


County of Contra Costa
OFFICE OF THE COUNTY ADMINISTRATOR
MEMORANDUM

DATE: December 6, 2011

TO: Internal Operations Committee

Supervisor Mary N. Piepho, Chair
Supervisor John Gioia, Member

FROM: Vicky Mead, Sr. Management Analyst, CAO 

THROUGH: Deborah Preston, Assistant Human Resources Director and
Interim Affirmative Action Officer

SUBJECT: Small Business Enterprise & Outreach Program Reports

1. 2010 (June – December)
2. 2011 (January – June)

Data has been collected from departmental "Small Business Enterprise" (SBE) Liaisons for inclusion in the attached reports.

Notwithstanding the retirement of the County's full-time Affirmative Action Officer (and SBE Program Coordinator) in March 2011, most departments continued to collect data pertaining to the County's SBE program, on their own initiative, on a regular basis. Some data remains incomplete at this time but are expected to be available and incorporated into a final report prior to December 31, 2011.

To prepare the reports, in addition to identifying contracts made to SBE businesses, departments have in the past been asked to report the total number and total dollar amount of all contracts that fall within program thresholds. For each department, this self-reported figure (for total contracts meeting the threshold) is used as the base to determine the percentage of all such contracts that are awarded to SBE businesses. The validity of the data included in the attached reports depends on the reliability of these self-reported departmental figures for all contracts meeting the SBE program thresholds.

For the first time, departmental data has been combined in a single SBE "database" in MS Office which will facilitate quantitative analysis across departments and over time. Further improvements in the design of this simple database could serve to streamline the process of data collection for departments, and it could be easily enabled to collect data on other business enterprise program goals (e.g. WBE, MBE, DVBE, and others).

RECOMMENDATIONS:

- (1) ACCEPT this 2010 Semi-Annual SBE and Outreach Programs Report, reflecting departmental data for the period July 1 through December 31, 2010; and,**
- (2) ACCEPT this 2011 Semi-Annual SBE and Outreach Programs Report, reflecting departmental data for the period January 1 through June 30, 2011.**

I. Results for the Period June to December, 2010

As detailed and summarized in Table 1 below, County Departments consistently made efforts on a continuing and ongoing basis to support the County's Small Business Enterprise (SBE) goals and Outreach Program requirements. **Table 1** lists all departments and their SBE participation statistics for this period. **Table 1A** presents the same data organized by type of contract. **Table 3** details Outreach activities for those departments reporting such outreach in this period. Highlights include:

Small Business Enterprise Program (Tables 1, 1A)

- Purchasing - Approximately \$984,000 in total purchasing transactions were awarded to SBEs, with seven departments (22%) reporting that they met or exceeded the 50% SBE contracting goal for this period;
- Professional/Personal Services Contracts - Over \$6 million awarded to SBEs, with seven departments reporting that they met or exceeded the 50% SBE contracting goal for this period; and,
- Construction Contracts - The Public Works department reported over \$50,000 dollars awarded to SBEs.

Outreach Program (Tables 3, 5)

- Purchasing (E- Outreach) - **1526** MBEs, WBEs, SBEs, LBEs, and DVBES were the total number of vendors contacted;
- Purchasing (by Departments) - **More than 8800** Small Business Enterprises were contacted through County Departments and the Purchasing Division of the General Services Department in connection with contracting opportunities exceeding \$72.5 million (Table 3); many additional minority, women, and disabled veteran's business enterprises were also actively solicited for these opportunities.
- Professional/Personal Service Contracts - **481** MBEs, WBEs, SBEs, LBEs, and DVBES were the total number of consultants/service providers contacted in connection with contracting opportunities exceeding \$57.3 million for this contract type; and

- Construction Contracts – **3** MBEs, WBEs, SBEs, LBEs, & DVBES contacted in connection with approximately \$11.9 million in construction contracts that were reported as falling within SBE program thresholds in this period.

II. Results for the Period January to June, 2011

As detailed and summarized in Table 2 below, County Departments consistently made efforts on a continuing and ongoing basis to support the County's Small Business Enterprise (SBE) goals and Outreach Program requirements. **Table 2** lists all departments and their SBE participation statistics for this period. **Table 2A** presents the same data organized by type of contract. **Table 4** details outreach activities for those departments reporting such outreach in this period. Highlights include:

Small Business Enterprise Program (Tables 2, 2A)

- Purchasing - Approximately \$279,000 in total purchasing transactions were awarded to SBEs, with seven departments (of twelve reporting) indicating that they met or exceeded the 50% SBE contracting goal for this period;
- Professional/Personal Services Contracts - Over \$4.4 million was awarded to SBEs, with 10 departments -- all of the departments that reported statistics for this period -- reporting that they met or exceeded the 50% SBE contracting goal; and,
- Construction Contracts – Over \$62,000 dollars in construction funds was awarded to SBEs, with both departments which reported construction contract activity indicating that they met the 50 percent participation goal for SBE firms.

Outreach Program (Tables 4, 6)

- Purchasing (E- Outreach) –A comprehensive report from the County Purchaser is attached as Table 6, which reports the results of Purchasing's "electronic outreach" to business enterprises of various kinds in this period. The report shows almost \$12.5 million was the subject of electronic outreach activities to 3,235 vendors, with the distribution among MBEs, WBEs, SBEs, LBEs, and DVBES as shown in Table 6.
- Purchasing (by Departments) –Table 4 reports Outreach Program activity by reporting departments. Although not arranged by contract type, Table 4 reveals that the total number of departmental contacts with different business enterprises, in connection with purchasing of commodities, was **144 contacts**, made by three departments involving approximately \$213,000 in purchases.
- Professional/Personal Service Contracts – Data in Table 4 also reflects that the total number of departmental contacts with different business enterprises, in connection with Professional and Personal Service Contracts, was **848 contacts**. These

contacts included outreach to 495 Small Business Enterprises, involving \$76.6 million in Health Services Department contracts as well as \$2.7 million in other contract awards.

- Construction Contracts – Table 4 reflects that **317** MBEs, WBEs, SBEs, LBEs, & DVBES were contacted by County departments for outreach in connection with more than \$837,000 in construction opportunities.

Amended and Renewed Contracts

The County continues to monitor the number of amended and renewed contracts in each SBE and Outreach Program reporting period. The emphasis is on reducing the large number of amended and renewed contracts within the SBE and Outreach Programs and to require departments to outreach every three years for all contracts.

TABLE 1
Contra Costa County
SBE Contract Awards by Department
July - December 2010

Agency	Contract Type	Total Amounts Awarded to SBE Firms	Number of contracts awarded to SBEs	Number of Contracts within SBE Threshold	Amount of all contracts within threshold	Percent SBE by number	Percent SBE by amount
Agriculture	Personal services	\$ 4,050	10	10	\$ 4,050	100%	100%
Agriculture	Purchasing	\$ 13,738	64	133	\$ 26,285	48%	52%
Animal Services						0%	0%
Assessor	Purchasing	\$ 7,089	5	19	\$ 8,666	26%	82%
Auditor-Controller	Personal services	\$ 2,917	2	NA	NA		
CAO - County Administrator	Personal services	\$ 34,426	10	26	\$ 109,804	38%	31%
CAO - County Administrator	Purchasing	\$ 7,048	26	78	\$ 48,986	33%	14%
Clerk-Recorder	Personal services	\$ 20,610	11	20	\$ 54,309	55%	38%
Clerk-Recorder	Purchasing	\$ 10,888	16	57	\$ 67,004	28%	16%
Conservation & Development	Personal services	\$ 105,460	6	8	\$ 171,460	75%	62%
Conservation & Development	Purchasing	\$ 26,119	10	17	\$ 28,042	59%	93%
County Counsel	Personal services	\$ 19,554	122	122	\$ 19,554	100%	100%
County Counsel	Purchasing	\$ 6,393	8	8	\$ 6,393	100%	100%
DCSS - Child Support Svcs.						0%	0%
District Attorney	Purchasing	\$ 8,087	4	4	NA	100%	
Employment & Human Svcs.	Personal services	\$ 76,860	4	4	\$ 76,860	100%	100%
Employment & Human Svcs.	Purchasing	\$ 22,830	19	95	\$ 66,123	20%	35%
General Svcs/ Purchasing	Purchasing	\$ 625,152	102	224	\$ 1,224,339	46%	51%
Health Services	Personal services	\$ 5,479,865	234	328	\$ 7,038,196	71%	78%
Health Services	Purchasing	\$ 83,811	11	146	\$ 215,772	8%	39%
Human Resources	Personal services	\$ 5,153	1	2	\$ 6,952	50%	74%
Human Resources	Purchasing	\$ 1,324	5	8	\$ 1,800	63%	74%
Information Technology	Purchasing	\$ 39,163	19	NA	\$ 70,240		56%
Library	Personal services	\$ 39,500	11	18	\$ 81,075	61%	49%
Library	Purchasing	\$ 55,409	26	89	\$ 132,796	29%	42%
Probation		\$ -	0	0	\$ -		0%
Public Works	Construction	\$ 51,870	3	3	\$ 51,870	100%	100%
Public Works	Personal services	\$ 384,297	28	47	\$ 729,267	60%	53%
Public Works	Purchasing	\$ 76,960	17	111	\$ 139,521	15%	55%
Total		\$ 7,208,573	774	1,577	\$ 10,379,364	49%	69%

Contra Costa County
SBE Contract Awards by Department
July - December 2010

1A

Agency	Contract Type	Total Amounts Awarded to SBE Firms	No. of contracts awarded to SBEs	No. of All Contracts within SBE Threshold	Total Amount of all contracts within threshold	Percent SBE by number	Percent SBE by amount
Public Works	Construction	\$ 51,870	3	3	\$ 51,870	100%	100%
Agriculture	Personal services	\$ 4,050	10	10	\$ 4,050	100%	100%
County Counsel	Personal services	\$ 19,554	122	122	\$ 19,554	100%	100%
Employment & Human Svcs.	Personal services	\$ 76,860	4	4	\$ 76,860	100%	100%
Health Services	Personal services	\$ 5,479,865	234	328	\$ 7,038,196	71%	78%
Human Resources	Personal services	\$ 5,153	1	2	\$ 6,952	50%	74%
Conservation & Development	Personal services	\$ 105,460	6	8	\$ 171,460	75%	62%
Public Works	Personal services	\$ 384,297	28	47	\$ 729,267	60%	53%
Library	Personal services	\$ 39,500	11	18	\$ 81,075	61%	49%
Clerk-Recorder	Personal services	\$ 20,610	11	20	\$ 54,309	55%	38%
CAO - County Administrator	Personal services	\$ 34,426	10	26	\$ 109,804	38%	31%
Auditor-Controller	Personal services	\$ 2,917	2	NA	NA		
		\$ 6,172,692			\$ 8,291,527		74%
County Counsel	Purchasing	\$ 6,393	8	8	\$ 6,393	100%	100%
Conservation & Development	Purchasing	\$ 26,119	10	17	\$ 28,042	59%	93%
Assessor	Purchasing	\$ 7,089	5	19	\$ 8,666	26%	82%
Human Resources	Purchasing	\$ 1,324	5	8	\$ 1,800	63%	74%
Information Technology	Purchasing	\$ 39,163	19	NA	\$ 70,240		56%
Public Works	Purchasing	\$ 76,960	17	111	\$ 139,521	15%	55%
Agriculture	Purchasing	\$ 13,738	64	133	\$ 26,285	48%	52%
General Svcs/ Purchasing	Purchasing	\$ 625,152	102	224	\$ 1,224,339	46%	51%
Library	Purchasing	\$ 55,409	26	89	\$ 132,796	29%	42%
Health Services	Purchasing	\$ 83,811	11	146	\$ 215,772	8%	39%
Employment & Human Svcs.	Purchasing	\$ 22,830	19	95	\$ 66,123	20%	35%
Clerk-Recorder	Purchasing	\$ 10,888	16	57	\$ 67,004	28%	16%
CAO - County Administrator	Purchasing	\$ 7,048	26	78	\$ 48,986	33%	14%
District Attorney	Purchasing	\$ 8,087	4	4	NA	100%	
Animal Services						0%	0%
Dept Child Support Svcs.						0%	0%
Probation		\$ -	0	0	\$ -		0%
		\$ 984,011			\$ 2,035,967		48%

TABLE 2
Contra Costa County
SBE Contract Awards by Department
JANUARY - JUNE 2011

Agency	Contract Type	Total Amounts Awarded to SBE Firms	Number of contracts awarded to SBEs	Number of Contracts withIn SBE Threshold	Amount of all contracts within threshold	Percent SBE by number	Percent SBE by amount
Agriculture	Construction	\$ 43,578	2	2	\$ 43,578	100%	100%
Agriculture	Personal services	\$ 2,431	7	7	\$ 2,431	100%	100%
Agriculture	Purchasing	\$ 35,095	93	137	\$ 43,810	68%	80%
Assessor	Purchasing	\$ 4,063	7	25	\$ 6,731	28%	60%
Auditor	Personal services	\$ 22,917	2	NA	NA		
CAO - County Administrator	Personal services	\$ 71,722	24	26	\$ 136,365	92%	53%
CAO - County Administrator	Purchasing	\$ 864	9	39	\$ 3,324	23%	26%
Clerk-Recorder	Personal services	\$ 27,005	17	20	\$ 31,383	85%	86%
Clerk-Recorder	Purchasing	\$ 10,331	14	62	\$ 100,045	23%	10%
Conservation & Development	Personal services	\$ 94,985	4	4	\$ 94,985	100%	100%
Conservation & Development	Purchasing	\$ 39,225	7	14	\$ 69,097	50%	57%
County Counsel	Personal services	\$ 7,968	60	NA	\$ 7,968		100%
County Counsel	Purchasing	\$ 11	1	NA	\$ 11		100%
DCSS - Child Support Svcs.						0%	0%
District Attorney	Purchasing					0%	0%
Employment & Human Svcs.	Personal services	\$ 152,386	7	NA	\$ 216,386		70%
Employment & Human Svcs.	Purchasing	\$ 38,743	25	131	\$ 66,414	19%	58%
General Svcs/ Purchasing	Purchasing					0%	0%
Health Services	Personal services	\$ 3,768,904	144	216	\$ 5,108,646	67%	74%
Health Services	Purchasing	\$ 45,798	31	167	\$ 181,774	19%	25%
Human Resources	Personal Services	\$ 37,303	7	8	\$ 52,003	88%	72%
Human Resources	Purchasing	\$ 14,358	5	9	\$ 28,894	56%	50%
Information Technology	Purchasing	\$ 13,282	2	NA	\$ 25,374		52%
Library	Personal services	\$ 5,454	14	24	\$ 8,754	58%	62%
Library	Purchasing	\$ 38,737	28	94	\$ 100,462	30%	39%
Probation	Personal Services	\$ 22,000	1	NA	NA		
Public Works	Construction	\$ 18,850	1	1	\$ 18,850	100%	100%
Public Works	Personal services	\$ 263,740	13	30	\$ 420,773	43%	63%
Public Works	Purchasing	\$ 38,715	10	61	\$ 97,014	16%	40%
TOTALS		\$ 4,818,465	\$ 535	\$ 1,077	\$ 6,865,072	50%	70%

Contra Costa County
SBE Contract Awards by Department
January - June 2011

2A

Agency	Contract Type	Total Amounts Awarded to SBE Firms	No. of contracts awarded to SBEs	Total No. of Contracts with In SBE Thresholds	Total Amount of all included contracts	Percent SBE by number	Percent SBE by amount
Agriculture	Construction	\$ 43,578	2	2	\$ 43,578	100%	100%
Public Works	Construction	\$ 18,850	1	1	\$ 18,850	100%	100%
		\$ 62,428					
					\$ 18,850		
Probation	Personal Services	\$ 22,000	1	NA	NA		
Agriculture	Personal services	\$ 2,431	7	7	\$ 2,431	100%	100%
Conservation & Development	Personal services	\$ 94,985	4	4	\$ 94,985	100%	100%
County Counsel	Personal services	\$ 7,968	60	NA	\$ 7,968		100%
Clerk-Recorder	Personal services	\$ 27,005	17	20	\$ 31,383	85%	86%
Health Services	Personal services	\$ 3,768,904	144	216	\$ 5,108,646	67%	74%
Human Resources	Personal Services	\$ 37,303	7	8	\$ 52,003	88%	72%
Employment & Human Svcs.	Personal services	\$ 152,386	7	NA	\$ 216,386		70%
Public Works	Personal services	\$ 263,740	13	30	\$ 420,773	43%	63%
Library	Personal services	\$ 5,454	14	24	\$ 8,754	58%	62%
CAO - County Administrator	Personal services	\$ 71,722	24	26	\$ 136,365	92%	53%
Auditor	Personal services	\$ 22,917	2	NA	NA		
		\$ 4,476,815			\$ 6,079,694		74%
County Counsel	Purchasing	\$ 11	1	NA	\$ 11		100%
Agriculture	Purchasing	\$ 35,095	93	137	\$ 43,810	68%	80%
Assessor	Purchasing	\$ 4,063	7	25	\$ 6,731	28%	60%
Employment & Human Svcs.	Purchasing	\$ 38,743	25	131	\$ 66,414	19%	58%
Conservation & Development	Purchasing	\$ 39,225	7	14	\$ 69,097	50%	57%
Information Technology	Purchasing	\$ 13,282	2	NA	\$ 25,374		52%
Human Resources	Purchasing	\$ 14,358	5	9	\$ 28,894	56%	50%
Public Works	Purchasing	\$ 38,715	10	61	\$ 97,014	16%	40%
Library	Purchasing	\$ 38,737	28	94	\$ 100,462	30%	39%
CAO - County Administrator	Purchasing	\$ 864	9	39	\$ 3,324	23%	26%
Health Services	Purchasing	\$ 45,798	31	167	\$ 181,774	19%	25%
Clerk-Recorder	Purchasing	\$ 10,331	14	62	\$ 100,045	23%	10%
		\$ 279,222			\$ 722,950		39%
District Attorney	Purchasing					0%	0%
General Svcs/ Purchasing	Purchasing					0%	0%
Dept Child Support Svcs.						0%	0%
TOTALS		\$ 9,636,930	\$ 535	\$ 1,077	\$ 13,686,566	50%	70%

TABLE 3
SBE OUTREACH ACTIVITY
as reported by departments
June - December, 2010

**SMALL BUSINESS ENTERPRISE PROGRAM - OUTREACH ACTIVITY
JULY TO DECEMBER 2010**

SBE OUTREACH ACTIVITY 2010(II)	<u>Number of contracts</u>	<u>Dollar Amount</u>	<u>No. of business contracts</u>	Distribution of contacts						
				MBE	WBE	SBE (State & Co)	LBE	DVBE	DBE	Fed SBE
Agriculture										
Personal Services	10	\$4,050	3		1	2				
Construction	0									
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)	64	\$26,285	55	3	9	64	28	1		
Conservation & Development										
Personal Services	8	\$171,460	21	2	3	16				
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)	17	\$28,042	35	1	1	29	4			
County Administrator										
Personal Services	3	\$65,542	3		2	3	3			
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)										
Employment & Human Svcs										
Personal Services	4	\$76,860	4	1	2	4	2			
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)										
General Services/ Purchasing										
Personal Services	0									
Construction	0		0							
JOC (General Svcs Only)										
Commodities (Gen Svcs only)	28	\$2,915,250		1280	1156	7533	245	475	962	
Commodities (Departments only)										
Health Services										
Personal Services	396	\$52,302,546	527	105	193	384	248	1		
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)										
Library										
Personal Services	4	\$75,650	4	1	2	3	1			
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)	105	\$132,795	117	0	3	34	10	0	5	
Public Works										
Personal Services	56	\$4,835,742		113	191	624	265	9	163	
Construction	3	\$11,933,760		49	34	142	19	2	30	
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)										
TOTAL - ALL DEPARTMENTS	698	\$ 72,567,982	769	1555	1597	8838	825	488	1160	0

TABLE 4
SBE OUTREACH ACTIVITY
as reported by departments
January - June, 2011

**SMALL BUSINESS ENTERPRISE PROGRAM - OUTREACH ACTIVITY
JANUARY - JUNE 2011**

SBE OUTREACH ACTIVITY

2011 (I)

	<u>Number of contracts</u>	<u>Dollar Amount</u>	<u>No. of business contacts</u>	Distribution of contacts						
				MBE	WBE	SBE (State & Co)	LBE	DVBE	DBE	Fed SBE
Agriculture										
Personal Services	7	\$2,431	2		1	2				
Construction	3	\$43,578	5			5	1			
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)	93	\$43,810	20	2	2	20	9	1	2	
Conservation & Development										
Personal Services	4	\$94,985	15	1	3	8	2		1	
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)	14	\$69,097	23	4	6	10	3			
Employment & Human Svcs										
Personal Services	7	\$152,386	7	5	6	7	5	1		
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)										
Health Services										
Personal Services	335	\$73,901,150	519	104	116	330	170	1		
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)										
Library										
Personal Services	24	\$8,754	14	1	4	14	3			
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)	94	\$100,462	101	5	7	28	16			
Probation										
Personal Services	0									
Construction										
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)										
Public Works										
Personal Services	28	\$2,434,077	291	20	44	134	79	1	39	
Construction	2	\$837,795	317	50	29	146	22	2	33	
JOC (General Svcs Only)										
Commodities (Gen Svcs only)										
Commodities (Departments only)										
TOTAL	611	\$ 77,688,524	1314	192	218	704	310	6	75	0

TABLE 5
SBE "E-OUTREACH" RESULTS
July - December, 2010

COUNTY OUTREACH REPORT JULY - JANUARY 2010

Commodity	Dollars	Total Vendor Contacts	MBEs	WBEs	County /State SBEs	LBES	DVBES	DBEs	Fed SBEs
ROAD AND HIGHWAY BUILDING MATERIALS (ASPHALTIC) #967	\$ -	65	7	7	55	2	6	5	0
DATA PROCESSING SERVICES AND SOFTWARE #208	\$ -	125	8	12	34	0	0	2	0
COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS (PREPROGRAMMED) #209	\$ -	143	19	0	85	0	12	7	0
AUTOMOTIVE VEHICLES AND TRANSPORTATION EQUIPMENT #070	\$ 813,924	37	0	3	6	0	0	0	0
CHEMICAL LABORATORY EQUIPMENT AND SUPPLIES #938	\$ -	75	3	4	24	0	7	3	0
BUILDING MAINTENANCE AND REPAIR SERVICES #910	\$ 508,291	691	61	41	431	6	49	36	0
MISCELLANEOUS #962	\$ -	321	6	14	197	7	7	14	0
APPLIANCES AND EQUIPMENT, HOUSEHOLD TYPE #045	\$ 84,617	69	3	2	42	0	9	3	
PRINTING AND RELATED SERVICES #966									
TOTALS	\$ 1,406,832	1526	107	83	874	15	90	70	0

TABLE 6:

E-OUTREACH BY PURCHASING/GENERAL SERVICES
OUTREACH REPORT JANUARY-JULY 2011

Solicitations conducted through the County's E-Outreach Program resulted in responses from the following Business Enterprises.

Commodity Classification Code	Dollars	Total Vendor Responses	MBEs	WBEs	County /State SBEs	LBES	DVBES	DBEs	Fed SBEs
ROAD AND HIGHWAY BUILDING MATERIALS (ASPHALTIC) #967	10,626,738.00	957	74	63	674	21	64	79	0
ANIMAL CARE AND SERVICES #325	9,707.00	63	8	3	37	2	0	2	0
COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS (PREPROGRAMMED) #209	40,560.00	91	16	6	57	0	4	4	0
AUTOMOTIVE VEHICLES AND TRANSPORTATION EQUIPMENT #070	283,283.00	74	5	3	11	1	1	1	0
RADIO, TELECOMMUNICATIONS, TELEPHONE #725	4,790.00	421	37	29	286	4	34	19	0
BUILDING MAINTENANCE AND REPAIR SERVICES #910	820,245.00	1261	107	68	847	16	88	49	0
MISCELLANEOUS #962	630,383.00	251	24	21	141	5	9	4	0
APPLIANCES AND EQUIPMENT, HOUSEHOLD TYPE #045	18,837.00	117	16	4	85	3	1	5	0
TOTALS	\$ 12,494,543.00	3,235	287	197	2,138	52	201	163	0

Solicitations conducted through the County's E-Outreach Program resulted in notifications to the following Business Enterprises.

NOTIFICATION COUNT	Total Vendors Notified	MBEs	WBEs	County /State SBEs	LBES	DVBES	DBEs	Fed SBEs
Represent\$ the number and classification of vendors invited to participate in solicitations.	19,593	2,323	1,835	12,491	390	852	1,702	-

MBE - MINORITY BUSINESS ENTERPRISE
WBE - WOMEN'S BUSINESS ENTERPRISE
SBE - SMALL BUSINESS ENTERPRISE
LBE - LOCAL BUSINESS ENTERPRISE
DVB/E - DISABLED VETERAN BUSINESS ENTERPRISE
DBE - DISADVANTAGED BUSINESS ENTERPRISE
FED SBE - FEDERAL SMALL BUSINESS ENTERPRISE