)	105	\$132,795	117	0	3	34	10	0	5	
Public Works Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only) Commodities (Departments only)	56 3			113 49	191 34	624 142	265 19	9 2	163 30	
TOTAL - ALL DEPARTMENTS	698	\$ 72,567,982	769	1555	1597	8838	825	488	1160	

# TABLE 4 SBE OUTREACH ACTIVITY as reported by departments January - June, 2011

# SMALL BUSINESS ENTERPRISE PROGRAM - OUTREACH ACTIVITY JANUARY - JUNE 2011

	<u> </u>							44		
SBE OUTREACH ACTIVITY			No. of	T	Т	Distribut	ion of co	ntacts	T	
2011 (I)	Number of contracts	Dollar Amount	<u>business</u> contacts	мве	WBE	SBE (State& Co)	LBE	DVBE	DBE	Fed SBE
Agriculture Personal Services Construction JOC (General Svcs Only)	7 3	\$2,431 \$43,578	2 5		1	2 5	1			
Commodities (Gen Svcs only) Commodities (Departments only)	93	\$43,810	20	2	2	20	9	1	2	
Conservation & Development Personal Services Construction JOC (General Svcs Only)	4	\$94,985	15	1	3	8	2		1	
Commodities (Gen Svcs only) Commodities (Departments only)	14	\$69,097	23	4	6	10	3			
Employment & Human Svcs Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only) Commodities (Departments only)	7	\$152,386	7	5	6	7	5	1		
Health Services Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only) Commodities (Departments only)	335	\$73,901,150	519	104	116	330	170	1		
Library Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only)	24	•	14		4		3 16	÷		
Probation Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only) Commodities (Departments only)	94		101	5	,	20	10			
Public Works Personal Services Construction JOC (General Svcs Only) Commodities (Gen Svcs only) Commodities (Departments only)	28 2				44 29		79 22	1 2	39 33	
TOTAL	61:	\$ 77,688,524	1314	192	218	704	310	6	75	0

TABLE 5 SBE "E-OUTREACH" RESULTS July - December, 2010

	COUNTY OUTR	COUNTY OUTREACH REPORT JULY - JANUARY 2010	JULY - JANU	IARY 201	0				
Commodity	Dollars	Total Vendor	MBEs	WBEs	County	LBEs	DVBEs	DBEs	Fed SBEs
		Contacts			/State SBEs				-
ROAD AND HIGHWAY BUILDING MATERIALS (ASPHALTIC) #967	·	9	7	7	55	2	9	ນ	0
DATA PROCESSING SERVICES AND SOFTWARE #208		125	8	12	34	0	0	2	0
COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS (PREPROGRAMMED) #209	€5	143	19	0	85	0	12	7	0
AUTOMOTIVE VEHICLES AND TRANSPORTATION EOUIPMENT #070	\$ 813,924	37	0	.3	9	0	0	0	0
CHEMICAL LABORATORY EQUIPMENT AND SUPPLIES #938		75	3	4	24	0	7	3	0
BUILDING MAINTENANCE AND REPAIR SERVICES #910	\$ 508,291	691	61	41	431	9	49	36	0
MISCELLANEOUS #962	-	321	9	14	197	7	7	14	
APPLIANCES AND EQUIPMENT, HOUSEHOLD TYPE #045	\$ 84,617	69	3	2	42	0	6	3	-
PRINTING AND RELATED SERVICES #966 TOTALS	\$ 1,406,832	1526	701	83	874	12	06	70	0

# TABLE 6:

# E-OUTREACH BY PURCHASING/GENERAL SERVICES OUTREACH REPORT JANUARY-JULY 2011

Solicitations conducted through the County's E-Outreach Program resulted in responses from the following Business Enterprises.

				Chart	, day	IBEC	DVRES	DBES	Fed SBEs
Commodity Classification Code	Dollars	Total Vendor Responses	MBES	Mens	State	2			
					2				
ROAD AND HIGHWAY BUILDING MATERIALS	70 000 200 07	957	74	63	674	21	64	79	0
788HV1 TIC1 #967	10,626,/36.00	,		-	7.6	0	C	~	_
ANIMAL CARE AND SERVICES #325	9,707.00	63	Ø	7	20	7	)		
COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS (PREPROGRAMMED)	40 FED 00	Ğ	9	O	57	0	4	4	0
	1								
AUTOMOTIVE VEHICLES AND TRANSPORTATION	283,283.00	74	5	ಣ	-	4	-	10000	0
EQUIPMEN #U/U									
RADIO, TELECOMMUNICATIONS, TELPHONE #725	4,790.00	421	37	29	286	4	34	19	0
BUILDING MAINTENANCE AND REPAIR SERVICES	000 345 00	1281	107	89	847	16	88	49	0
010#	020,243.00			70	141	5	6	7	
MISCEL ANFOLIS #962	690,383.00	197	4.7	4.1	-				
APPLIANCES AND EQUIPMENT, HOUSEHOLD TYPE	48 837 00	717	16	4	85	က	~		5
#045				707	24.28	52	201	163	0
S IVIUL	\$ 12,494,543.00	3,235	107	10	2				

Solicitations conducted through the County's E-Outreach Program resulted in notifications to the following Business Enterprises.

NOTIFICATION COUNT	Total Vendors Notified	MBES	WBEs	County /State	LBEs	DVBEs	DBEs	Fed SBEs
				SDES				
RepresentS the number and classification of		( (	3	***************************************	300	852	1.702	1
\$ 000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	19 593	7,523	000'-	12,401	3	422		
vandors invited to participate in solicitations.								

MBE - MINORITY BUSINESS ENTERPRISE WBE - WOMEN'S BUSINESS ENTERPRISE SBE - SMALL BUSINESS ENTERPRISE

LBE - LOCAL BUSINESS ENTERPRISE DVBE - DISABLED VETERAN BUSINESS ENTERPRISE DBE - DISADVANTAGED BUSINESS ENTERPRISE

FED SBE - FEDERAL SMALL BUSINESS ENTERPRISE